

# Kevin G Volpp

## List of Publications by Year in descending order

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Version: 2024-02-01

129  
papers

7,989  
citations

81434

41  
h-index

62345

84  
g-index

132  
all docs

132  
docs citations

132  
times ranked

8343  
citing authors

#	ARTICLE	IF	CITATIONS
1	Do Incentives Crowd Out Motivation? A Feasibility Study of a Community Vector-Control Campaign in Peru. Behavioral Medicine, 2023, 49, 53-61.	1.0	0
2	Digital Health and Community Health Worker Support for Diabetes Management: a Randomized Controlled Trial. Journal of General Internal Medicine, 2023, 38, 131-137.	1.3	4
3	Design of a randomized controlled trial of digital health and community health worker support for diabetes management among low-income patients. Contemporary Clinical Trials Communications, 2022, 25, 100878.	0.5	2
4	The Electronic Health Record as the Primary Data Source in a Pragmatic Trial: A Case Study. Medical Decision Making, 2022, , 0272989X2110699.	1.2	1
5	A 680,000-person megastudy of nudges to encourage vaccination in pharmacies. Proceedings of the National Academy of Sciences of the United States of America, 2022, 119, .	3.3	49
6	Association between statewide financial incentive programs and COVID-19 vaccination rates. PLoS ONE, 2022, 17, e0263425.	1.1	35
7	Remote Monitoring and Behavioral Economics in Managing Heart Failure in Patients Discharged From the Hospital. JAMA Internal Medicine, 2022, 182, 643.	2.6	14
8	Effect of Passive Choice and Active Choice Interventions in the Electronic Health Record to Cardiologists on Statin Prescribing. JAMA Cardiology, 2021, 6, 40-48.	3.0	23
9	Designing a commercial bundle for cardiac procedures: The Percutaneous Coronary Intervention Episode Payment Model. Healthcare, 2021, 9, 100426.	0.6	2
10	Effect of Behavioral Economic Incentives for Colorectal Cancer Screening in a Randomized Trial. Clinical Gastroenterology and Hepatology, 2021, 19, 1635-1641.e1.	2.4	8
11	Using Clinical Trial Data to Estimate the Costs of Behavioral Interventions for Potential Adopters: A Guide for Trialists. Medical Decision Making, 2021, 41, 9-20.	1.2	7
12	Effect of Escalating and Deescalating Financial Incentives vs Usual Care to Improve Antidepressant Adherence. JAMA Psychiatry, 2021, 78, 222.	6.0	12
13	Association of COVID-19 Outbreak with Changes in Physical Activity Among Adults with Elevated Risk for Major Adverse Cardiovascular Events. Journal of General Internal Medicine, 2021, 36, 3625-3628.	1.3	1
14	A megastudy of text-based nudges encouraging patients to get vaccinated at an upcoming doctor's appointment. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .	3.3	154
15	Effect of Behaviorally Designed Gamification With Social Incentives on Lifestyle Modification Among Adults With Uncontrolled Diabetes. JAMA Network Open, 2021, 4, e2110255.	2.8	30
16	Qualitative Exploration of Barriers to Statin Adherence and Lipid Control. JAMA Network Open, 2021, 4, e219211.	2.8	4
17	Developing a Large-Scale Covid-19 Surveillance System to Reopen Campuses. NEJM Catalyst, 2021, 2, .	0.4	3
18	Incentives for Immunity " Strategies for Increasing Covid-19 Vaccine Uptake. New England Journal of Medicine, 2021, 385, e1.	13.9	61

