

Matteo Ploner

List of Publications by Year in descending order

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Version: 2024-02-01

45
papers

748
citations

686830

13
h-index

580395

25
g-index

47
all docs

47
docs citations

47
times ranked

604
citing authors

#	ARTICLE	IF	CITATIONS
1	Being of two minds: Ultimatum offers under cognitive constraints. <i>Journal of Economic Psychology</i> , 2011, 32, 940-950.	1.1	116
2	Self-image and moral balancing: An experimental analysis. <i>Journal of Economic Behavior and Organization</i> , 2013, 93, 374-383.	1.0	103
3	Group membership, team preferences, and expectations. <i>Journal of Economic Behavior and Organization</i> , 2013, 86, 183-190.	1.0	57
4	Social identity and trust—An experimental investigation. <i>Journal of Socio-Economics</i> , 2008, 37, 1293-1308.	1.0	56
5	Skills, division of labor and performance in collective inventions: Evidence from open source software. <i>International Journal of Industrial Organization</i> , 2010, 28, 54-68.	0.6	54
6	Hidden costs of control: four repetitions and an extension. <i>Experimental Economics</i> , 2012, 15, 323-340.	1.0	48
7	Determinants of in-group bias: Is group affiliation mediated by guilt-aversion?. <i>Journal of Economic Psychology</i> , 2009, 30, 814-827.	1.1	39
8	ON THE SOCIAL DIMENSION OF TIME AND RISK PREFERENCES: AN EXPERIMENTAL STUDY. <i>Economic Inquiry</i> , 2008, 46, 261-272.	1.0	37
9	Peer pressure, social spillovers, and reciprocity: an experimental analysis. <i>Experimental Economics</i> , 2011, 14, 203-222.	1.0	28
10	The stability of conditional cooperation: beliefs alone cannot explain the decline of cooperation in social dilemmas. <i>Scientific Reports</i> , 2020, 10, 13610.	1.6	24
11	Are default contributions sticky? An experimental analysis of defaults in public goods provision. <i>Journal of Economic Behavior and Organization</i> , 2014, 108, 331-342.	1.0	20
12	An experimental study of the generosity game. <i>Theory and Decision</i> , 2012, 72, 51-63.	0.5	19
13	I did it your way. An experimental investigation of peer effects in investment choices. <i>Journal of Economic Psychology</i> , 2016, 54, 113-123.	1.1	17
14	An experimental analysis of satisficing in saving decisions. <i>Journal of Mathematical Psychology</i> , 2009, 53, 265-272.	1.0	14
15	Is the victim <i>Max (Planck)</i> or <i>Moritz</i> ? How victim type and social value orientation affect dishonest behavior. <i>Journal of Behavioral Decision Making</i> , 2019, 32, 168-178.	1.0	11
16	Asset Legitimacy and Distributive Justice in the Dictator Game: An Experimental Analysis. <i>Journal of Behavioral Decision Making</i> , 2012, 25, 135-142.	1.0	10
17	Is Satisficing Absorbable? An Experimental Study. <i>Journal of Behavioral Finance</i> , 2008, 9, 95-105.	0.8	9
18	Satisficing in strategic environments: A theoretical approach and experimental evidence. <i>Journal of Socio-Economics</i> , 2010, 39, 554-561.	1.0	7

