Matthew J Hornsey

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/7791429/publications.pdf

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171 papers 12,116 citations

52 h-index 101 g-index

184 all docs

184 docs citations

times ranked

184

8214 citing authors

#	Article	IF	CITATIONS
1	Why it is so hard to teach people they can make a difference: climate change efficacy as a non-analytic form of reasoning. Thinking and Reasoning, 2022, 28, 327-345.	2.1	21
2	What does it mean to feel small? Three dimensions of the small self. Self and Identity, 2022, 21, 387-405.	1.0	5
3	Proâ€vaccination subjective norms moderate the relationship between conspiracy mentality and vaccination intentions. British Journal of Health Psychology, 2022, 27, 390-405.	1.9	34
4	Psychological Science in the Wake of COVID-19: Social, Methodological, and Metascientific Considerations. Perspectives on Psychological Science, 2022, 17, 311-333.	5.2	36
5	Protecting the Planet or Destroying the Universe? Understanding Reactions to Space Mining. Sustainability, 2022, 14, 4119.	1.6	4
6	Climate skepticism decreases when the planet gets hotter and conservative support wanes. Global Environmental Change, 2022, 74, 102492.	3.6	10
7	Comparing the Effectiveness of Post-Scandal Apologies From Nonprofit and Commercial Organizations: An Extension of the Moral Disillusionment Model. Nonprofit and Voluntary Sector Quarterly, 2022, 51, 1257-1280.	1.3	8
8	Reasons why people may refuse <scp>COVID</scp> â€19 vaccination (and what can be done about it). World Psychiatry, 2022, 21, 217-218.	4.8	5
9	Cross-national differences in willingness to believe conspiracy theories. Current Opinion in Psychology, 2022, 47, 101391.	2.5	16
10	Belief in Luck and Precognition Around the World. Journal of Cross-Cultural Psychology, 2022, 53, 1033-1053.	1.0	1
11	The Moral Disillusionment Model of Organizational Transgressions: Ethical Transgressions Trigger More Negative Reactions from Consumers When Committed by Nonprofits. Journal of Business Ethics, 2021, 172, 653-671.	3.7	22
12	No Global Crisis of Trust: A Longitudinal and Multinational Examination of Public Trust in Nonprofits. Nonprofit and Voluntary Sector Quarterly, 2021, 50, 441-457.	1.3	8
13	What does it mean to say that cultured meat is unnatural?. Appetite, 2021, 156, 104960.	1.8	42
14	To what extent are conspiracy theorists concerned for self versus others? A COVIDâ€19 test case. European Journal of Social Psychology, 2021, 51, 285-293.	1.5	54
15	Resolving the smallâ€pockets problem helps clarify the role of education and political ideology in shaping vaccine scepticism. British Journal of Psychology, 2021, 112, 992-1011.	1.2	18
16	Something About the Way You Speak: A Metaâ€analysis on Children's Linguisticâ€based Social Preferences. Child Development, 2021, 92, 517-535.	1.7	4
17	Profiling adopters (and non-adopters) of a contact tracing mobile application: Insights from Australia. International Journal of Medical Informatics, 2021, 149, 104414.	1.6	15
18	Ripple effects: Can information about the collective impact of individual actions boost perceived efficacy about climate change?. Journal of Experimental Social Psychology, 2021, 97, 104217.	1.3	22

