

Blake E Ashforth

List of Publications by Year in descending order

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Version: 2024-02-01

92
papers

41,468
citations

16451

64
h-index

54911

84
g-index

92
all docs

92
docs citations

92
times ranked

16170
citing authors

#	ARTICLE	IF	CITATIONS
1	Social Identity Theory and the Organization. <i>Academy of Management Review</i> , 1989, 14, 20-39.	11.7	6,693
2	Alumni and their alma mater: A partial test of the reformulated model of organizational identification. <i>Journal of Organizational Behavior</i> , 1992, 13, 103-123.	4.7	4,011
3	Social Identity Theory and the Organization. <i>Academy of Management Review</i> , 1989, 14, 20.	11.7	2,524
4	A meta-analytic examination of the correlates of the three dimensions of job burnout.. <i>Journal of Applied Psychology</i> , 1996, 81, 123-133.	5.3	2,334
5	Emotional Labor in Service Roles: The Influence of Identity. <i>Academy of Management Review</i> , 1993, 18, 88-115.	11.7	1,931
6	Identification in Organizations: An Examination of Four Fundamental Questions. <i>Journal of Management</i> , 2008, 34, 325-374.	9.3	1,899
7	The Double-Edge of Organizational Legitimation. <i>Organization Science</i> , 1990, 1, 177-194.	4.5	1,539
8	Employability: A psycho-social construct, its dimensions, and applications. <i>Journal of Vocational Behavior</i> , 2004, 65, 14-38.	3.4	1,376
9	All in a Day's Work: Boundaries and Micro Role Transitions. <i>Academy of Management Review</i> , 2000, 25, 472.	11.7	1,228
10	Emotion in the Workplace: A Reappraisal. <i>Human Relations</i> , 1995, 48, 97-125.	5.4	1,038
11	THE NORMALIZATION OF CORRUPTION IN ORGANIZATIONS. <i>Research in Organizational Behavior</i> , 2003, 25, 1-52.	1.2	1,032
12	“How Can You Do It?” Dirty Work and the Challenge of Constructing a Positive Identity. <i>Academy of Management Review</i> , 1999, 24, 413-434.	11.7	917
13	Relational Identity and Identification: Defining Ourselves Through Work Relationships. <i>Academy of Management Review</i> , 2007, 32, 9-32.	11.7	764
14	Evidence toward an expanded model of organizational identification. <i>Journal of Organizational Behavior</i> , 2004, 25, 1-27.	4.7	702
15	Organizational Identity and Identification: Charting New Waters and Building New Bridges. <i>Academy of Management Review</i> , 2000, 25, 13-17.	11.7	673
16	Petty Tyranny in Organizations. <i>Human Relations</i> , 1994, 47, 755-778.	5.4	606
17	LOYAL FROM DAY ONE: BIODATA, ORGANIZATIONAL IDENTIFICATION, AND TURNOVER AMONG NEWCOMERS. <i>Personnel Psychology</i> , 1995, 48, 309-333.	2.8	557
18	Organizational Socialization: Making Sense of the Past and Present as a Prologue for the Future. <i>Journal of Vocational Behavior</i> , 1997, 51, 234-279.	3.4	546

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19	A LONGITUDINAL INVESTIGATION OF THE RELATIONSHIPS BETWEEN JOB INFORMATION SOURCES, APPLICANT PERCEPTIONS OF FIT, AND WORK OUTCOMES. <i>Personnel Psychology</i> , 1997, 50, 395-426.	2.8	516
20	Socialization tactics, proactive behavior, and newcomer learning: Integrating socialization models. <i>Journal of Vocational Behavior</i> , 2007, 70, 447-462.	3.4	426
21	Re-Viewing Organizational Corruption. <i>Academy of Management Review</i> , 2008, 33, 670-684.	11.7	417
22	Normalizing Dirty Work: Managerial Tactics For Countering Occupational Taint. <i>Academy of Management Journal</i> , 2007, 50, 149-174.	6.3	410
23	The experience of powerlessness in organizations. <i>Organizational Behavior and Human Decision Processes</i> , 1989, 43, 207-242.	2.5	371
24	Business as usual: The acceptance and perpetuation of corruption in organizations. <i>Academy of Management Perspectives</i> , 2004, 18, 39-53.	6.8	364
25	Identity Dynamics in Occupational Dirty Work: Integrating Social Identity and System Justification Perspectives. <i>Organization Science</i> , 2006, 17, 619-636.	4.5	325
26	A further examination of managerial burnout: Toward an integrated model. <i>Journal of Organizational Behavior</i> , 1993, 14, 3-20.	4.7	316
27	On the meaning of Maslach's three dimensions of burnout.. <i>Journal of Applied Psychology</i> , 1990, 75, 743-747.	5.3	304
28	The Mindlessness of Organizational Behaviors. <i>Human Relations</i> , 1988, 41, 305-329.	5.4	295
29	How Relational and Organizational Identification Converge: Processes and Conditions. <i>Organization Science</i> , 2008, 19, 807-823.	4.5	294
30	Is job search related to employment quality? It all depends on the fit.. <i>Journal of Applied Psychology</i> , 2002, 87, 646-654.	5.3	290
31	Functions of Dysfunction. <i>Administrative Science Quarterly</i> , 2014, 59, 474-516.	6.9	287
32	Identity Under Construction: How Individuals Come to Define Themselves in Organizations. <i>Annual Review of Organizational Psychology and Organizational Behavior</i> , 2016, 3, 111-137.	9.9	285
33	Identity in Organizations: Exploring Cross-Level Dynamics. <i>Organization Science</i> , 2011, 22, 1144-1156.	4.5	283
34	"How Can You Do It?": Dirty Work and the Challenge of Constructing a Positive Identity. <i>Academy of Management Review</i> , 1999, 24, 413.	11.7	281
35	Ambivalence in Organizations: A Multilevel Approach. <i>Organization Science</i> , 2014, 25, 1453-1478.	4.5	257
36	The bright side of emotional labor. <i>Journal of Organizational Behavior</i> , 2015, 36, 749-769.	4.7	256

