

Samuel G B Johnson

List of Publications by Year in descending order

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Version: 2024-02-01

28
papers

343
citations

840776

11
h-index

888059

17
g-index

35
all docs

35
docs citations

35
times ranked

183
citing authors

#	ARTICLE	IF	CITATIONS
1	Do the right thing: The assumption of optimality in lay decision theory and causal judgment. <i>Cognitive Psychology</i> , 2015, 77, 42-76.	2.2	29
2	Sense-making under ignorance. <i>Cognitive Psychology</i> , 2016, 89, 39-70.	2.2	26
3	Simplicity and complexity preferences in causal explanation: An opponent heuristic account. <i>Cognitive Psychology</i> , 2019, 113, 101222.	2.2	26
4	Little Bayesians or little Einsteins? Probability and explanatory virtue in children's inferences. <i>Developmental Science</i> , 2017, 20, e12483.	2.4	24
5	Causal Networks or Causal Islands? The Representation of Mechanisms and the Transitivity of Causal Judgment. <i>Cognitive Science</i> , 2015, 39, 1468-1503.	1.7	22
6	Causal inference and the hierarchical structure of experience.. <i>Journal of Experimental Psychology: General</i> , 2014, 143, 2223-2241.	2.1	20
7	Intuitions about mathematical beauty: A case study in the aesthetic experience of ideas. <i>Cognition</i> , 2019, 189, 242-259.	2.2	18
8	Moral signaling through donations of money and time. <i>Organizational Behavior and Human Decision Processes</i> , 2021, 165, 183-196.	2.5	17
9	Optimality bias in moral judgment. <i>Journal of Experimental Social Psychology</i> , 2018, 79, 149-163.	2.2	15
10	The influence of framing on clinicians's™ judgments of the biological basis of behaviors.. <i>Journal of Experimental Psychology: Applied</i> , 2016, 22, 39-47.	1.2	14
11	Conviction Narrative Theory: A theory of choice under radical uncertainty. <i>Behavioral and Brain Sciences</i> , 2023, 46, .	0.7	14
12	Preferences for Explanation Generality Develop Early in Biology But Not Physics. <i>Child Development</i> , 2018, 89, 1110-1119.	3.0	13
13	Consumer cynicism in service failures. <i>Psychology and Marketing</i> , 2022, 39, 346-359.	8.2	13
14	Win's win denial: The psychological underpinnings of zero-sum thinking.. <i>Journal of Experimental Psychology: General</i> , 2022, 151, 455-474.	2.1	12
15	Belief digitization: Do we treat uncertainty as probabilities or as bits?. <i>Journal of Experimental Psychology: General</i> , 2020, 149, 1417-1434.	2.1	12
16	Narrative expectations in financial forecasting. <i>Journal of Behavioral Decision Making</i> , 2022, 35, .	1.7	9
17	Toward a cognitive science of markets: economic agents as sense-makers. <i>Economics</i> , 2019, 13, .	0.6	7
18	Psychological Underpinnings of Zero-Sum Thinking. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	6

#	ARTICLE	IF	CITATIONS
19	The Universal Aesthetics of Mathematics. <i>Mathematical Intelligencer</i> , 2019, 41, 67-70.	0.2	5
20	The effect of abstract versus concrete framing on judgments of biological and psychological bases of behavior. <i>Cognitive Research: Principles and Implications</i> , 2017, 2, 17.	2.0	4
21	Simplicity and Complexity Preferences in Causal Explanation: An Opponent Heuristic Account. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	4
22	Why do people believe in a zero-sum economy?. <i>Behavioral and Brain Sciences</i> , 2018, 41, e172.	0.7	4
23	Causal Mechanisms. , 2017, , .		3
24	Moral tribalism and its discontents: How intuitive theories of ethics shape consumers' deference to experts. <i>Journal of Behavioral Decision Making</i> , 2021, 34, 47-65.	1.7	3
25	Financial alchemists and financial shamans. <i>Behavioral and Brain Sciences</i> , 2018, 41, e78.	0.7	3
26	Impressed by Numbers: The Extent to Which Novice Investors Favor Precise Numerical Information in a Context of Uncertainty. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
27	Optimality Bias in Moral Judgment. <i>SSRN Electronic Journal</i> , 2017, , .	0.4	0
28	Toward a Cognitive Science of Markets: Economic Agents As Sense-Makers. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	0