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19	The role of worldviews in shaping how people appraise climate change. Current Opinion in Behavioral Sciences, 2021, 42, 36-41.	2.0	31
20	Predictors of social identification in group therapy. Psychotherapy Research, 2020, 30, 348-361.	1.1	16
21	Using ingroup messengers and ingroup values to promote climate change policy. Climatic Change, 2020, 158, 181-199.	1.7	55
22	Understanding (and Reducing) Inaction on Climate Change. Social Issues and Policy Review, 2020, 14, 3-35.	3.7	115
23	Donald Trump and vaccination: The effect of political identity, conspiracist ideation and presidential tweets on vaccine hesitancy. Journal of Experimental Social Psychology, 2020, 88, 103947.	1.3	181
24	When Grades Are High but Self-Efficacy Is Low: Unpacking the Confidence Gap Between Girls and Boys in Mathematics. Frontiers in Psychology, 2020, 11, 552355.	1.1	18
25	Why Facts Are Not Enough: Understanding and Managing the Motivated Rejection of Science. Current Directions in Psychological Science, 2020, 29, 583-591.	2.8	54
26	Vaccine hesitancy is strongly associated with distrust of conventional medicine, and only weakly associated with trust in alternative medicine. Social Science and Medicine, 2020, 255, 113019.	1.8	95
27	Flux in scepticism raises hopes. Nature Climate Change, 2020, 10, 274-275.	8.1	3
28	Forever Foreign? Asian Australians Assimilating to Australian Culture Are Still Perceived as Less Australian Than White Australians. Social Psychological and Personality Science, 2020, 11, 812-820.	2.4	1
29	Embodied remorse: Physical displays of remorse increase positive responses to public apologies, but have negligible effects on forgiveness Journal of Personality and Social Psychology, 2020, 119, 367-389.	2.6	22
30	Hornsey, Matthew J, 2020, , 2038-2039.		0
31	Discrepancies in East Asians' perceived actual and ideal phenotypic facial features Asian American Journal of Psychology, 2020, 11, 117-125.	0.7	2
32	Exploring Cultural Differences in the Extent to Which People Perceive and Desire Control. Personality and Social Psychology Bulletin, 2019, 45, 81-92.	1.9	21
33	Elevating nature: Moral elevation increases feelings of connectedness to nature. Journal of Environmental Psychology, 2019, 65, 101332.	2.3	31
34	Beliefs About Gender Predict Faking Orgasm in Heterosexual Women. Archives of Sexual Behavior, 2019, 48, 2419-2433.	1.2	17
35	Feeling Hurt: Revisiting the Relationship Between Social and Physical Pain. Review of General Psychology, 2019, 23, 320-335.	2.1	15
36	Why Do We Hold Mixed Emotions About Racial Out-Groups? A Case for Affect Matching. Psychological Science, 2019, 30, 917-929.	1.8	25

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37	The power of grassroots expressions of remorse for promoting intergroup forgiveness. Journal of Experimental Social Psychology, 2019, 80, 39-51.	1.3	5
38	Testing potential psychological predictors of attitudes towards cultured meat. Appetite, 2019, 136, 137-145.	1.8	123
39	A microscopic dot on a microscopic dot: Self-esteem buffers the negative effects of exposure to the enormity of the universe. Journal of Experimental Social Psychology, 2018, 76, 198-207.	1.3	9
40	Toward a Psychology of Moral Expansiveness. Current Directions in Psychological Science, 2018, 27, 14-19.	2.8	48
41	Changing Versus Protecting the Status Quo: Why Men and Women Engage in Different Types of Action on Behalf of Women. Sex Roles, 2018, 79, 505-518.	1.4	37
42	A Long Time Coming: Delays in Collective Apologies and Their Effects on Sincerity and Forgiveness. Political Psychology, 2018, 39, 649-666.	2.2	12
43	Exploring the East-West Divide in Prevalence of Affective Disorder: A Case for Cultural Differences in Coping With Negative Emotion. Personality and Social Psychology Review, 2018, 22, 285-304.	3.4	108
44	How negative contact and positive contact with Whites predict collective action among racial and ethnic minorities. British Journal of Social Psychology, 2018, 57, 1-20.	1.8	35
45	Negotiating the hierarchy: Social dominance orientation among women is associated with the endorsement of benevolent sexism. Australian Journal of Psychology, 2018, 70, 158-166.	1.4	15
46	Moral expansiveness short form: Validity and reliability of the MESx. PLoS ONE, 2018, 13, e0205373.	1.1	12
47	Relationships among conspiratorial beliefs, conservatism and climate scepticism across nations. Nature Climate Change, 2018, 8, 614-620.	8.1	217
48	How Much Is Enough in a Perfect World? Cultural Variation in Ideal Levels of Happiness, Pleasure, Freedom, Health, Self-Esteem, Longevity, and Intelligence. Psychological Science, 2018, 29, 1393-1404.	1.8	37
49	Extreme self-sacrifice beyond fusion: Moral expansiveness and the special case of allyship. Behavioral and Brain Sciences, 2018, 41, e198.	0.4	3
50	The psychological roots of anti-vaccination attitudes: A 24-nation investigation Health Psychology, 2018, 37, 307-315.	1.3	459
51	Not all motivated rejection of science is unconscious: Reply to Tryon (2018) American Psychologist, 2018, 73, 687-688.	3.8	1
52	Toward a Comprehensive Understanding of Intergroup Contact. Personality and Social Psychology Bulletin, 2017, 43, 347-364.	1.9	129
53	Conservatives Are More Reluctant to Give and Receive Apologies Than Liberals. Social Psychological and Personality Science, 2017, 8, 827-835.	2.4	10
54	The Mandate of the Collective: Apology Representativeness Determines Perceived Sincerity and Forgiveness in Intergroup Contexts. Personality and Social Psychology Bulletin, 2017, 43, 758-771.	1.9	20