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37	Climate Formation: Issues and Extensions. <i>Academy of Management Review</i> , 1985, 10, 837-847.	11.7	248
38	A Longitudinal Study of Burnout among Supervisors and Managers: Comparisons between the Leiter and Maslach (1988) and Golembiewski et al. (1986) Models. <i>Organizational Behavior and Human Decision Processes</i> , 1993, 54, 369-398.	2.5	237
39	Defensive Behavior in Organizations: A Preliminary Model. <i>Human Relations</i> , 1990, 43, 621-648.	5.4	229
40	Narcissistic Organizational Identification: Seeing Oneself As Central to the Organization's Identity. <i>Academy of Management Review</i> , 2015, 40, 163-181.	11.7	202
41	Role Transitions in Organizational Life. , 0, , .		193
42	Effects of Individual Differences and Job Search Behaviors on the Employment Status of Recent University Graduates. <i>Journal of Vocational Behavior</i> , 1999, 54, 335-349.	3.4	190
43	From "I" to "We": The Role of Putdown Humor and Identity in the Development of a Temporary Group. <i>Human Relations</i> , 2002, 55, 55-88.	5.4	183
44	"I" Identify with Her, "I" Identify with Him: Unpacking the Dynamics of Personal Identification in Organizations. <i>Academy of Management Review</i> , 2016, 41, 28-60.	11.7	175
45	Generalizing Newcomers' Relational and Organizational Identifications: Processes and Prototypicality. <i>Academy of Management Journal</i> , 2012, 55, 949-975.	6.3	167
46	Normalizing emotion in organizations. <i>Human Resource Management Review</i> , 2002, 12, 215-235.	4.8	166
47	The Ubiquity and Potency of Labeling in Organizations. <i>Organization Science</i> , 1997, 8, 43-58.	4.5	163
48	Dirty Work and Dirtier Work: Differences in Countering Physical, Social, and Moral Stigma. <i>Management and Organization Review</i> , 2014, 10, 81-108.	2.1	163
49	Change in Job Search Behaviors and Employment Outcomes. <i>Journal of Vocational Behavior</i> , 2000, 56, 277-287.	3.4	160
50	The Way You Make Me Feel and Behave: Supervisor-Triggered Newcomer Affect and Approach-Avoidance Behavior. <i>Academy of Management Journal</i> , 2012, 55, 1146-1168.	6.3	139
51	Socialization and Newcomer Adjustment: The Role of Organizational Context. <i>Human Relations</i> , 1998, 51, 897-926.	5.4	127
52	Socialization Tactics and Newcomer Information Acquisition. <i>International Journal of Selection and Assessment</i> , 1997, 5, 48-61.	2.5	125
53	Proactive Socialization and Behavioral Self-Management. <i>Journal of Vocational Behavior</i> , 1996, 48, 301-323.	3.4	122
54	Work Organizations as Secular Religions. <i>Journal of Management Inquiry</i> , 2002, 11, 359-370.	3.9	118

