

Andreas Hack

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/8066877/publications.pdf>

Version: 2024-02-01

42
papers

966
citations

516710

16
h-index

477307

29
g-index

45
all docs

45
docs citations

45
times ranked

628
citing authors

#	ARTICLE	IF	CITATIONS
1	What Makes a Family Firm Innovative? <scp>CEO</scp> Riskâ€Taking Propensity and the Organizational Context of Family Firms. <i>Journal of Product Innovation Management</i> , 2015, 32, 334-348.	9.5	173
2	New product portfolio performance in family firms. <i>Journal of Business Research</i> , 2014, 67, 1065-1073.	10.2	108
3	Attracting New Talent to Family Firms: Who is Attracted and under what Conditions?. <i>Entrepreneurship Theory and Practice</i> , 2016, 40, 963-989.	10.2	92
4	Ready for a crisis? How supervisory boards affect the formalized crisis procedures of small and medium-sized family firms in Germany. <i>Review of Managerial Science</i> , 2015, 9, 317-338.	7.1	65
5	Impact of Family Control/Influence on Stakeholdersâ€™ Perceptions of Benevolence. <i>Family Business Review</i> , 2013, 26, 356-373.	6.6	52
6	Family Firm Brands, Perceptions of Doing Good, and Consumer Happiness. <i>Entrepreneurship Theory and Practice</i> , 2019, 43, 921-946.	10.2	49
7	Is it All About Money? â€Affective Commitment and the Difference Between Family and Nonâ€family Sellers in Buyouts. <i>British Journal of Management</i> , 2017, 28, 159-179.	5.0	40
8	One size does not fit all: Entrepreneurial familiesâ€™ reliance on family offices. <i>European Management Journal</i> , 2014, 32, 37-45.	5.1	38
9	Storytelling and cultural family value transmission: Value perception of stories in family firms. <i>Management Learning</i> , 2016, 47, 590-614.	2.1	33
10	Advancing knowledge on human resource management in family firms: An introduction and integrative framework. <i>German Journal of Human Resource Management</i> , 2019, 33, 147-166.	3.2	30
11	CEO innovation orientation and R&D intensity in small and medium-sized firms: the moderating role of firm growth. <i>Journal of Business Economics</i> , 2015, 85, 851-872.	1.9	25
12	Family firms as agents of sustainable development: A normative perspective. <i>Technological Forecasting and Social Change</i> , 2022, 174, 121135.	11.6	24
13	â€Stepping into the buyersâ€™ shoesâ€: Looking at the value of family firms through the eyes of private equity investors. <i>Journal of Family Business Strategy</i> , 2014, 5, 384-396.	5.7	23
14	Opening the Black Box: Power in Buyout Negotiations and the Moderating Role of Private Equity Specialization. <i>Journal of Small Business Management</i> , 2016, 54, 1171-1192.	4.8	23
15	Successor selection in family businessâ€A signaling game. <i>Journal of Family Business Strategy</i> , 2020, 11, 100286.	5.7	23
16	SMESâ€™ reluctance to embrace corporate sustainability: The effect of stakeholder pressure on self-determination and the role of social proximity. <i>Journal of Cleaner Production</i> , 2022, 335, 130273.	9.3	19
17	THE RELATIONSHIP BETWEEN TOP MANAGEMENT TEAM INNOVATION ORIENTATION AND FIRM GROWTH: THE MEDIATING ROLE OF FIRM INNOVATIVENESS. <i>International Journal of Innovation Management</i> , 2015, 19, 1550005.	1.2	18
18	Applying Personâ€Environment Fit Theory to Identify Personality Differences between Prospective Social and Commercial Entrepreneurs: An Explorative Study. <i>Journal of Small Business Management</i> , 2019, 57, 989-1007.	4.8	16

#	ARTICLE	IF	CITATIONS
19	How expectations affect reference point formation: an experimental investigation. Review of Managerial Science, 2015, 9, 33-59.	7.1	15
20	Nationalism at Work: Introducing the "Nationality-Based Organizational Climate Inventory" and Assessing Its Impact on the Turnover Intention of Foreign Employees. Management International Review, 2020, 60, 97-122.	3.3	15
21	Validating the FIBER scale to measure family firm heterogeneity – A replication study with extensions. Journal of Family Business Strategy, 2022, 13, 100497.	5.7	15
22	Voluntary disclosure of individual supervisory board compensation in public family firms. Journal of Business Research, 2019, 101, 362-374.	10.2	12
23	Setting the right mix – Analyzing outside directors' pay mix in public family firms. Journal of Family Business Strategy, 2015, 6, 130-140.	5.7	10
24	In family firms we trust – Experimental evidence on the credibility of sustainability reporting: A replication study with extension. Journal of Family Business Strategy, 2022, 13, 100498.	5.7	8
25	Reference point formation and new venture creation. Small Business Economics, 2016, 46, 447-465.	6.7	7
26	Who is the king of the hill? On bargaining power in private equity buyouts. Long Range Planning, 2020, 53, 101859.	4.9	7
27	Signaling and Stakeholder Honesty: On the Individual and Combined Effects of Owner Family Membership and Religious Affiliation. Family Business Review, 2020, 33, 265-283.	6.6	3
28	The family factor: How collaborative dialogue between owner managers and the owner family shapes firm-level outcomes. Journal of Small Business Management, 2023, 61, 1411-1450.	4.8	3
29	Applying Prospect Theory to Predict New Venture Creation. Proceedings - Academy of Management, 2014, 2014, 15228.	0.1	2
30	We are family!? Disentangling the owner family in family business. Proceedings - Academy of Management, 2018, 2018, 11456.	0.1	2
31	Say no, and then Negotiate: How the Family affects Bargaining Power in Family Firm Buyouts. Proceedings - Academy of Management, 2017, 2017, 13398.	0.1	1
32	Overcoming the Similarity-Complementarity Dilemma in Open Innovation Partnerships. Proceedings - Academy of Management, 2020, 2020, 16503.	0.1	0
33	Sit out or All in? Family Ownership and Turnaround Strategies in Severe Crisis. Proceedings - Academy of Management, 2021, 2021, 11730.	0.1	0
34	The role of emotions in the selection of family external top management team members in family firms. Proceedings - Academy of Management, 2021, 2021, 10290.	0.1	0
35	Leistungsdifferenzen zwischen Familien- und Nicht-Familienunternehmen. , 2014, , 97-131.		0
36	Successor Selection in Family Businesses: A Signaling Approach. Proceedings - Academy of Management, 2015, 2015, 14109.	0.1	0

#	ARTICLE	IF	CITATIONS
37	Funktionen und Positionen in Familienunternehmen. , 2019, , 165-201.		0
38	Strategische Handlungsfelder von Familienunternehmen. , 2019, , 279-319.		0
39	Leistungsdifferenzen zwischen Familien- und Nicht-Familienunternehmen. , 2019, , 131-162.		0
40	Ressourcen von Familienunternehmen. , 2019, , 77-105.		0
41	Die Bedeutung des strategischen Controllings für das Turnaround Management von Familienunternehmen. , 2019, , 355-374.		0
42	Mind Does Not Mind? Curvilinear Effects between Mindfulness and Individual Innovation Behavior. Proceedings - Academy of Management, 2019, 2019, 11947.	0.1	0