

# Fabrice Lumineau

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/8231826/publications.pdf>

Version: 2024-02-01

33  
papers

2,767  
citations

331642

21  
h-index

454934

30  
g-index

33  
all docs

33  
docs citations

33  
times ranked

1550  
citing authors

#	ARTICLE	IF	CITATIONS
1	Revisiting the interplay between contractual and relational governance: A qualitative and meta-analytic investigation. <i>Journal of Operations Management</i> , 2015, 33-34, 15-42.	5.2	553
2	Trust and Collaboration in the Aftermath of Conflict: The Effects of Contract Structure. <i>Academy of Management Journal</i> , 2011, 54, 981-998.	6.3	349
3	Shadow of the contract: how contract structure shapes interfirm dispute resolution. <i>Strategic Management Journal</i> , 2011, 32, 532-555.	7.3	208
4	Blockchain Governance – A New Way of Organizing Collaborations?. <i>Organization Science</i> , 2021, 32, 500-521.	4.5	198
5	The influence of relational experience and contractual governance on the negotiation strategy in buyer-supplier disputes. <i>Journal of Operations Management</i> , 2012, 30, 382-395.	5.2	190
6	How Contracts Influence Trust and Distrust. <i>Journal of Management</i> , 2017, 43, 1553-1577.	9.3	176
7	The Dark Side of Interorganizational Relationships: An Integrative Review and Research Agenda. <i>Journal of Management</i> , 2019, 45, 231-261.	9.3	131
8	An empirical investigation of interorganizational opportunism and contracting mechanisms. <i>Strategic Organization</i> , 2012, 10, 55-84.	5.0	100
9	How Coordination Trajectories Influence the Performance of Interorganizational Project Networks. <i>Organization Science</i> , 2017, 28, 1029-1060.	4.5	92
10	A Pluralistic Perspective to Overcome Major Blind Spots in Research on Interorganizational Relationships. <i>Academy of Management Annals</i> , 2018, 12, 440-465.	9.6	90
11	An organizational learning perspective on the contracting process. <i>Strategic Organization</i> , 2011, 9, 8-32.	5.0	72
12	Inter-organizational conflicts. <i>Journal of Strategic Contracting and Negotiation</i> , 2015, 1, 42-64.	0.8	71
13	The Double-Edged Effect of Contracts on Alliance Performance. <i>Journal of Management</i> , 2018, 44, 2827-2858.	9.3	67
14	Let's Work It Out (or We'll See You in Court): Litigation and Private Dispute Resolution in Vertical Exchange Relationships. <i>Organization Science</i> , 2012, 23, 820-834.	4.5	59
15	Revisiting the Foundations of Organizational Distrust. <i>Foundations and Trends® in Management</i> , 2017, 1, 1-88.	3.0	58
16	A meta-analysis of the exchange hazards – interfirm governance relationship: An informal institutions perspective. <i>Journal of International Business Studies</i> , 2018, 49, 303-323.	7.3	53
17	Reinvigorating the Study of Opportunism in Supply Chain Management. <i>Journal of Supply Chain Management</i> , 2020, 56, 73-87.	10.2	52
18	Alliance Governance Mechanisms in the Face of Disruption. <i>Organization Science</i> , 2021, 32, 1542-1570.	4.5	39

#	ARTICLE	IF	CITATIONS
19	Partners in Crime: The Effects of Diversity on the Longevity of Cartels. <i>Academy of Management Journal</i> , 2016, 59, 983-1008.	6.3	33
20	Trust development across levels of analysis: An embedded-agency perspective. <i>Journal of Trust Research</i> , 2018, 8, 238-248.	0.8	33
21	60 Years of March and Simon's Organizations: An Empirical Examination of its Impact and Influence on Subsequent Research. <i>Journal of Management Studies</i> , 2019, 56, 1570-1604.	8.3	24
22	Trust violations in buyer-supplier relationships: Spillovers and the contingent role of governance structures. <i>Journal of Supply Chain Management</i> , 2022, 58, 47-70.	10.2	22
23	Unrequited: Asymmetry in interorganizational trust. <i>Strategic Organization</i> , 2020, 18, 362-374.	5.0	20
24	International Management as Management of Diversity: Reconceptualizing Distance as Diversity. <i>Journal of Management Studies</i> , 2021, 58, 1644-1668.	8.3	20
25	Let's Give Opportunism the Proper Back Seat. <i>Academy of Management Review</i> , 2016, 41, 739-741.	11.7	16
26	Third Parties and Contract Design: The Case of Contracts for Technology Transfer. <i>Managerial and Decision Economics</i> , 2016, 37, 424-444.	2.5	13
27	The Supportive Factors of Firms' Collusive Behavior: Empirical Evidence from Cartels in the European Union. <i>Organization Studies</i> , 2014, 35, 881-908.	5.3	12
28	Asset specificity asymmetry and supplier opportunism in buyer-supplier exchanges. <i>Journal of Business Research</i> , 2022, 149, 85-100.	10.2	10
29	The role of communication style in adaptation to interorganizational project disruptions. <i>Journal of Operations Management</i> , 2022, 68, 353-384.	5.2	4
30	How Governance Modes Intertwine over Time: Beyond an Embeddedness-Based Approach to Post-Acquisition Divestitures. <i>Academy of Management Discoveries</i> , 2019, 5, 201-204.	2.9	1
31	Alliance Governance Mechanisms in the Face of Disruption. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
32	Reinvigorating the Study of Opportunism in Supply Chain Management. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
33	International Management as Management of Diversity: Reconceptualizing Distance as Diversity. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0