Jason J Dahling

List of Publications by Year
in descending order

43 papers	2,604 citations	236925 25 h-index	276875 41 g-index
43 all docs	43 docs citations	43 times ranked	2070 citing authors

#	Article	IF	Citations
1	The Development and Validation of a New Machiavellianism Scale. Journal of Management, 2009, 35, 219-257.	9.3	460
2	Emotional display rules as work unit norms: A multilevel analysis of emotional labor among nurses.. Journal of Occupational Health Psychology, 2011, 16, 170-186.	3.3	251
3	A predictive study of emotional labor and turnover. Journal of Organizational Behavior, 2009, 30, 1151-1163.	4.7	184
4	The Development of a Feedback Environment and Role Clarity Model of Job Performance. Journal of Management, 2007, 33, 570-591.	9.3	169
5	Breaking rules for the right reasons? An investigation of pro€social rule breaking. Journal of Organizational Behavior, 2012, 33, 21-42.	4.7	151
6	Better together? Examining profiles of employee recovery experiences.. Journal of Applied Psychology, 2016, 101, 1635-1654.	5.3	137
7	Older worker, different actor? Linking age and emotional labor strategies. Personality and Individual Differences, 2010, 48, 574-578.	2.9	127
8	Correlates and Consequences of Feedback Orientation in Organizations. Journal of Management, 2012, 38, 531-546.	9.3	86
9	Financial strain and regional unemployment as barriers to job search self-efficacy: A test of social cognitive career theory.. Journal of Counseling Psychology, 2013, 60, 210-218.	2.0	63
10	Spirituality, religion, and emotional labor in the workplace. Journal of Management, Spirituality and Religion, 2011, 8, 299-315.	1.0	61
11	Does Coaching Matter? A Multilevel Model Linking Managerial Coaching Skill and Frequency to Sales Goal Attainment. Personnel Psychology, 2016, 69, 863-894.	2.8	58
12	Loyal rebels? A test of the normative conflict model of constructive deviance. Journal of Organizational Behavior, 2017, 38, 1167-1182.	4.7	57
13	Perceived social status and learning experiences in Social Cognitive Career Theory. Journal of Vocational Behavior, 2012, 80, 351-361.	3.4	55
14	Linking Affective Commitment, Career Self-Efficacy, and Outcome Expectations. Journal of Career Development, 2013, 40, 68-83.	2.8	55
15	Learning goal orientation and locus of control interact to predict academic self-concept and academic performance in college students. Personality and Individual Differences, 2016, 97, 245-248.	2.9	51
16	Understanding typologies of feedback environment perceptions: A latent profile investigation. Journal of Vocational Behavior, 2017, 101, 133-148.	3.4	44
17	Supportive Feedback Environments Can Mend Broken Performance Management Systems. Industrial and Organizational Psychology, 2011, 4, 201-203.	0.6	43
18	Effects of feedback motives on inquiry and performance. Journal of Managerial Psychology, 2015, 30, 199-215.	2.2	43

#	ARTICLE	IF	CITATIONS
19	Integrating Job Loss, Unemployment, and Reemployment With Social Cognitive Career Theory. Journal of Career Assessment, 2017, 25, 40-57.	2.5	43
20	Workplace spirituality buffers the effects of emotional labour on employee well-being. European Journal of Work and Organizational Psychology, 2017, 26, 768-777.	3.7	41
21	Detrimental Relations of Maximization With Academic and Career Attitudes. Journal of Career Assessment, 2013, 21, 278-294.	2.5	38
22	Constraints for Some, Opportunities for Others? Interactive and Indirect Effects of Machiavellianism and Organizational Constraints on Task Performance Ratings. Journal of Business and Psychology, 2014, 29, 301-310.	4.0	36
23	Integrating the Theory of Work Adjustment and Attachment Theory to Predict Job Turnover Intentions. Journal of Career Development, 2015, 42, 215-228.	2.8	35
24	Image theory and career aspirations: Indirect and interactive effects of status-related variables. Journal of Vocational Behavior, 2010, 77, 21-29.	3.4	31
25	Employment and poverty: Why work matters in understanding poverty.. American Psychologist, 2019, 74, 673-684.	4.2	31
26	Contextual supports and barriers to academic choices: A policy-capturing analysis. Journal of Vocational Behavior, 2010, 77, 374-382.	3.4	26
27	Learning goal orientation buffers the effects of negative normative feedback on test self-efficacy and reattempt interest. Learning and Individual Differences, 2016, 50, 296-301.	2.7	25
28	Linking Job Design to Subjective Career Success. Journal of Career Assessment, 2017, 25, 371-388.	2.5	25
29	When can feedback-seeking behavior result in a better performance rating? Investigating the moderating role of political skill. Human Performance, 2016, 29, 73-88.	2.4	20
30	Exhausted, mistreated, or indifferent? Explaining deviance from emotional display rules at work. European Journal of Work and Organizational Psychology, 2017, 26, 171-182.	3.7	19
31	Too anxious to help? Off‐job affective rumination as a linking mechanism between work anxiety and helping. Journal of Occupational and Organizational Psychology, 2018, 91, 681-687.	4.5	19
32	Interactive effects of proactive personality and display rules on emotional labor in organizations. Journal of Applied Social Psychology, 2013, 43, 2350-2359.	2.0	18
33	Surface-acting outcomes among service employees with two jobs. Journal of Service Management, 2016, 27, 534-562.	7.2	18
34	Interactive Effects of Physical Disability Severity and Age of Disability Onset on RIASEC Self-Efficacies. Journal of Career Assessment, 2014, 22, 274-289.	2.5	16
35	A stake in the fight: When do heterosexual employees resist organizational policies that deny marriage equality to LGB peers?. Organizational Behavior and Human Decision Processes, 2016, 132, 1-15.	2.5	16
36	Examining recovery experiences among working college students: A person-centered study. Journal of Vocational Behavior, 2019, 115, 103329.	3.4	16

#	Article	IF	Citations
37	Feedback Dynamics Are Critical to Improving Performance Management Systems. Industrial and Organizational Psychology, 2016, 9, 260-266.	0.6	13
38	Effects of service employees' negative personality traits on emotional labour and job satisfaction. Management Decision, 2019, 58, 1035-1052.	3.9	10
39	Evaluating Contingent Workers as a Recruitment Source for Full-time Positions. International Journal of Selection and Assessment, 2013, 21, 222-225.	2.5	6
40	Self-regulatory correlates of spitefulness. Personality and Individual Differences, 2018, 123, 257-259.	2.9	5
41	Ask and you shall receive? Right-wing authoritarianism shapes reactions to religious accommodation requests at work. Personality and Individual Differences, 2017, 104, 258-261.	2.9	1
42	Leveraging Feedback Orientation in the Workplace: Directions for Research and Practice. , 2019, , 97-111.		1
43	How Important Is Word of Mouth to College Students When Considering Jobs? A Policy-Capturing Study of Organizational Attraction. Journal of Career Assessment, 2020, 28, 462-477.	2.5	0