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55	Positive and negative intergroup contact predict Black and White Americans' judgments about police violence against Black Americans. Journal of Applied Social Psychology, 2017, 47, 605-615.	1.3	7
56	The appraisal gap: Why victim and transgressor groups disagree on the need for a collective apology. European Journal of Social Psychology, 2017, 47, 135-147.	1.5	28
57	Attitude roots and Jiu Jitsu persuasion: Understanding and overcoming the motivated rejection of science American Psychologist, 2017, 72, 459-473.	3.8	187
58	Is the racial composition of your surroundings associated with your levels of social dominance orientation?. PLoS ONE, 2017, 12, e0186612.	1.1	6
59	A Social Identity Analysis of Climate Change and Environmental Attitudes and Behaviors: Insights and Opportunities. Frontiers in Psychology, 2016, 7, 121.	1.1	269
60	A Social Identity Approach to Understanding Responses to Child Sexual Abuse Allegations. PLoS ONE, 2016, 11, e0153205.	1.1	23
61	In Small We Trust. Personality and Social Psychology Bulletin, 2016, 42, 1321-1334.	1.9	19
62	Barriers to women engaging in collective action to overcome sexism American Psychologist, 2016, 71, 863-874.	3.8	58
63	Beyond old dichotomies: Individual differentiation can occur through group commitment, not despite it. Behavioral and Brain Sciences, 2016, 39, e154.	0.4	0
64	Dissent and deviance in intergroup contexts. Current Opinion in Psychology, 2016, 11, 1-5.	2.5	9
65	A cautionary note about messages of hope: Focusing on progress in reducing carbon emissions weakens mitigation motivation. Global Environmental Change, 2016, 39, 26-34.	3.6	127
66	Moral expansiveness: Examining variability in the extension of the moral world Journal of Personality and Social Psychology, 2016, 111, 636-653.	2.6	146
67	Collective Apologies Are Good at Regulating Transgressors' Emotions, But for Victim Group Members the Story Is Not So Clear. Psychological Inquiry, 2016, 27, 101-105.	0.4	5
68	On the Link Between Benevolent Sexism and Orgasm Frequency in Heterosexual Women. Archives of Sexual Behavior, 2016, 45, 1923-1931.	1.2	12
69	Friends With Moral Credentials. Social Psychological and Personality Science, 2016, 7, 272-280.	2.4	14
70	Meta-analyses of the determinants and outcomes of belief in climate change. Nature Climate Change, 2016, 6, 622-626.	8.1	832
71	The Whitewashing Effect. Personality and Social Psychology Bulletin, 2016, 42, 118-129.	1.9	6
72	Are People High in Skepticism About Anthropogenic Climate Change Necessarily Resistant to Influence? Some Cause for Optimism. Environment and Behavior, 2016, 48, 905-928.	2.1	16

