

# Samuel G B Johnson

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/8055062/publications.pdf>

Version: 2024-02-01

28  
papers

343  
citations

840776

11  
h-index

888059

17  
g-index

35  
all docs

35  
docs citations

35  
times ranked

183  
citing authors

#	ARTICLE	IF	CITATIONS
1	Conviction Narrative Theory: A theory of choice under radical uncertainty. Behavioral and Brain Sciences, 2023, 46, .	0.7	14
2	Narrative expectations in financial forecasting. Journal of Behavioral Decision Making, 2022, 35, .	1.7	9
3	Winâ€win denial: The psychological underpinnings of zero-sum thinking.. Journal of Experimental Psychology: General, 2022, 151, 455-474.	2.1	12
4	Consumer cynicism in service failures. Psychology and Marketing, 2022, 39, 346-359.	8.2	13
5	Moral tribalism and its discontents: How intuitive theories of ethics shape consumers' deference to experts. Journal of Behavioral Decision Making, 2021, 34, 47-65.	1.7	3
6	Moral signaling through donations of money and time. Organizational Behavior and Human Decision Processes, 2021, 165, 183-196.	2.5	17
7	Belief digitization: Do we treat uncertainty as probabilities or as bits?. Journal of Experimental Psychology: General, 2020, 149, 1417-1434.	2.1	12
8	Simplicity and complexity preferences in causal explanation: An opponent heuristic account. Cognitive Psychology, 2019, 113, 101222.	2.2	26
9	Intuitions about mathematical beauty: A case study in the aesthetic experience of ideas. Cognition, 2019, 189, 242-259.	2.2	18
10	The Universal Aesthetics of Mathematics. Mathematical Intelligencer, 2019, 41, 67-70.	0.2	5
11	Toward a cognitive science of markets: economic agents as sense-makers. Economics, 2019, 13, .	0.6	7
12	Preferences for Explanation Generality Develop Early in Biology But Not Physics. Child Development, 2018, 89, 1110-1119.	3.0	13
13	Simplicity and Complexity Preferences in Causal Explanation: An Opponent Heuristic Account. SSRN Electronic Journal, 2018, , .	0.4	4
14	Toward a Cognitive Science of Markets: Economic Agents As Sense-Makers. SSRN Electronic Journal, 2018, , .	0.4	0
15	Psychological Underpinnings of Zero-Sum Thinking. SSRN Electronic Journal, 2018, , .	0.4	6
16	Optimality bias in moral judgment. Journal of Experimental Social Psychology, 2018, 79, 149-163.	2.2	15
17	Why do people believe in a zero-sum economy?. Behavioral and Brain Sciences, 2018, 41, e172.	0.7	4
18	Financial alchemists and financial shamans. Behavioral and Brain Sciences, 2018, 41, e78.	0.7	3

#	ARTICLE	IF	CITATIONS
19	The effect of abstract versus concrete framing on judgments of biological and psychological bases of behavior. <i>Cognitive Research: Principles and Implications</i> , 2017, 2, 17.	2.0	4
20	Little Bayesians or little Einsteins? Probability and explanatory virtue in children's inferences. <i>Developmental Science</i> , 2017, 20, e12483.	2.4	24
21	Causal Mechanisms. , 2017, , .		3
22	Optimality Bias in Moral Judgment. <i>SSRN Electronic Journal</i> , 2017, , .	0.4	0
23	Sense-making under ignorance. <i>Cognitive Psychology</i> , 2016, 89, 39-70.	2.2	26
24	The influence of framing on cliniciansâ€™ judgments of the biological basis of behaviors.. <i>Journal of Experimental Psychology: Applied</i> , 2016, 22, 39-47.	1.2	14
25	Causal Networks or Causal Islands? The Representation of Mechanisms and the Transitivity of Causal Judgment. <i>Cognitive Science</i> , 2015, 39, 1468-1503.	1.7	22
26	Do the right thing: The assumption of optimality in lay decision theory and causal judgment. <i>Cognitive Psychology</i> , 2015, 77, 42-76.	2.2	29
27	Causal inference and the hierarchical structure of experience.. <i>Journal of Experimental Psychology: General</i> , 2014, 143, 2223-2241.	2.1	20
28	Impressed by Numbers: The Extent to Which Novice Investors Favor Precise Numerical Information in a Context of Uncertainty. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2