

Erik F Hofmann

List of Publications by Year in descending order

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98
papers

3,478
citations

218677

26
h-index

155660

55
g-index

120
all docs

120
docs citations

120
times ranked

2695
citing authors

#	ARTICLE	IF	CITATIONS
1	Industry 4.0 and the current status as well as future prospects on logistics. Computers in Industry, 2017, 89, 23-34.	9.9	1,165
2	A SUPPLY CHAIN-ORIENTED APPROACH OF WORKING CAPITAL MANAGEMENT. Journal of Business Logistics, 2010, 31, 305-330.	10.6	169
3	Big data and supply chain decisions: the impact of volume, variety and velocity properties on the bullwhip effect. International Journal of Production Research, 2017, 55, 5108-5126.	7.5	152
4	Impact of additive manufacturing technology adoption on supply chain management processes and components. Journal of Manufacturing Technology Management, 2016, 27, 944-968.	6.4	141
5	Supply chain management and Industry 4.0: conducting research in the digital age. International Journal of Physical Distribution and Logistics Management, 2019, 49, 945-955.	7.4	112
6	The Struggle is Real: Insights from a Supply Chain Blockchain Case. Journal of Business Logistics, 2021, 42, 71-87.	10.6	111
7	Distributed ledger technology in supply chains: a transaction cost perspective. International Journal of Production Research, 2020, 58, 2124-2141.	7.5	104
8	Supply Chain Finance – some conceptual insights. , 2005, , 203-214.		97
9	Big data analytics and demand forecasting in supply chains: a conceptual analysis. International Journal of Logistics Management, 2018, 29, 739-766.	6.6	93
10	Inventory financing in supply chains. International Journal of Physical Distribution and Logistics Management, 2009, 39, 716-740.	7.4	83
11	Additive manufacturing technology adoption: an empirical analysis of general and supply chain-related determinants. Journal of Business Economics, 2017, 87, 97-124.	1.9	81
12	Financing buyer–supplier dyads: an empirical analysis on financial collaboration in the supply chain. International Journal of Logistics Research and Applications, 2016, 19, 200-217.	8.8	80
13	Value-based performance measurement in supply chains: a case study from the packaging industry. Production Planning and Control, 2009, 20, 68-81.	8.8	73
14	Supply Chain Finance and Blockchain Technology. SpringerBriefs in Finance, 2018, , .	0.1	67
15	Supply chain finance, financial constraints and corporate performance: An explorative network analysis and future research agenda. International Journal of Production Economics, 2019, 216, 364-383.	8.9	62
16	Supply Chain Finance Solutions. SpringerBriefs in Business, 2011, , .	0.3	56
17	Involving financial service providers in supply chain finance practices. Journal of Applied Accounting Research, 2017, 18, 42-62.	3.4	56
18	Technology adoption by logistics service providers. International Journal of Physical Distribution and Logistics Management, 2019, 49, 416-434.	7.4	50

#	ARTICLE	IF	CITATIONS
19	Towards a framework for supply chain finance for the supply side. Journal of Purchasing and Supply Management, 2019, 25, 157-171.	5.7	47
20	Third-Party Logistics Providers in the Digital Age: Towards a New Competitive Arena?. Logistics, 2017, 1, 9.	4.3	42
21	Linking corporate strategy and supply chain management. International Journal of Physical Distribution and Logistics Management, 2010, 40, 256-276.	7.4	40
22	Performance-based logistics: a portfolio for contracting military supply. International Journal of Physical Distribution and Logistics Management, 2013, 43, 97-115.	7.4	40
23	Natural hedging as a risk prophylaxis and supplier financing instrument in automotive supply chains. Supply Chain Management, 2011, 16, 128-141.	6.4	36
24	Discussionâ€”How Does the Full Potential of Blockchain Technology in Supply Chain Finance Look Like?. SpringerBriefs in Finance, 2018, , 77-87.	0.1	33
25	Sepsis Bundle Adherence Is Associated with Improved Survival in Severe Sepsis or Septic Shock. Western Journal of Emergency Medicine, 1996, 19, 774-781.	1.1	31
26	Win-win and No-win Situations in Supply Chain Finance: The Case of Accounts Receivable Programs. Supply Chain Forum, 2015, 16, 30-50.	4.2	30
27	Financial statement analysis of logistics service providers: ways of enhancing performance. International Journal of Physical Distribution and Logistics Management, 2013, 43, 321-342.	7.4	28
28	Supply chain management and activity-based costing. International Journal of Physical Distribution and Logistics Management, 2017, 47, 712-735.	7.4	28
29	Alignment of manufacturing strategies to customer requirements using analytical hierarchy process. Production and Manufacturing Research, 2013, 1, 19-43.	1.5	24
30	Guest editorial: supply chain finance â€” some conceptual thoughts reloaded. International Journal of Physical Distribution and Logistics Management, 2016, 46, .	7.4	22
31	Exploring quality management for business services from a buyer's perspective using multiple case study evidence. International Journal of Operations and Production Management, 2011, 31, 648-685.	5.9	21
32	Conceptâ€”Where Are the Opportunities of Blockchain-Driven Supply Chain Finance?. SpringerBriefs in Finance, 2018, , 51-75.	0.1	17
33	Wege aus der Working Capital-Falle. , 2011, , .		15
34	Research in business service purchasing: current status and directions for the future. Management Review Quarterly, 2020, 70, 421-460.	9.2	13
35	The performance of logistics service providers and the logistics costs of shippers: a comparative study of Finland and Switzerland. International Journal of Logistics Research and Applications, 2018, 21, 444-463.	8.8	12
36	Multiple criteria decision making in supply chain management â€” Currently available methods and possibilities for future research. Unternehmung, 2012, 66, 180-213.	0.2	12