#	ARTICLE	IF	CITATIONS
19	Effectiveness and Ethics of Incentives for Research Participation. <i>JAMA Internal Medicine</i> , 2021, 181, 1479.	2.6	21
20	Effect of Goal-Setting Approaches Within a Gamification Intervention to Increase Physical Activity Among Economically Disadvantaged Adults at Elevated Risk for Major Adverse Cardiovascular Events. <i>JAMA Cardiology</i> , 2021, 6, 1387.	3.0	17
21	Effect of Financial Incentives and Environmental Strategies on Weight Loss in the Healthy Weigh Study. <i>JAMA Network Open</i> , 2021, 4, e2124132.	2.8	6
22	Effect of Financial Incentives for Process, Outcomes, or Both on Cholesterol Level Change. <i>JAMA Network Open</i> , 2021, 4, e2121908.	2.8	1
23	Sleep and Alertness Among Interns in Intensive Care Compared to General Medicine Rotations: A Secondary Analysis of the iCOMPARE Trial. <i>Journal of Graduate Medical Education</i> , 2021, 13, 717-721.	0.6	1
24	Design, Implementation, and Validation of an Automated, Algorithmic COVID-19 Triage Tool. <i>Applied Clinical Informatics</i> , 2021, 12, 1021-1028.	0.8	5
25	Megastudies improve the impact of applied behavioural science. <i>Nature</i> , 2021, 600, 478-483.	13.7	80
26	Predicting changes in glycemic control among adults with prediabetes from activity patterns collected by wearable devices. <i>Npj Digital Medicine</i> , 2021, 4, 172.	5.7	3
27	Changes in Outpatient Imaging Utilization and Spending Under a New Population-Based Primary Care Payment Model. <i>Journal of the American College of Radiology</i> , 2020, 17, 101-109.	0.9	3
28	Moving Toward Evidence-Based Policy. <i>JAMA - Journal of the American Medical Association</i> , 2020, 323, 21.	3.8	21
29	Implementing nudges for suicide prevention in real-world environments: project INSPIRE study protocol. <i>Pilot and Feasibility Studies</i> , 2020, 6, 143.	0.5	7
30	Analysis of multicenter clinical trials with very low event rates. <i>Trials</i> , 2020, 21, 917.	0.7	5
31	The effect of increased cost-sharing on low-value service use. <i>Health Economics (United Kingdom)</i> , 2020, 29, 1180-1201.	0.8	9
32	Effect of Patient Financial Incentives on Statin Adherence and Lipid Control. <i>JAMA Network Open</i> , 2020, 3, e2019429.	2.8	18
33	The design of a randomized controlled trial to evaluate multi-dimensional effects of a section 1115 Medicaid demonstration waiver with community engagement requirements. <i>Contemporary Clinical Trials</i> , 2020, 98, 106173.	0.8	4
34	Assessing The Effectiveness Of Peer Comparisons As A Way To Improve Health Care Quality. <i>Health Affairs</i> , 2020, 39, 852-861.	2.5	19
35	Association Between State Policies Using Medicaid Exclusions to Sanction Noncompliance With Welfare Work Requirements and Medicaid Participation Among Low-Income Adults. <i>JAMA Network Open</i> , 2020, 3, e204579.	2.8	1
36	Smartphones vs Wearable Devices for Remotely Monitoring Physical Activity After Hospital Discharge. <i>JAMA Network Open</i> , 2020, 3, e1920677.	2.8	20