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73	The Sins of Their Fathers: When Current Generations Are Held to Account for the Transgressions of Previous Generations. Political Psychology, 2015, 36, 479-487.	2.2	7
74	An Investigation of Positive and Negative Contact As Predictors of Intergroup Attitudes in the United States, Hong Kong, and Thailand. Journal of Cross-Cultural Psychology, 2015, 46, 454-468.	1.0	76
75	Fight <i>and</i> Flight: Evidence of Aggressive Capitulation in the Face of Fear Messages from Terrorists. Political Psychology, 2015, 36, 631-648.	2.2	10
76	Perpetrator groups can enhance their moral self-image by accepting their own intergroup apologies. Journal of Experimental Social Psychology, 2015, 60, 39-50.	1.3	21
77	Apologies demanded yet devalued: Normative dilution in the age of apology. Journal of Experimental Social Psychology, 2015, 60, 133-136.	1.3	32
78	Belief in the Malleability of Groups Strengthens the Tenuous Link Between a Collective Apology and Intergroup Forgiveness. Personality and Social Psychology Bulletin, 2015, 41, 714-725.	1.9	41
79	Evidence for motivated control: Understanding the paradoxical link between threat and efficacy beliefs about climate change. Journal of Environmental Psychology, 2015, 42, 57-65.	2.3	65
80	A Critical Test of the Assumption That Men Prefer Conformist Women and Women Prefer Nonconformist Men. Personality and Social Psychology Bulletin, 2015, 41, 755-768.	1.9	11
81	Collective Apologies and Their Effects on Forgiveness: Pessimistic Evidence but Constructive Implications. Australian Psychologist, 2015, 50, 106-114.	0.9	67
82	The impact of a victim-focused apology on forgiveness in an intergroup context. Group Processes and Intergroup Relations, 2015, 18, 726-739.	2.4	39
83	Loss of control stimulates approach motivation. Journal of Experimental Social Psychology, 2015, 56, 235-241.	1.3	52
84	Stability and Change Within Groups. , 2014, , .		0
85	Overplaying the diversity card: When a superordinate group overrepresents the prevalence of a minority group. Group Processes and Intergroup Relations, 2014, 17, 161-177.	2.4	7
86	The Positive Consequences of Pain. Personality and Social Psychology Review, 2014, 18, 256-279.	3.4	115
87	What makes a group worth dying for? Identity fusion fosters perception of familial ties, promoting self-sacrifice Journal of Personality and Social Psychology, 2014, 106, 912-926.	2.6	237
88	Perceived control qualifies the effects of threat on prejudice. British Journal of Social Psychology, 2014, 53, 422-442.	1.8	60
89	Understanding the power of the picture: the effect of image content on emotional and political responses to terrorism. Journal of Applied Social Psychology, 2014, 44, 511-521.	1.3	68
90	Social isolation schema responds to positive social experiences: Longitudinal evidence from vulnerable populations. British Journal of Clinical Psychology, 2014, 53, 265-280.	1.7	42

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91	Developing a social psychology of climate change. European Journal of Social Psychology, 2014, 44, 413-420.	1.5	48
92	From fighting the system to embracing it: control loss promotes system justification among those high in psychological reactance. Journal of Experimental Social Psychology, 2014, 54, 139-146.	1.3	12
93	Deviance and Dissent in Groups. Annual Review of Psychology, 2014, 65, 461-485.	9.9	183
94	Applying the contact hypothesis to anti-fat attitudes: Contact with overweight people is related to how we interact with our bodies and those of others. Social Science and Medicine, 2014, 123, 37-44.	1.8	28
95	(Deviant) Friends With Benefits. Social Psychological and Personality Science, 2014, 5, 360-368.	2.4	9
96	Gustatory pleasure and pain. The offset of acute physical pain enhances responsiveness to taste. Appetite, 2014, 72, 150-155.	1.8	34
97	Feeling connected again: Interventions that increase social identification reduce depression symptoms in community and clinical settings. Journal of Affective Disorders, 2014, 159, 139-146.	2.0	181
98	We are sorry: Intergroup apologies and their tenuous link with intergroup forgiveness. European Review of Social Psychology, 2013, 24, 1-31.	5.8	84
99	Shooting the messenger: Outsiders critical of your group are rejected regardless of argument quality. British Journal of Social Psychology, 2013, 52, 386-395.	1.8	54
100	Collective Futures: How Projections About the Future of Society Are Related to Actions and Attitudes Supporting Social Change. Personality and Social Psychology Bulletin, 2013, 39, 523-539.	1.9	54
101	The Wallpaper Effect: The Contact Hypothesis Fails for Minority Group Members Who Live in Areas with a High Proportion of Majority Group Members. PLoS ONE, 2013, 8, e82228.	1.1	34
102	Loss of Control Increases Belief in Precognition and Belief in Precognition Increases Control. PLoS ONE, 2013, 8, e71327.	1.1	47
103	Why group apologies succeed and fail: Intergroup forgiveness and the role of primary and secondary emotions Journal of Personality and Social Psychology, 2012, 102, 306-322.	2.6	101
104	The David and Goliath Principle. Personality and Social Psychology Bulletin, 2012, 38, 1053-1065.	1.9	28
105	The Contact Caveat. Personality and Social Psychology Bulletin, 2012, 38, 1629-1643.	1.9	486
106	Using Computer-Aided Content Analysis to Map a Research Domain. SAGE Open, 2012, 2, 215824401246778.	0.8	16
107	Testing a single-item visual analogue scale as a proxy for cohesiveness in group psychotherapy Group Dynamics, 2012, 16, 80-90.	0.7	19
108	Feeling bad about being sad: The role of social expectancies in amplifying negative mood Emotion, 2012, 12, 69-80.	1.5	71

