

Philippe Jehiel

List of Publications by Year in descending order

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63
papers

2,986
citations

218381

26
h-index

205818

48
g-index

65
all docs

65
docs citations

65
times ranked

1105
citing authors

#	ARTICLE	IF	CITATIONS
1	Efficient Design with Interdependent Valuations. <i>Econometrica</i> , 2001, 69, 1237-1259.	2.6	358
2	Analogy-based expectation equilibrium. <i>Journal of Economic Theory</i> , 2005, 123, 81-104.	0.5	300
3	Multidimensional Mechanism Design for Auctions with Externalities. <i>Journal of Economic Theory</i> , 1999, 85, 258-293.	0.5	209
4	Auctions with Downstream Interaction among Buyers. <i>RAND Journal of Economics</i> , 2000, 31, 768.	1.3	184
5	The Limits of ex post Implementation. <i>Econometrica</i> , 2006, 74, 585-610.	2.6	125
6	Dynamic Processes of Social and Economic Interactions: On the Persistence of Inefficiencies. <i>Journal of Political Economy</i> , 2005, 113, 626-667.	3.3	122
7	Strategic Nonparticipation. <i>RAND Journal of Economics</i> , 1996, 27, 84.	1.3	114
8	Revisiting games of incomplete information with analogy-based expectations. <i>Games and Economic Behavior</i> , 2008, 62, 533-557.	0.4	103
9	Product differentiation and price collusion. <i>International Journal of Industrial Organization</i> , 1992, 10, 633-641.	0.6	75
10	Gradualism in Bargaining and Contribution Games. <i>Review of Economic Studies</i> , 2004, 71, 975-1000.	2.9	74
11	Auctions and information acquisition: sealed bid or dynamic formats?. <i>RAND Journal of Economics</i> , 2007, 38, 355-372.	1.3	73
12	Partnership dissolution with interdependent values. <i>RAND Journal of Economics</i> , 2006, 37, 1-22.	1.3	66
13	Negative Externalities May Cause Delay in Negotiation. <i>Econometrica</i> , 1995, 63, 1321.	2.6	63
14	Constitutional Rules of Exclusion in Jurisdiction Formation. <i>Review of Economic Studies</i> , 2001, 68, 393-413.	2.9	63
15	On the Role of Outside Options in Bargaining with Obstinate Parties. <i>Econometrica</i> , 2002, 70, 1477-1517.	2.6	60
16	The Coalitional Nash Bargaining Solution. <i>Econometrica</i> , 2010, 78, 1593-1623.	2.6	60
17	License Auctions and Market Structure. <i>Journal of Economics and Management Strategy</i> , 2006, 15, 371-396.	0.4	59
18	Bargaining and Majority Rules: A Collective Search Perspective. <i>Journal of Political Economy</i> , 2010, 118, 189-221.	3.3	57

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19	Resale Markets and the Assignment of Property Rights. <i>Review of Economic Studies</i> , 1999, 66, 971-991.	2.9	54
20	On Transparency in Organizations. <i>Review of Economic Studies</i> , 2015, 82, 736-761.	2.9	54
21	Collusion in Auctions with Externalities. <i>RAND Journal of Economics</i> , 1998, 29, 680.	1.3	50
22	Investment Strategy and Selection Bias: An Equilibrium Perspective on Overoptimism. <i>American Economic Review</i> , 2018, 108, 1582-1597.	4.0	48
23	Mixed bundling auctions. <i>Journal of Economic Theory</i> , 2007, 134, 494-512.	0.5	47
24	Feedback spillover and analogy-based expectations: A multi-game experiment. <i>Games and Economic Behavior</i> , 2011, 71, 351-365.	0.4	47
25	A Theory of Deception. <i>American Economic Journal: Microeconomics</i> , 2010, 2, 1-20.	0.7	42
26	Limited Foresight May Force Cooperation. <i>Review of Economic Studies</i> , 2001, 68, 369-391.	2.9	36
27	On Discrimination in Auctions with Endogenous Entry. <i>American Economic Review</i> , 2015, 105, 2595-2643.	4.0	31
28	Learning to play games in extensive form by valuation. <i>Journal of Economic Theory</i> , 2005, 124, 129-148.	0.5	28
29	Social Learning with Coarse Inference. <i>American Economic Journal: Microeconomics</i> , 2013, 5, 147-174.	0.7	28
30	Voluntary contributions to a joint project with asymmetric agents. <i>Journal of Economic Theory</i> , 2003, 112, 334-342.	0.5	25
31	Learning to Play Limited Forecast Equilibria. <i>Games and Economic Behavior</i> , 1998, 22, 274-298.	0.4	24
32	On the Value of Competition in Procurement Auctions. <i>Econometrica</i> , 2002, 70, 343-355.	2.6	22
33	Manipulative auction design. <i>Theoretical Economics</i> , 2011, 6, 185-217.	0.5	22
34	Information Aggregation and Communication in Organizations. <i>Management Science</i> , 1999, 45, 659-669.	2.4	21
35	On absolute auctions and secret reserve prices. <i>RAND Journal of Economics</i> , 2015, 46, 241-270.	1.3	20
36	Veto Constraint in Mechanism Design: Inefficiency with Correlated Types. <i>American Economic Journal: Microeconomics</i> , 2009, 1, 182-206.	0.7	19