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37	Effect of Default Options in Advance Directives on Hospital-Free Days and Care Choices Among Seriously Ill Patients. <i>JAMA Network Open</i> , 2020, 3, e201742.	2.8	30
38	Designing a commercial medical bundle for cancer care: Hawaii Medical Service Association's Cancer Episode Model. <i>Healthcare</i> , 2020, 8, 100422.	0.6	2
39	Effect of Remote Monitoring on Discharge to Home, Return to Activity, and Rehospitalization After Hip and Knee Arthroplasty. <i>JAMA Network Open</i> , 2020, 3, e2028328.	2.8	46
40	Effect of Process- and Outcome-Based Financial Incentives on Weight Loss Among Prediabetic New York Medicaid Patients: A Randomized Clinical Trial. <i>American Journal of Health Promotion</i> , 2019, 33, 372-380.	0.9	21
41	Electronic Pill Bottles or Bidirectional Text Messaging to Improve Hypertension Medication Adherence (Way 2 Text): a Randomized Clinical Trial. <i>Journal of General Internal Medicine</i> , 2019, 34, 2397-2404.	1.3	20
42	Prediction using a randomized evaluation of data collection integrated through connected technologies (PREDICT): Design and rationale of a randomized trial of patients discharged from the hospital to home. <i>Contemporary Clinical Trials</i> , 2019, 83, 53-56.	0.8	5
43	Assessment of Medicaid Beneficiaries Included in Community Engagement Requirements in Kentucky. <i>JAMA Network Open</i> , 2019, 2, e197209.	2.8	12
44	Effect of Escalating Financial Incentive Rewards on Maintenance of Weight Loss. <i>JAMA Network Open</i> , 2019, 2, e1914393.	2.8	14
45	Effect of Sequential or Active Choice for Colorectal Cancer Screening Outreach. <i>JAMA Network Open</i> , 2019, 2, e1910305.	2.8	13
46	Response to Brown <i>et al</i> . "Does the offer of e-cigarettes benefit smoking cessation among unselected smokers?" <i>Addiction</i> , 2019, 114, 187-188.	1.7	1
47	The Need for an Intervention to Prevent Sports Injuries. <i>JAMA Pediatrics</i> , 2019, 173, 215.	3.3	4
48	The Habit Formation trial of behavioral economic interventions to improve statin use and reduce the risk of cardiovascular disease: Rationale, design and methodologies. <i>Clinical Trials</i> , 2019, 16, 399-409.	0.7	8
49	Use of financial incentives and text message feedback to increase healthy food purchases in a grocery store cash back program: a randomized controlled trial. <i>BMC Public Health</i> , 2019, 19, 674.	1.2	5
50	Real-time Feedback in Pay-for-Performance: Does More Information Lead to Improvement?. <i>Journal of General Internal Medicine</i> , 2019, 34, 1737-1743.	1.3	7
51	Rationale and Design of EMPOWER, a Pragmatic Randomized Trial of Automated Hovering in Patients With Congestive Heart Failure. <i>Circulation: Cardiovascular Quality and Outcomes</i> , 2019, 12, e005126.	0.9	11
52	Effect of Financial Incentives on Patient Use of Mailed Colorectal Cancer Screening Tests. <i>JAMA Network Open</i> , 2019, 2, e191156.	2.8	52
53	Sleep and Alertness in a Duty-Hour Flexibility Trial in Internal Medicine. <i>New England Journal of Medicine</i> , 2019, 380, 915-923.	13.9	44
54	Patient Safety Outcomes under Flexible and Standard Resident Duty-Hour Rules. <i>New England Journal of Medicine</i> , 2019, 380, 905-914.	13.9	60