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109	Impostors within Groups. , 2012, , 158-178.		1
110	Withholding negative feedback: Is it about protecting the self or protecting others?. British Journal of Social Psychology, 2012, 51, 772-780.	1.8	19
111	Promoting pro-environmental action in climate change deniers. Nature Climate Change, 2012, 2, 600-603.	8.1	290
112	From Current State to Desired Future. , 2012, , 54-72.		4
113	Rejection as a call to arms: Interâ€racial hostility and support for political action as outcomes of raceâ€based rejection in majority and minority groups. British Journal of Social Psychology, 2012, 51, 167-177.	1.8	37
114	Emotional Responses to Rejection of Gestures of Intergroup Reconciliation. Personality and Social Psychology Bulletin, 2011, 37, 815-829.	1.9	32
115	A Critical Review of Official Public Apologies: Aims, Pitfalls, and a Staircase Model of Effectiveness. Social Issues and Policy Review, 2011, 5, 70-100.	3.7	89
116	Memory for intergroup apologies and its relationship with forgiveness. European Journal of Social Psychology, 2011, 41, 96-106.	1.5	51
117	Participant Autonomy in Cognitive Behavioral Group Therapy: An Integration of Self-Determination and Cognitive Behavioral Theories. Journal of Social and Clinical Psychology, 2011, 30, 24-46.	0.2	31
118	Rule transgressions in groups: The conditional nature of newcomers' willingness to confront deviance. European Journal of Social Psychology, 2010, 40, 338-348.	1.5	13
119	United we stand: Intergroup conflict moderates the intergroup sensitivity effect. European Journal of Social Psychology, 2010, 40, 169-177.	1.5	20
120	Commentary Toward the Development of Interdisciplinary Theory. Annals of the International Communication Association, 2010, 34, 133-139.	2.8	0
121	Does time reduce resistance to outâ€group critics? An investigation of the persistence of the intergroup sensitivity effect over time. British Journal of Social Psychology, 2010, 49, 569-581.	1.8	4
122	Collective Self-esteem Contingency and its Role in Predicting Intergroup Bias. Self and Identity, 2010, 9, 62-86.	1.0	13
123	Group Processes and Outcomes in Group Psychotherapy: Is It Time to Let Go of "Cohesiveness�. International Journal of Group Psychotherapy, 2009, 59, 267-278.	0.4	27
124	Editor's Note. International Journal of Group Psychotherapy, 2009, 59, 279-279.	0.4	3
125	The Effects of Exclusion and Reintegration on the Evaluation of Deviant Opinion Holders. Personality and Social Psychology Bulletin, 2009, 35, 1619-1631.	1.9	14
126	Resistance to Group Criticism and Recommendations for Change: Lessons from the Intergroup Sensitivity Effect. Social and Personality Psychology Compass, 2009, 3, 275-291.	2.0	34

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127	Intergroup attribution bias in the context of extreme intergroup conflict. Asian Journal of Social Psychology, 2009, 12, 293-299.	1.1	12
128	Shifting ground: The variable use of essentialism in contexts of inclusion and exclusion. British Journal of Social Psychology, 2009, 48, 35-59.	1.8	62
129	Theorizing gender in the face of social change: Is there anything essential about essentialism?. Journal of Personality and Social Psychology, 2009, 96, 653-664.	2.6	150
130	Effects of Psychological Contract Breach on Organizational Citizenship Behaviour: Insights from the Group Value Model. Journal of Management Studies, 2008, 45, 1377-1400.	6.0	203
131	The Intersection of Communication and Social Psychology: Points of Contact and Points of Difference. Journal of Communication, 2008, 58, 749-766.	2.1	14
132	Social Identity Theory and Selfâ€categorization Theory: A Historical Review. Social and Personality Psychology Compass, 2008, 2, 204-222.	2.0	788
133	Media bias during extreme intergroup conflict: the naming bias in reports of religious violence in Indonesia. Asian Journal of Communication, 2008, 18, 16-31.	0.6	8
134	What Happens When Groups Say Sorry: The Effect of Intergroup Apologies on Their Recipients. Personality and Social Psychology Bulletin, 2008, 34, 474-487.	1.9	125
135	The influence of blind and constructive patriotism on attitudes toward multiculturalism and immigration. Australian Journal of Psychology, 2007, 59, 151-158.	1.4	62
136	Group Allegiances and Perceptions of Media Bias. Group Processes and Intergroup Relations, 2007, 10, 266-279.	2.4	57
137	Effects of norms among those with moral conviction: Counterâ€conformity emerges on intentions but not behaviors. Social Influence, 2007, 2, 244-268.	0.9	42
138	Group-Directed Criticisms and Recommendations for Change: Why Newcomers Arouse More Resistance Than Old-Timers. Personality and Social Psychology Bulletin, 2007, 33, 1036-1048.	1.9	67
139	Beyond Cohesiveness. Small Group Research, 2007, 38, 567-592.	1.8	43
140	Why minority group members resent impostors. European Journal of Social Psychology, 2007, 37, 1-17.	1.5	35
141	Strategic defensiveness: Public and private responses to group criticism. British Journal of Social Psychology, 2007, 46, 697-716.	1.8	15
142	The impact of individualist and collectivist group norms on evaluations of dissenting group members. Journal of Experimental Social Psychology, 2006, 42, 57-68.	1.3	89
143	Why Do People Engage in Collective Action? Revisiting the Role of Perceived Effectiveness. Journal of Applied Social Psychology, 2006, 36, 1701-1722.	1.3	194
144	Group-directed criticism in Indonesia: Role of message source and audience. Asian Journal of Social Psychology, 2006, 9, 96-102.	1.1	31