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37	Locally robust implementation and its limits. <i>Journal of Economic Theory</i> , 2012, 147, 2439-2452.	0.5	18
38	Equilibrium on a Traffic Corridor with Several Congested Modes. <i>Transportation Science</i> , 1993, 27, 16-24.	2.6	17
39	Reputation with Analogical Reasoning*. <i>Quarterly Journal of Economics</i> , 2012, 127, 1927-1969.	3.8	17
40	Ex-post implementation and preference aggregation via potentials. <i>Economic Theory</i> , 2008, 37, 469-490.	0.5	16
41	The Wait-and-See Option in Ascending Price Auctions. <i>Journal of the European Economic Association</i> , 2004, 2, 494-503.	1.9	15
42	Non-Bayesian updating in a social learning experiment. <i>Journal of Economic Theory</i> , 2022, 199, 105188.	0.5	14
43	On Quitting Rights in Mechanism Design. <i>American Economic Review</i> , 2007, 97, 137-141.	4.0	12
44	Financial reporting and market efficiency with extrapolative investors. <i>Journal of Economic Theory</i> , 2015, 157, 842-878.	0.5	12
45	The Design of an Efficient Private Industry. <i>Journal of the European Economic Association</i> , 2004, 2, 516-525.	1.9	11
46	Gathering information before signing a contract: A screening perspective. <i>International Journal of Industrial Organization</i> , 2008, 26, 206-212.	0.6	9
47	Smoking Today and Stopping Tomorrow: a Limited Foresight Perspective. <i>CESifo Economic Studies</i> , 2010, 56, 141-164.	0.3	9
48	Repeated games and limited forecasting. <i>European Economic Review</i> , 1998, 42, 543-551.	1.2	6
49	Posterior implementation vs ex-post implementation. <i>Economics Letters</i> , 2007, 97, 70-73.	0.9	6
50	A Mechanism Design Approach to the Tiebout Hypothesis. <i>Journal of Political Economy</i> , 2018, 126, 735-760.	3.3	6
51	On the Benefits of Set-Asides. <i>Journal of the European Economic Association</i> , 2020, 18, 1655-1696.	1.9	6
52	Communication with forgetful liars. <i>Theoretical Economics</i> , 2021, 16, 605-638.	0.5	6
53	COLLUSION AND ANTITRUST DETECTION. <i>Japanese Economic Review</i> , 1995, 46, 226-246.	0.8	4
54	Public Statistics and Private Experience: Varying Feedback Information in a Take-or-Pass Game. <i>German Economic Review</i> , 2016, 17, 359-377.	0.5	4

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55	Polycentric spatial development, externalities and cost-benefit analysis. <i>Annals of Regional Science</i> , 1991, 25, 193-208.	1.0	3
56	Bundlers' dilemmas in financial markets with sampling investors. <i>Theoretical Economics</i> , 2020, 15, 545-582.	0.5	3
57	How to win a decision in a confederation. <i>Journal of Public Economics</i> , 2005, 89, 1191-1210.	2.2	2
58	Selective Sampling with Information-Storage Constraints. <i>Economic Journal</i> , 2020, 130, 1753-1781.	1.9	2
59	Information Redundancy Neglect versus Overconfidence: A Social Learning Experiment. <i>American Economic Journal: Microeconomics</i> , 2021, 13, 163-197.	0.7	2
60	Bargaining while searching for outside options: A potential role for unions. <i>European Economic Review</i> , 1998, 42, 909-918.	1.2	1
61	An experiment on deception, reputation and trust. <i>Experimental Economics</i> , 2021, 24, 821-853.	1.0	1
62	Selective Sampling with Information-Storage Constraints. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
63	Multi-state choices with aggregate feedback on unfamiliar alternatives. <i>Games and Economic Behavior</i> , 2021, 130, 1-24.	0.4	0