Shannon W Anderson

List of Publications by Year in descending order

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Version: 2024-02-01

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papers citations h-index

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40cs citations times ranked citing authors

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25

#	Article	IF	CITATIONS
1	Management Control for Market Transactions: The Relation Between Transaction Characteristics, Incomplete Contract Design, and Subsequent Performance. Management Science, 2005, 51, 1734-1752.	4.1	307
2	WHY FIRMS SEEK ISO 9000 CERTIFICATION: REGULATORY COMPLIANCE OR COMPETITIVE ADVANTAGE?. Production and Operations Management, 1999, 8, 28-43.	3.8	278
3	The impact of contextual and process factors on the evaluation of activity-based costing systems. Accounting, Organizations and Society, 1999, 24, 525-559.	2.8	243
4	Factors influencing the performance of activity based costing teams: a field study of ABC model development time in the automobile industry. Accounting, Organizations and Society, 2002, 27, 195-211.	2.8	105
5	An Empirical Examination of Goals and Performance-to-Goal Following the Introduction of an Incentive Bonus Plan with Participative Goal Setting. Management Science, 2010, 56, 90-109.	4.1	97
6	Sourcing parts of complex products: evidence on transactions costs, high-powered incentives and ex-post opportunism. Accounting, Organizations and Society, 2000, 25, 723-749.	2.8	94
7	The Impact of Service Operations Failures on Customer Satisfaction: Evidence on How Failures and Their Source Affect What Matters to Customers. Manufacturing and Service Operations Management, 2009, 11, 52-69.	3.7	66
8	Strategic Cost Management in Supply Chains, Part 1: Structural Cost Management. Accounting Horizons, 2009, 23, 201-220.	2.1	64
9	The Use of Management Controls to Mitigate Risk in Strategic Alliances: Field and Survey Evidence. Journal of Management Accounting Research, 2014, 26, 1-32.	1.4	58
10	Corporate Frugality: Theory, Measurement and Practice*. Contemporary Accounting Research, 2011, 28, 1349-1387.	3.0	50
11	Managing Costs and Cost Structure throughout the Value Chain: Research on Strategic Cost Management. Handbooks of Management Accounting Research, 2006, , 481-506.	0.3	45
12	Using Electronic Data Interchange (EDI) to Improve the Efficiency of Accounting Transactions. Accounting Review, 2002, 77, 703-729.	3.2	42
13	Strategic Cost Management in Supply Chains, Part 2: Executional Cost Management. Accounting Horizons, 2009, 23, 289-305.	2.1	38
14	The Role of Management Controls in Transforming Firm Boundaries and Sustaining Hybrid Organizational Forms. Foundations and Trends in Accounting, 2014, 8, 75-141.	0.7	35
15	Title is missing!. Flexible Services and Manufacturing Journal, 2001, 13, 241-265.	0.4	30
16	Costly Control: An Examination of the Trade-off Between Control Investments and Residual Risk in Interfirm Transactions. Management Science, 2017, 63, 2163-2180.	4.1	30
17	Do extant management control frameworks fit the alliance setting? A descriptive analysis. Industrial Marketing Management, 2015, 46, 36-53.	6.7	26
18	Getting to Know You: Trust Formation in New Interfirm Relationships and the Consequences for Investments in Management Control and the Collaboration. Contemporary Accounting Research, 2017, 34, 940-965.	3.0	21

#	Article	IF	CITATIONS
19	Doing Quantitative Field Research in Management Accounting. Handbooks of Management Accounting Research, 2006, , 319-341.	0.3	18
20	Evidence on the Cost Hierarchy: The Association between Resource Consumption and Production Activities. Journal of Management Accounting Research, 2013, 25, 119-141.	1.4	13
21	When one size does not fit all: Using ex post subjective ratings to provide parity in risk-adjusted compensation. Management Accounting Research, 2020, 49, 100706.	3.3	9
22	Evidence for the Feedback Role of Performance Measurement Systems. Management Science, 2019, 65, 4385-4406.	4.1	6
23	Risk Management in Strategic Alliances: Field Evidence. SSRN Electronic Journal, 2009, , .	0.4	4
24	Risk Management in Strategic Alliances: Field Evidence. SSRN Electronic Journal, 2013, , .	0.4	4
25	Costly Control: An Examination of the Tradeoff between Control Investments and Residual Risk in Interfirm Transactions. SSRN Electronic Journal, 0, , .	0.4	4
26	Doing Quantitative Field Research in Management Accounting. SSRN Electronic Journal, 2005, , .	0.4	3
27	From Make-or-Buy to Coordinating Collaboration: Management Control in Strategic Alliances. , 2014, , 47-68.		1
28	Influence of Control Precision and Prior Collaboration Experience on Trust and Cooperation in Inter-Organizational Relationships. Accounting Review, 2022, 97, 1-22.	3.2	1
29	Getting to Know You: Trust Formation in New Interfirm Relationships and the Consequences for Investments in Management Control and the Collaboration. SSRN Electronic Journal, 2015, , .	0.4	O