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37	Savings measurement for capital equipment purchasing: challenges and conceptual model. International Journal of Productivity and Performance Management, 2013, 62, 490-513.	3.7	11
38	Ways Out of the Working Capital Trap. , 2011, , .		10
39	Erfolgsmessung und Anreizsysteme im Einkauf. , 2012, , .		10
40	Investitionsgüter-einkauf. , 2012, , .		10
41	Quantifying and setting off network performance. International Journal of Networking and Virtual Organisations, 2006, 3, 317.	0.2	9
42	Oil price shocks and the financial performance patterns of logistics service providers. Energy Economics, 2018, 72, 290-306.	12.1	9
43	An integrative approach for the purchasing and evaluation of business services from a buyer's perspective. Journal of Business and Industrial Marketing, 2018, 33, 1187-1200.	3.0	9
44	Collaborative Cash Flow Management. , 2004, , 93-117.		9
45	Financial Spillover Effects in Supply Chains: Do Customers and Suppliers Really Benefit?. Logistics, 2020, 4, 6.	4.3	8
46	One size does not fit all: an approach for differentiated supply chain management. International Journal of Services Sciences, 2012, 4, 213.	0.0	6
47	Evaluation of business services from a buyer's perspective: the service type as a distinctive feature. Supply Chain Forum, 2017, 18, 240-248.	4.2	6
48	Conclusion – What Can We Learn from Blockchain-Driven Supply Chain Finance?. SpringerBriefs in Finance, 2018, , 89-91.	0.1	6
49	Toward a Multi-Sided Model of Service Quality for Logistics Service Providers. Administrative Sciences, 2020, 10, 79.	2.9	6
50	Background III – What Is Blockchain Technology?. SpringerBriefs in Finance, 2018, , 35-49.	0.1	6
51	Logistics Due Diligence. , 2009, , .		6
52	Understanding the cost of capital of logistics service providers: an empirical investigation of multiple contingency variables. Logistics Research, 2014, 7, 1.	1.6	5
53	Hearing Loss in Singers: A Preliminary Study. Journal of Voice, 2015, 29, 120-124.	1.5	5
54	Introduction – Why to Pay Attention on Blockchain-Driven Supply Chain Finance?. SpringerBriefs in Finance, 2018, , 1-6.	0.1	5