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55	Studying expressions of loneliness in individuals using twitter: an observational study. <i>BMJ Open</i> , 2019, 9, e030355.	0.8	64
56	Risk Stratification for Postoperative Acute Kidney Injury in Major Noncardiac Surgery Using Preoperative and Intraoperative Data. <i>JAMA Network Open</i> , 2019, 2, e1916921.	2.8	47
57	Randomized evaluation of trial acceptability by INcentive (RETAIN): Study protocol for two embedded randomized controlled trials. <i>Contemporary Clinical Trials</i> , 2019, 76, 1-8.	0.8	9
58	Comparison of Pharmacy Claims and Electronic Pill Bottles for Measurement of Medication Adherence Among Myocardial Infarction Patients. <i>Medical Care</i> , 2019, 57, e9-e14.	1.1	26
59	Transforming Mental Health Delivery Through Behavioral Economics and Implementation Science: Protocol for Three Exploratory Projects. <i>JMIR Research Protocols</i> , 2019, 8, e12121.	0.5	17
60	Model Performance Metrics in Assessing the Value of Adding Intraoperative Data for Death Prediction: Applications to Noncardiac Surgery. <i>Studies in Health Technology and Informatics</i> , 2019, 264, 223-227.	0.2	3
61	Mass Customization for Population Health. <i>JAMA Cardiology</i> , 2018, 3, 363.	3.0	8
62	Financial Incentives for Chronic Disease Management: Results and Limitations of 2 Randomized Clinical Trials With New York Medicaid Patients. <i>American Journal of Health Promotion</i> , 2018, 32, 1537-1543.	0.9	17
63	Nudge Units to Improve the Delivery of Health Care. <i>New England Journal of Medicine</i> , 2018, 378, 214-216.	13.9	192
64	A Randomized, Controlled Trial of Lottery-Based Financial Incentives to Increase Physical Activity Among Overweight and Obese Adults. <i>American Journal of Health Promotion</i> , 2018, 32, 1568-1575.	0.9	63
65	Education Outcomes in a Duty-Hour Flexibility Trial in Internal Medicine. <i>New England Journal of Medicine</i> , 2018, 378, 1494-1508.	13.9	125
66	Increasing participation in a vector control campaign: a cluster randomised controlled evaluation of behavioural economic interventions in Peru. <i>BMJ Global Health</i> , 2018, 3, e000757.	2.0	8
67	Moving From Activating Patients to Activating Systems to Improve Outcomes. <i>JAMA Network Open</i> , 2018, 1, e185011.	2.8	1
68	E-Cigarettes, Incentives, and Drugs for Smoking Cessation. <i>New England Journal of Medicine</i> , 2018, 379, 991-992.	13.9	5
69	Cost-effectiveness of Financial Incentives for Patients and Physicians to Manage Low-Density Lipoprotein Cholesterol Levels. <i>JAMA Network Open</i> , 2018, 1, e182008.	2.8	7
70	A Pragmatic Trial of E-Cigarettes, Incentives, and Drugs for Smoking Cessation. <i>New England Journal of Medicine</i> , 2018, 378, 2302-2310.	13.9	168
71	A Randomized Controlled Trial of Opt-in Versus Opt-Out Colorectal Cancer Screening Outreach. <i>American Journal of Gastroenterology</i> , 2018, 113, 1848-1854.	0.2	40
72	Effect of an Automated Patient Dashboard Using Active Choice and Peer Comparison Performance Feedback to Physicians on Statin Prescribing. <i>JAMA Network Open</i> , 2018, 1, e180818.	2.8	75

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73	Redesigning provider payment: Opportunities and challenges from the Hawaii experience. <i>Healthcare</i> , 2018, 6, 168-174.	0.6	5
74	Financial incentive strategies for maintenance of weight loss: results from an internet-based randomized controlled trial. <i>Nutrition and Diabetes</i> , 2018, 8, 33.	1.5	26
75	Characterizing Tweet Volume and Content About Common Health Conditions Across Pennsylvania: Retrospective Analysis. <i>JMIR Public Health and Surveillance</i> , 2018, 4, e10834.	1.2	19
76	Effectiveness of Medication Adherence Reminders Tied to “Fresh Start” Dates. <i>JAMA Cardiology</i> , 2017, 2, 453.	3.0	5
77	Design of the HPTN 065 (TLC-Plus) study: A study to evaluate the feasibility of an enhanced test, link-to-care, plus treat approach for HIV prevention in the United States. <i>Clinical Trials</i> , 2017, 14, 322-332.	0.7	31
78	Using Active Choice Within the Electronic Health Record to Increase Influenza Vaccination Rates. <i>Journal of General Internal Medicine</i> , 2017, 32, 790-795.	1.3	70
79	Replacing the Affordable Care Act. <i>JAMA - Journal of the American Medical Association</i> , 2017, 317, 1951.	3.8	4
80	Technology and Medicine: Reimagining Provider Visits as the New Tertiary Care. <i>Annals of Internal Medicine</i> , 2017, 167, 814.	2.0	6
81	Effect of a Game-Based Intervention Designed to Enhance Social Incentives to Increase Physical Activity Among Families. <i>JAMA Internal Medicine</i> , 2017, 177, 1586.	2.6	162
82	Behavioral Economics and Health Insurance Reform—Reply. <i>JAMA - Journal of the American Medical Association</i> , 2017, 318, 965.	3.8	0
83	The effect of interactive reminders on medication adherence: A randomized trial. <i>Preventive Medicine</i> , 2017, 103, 98-102.	1.6	11
84	Active Choice and Financial Incentives to Increase Rates of Screening Colonoscopy—A Randomized Controlled Trial. <i>Gastroenterology</i> , 2017, 153, 1227-1229.e2.	0.6	40
85	Time to selected quit date and subsequent rates of sustained smoking abstinence. <i>Journal of Behavioral Medicine</i> , 2017, 40, 989-997.	1.1	0
86	Effect of Electronic Reminders, Financial Incentives, and Social Support on Outcomes After Myocardial Infarction. <i>JAMA Internal Medicine</i> , 2017, 177, 1093.	2.6	107
87	Learning by Listening—Improving Health Care in the Era of Yelp. <i>JAMA - Journal of the American Medical Association</i> , 2016, 316, 2483.	3.8	26
88	Using active choice within the electronic health record to increase physician ordering and patient completion of high-value cancer screening tests. <i>Healthcare</i> , 2016, 4, 340-345.	0.6	27
89	Price Transparency. <i>JAMA - Journal of the American Medical Association</i> , 2016, 315, 1842.	3.8	13
90	Generic Medication Prescription Rates After Health System—Wide Redesign of Default Options Within the Electronic Health Record. <i>JAMA Internal Medicine</i> , 2016, 176, 847.	2.6	102

