

# Andreas Hack

## List of Publications by Year in descending order

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Version: 2024-02-01

42  
papers

966  
citations

516710

16  
h-index

477307

29  
g-index

45  
all docs

45  
docs citations

45  
times ranked

628  
citing authors

#	ARTICLE	IF	CITATIONS
1	The family factor: How collaborative dialogue between owner managers and the owner family shapes firm-level outcomes. <i>Journal of Small Business Management</i> , 2023, 61, 1411-1450.	4.8	3
2	Family firms as agents of sustainable development: A normative perspective. <i>Technological Forecasting and Social Change</i> , 2022, 174, 121135.	11.6	24
3	SMESâ€™ reluctance to embrace corporate sustainability: The effect of stakeholder pressure on self-determination and the role of social proximity. <i>Journal of Cleaner Production</i> , 2022, 335, 130273.	9.3	19
4	Validating the FIBER scale to measure family firm heterogeneity â€“ A replication study with extensions. <i>Journal of Family Business Strategy</i> , 2022, 13, 100497.	5.7	15
5	In family firms we trust â€“ Experimental evidence on the credibility of sustainability reporting: A replication study with extension. <i>Journal of Family Business Strategy</i> , 2022, 13, 100498.	5.7	8
6	Sit out or All in? Family Ownership and Turnaround Strategies in Severe Crisis. <i>Proceedings - Academy of Management</i> , 2021, 2021, 11730.	0.1	0
7	The role of emotions in the selection of family external top management team members in family firms. <i>Proceedings - Academy of Management</i> , 2021, 2021, 10290.	0.1	0
8	Who is the king of the hill? On bargaining power in private equity buyouts. <i>Long Range Planning</i> , 2020, 53, 101859.	4.9	7
9	Successor selection in family businessâ€™ A signaling game. <i>Journal of Family Business Strategy</i> , 2020, 11, 100286.	5.7	23
10	Nationalism at Work: Introducing the â€œNationality-Based Organizational Climate Inventoryâ€ and Assessing Its Impact on the Turnover Intention of Foreign Employees. <i>Management International Review</i> , 2020, 60, 97-122.	3.3	15
11	Overcoming the Similarity-Complementarity Dilemma in Open Innovation Partnerships. <i>Proceedings - Academy of Management</i> , 2020, 2020, 16503.	0.1	0
12	Signaling and Stakeholder Honesty: On the Individual and Combined Effects of Owner Family Membership and Religious Affiliation. <i>Family Business Review</i> , 2020, 33, 265-283.	6.6	3
13	Voluntary disclosure of individual supervisory board compensation in public family firms. <i>Journal of Business Research</i> , 2019, 101, 362-374.	10.2	12
14	Advancing knowledge on human resource management in family firms: An introduction and integrative framework. <i>German Journal of Human Resource Management</i> , 2019, 33, 147-166.	3.2	30
15	Applying Personâ€™Environment Fit Theory to Identify Personality Differences between Prospective Social and Commercial Entrepreneurs: An Explorative Study. <i>Journal of Small Business Management</i> , 2019, 57, 989-1007.	4.8	16
16	Family Firm Brands, Perceptions of Doing Good, and Consumer Happiness. <i>Entrepreneurship Theory and Practice</i> , 2019, 43, 921-946.	10.2	49
17	Funktionen und Positionen in Familienunternehmen. , 2019, , 165-201.		0
18	Strategische Handlungsfelder von Familienunternehmen. , 2019, , 279-319.		0

#	ARTICLE	IF	CITATIONS
19	Leistungsdifferenzen zwischen Familien- und Nicht-Familienunternehmen. , 2019, , 131-162.		0
20	Ressourcen von Familienunternehmen. , 2019, , 77-105.		0
21	Die Bedeutung des strategischen Controllings für das Turnaround Management von Familienunternehmen. , 2019, , 355-374.		0
22	Mind Does Not Mind? Curvilinear Effects between Mindfulness and Individual Innovation Behavior. Proceedings - Academy of Management, 2019, 2019, 11947.	0.1	0
23	We are family!? Disentangling the owner family in family business. Proceedings - Academy of Management, 2018, 2018, 11456.	0.1	2
24	Is it All About Money? – Affective Commitment and the Difference Between Family and Non-family Sellers in Buyouts. British Journal of Management, 2017, 28, 159-179.	5.0	40
25	Say no, and then Negotiate: How the Family affects Bargaining Power in Family Firm Buyouts. Proceedings - Academy of Management, 2017, 2017, 13398.	0.1	1
26	Opening the Black Box: Power in Buyout Negotiations and the Moderating Role of Private Equity Specialization. Journal of Small Business Management, 2016, 54, 1171-1192.	4.8	23
27	Attracting New Talent to Family Firms: Who is Attracted and under what Conditions?. Entrepreneurship Theory and Practice, 2016, 40, 963-989.	10.2	92
28	Storytelling and cultural family value transmission: Value perception of stories in family firms. Management Learning, 2016, 47, 590-614.	2.1	33
29	Reference point formation and new venture creation. Small Business Economics, 2016, 46, 447-465.	6.7	7
30	THE RELATIONSHIP BETWEEN TOP MANAGEMENT TEAM INNOVATION ORIENTATION AND FIRM GROWTH: THE MEDIATING ROLE OF FIRM INNOVATIVENESS. International Journal of Innovation Management, 2015, 19, 1550005.	1.2	18
31	Ready for a crisis? How supervisory boards affect the formalized crisis procedures of small and medium-sized family firms in Germany. Review of Managerial Science, 2015, 9, 317-338.	7.1	65
32	Setting the right mix – Analyzing outside directors' pay mix in public family firms. Journal of Family Business Strategy, 2015, 6, 130-140.	5.7	10
33	CEO innovation orientation and R&D intensity in small and medium-sized firms: the moderating role of firm growth. Journal of Business Economics, 2015, 85, 851-872.	1.9	25
34	What Makes a Family Firm Innovative? – CEO Risk-Taking Propensity and the Organizational Context of Family Firms. Journal of Product Innovation Management, 2015, 32, 334-348.	9.5	173
35	How expectations affect reference point formation: an experimental investigation. Review of Managerial Science, 2015, 9, 33-59.	7.1	15
36	Successor Selection in Family Businesses: A Signaling Approach. Proceedings - Academy of Management, 2015, 2015, 14109.	0.1	0

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37	Applying Prospect Theory to Predict New Venture Creation. Proceedings - Academy of Management, 2014, 2014, 15228.	0.1	2
38	New product portfolio performance in family firms. Journal of Business Research, 2014, 67, 1065-1073.	10.2	108
39	One size does not fit all: Entrepreneurial families'™ reliance on family offices. European Management Journal, 2014, 32, 37-45.	5.1	38
40	â€œStepping into the buyers'™ shoesâ€: Looking at the value of family firms through the eyes of private equity investors. Journal of Family Business Strategy, 2014, 5, 384-396.	5.7	23
41	Leistungsdifferenzen zwischen Familien- und Nicht-Familienunternehmen. , 2014, , 97-131.		0
42	Impact of Family Control/Influence on Stakeholders'™ Perceptions of Benevolence. Family Business Review, 2013, 26, 356-373.	6.6	52