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55	Curiosity adapted the cat: The role of trait curiosity in newcomer adaptation.. Journal of Applied Psychology, 2011, 96, 211-220.	5.3	118
56	The role of dispositions, entry stressors, and behavioral plasticity theory in predicting newcomers' adjustment to work. Journal of Organizational Behavior, 2000, 21, 43-62.	4.7	117
57	Identification in Work, War, Sports, and Religion: Contrasting the Benefits and Risks. Journal for the Theory of Social Behaviour, 2001, 31, 197-222.	1.2	110
58	Respect in Organizations: Feeling Valued as "We" and "Me". Journal of Management, 2017, 43, 1578-1608.	6.8	107
59	Work-role transitions: A longitudinal examination of the Nicholson model. Journal of Occupational and Organizational Psychology, 1995, 68, 157-175.	4.5	96
60	Socialization in Organizational Contexts. , 0, , 1-70.		96
61	Managers' reactions to a corporate acquisition: A test of an integrative model. Journal of Organizational Behavior, 1996, 17, 401-427.	4.7	95
62	Personal Control in Organizations: A Longitudinal Investigation with Newcomers. Human Relations, 2000, 53, 311-339.	5.4	94
63	Extending the expanded model of organizational identification to occupations. Journal of Applied Social Psychology, 2013, 43, 2426-2448.	2.0	84
64	"My Company Is Friendly," "Mine"™s a Rebel": Anthropomorphism and Shifting Organizational Identity From "What" to "Who". Academy of Management Review, 2020, 45, 29-57.	11.7	79
65	The Power of Resistance: Sustaining Valued Identities. , 0, , 89-120.		77
66	Seeing More than Orange: Organizational Respect and Positive Identity Transformation in a Prison Context. Administrative Science Quarterly, 2017, 62, 219-269.	6.9	71
67	Work-Life Events Theory: Making Sense of Shock Events in Dual-Earner Couples. Academy of Management Review, 2019, 44, 194-212.	11.7	71
68	Externalization of employment in a service environment: the role of organizational and customer identification. Journal of Organizational Behavior, 2008, 29, 287-309.	4.7	69
69	Congruence work in stigmatized occupations: A managerial lens on employee fit with dirty work. Journal of Organizational Behavior, 2017, 38, 1260-1279.	4.7	61
70	The Effect of Team Affective Tone on Team Performance: The Roles of Team Identification and Team Cooperation. Human Resource Management, 2017, 56, 931-952.	5.8	60
71	On the Dimensionality of Jones' (1986) Measures of Organizational Socialization Tactics. International Journal of Selection and Assessment, 1997, 5, 200-214.	2.5	54
72	Organizational sacralization and sacrilege. Research in Organizational Behavior, 2009, 29, 225-254.	1.2	54

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73	Identity and Identification During and After the Pandemic: How Might COVID-19 Change the Research Questions we Ask?. <i>Journal of Management Studies</i> , 2020, 57, 1763-1766.	8.3	52
74	Putting Identification in Motion: A Dynamic View of Organizational Identification. <i>Organization Science</i> , 2020, 31, 200-222.	4.5	50
75	How Service Agents Manage the Person-Role Interface. <i>Group and Organization Management</i> , 2008, 33, 5-45.	4.4	40
76	Contextualizing dirty work: The neglected role of cultural, historical, and demographic context. <i>Journal of Management and Organization</i> , 2014, 20, 423-440.	3.0	40
77	Buyer-supplier alliances in the automobile industry: how exit-voice strategies influence interpersonal relationships. <i>Journal of Organizational Behavior</i> , 2000, 21, 713-730.	4.7	36
78	Burnout as a process: commentary on Cordes, Dougherty and Blum. <i>Journal of Organizational Behavior</i> , 1997, 18, 703-708.	4.7	34
79	Stigma and Legitimacy: Two Ends of a Single Continuum or Different Continua Altogether?. <i>Journal of Management Inquiry</i> , 2019, 28, 22-30.	3.9	32
80	Profane or profound? Finding meaning in dirty work.. , 0, , 127-150.		31
81	Revisiting the debate on the relationship between display rules and performance: Considering the explicitness of display rules.. <i>Journal of Applied Psychology</i> , 2015, 100, 249-261.	5.3	28
82	Work-Unit Structure and Processes and Job-Related Stressors as Predictors of Managerial Burnout1. <i>Journal of Applied Social Psychology</i> , 1991, 21, 1831-1847.	2.0	27
83	The Role of Time in Socialization Dynamics. , 2012, , .		27
84	YOU ARE ABOUT TO PARTY DEFIANT STYLE. <i>Journal of Contemporary Ethnography</i> , 1998, 27, 171-196.	1.7	24
85	The Dark Side of Strong Identification in Organizations: A Conceptual Review. <i>Academy of Management Annals</i> , 2022, 16, 759-805.	9.6	24
86	The search for meaning in (new) work: Task significance and newcomer plasticity. <i>Journal of Vocational Behavior</i> , 2012, 81, 199-208.	3.4	20
87	Beware of organizational saints: how a moral self-concept may foster immoral behavior. , 2016, , 305-336.		11
88	Leadership as an embedded process: Some insights from Sayles' Managerial Behavior. <i>Leadership Quarterly</i> , 1999, 10, 21-24.	5.8	10
89	Socialization Perspectives and Positive Organizational Scholarship. , 2011, , .		6
90	Institutionalized affect in organizations: Not an oxymoron. <i>Human Relations</i> , 0, , 001872672210830.	5.4	5

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91	The role of dispositions, entry stressors, and behavioral plasticity theory in predicting newcomers' adjustment to work. <i>Journal of Organizational Behavior</i> , 2000, 21, 43-62.	4.7	2
92	The long walk together: The role of institutionalized socialization in shaping newcomers' future expectations about their networks. <i>Journal of Vocational Behavior</i> , 2022, 137, 103757.	3.4	2