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55	Perils of road freight market deregulation: cabotage in the European Union. International Journal of Logistics Management, 2020, 31, 333-355.	6.6	5
56	Supply Chain Relationship Management. , 2004, , 67-91.		5
57	Supply Chain Costing: Konzeptionelle Grundlagen und ausgewählte Instrumente. , 2005, , 51-85.		5
58	Interorganizational Operations Management. , 2014, , .		4
59	Background – What Is Buyer-Led Supply Chain Finance?. SpringerBriefs in Finance, 2018, , 7-23.	0.1	4
60	Performance Measurement and Incentive Systems in Purchasing. Professional Supply Management, 2014, , .	0.0	4
61	Risk management in international supply chains: the case of natural hedging. Unternehmung, 2011, 65, 155-192.	0.2	4
62	Trade secrets versus Cost Benefit Analysis. International Review of Law and Economics, 2002, 22, 511-526.	0.8	2
63	Die Financial Chain im Supply Chain Management: Konzeptionelle Einordnung und Identifikation von Werttreibern. , 2005, , 567-584.		2
64	Realisierung von Synergien. Controlling, 2005, 17, 483-490.	0.0	2
65	Supply Chain Differentiation: Background, Concept and Examples. Journal of Service Science and Management, 2016, 09, 160-174.	0.5	2
66	„Neue“ Managementkonzepte – Entwicklungszüge, Eigenschaften, Erfolgsausprägungen und Integrationsdimensionen. , 2002, , 3-38.		2
67	Working Capital Behavior of Firms during an Economic Downturn: An Analysis of the Financial Crisis Era. International Journal of Financial Studies, 2022, 10, 55.	2.3	2
68	Segmentation of SCF Solutions. SpringerBriefs in Business, 2011, , 27-40.	0.3	1
69	Service portfolio extensions and sales incentives: an examination of financial value-added services provided by logistics service providers. International Journal of Supply Chain and Operations Resilience, 2020, 4, 21.	0.1	1
70	Supply Chain Finance. , 2021, , 113-118.		1
71	Compensation and Buy-Back Deals in Supply Chains: Analyzing Strategic Decision Areas by Using AHP. Brazilian Journal of Operations and Production Management, 2011, 8, 17-49.	1.4	1
72	CM1: Customer Segmentation and Supply Chain Strategy. , 2012, , 47-79.		1

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73	Performance Based Logistics – A New Management Approach in the Defense Sector. , 2014, , 127-163.		1
74	Structuring and quantifying the value contribution of supply chain initiatives. International Journal of Management and Decision Making, 2013, 12, 286.	0.1	0
75	Supplier Evaluation and Performance Measurement on the Buyer-Supplier-Relationship Level. Professional Supply Management, 2014, , 93-127.	0.0	0
76	Determining the revenue contribution of logistics customer service improvements: a multi criteria decision making approach. Decision Analytics, 2014, 1, .	1.4	0
77	Background – What Is Reverse Securitisation?. SpringerBriefs in Finance, 2018, , 25-34.	0.1	0
78	Business service supply and collaboration: the impact of purchasing integration. International Journal of Integrated Supply Management, 2018, 12, 1.	0.3	0
79	Berücksichtigung von Lieferantenkrediten in der Bestellmengenplanung. , 2009, , 139-159.		0
80	Management der Filiallogistik im stationären Einzelhandel. Marketing, Zeitschrift Fur Forschung Und Praxis, 2009, 31, 137-152.	0.2	0
81	Natural Hedging in Supply Chains -ein alternatives Instrument zur Lieferantenfinanzierung. , 2009, , 127-152.		0
82	Quantifizierung des Wertbeitrags von Supply Chain-Initiativen in Zulieferer-Abnehmer-Beziehungen. , 2010, , 97-123.		0
83	Maßnahmen zur Stärkung der Innenfinanzierungskraft aus Supply Chain-Sicht. , 2011, , 63-83.		0
84	The Market Size for SCF Solutions. SpringerBriefs in Business, 2011, , 47-70.	0.3	0
85	Call for Action: From Financial and Economic Crisis to Working Capital Trap. , 2011, , 1-6.		0
86	Value Proposition of SCF. SpringerBriefs in Business, 2011, , 41-45.	0.3	0
87	Grundlagen und praktische Herausforderungen. , 2013, , 3-16.		0
88	Praktische Handlungsempfehlungen. , 2013, , 47-52.		0
89	Ten Steps to a –Sustained– Purchasing Performance Measurement. Professional Supply Management, 2014, , 171-174.	0.0	0
90	Purchasing Performance Measurement on the Procurement Organization Level. Professional Supply Management, 2014, , 67-91.	0.0	0

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91	Anreizsysteme in der Logistik. Controlling, 2014, 26, 170-176.	0.0	0
92	Zur Manipulationsanfälligkeit der Einkaufserfolgsmessung: Hintergründe, Problemfelder und Gegenmaßnahmen. , 2017, , 195-213.		0
93	Perceptions of buyer-buyer relationships in a successful and an unsuccessful purchasing group: evidence from a case study. International Journal of Integrated Supply Management, 2017, 11, 135.	0.3	0
94	Business service supply and collaboration: the impact of purchasing integration. International Journal of Integrated Supply Management, 2018, 12, 1.	0.3	0
95	Additive Fertigung und deren Auswirkungen auf Supply Chains. , 2019, , 235-245.		0
96	Supplier integration and the challenge of relationship-exit strategies. , 2007, , 397-425.		0
97	Wertorientierung und Kompetenzmanagement – Konturen einer Strategieforschung zwischen Dekomposition und Reintegration (Abstract). , 2008, , 413-423.		0
98	Management Summary. , 2007, , 211-212.		0