

# Tridas Mukhopadhyay

## List of Publications by Year in descending order

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Version: 2024-02-01

52  
papers

5,125  
citations

147726

31  
h-index

223716

46  
g-index

53  
all docs

53  
docs citations

53  
times ranked

2237  
citing authors

#	ARTICLE	IF	CITATIONS
1	Selling Virtual Currency in Digital Games: Implications for Gameplay and Social Welfare. Information Systems Research, 2019, 30, 430-446.	2.2	38
2	IT Contract Flexibility and Negotiator Incentives. Managerial and Decision Economics, 2017, 38, 291-301.	1.3	1
3	Eâ€Procurement Infusion and Operational Process Impacts in MRO Procurement: Complementary or Substitutive Effects?. Production and Operations Management, 2015, 24, 1054-1070.	2.1	21
4	How to Attract and Retain Readers in Enterprise Blogging?. Information Systems Research, 2014, 25, 35-52.	2.2	82
5	Project Managers' Practical Intelligence and Project Performance in Software Offshore Outsourcing: A Field Study. Information Systems Research, 2014, 25, 364-384.	2.2	39
6	What's in a â€œNameâ€? Impact of Use of Customer Information in E-Mail Advertisements. Information Systems Research, 2012, 23, 679-697.	2.2	47
7	Determining Optimal CRM Implementation Strategies. Information Systems Research, 2011, 22, 624-639.	2.2	14
8	The Effect of Liability and Patch Release on Software Security: The Monopoly Case. Production and Operations Management, 2011, 20, 603-617.	2.1	34
9	Learning Curves of Agents with Diverse Skills in Information Technology-Enabled Physician Referral Systems. Information Systems Research, 2011, 22, 586-605.	2.2	25
10	A Study of Sourcing Channels for Electronic Business Transactions. Journal of Management Information Systems, 2011, 28, 145-170.	2.1	11
11	Marketplaces or Web Services? Alternate Business Models for Electronic B2B Transactions. , 2011, , .		0
12	Learning Curves of Agents with Diverse Skills in Information Technology Enabled Physician Referral Systems. SSRN Electronic Journal, 2009, , .	0.4	0
13	Information Personalization in a Two-Dimensional Product Differentiation Model. Journal of Management Information Systems, 2009, 26, 69-95.	2.1	39
14	An Economic Analysis of the Software Market with a Risk-Sharing Mechanism. International Journal of Electronic Commerce, 2009, 14, 7-40.	1.4	15
15	The Impact of Internet Referral Services on a Supply Chain. Information Systems Research, 2007, 18, 300-319.	2.2	55
16	Electronic B2B Marketplaces with Different Ownership Structures. Management Science, 2007, 53, 952-961.	2.4	40
17	Systems Design, Process Performance, and Economic Outcomes in International Banking. Journal of Management Information Systems, 2006, 23, 65-90.	2.1	63
18	Drivers of Web portal use. Electronic Commerce Research and Applications, 2005, 4, 49-65.	2.5	42

#	ARTICLE	IF	CITATIONS
19	How Well Do Mexican Banks Manage Their Reserves?. Journal of Money, Credit and Banking, 2005, 37, 623-643.	0.9	2
20	Personalized Pricing and Quality Differentiation. Management Science, 2005, 51, 1120-1130.	2.4	209
21	A Mixture Model for Internet Search-Engine Visits. Journal of Marketing Research, 2004, 41, 206-214.	3.0	49
22	The Market Structure for Internet Search Engines. Journal of Management Information Systems, 2004, 21, 137-160.	2.1	114
23	A Decision Model for Software Maintenance. Information Systems Research, 2004, 15, 396-412.	2.2	22
24	Contracts in Offshore Software Development: An Empirical Analysis. Management Science, 2003, 49, 1671-1683.	2.4	299
25	Strategic benefits of Internet referral services. , 2003, , .		1
26	The role of software processes and communication in offshore software development. Communications of the ACM, 2002, 45, 193-200.	3.3	153
27	Assessing the Business Value of Information Technology in Global Wholesale Banking: The Case of Trade Services. Journal of Organizational Computing and Electronic Commerce, 2002, 12, 5-16.	1.0	10
28	Strategic and Operational Benefits of Electronic Integration in B2B Procurement Processes. Management Science, 2002, 48, 1301-1313.	2.4	327
29	A Model of Neutral B2B Intermediaries. Journal of Management Information Systems, 2002, 19, 43-68.	2.1	161
30	The role of software processes and communication in offshore software development. Communications of the ACM, 2002, 45, .	3.3	9
31	Overcoming EDI Adoption and Implementation Risks. International Journal of Electronic Commerce, 1999, 3, 103-123.	1.4	48
32	Information and Communication: Alternative Uses of the Internet in Households. Information Systems Research, 1999, 10, 287-303.	2.2	161
33	Modeling Impacts of Electronic Data Interchange Technology. Profiles in Operations Research, 1999, , 359-379.	0.3	5
34	Information Technology Impact on Process Output and Quality. Management Science, 1997, 43, 1645-1659.	2.4	167
35	Direct and Indirect Impacts of Information Technology Applications on Productivity: A Field Study. International Journal of Electronic Commerce, 1997, 1, 83-102.	1.4	8
36	Assessing the impact of information technology on labor productivity A field study. Decision Support Systems, 1997, 19, 109-122.	3.5	55

#	ARTICLE	IF	CITATIONS
37	Cost, Quality and Customer Satisfaction of Software Products: A Field Study. , 1997, , 99-116.		0
38	Software-effort estimation with a case-based reasoner. Journal of Experimental and Theoretical Artificial Intelligence, 1996, 8, 341-363.	1.8	17
39	Risk aversion and the value of information. Decision Support Systems, 1996, 16, 241-254.	3.5	21
40	The HomeNet field trial of residential Internet services. Communications of the ACM, 1996, 39, 55-63.	3.3	181
41	Software Processes and Project Performance. Journal of Management Information Systems, 1995, 12, 187-205.	2.1	114
42	Information Technologies and Business Value: An Analytic and Empirical Investigation. Information Systems Research, 1995, 6, 3-23.	2.2	817
43	Business Value of Information Technology: A Study of Electronic Data Interchange. MIS Quarterly: Management Information Systems, 1995, 19, 137.	3.1	610
44	Optimal policies for subsidizing supplier interorganizational system adoption. Journal of Organizational Computing and Electronic Commerce, 1995, 5, 295-325.	1.0	16
45	Impact of Electronic Data Interchange Technology on JIT Shipments. Management Science, 1994, 40, 1291-1304.	2.4	287
46	Interdependent Benefits from Interorganizational Systems: Opportunities for Business Partner Reengineering. Journal of Management Information Systems, 1994, 11, 37-57.	2.1	223
47	The Growth of Interorganizational Systems in the Presence of Network Externalities. Management Science, 1994, 40, 984-998.	2.4	183
48	Impact of electronic data interchange technology on quality improvement and inventory reduction programs: A field study. International Journal of Production Economics, 1992, 28, 265-282.	5.1	75
49	An Economic Analysis of Strategic Information Technology Investments. MIS Quarterly: Management Information Systems, 1991, 15, 313.	3.1	117
50	Software-Effort Estimation: An Exploratory Study of Expert Performance. Information Systems Research, 1991, 2, 243-262.	2.2	85
51	Contracting for Innovation in Information Technology Outsourcing. SSRN Electronic Journal, 0, , .	0.4	0
52	Strategic Benefits of Referral Services. SSRN Electronic Journal, 0, , .	0.4	2