#	ARTICLE	IF	CITATIONS
19	Would you mind if I get more? An experimental study of the envy game. <i>Journal of Economic Behavior and Organization</i> , 2012, 84, 857-865.	1.0	7
20	Mentally perceiving how means achieve ends. <i>Rationality and Society</i> , 2017, 29, 203-225.	0.2	7
21	Reacting to Unfairness: Group Identity and Dishonest Behavior. <i>Games</i> , 2017, 8, 28.	0.4	7
22	Energy saving in a simulated environment: An online experiment of the interplay between nudges and financial incentives. <i>Journal of Behavioral and Experimental Economics</i> , 2021, 93, 101709.	0.5	7
23	The Impact of Payoff Interdependence on Trust and Trustworthiness. <i>German Economic Review</i> , 2008, 9, 87-95.	0.5	6
24	Deterministic versus probabilistic consequences of trust and trustworthiness: An experimental investigation. <i>Journal of Economic Psychology</i> , 2014, 42, 28-40.	1.1	6
25	Interpersonal risk assessment and social preferences: An experimental study. <i>Journal of Economic Psychology</i> , 2020, 77, 102183.	1.1	6
26	On the malleability of fairness ideals: Spillover effects in partial and impartial allocation tasks. <i>Journal of Economic Psychology</i> , 2018, 65, 60-74.	1.1	4
27	Are conditional cooperators willing to forgo efficiency gains? Evidence from a public goods experiment. <i>New Zealand Economic Papers</i> , 2011, 45, 47-57.	0.6	3
28	Cooperative Attitudes Among Workers of Social Cooperatives: Evidence from an Artefactual Field Experiment. <i>Voluntas</i> , 2015, 26, 510-530.	1.1	3
29	SATISFICING AND PRIOR-FREE OPTIMALITY IN PRICE COMPETITION. <i>Economic Inquiry</i> , 2012, 50, 470-483.	1.0	2
30	Community projects: an experimental analysis of a fair implementation process. <i>Social Choice and Welfare</i> , 2015, 44, 109-132.	0.4	2
31	Buying and Selling Risk: An Experiment Investigating Evaluation Asymmetries. <i>Review of Behavioral Economics</i> , 2016, 3, 389-419.	0.2	2
32	FOSTERING THE BEST EXECUTION REGIME: AN EXPERIMENT ABOUT PECUNIARY SANCTIONS AND ACCOUNTABILITY IN FIDUCIARY MONEY MANAGEMENT. <i>Economic Inquiry</i> , 2019, 57, 600-616.	1.0	2
33	More competition in delegated portfolio management: A win-win situation? An experimental analysis. <i>Journal of Economic Behavior and Organization</i> , 2020, 178, 777-800.	1.0	2
34	Does Procedural Fairness Crowd Out Other-Regarding Concerns? A Bidding Experiment. <i>Journal of Institutional and Theoretical Economics</i> , 2013, 169, 433.	0.1	2
35	Scenario-Based Satisficing in Saving: A Theoretical and Experimental Analysis. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
36	Motives of Sanctioning: Equity and Emotions in a Public Good Experiment with Punishment. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2

#	ARTICLE	IF	CITATIONS
37	Trading fast and slow. The role of deliberation in experimental financial markets. Journal of Behavioral and Experimental Finance, 2021, , 100593.	2.1	2
38	When do the expectations of others matter? Experimental evidence on distributional justice and guilt aversion. Theory and Decision, 2021, 91, 189-234.	0.5	2
39	Peer effects at campus cafeterias. Journal of Evolutionary Economics, 2013, 23, 61-76.	0.8	1
40	Providing revenue-generating projects under a fair mechanism: An experimental analysis. Journal of Economic Behavior and Organization, 2014, 108, 410-419.	1.0	1
41	Let Me See You! A Video Experiment on the Social Dimension of Risk Preferences. SSRN Electronic Journal, 0, , .	0.4	1
42	Exploration and delegation in risky choices. Journal of Behavioral and Experimental Economics, 2020, 88, 101580.	0.5	0
43	When the state does not play dice: aggressive audit strategies foster tax compliance. Social Choice and Welfare, 2021, 57, 591-615.	0.4	0
44	The Hidden Costs of Control: An Unsuccessful Replication Study. SSRN Electronic Journal, 0, , .	0.4	0
45	Impulse balancing versus equilibrium learning an experimental study of competitive portfolio selection. Evolutionary and Institutional Economics Review, 0, , .	0.3	0