

Enno Siemsen

List of Publications by Year in descending order

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Version: 2024-02-01

36
papers

4,260
citations

279798

23
h-index

395702

33
g-index

39
all docs

39
docs citations

39
times ranked

3620
citing authors

#	ARTICLE	IF	CITATIONS
1	Common Method Bias in Regression Models With Linear, Quadratic, and Interaction Effects. <i>Organizational Research Methods</i> , 2010, 13, 456-476.	9.1	2,008
2	How motivation, opportunity, and ability drive knowledge sharing: The constrainingâ€“factor model. <i>Journal of Operations Management</i> , 2008, 26, 426-445.	5.2	344
3	Incentives That Induce Task-Related Effort, Helping, and Knowledge Sharing in Workgroups. <i>Management Science</i> , 2007, 53, 1533-1550.	4.1	225
4	The Influence of Psychological Safety and Confidence in Knowledge on Employee Knowledge Sharing. <i>Manufacturing and Service Operations Management</i> , 2009, 11, 429-447.	3.7	211
5	Behavioral operations: The state of the field. <i>Journal of Operations Management</i> , 2013, 31, 1-5.	5.2	167
6	Behavioral Operations and Supply Chain Managementâ€“A Review and Literature Mapping. <i>Decision Sciences</i> , 2019, 50, 1127-1183.	4.5	117
7	Demand Forecasting Behavior: System Neglect and Change Detection. <i>Management Science</i> , 2011, 57, 1827-1843.	4.1	111
8	Judgmental selection of forecasting models. <i>Journal of Operations Management</i> , 2018, 60, 34-46.	5.2	106
9	Decay, Shock, and Renewal: Operational Routines and Process Entropy in the Pharmaceutical Industry. <i>Organization Science</i> , 2012, 23, 1700-1716.	4.5	84
10	Running Behavioral Operations Experiments Using Amazon's Mechanical Turk. <i>Production and Operations Management</i> , 2018, 27, 973-989.	3.8	84
11	Colocation Still Matters: Conformance Quality and the Interdependence of R&D and Manufacturing in the Pharmaceutical Industry. <i>Management Science</i> , 2015, 61, 2760-2781.	4.1	80
12	Judgmental Forecasting: Cognitive Reflection and Decision Speed. <i>Production and Operations Management</i> , 2014, 23, 1146-1160.	3.8	70
13	Task Decomposition and Newsvendor Decision Making. <i>Management Science</i> , 2017, 63, 3226-3245.	4.1	59
14	Integrating human judgement into quantitative forecasting methods: A review. <i>Omega</i> , 2019, 86, 237-252.	5.9	58
15	The Sum and Its Parts: Judgmental Hierarchical Forecasting. <i>Management Science</i> , 2016, 62, 2745-2764.	4.1	57
16	Do Plant Inspections Predict Future Quality? The Role of Investigator Experience. <i>Manufacturing and Service Operations Management</i> , 2017, 19, 534-550.	3.7	56
17	THE USEFULNESS OF BEHAVIORAL LABORATORY EXPERIMENTS IN SUPPLY CHAIN MANAGEMENT RESEARCH. <i>Journal of Supply Chain Management</i> , 2011, 47, 17-18.	10.2	52
18	Effective judgmental forecasting in the context of fashion productsâ†. <i>Journal of Operations Management</i> , 2015, 36, 33-45.	5.2	46

#	ARTICLE	IF	CITATIONS
19	The Hidden Perils of Career Concerns in R&D Organizations. <i>Management Science</i> , 2008, 54, 863-877.	4.1	43
20	A Meta-Analysis of Newsvendor Experiments: Revisiting the Pull-to-Center Asymmetry. <i>Production and Operations Management</i> , 2019, 28, 140-156.	3.8	42
21	Penrose's <i>The Theory of the Growth of the Firm</i> : An Exemplar of Engaged Scholarship. <i>Production and Operations Management</i> , 2016, 25, 1727-1744.	3.8	39
22	Promoting Change from the Outside: Directing Managerial Attention in the Implementation of Environmental Improvements. <i>Management Science</i> , 2018, 64, 2535-2556.	4.1	34
23	Consumer behavior change at the base of the pyramid: Bridging the gap between for-profit and social responsibility strategies. <i>Strategic Management Journal</i> , 2015, 36, 307-317.	7.3	28
24	Initiating Supplier New Product Development Projects: A Behavioral Investigation. <i>Production and Operations Management</i> , 2018, 27, 80-99.	3.8	22
25	Inventory Sharing and Demand-Side Underweighting. <i>Manufacturing and Service Operations Management</i> , 2021, 23, 1217-1236.	3.7	21
26	Why Genius Leads to Adversity: Experimental Evidence on the Reputational Effects of Task Difficulty Choices. <i>Management Science</i> , 2011, 57, 1042-1054.	4.1	18
27	Least Absolute Deviation Estimation in Structural Equation Modeling. <i>Sociological Methods and Research</i> , 2007, 36, 227-265.	6.8	16
28	Response pattern analysis: Assuring data integrity in extreme research settings. <i>Strategic Management Journal</i> , 2017, 38, 471-482.	7.3	15
29	Production Process Moves: Template Use and the Need to Adapt. <i>Production and Operations Management</i> , 2018, 27, 480-495.	3.8	9
30	Seeing the Bigger Picture? Ramping up Production with the Use of Augmented Reality. <i>Manufacturing and Service Operations Management</i> , 2022, 24, 2349-2366.	3.7	9
31	Forecast Selection and Representativeness. <i>Management Science</i> , 2023, 69, 2672-2690.	4.1	6
32	How Nudges Lead to Improved Energy Efficiency in Manufacturing: Evidence from Archival Data and a Field Study. <i>Production and Operations Management</i> , 2021, 30, 3735-3757.	3.8	3
33	The Influence of Project Ambiguity and Help Seeking on Project Performance in Knowledge Process Outsourcing Project Teams. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
34	Integrating Machine Learning and Human Judgment: A Study on Demand Planning in the Field. <i>Proceedings - Academy of Management</i> , 2021, 2021, 16334.	0.1	0
35	Timing and Ownership Effects in Environmental Projects. <i>Proceedings - Academy of Management</i> , 2014, 2014, 15369.	0.1	0
36	When Managers Meet Models: Integrating Human Judgment and Analytics. <i>Proceedings - Academy of Management</i> , 2020, 2020, 21395.	0.1	0