

# Daniel M Bartels

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/7967447/publications.pdf>

Version: 2024-02-01

23  
papers

1,822  
citations

623734

14  
h-index

794594

19  
g-index

24  
all docs

24  
docs citations

24  
times ranked

1529  
citing authors

#	ARTICLE	IF	CITATIONS
1	The mismeasure of morals: Antisocial personality traits predict utilitarian responses to moral dilemmas. <i>Cognition</i> , 2011, 121, 154-161.	2.2	373
2	Principled moral sentiment and the flexibility of moral judgment and decision making. <i>Cognition</i> , 2008, 108, 381-417.	2.2	311
3	On Intertemporal Selfishness: How the Perceived Instability of Identity Underlies Impatient Consumption. <i>Journal of Consumer Research</i> , 2011, 38, 182-198.	5.1	204
4	Psychological connectedness and intertemporal choice.. <i>Journal of Experimental Psychology: General</i> , 2010, 139, 49-69.	2.1	193
5	The Costs and Benefits of Calculation and Moral Rules. <i>Perspectives on Psychological Science</i> , 2010, 5, 187-202.	9.0	160
6	Crowdsourcing hypothesis tests: Making transparent how design choices shape research results.. <i>Psychological Bulletin</i> , 2020, 146, 451-479.	6.1	87
7	To Know and to Care: How Awareness and Valuation of the Future Jointly Shape Consumer Spending. <i>Journal of Consumer Research</i> , 2015, 41, 1469-1485.	5.1	75
8	Are Morally Motivated Decision Makers Insensitive to the Consequences of Their Choices?. <i>Psychological Science</i> , 2007, 18, 24-28.	3.3	71
9	Personal change and the continuity of the self. <i>Cognitive Psychology</i> , 2017, 93, 1-17.	2.2	65
10	A group construal account of drop-in-the-bucket thinking in policy preference and moral judgment. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 50-57.	2.2	48
11	Connecting cognition and consumer choice. <i>Cognition</i> , 2015, 135, 47-51.	2.2	39
12	Beliefs About the Causal Structure of the Self-Concept Determine Which Changes Disrupt Personal Identity. <i>Psychological Science</i> , 2016, 27, 1398-1406.	3.3	29
13	Are Artworks More Like People Than Artifacts? Individual Concepts and Their Extensions. <i>Topics in Cognitive Science</i> , 2014, 6, 647-662.	1.9	25
14	Selfless giving. <i>Cognition</i> , 2013, 129, 392-403.	2.2	21
15	Consumers Object to Algorithms Making Morally Relevant Tradeoffs Because of Algorithms' Consequentialist Decision Strategies. <i>Journal of Consumer Psychology</i> , 2022, 32, 406-424.	4.5	20
16	Chapter 5 Attending to Moral Values. <i>Psychology of Learning and Motivation - Advances in Research and Theory</i> , 2009, , 169-192.	1.1	10
17	What's wrong with using steroids? Exploring whether and why people oppose the use of performance enhancing drugs.. <i>Journal of Personality and Social Psychology</i> , 2017, 113, 377-392.	2.8	10
18	Choice and self: how synchronic and diachronic identity shape choices and decision making. <i>Marketing Letters</i> , 2014, 25, 281-291.	2.9	8

#	ARTICLE	IF	CITATIONS
19	Are future selves treated like others? Comparing determinants and levels of intrapersonal and interpersonal allocations. <i>Cognition</i> , 2020, 196, 104150.	2.2	6
20	Periodic Pricing and Perceived Contract Benefits. <i>Journal of Consumer Research</i> , 0, , .	5.1	4
21	Neglecting Decline: Remembered and Predicted Personal Development Diverge from Actual Longitudinal Change. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
22	Beliefs About the Causal Structure of the Self-Concept Determine Which Changes Disrupt Personal Identity. <i>SSRN Electronic Journal</i> , 2016, , .	0.4	0
23	Selfless Giving. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0