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91	Participation Rates With Opt-out Enrollment in a Remote Monitoring Intervention for Patients With Myocardial Infarction. <i>JAMA Cardiology</i> , 2016, 1, 847.	3.0	20
92	A Synchronized Prescription Refill Program Improved Medication Adherence. <i>Health Affairs</i> , 2016, 35, 1504-1512.	2.5	44
93	A Randomized Trial of Social Comparison Feedback and Financial Incentives to Increase Physical Activity. <i>American Journal of Health Promotion</i> , 2016, 30, 416-424.	0.9	85
94	Statistical issues in pragmatic trials of behavioral economic interventions. <i>Clinical Trials</i> , 2016, 13, 478-483.	0.7	11
95	Rationale and design of a randomized trial of automated hovering for post-myocardial infarction patients: The HeartStrong program. <i>American Heart Journal</i> , 2016, 179, 166-174.	1.2	11
96	A nudge toward participation: Improving clinical trial enrollment with behavioral economics. <i>Science Translational Medicine</i> , 2016, 8, 348fs13.	5.8	35
97	A Randomized Controlled Trial of Employer Matching of Employees' Monetary Contributions to Deposit Contracts to Promote Weight Loss. <i>American Journal of Health Promotion</i> , 2016, 30, 441-452.	0.9	26
98	Default options in advance directives: study protocol for a randomised clinical trial. <i>BMJ Open</i> , 2016, 6, e010628.	0.8	8
99	Consequences of Influencing Physician Behavior—Reply. <i>JAMA - Journal of the American Medical Association</i> , 2016, 315, 2351.	3.8	0
100	Individual Versus Team-Based Financial Incentives to Increase Physical Activity: A Randomized, Controlled Trial. <i>Journal of General Internal Medicine</i> , 2016, 31, 746-754.	1.3	103
101	Premium-Based Financial Incentives Did Not Promote Workplace Weight Loss In A 2013-15 Study. <i>Health Affairs</i> , 2016, 35, 71-79.	2.5	52
102	Wearable Devices as Facilitators, Not Drivers, of Health Behavior Change. <i>JAMA - Journal of the American Medical Association</i> , 2015, 313, 459.	3.8	631
103	Effect of Financial Incentives to Physicians, Patients, or Both on Lipid Levels. <i>JAMA - Journal of the American Medical Association</i> , 2015, 314, 1926.	3.8	144
104	Comparing the effectiveness of individualistic, altruistic, and competitive incentives in motivating completion of mental exercises. <i>Journal of Health Economics</i> , 2015, 44, 286-299.	1.3	4
105	Preference-adaptive randomization in comparative effectiveness studies. <i>Trials</i> , 2015, 16, 99.	0.7	5
106	Randomized Trial of Four Financial-Incentive Programs for Smoking Cessation. <i>New England Journal of Medicine</i> , 2015, 372, 2108-2117.	13.9	301
107	Nudging Students Toward Healthier Food Choices—Applying Insights From Behavioral Economics. <i>JAMA Pediatrics</i> , 2015, 169, 425.	3.3	8
108	Harnessing the Right Combination of Extrinsic and Intrinsic Motivation to Change Physician Behavior. <i>JAMA - Journal of the American Medical Association</i> , 2015, 314, 2233.	3.8	50

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109	A Mixed-Methods Randomized Controlled Trial of Financial Incentives and Peer Networks to Promote Walking Among Older Adults. <i>Health Education and Behavior</i> , 2014, 41, 43S-50S.	1.3	61
110	Association of the 2011 ACGME Resident Duty Hour Reforms With Mortality and Readmissions Among Hospitalized Medicare Patients. <i>JAMA - Journal of the American Medical Association</i> , 2014, 312, 2364.	3.8	101
111	Commitment Devices. <i>JAMA - Journal of the American Medical Association</i> , 2014, 311, 2065.	3.8	138
112	The Counseling African Americans to Control Hypertension Study and Ways to Enhance the Next Wave of Behavioral Interventions. <i>Circulation</i> , 2014, 129, 2002-2004.	1.6	3
113	Innovating in health delivery: The Penn medicine innovation tournament. <i>Healthcare</i> , 2013, 1, 37-41.	0.6	20
114	Making the RCT more useful for innovation with evidence-based evolutionary testing. <i>Healthcare</i> , 2013, 1, 4-7.	0.6	9
115	Behavioral Economics Holds Potential To Deliver Better Results For Patients, Insurers, And Employers. <i>Health Affairs</i> , 2013, 32, 1244-1250.	2.5	158
116	Individual- Versus Group-Based Financial Incentives for Weight Loss. <i>Annals of Internal Medicine</i> , 2013, 158, 505.	2.0	166
117	Automated Hovering in Health Care – Watching Over the 5000 Hours. <i>New England Journal of Medicine</i> , 2012, 367, 1-3.	13.9	180
118	Assessing Value in Health Care Programs. <i>JAMA - Journal of the American Medical Association</i> , 2012, 307, 2153-4.	3.8	15
119	Can behavioural economics make us healthier?. <i>BMJ, The</i> , 2012, 344, e3482-e3482.	3.0	87
120	Choosing Wisely. <i>JAMA - Journal of the American Medical Association</i> , 2012, 308, 1635.	3.8	62
121	Commitment contracts as a way to health. <i>BMJ: British Medical Journal</i> , 2012, 344, e522-e522.	2.4	56
122	Financial Incentives for Extended Weight Loss: A Randomized, Controlled Trial. <i>Journal of General Internal Medicine</i> , 2011, 26, 621-626.	1.3	288
123	Redesigning Employee Health Incentives – Lessons from Behavioral Economics. <i>New England Journal of Medicine</i> , 2011, 365, 388-390.	13.9	185
124	A Randomized, Controlled Trial of Financial Incentives for Smoking Cessation. <i>New England Journal of Medicine</i> , 2009, 360, 699-709.	13.9	747
125	P4P4P: An Agenda For Research On Pay-For-Performance For Patients. <i>Health Affairs</i> , 2009, 28, 206-214.	2.5	127
126	A test of financial incentives to improve warfarin adherence. <i>BMC Health Services Research</i> , 2008, 8, 272.	0.9	221



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127	Financial Incentive-Based Approaches for Weight Loss. JAMA - Journal of the American Medical Association, 2008, 300, 2631.	3.8	796
128	Asymmetric Paternalism to Improve Health Behaviors. JAMA - Journal of the American Medical Association, 2007, 298, 2415.	3.8	452
129	Effect of Cuts in Medicare Reimbursement on Process and Outcome of Care for Acute Myocardial Infarction Patients. Circulation, 2005, 112, 2268-2275.	1.6	44