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145	Intergroup sensitivity effect and the war in Iraq: A case of attitudes and intentions diverging. Australian Journal of Psychology, 2006, 58, 166-172.	1.4	6
146	Differentiation between and within groups: the influence of individualist and collectivist group norms. European Journal of Social Psychology, 2006, 36, 825-843.	1.5	51
147	When Group Members Admit to Being Conformist: The Role of Relative Intragroup Status in Conformity Self-Reports. Personality and Social Psychology Bulletin, 2006, 32, 162-173.	1.9	78
148	Ingroup Critics and Their Influence on Groups. , 2006, , 74-92.		40
149	Keeping it in-house: how audience affects responses to group criticism. European Journal of Social Psychology, 2005, 35, 291-312.	1.5	39
150	When differences matter: intergroup distinctiveness and the evaluation of impostors. European Journal of Social Psychology, 2005, 35, 609-620.	1.5	26
151	Speaking for Others: The Pros and Cons of Group Advocates using Collective Language. Group Processes and Intergroup Relations, 2005, 8, 245-257.	2.4	16
152	Loyalty Without Conformity: Tailoring Self-Perception as a Means of Balancing Belonging and Differentiation. Self and Identity, 2005, 4, 81-95.	1.0	23
153	Why being right is not enough: Predicting defensiveness in the face of group criticism. European Review of Social Psychology, 2005, 16, 301-334.	5.8	99
154	Willingness to Speak Out About Gay Law Reform. Journal of Homosexuality, 2004, 47, 47-61.	1.3	2
155	Criticizing Groups from the Inside and the Outside: An Identity Perspective on the Intergroup Sensitivity Effect. Personality and Social Psychology Bulletin, 2004, 30, 365-383.	1.9	202
156	†You can criticize because you care': identity attachment, constructiveness, and the intergroup sensitivity effect. European Journal of Social Psychology, 2004, 34, 499-518.	1.5	83
157	The Individual Within the Group: Balancing the Need to Belong With the Need to Be Different. Personality and Social Psychology Review, 2004, 8, 248-264.	3.4	362
158	On being loud and proud: Non-conformity and counter-conformity to group norms. British Journal of Social Psychology, 2003, 42, 319-335.	1.8	149
159	Individualist and collectivist norms: when it's ok to go your own way. European Journal of Social Psychology, 2003, 33, 57-70.	1.5	101
160	Not being what you claim to be: impostors as sources of group threat. European Journal of Social Psychology, 2003, 33, 639-657.	1.5	56
161	Linking Superiority Bias in the Interpersonal and Intergroup Domains. Journal of Social Psychology, 2003, 143, 479-491.	1.0	21
162	Relations Between High and Low Power Groups: The Importance of Legitimacy. Personality and Social Psychology Bulletin, 2003, 29, 216-227.	1.9	65

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163	Dragging Down and Dragging Up: How Relative Group Status Affects Responses to Common Fate Group Dynamics, 2003, 7, 275-288.	0.7	20
164	?It's OK if we say it, but you can't?: responses to intergroup and intragroup criticism. European Journal of Social Psychology, 2002, 32, 293-307.	1.5	192
165	The effects of status on subgroup relations. British Journal of Social Psychology, 2002, 41, 203-218.	1.8	61
166	Subgroup Relations: A Comparison of Mutual Intergroup Differentiation and Common Ingroup Identity Models of Prejudice Reduction. Personality and Social Psychology Bulletin, 2000, 26, 242-256.	1.9	345
167	Intergroup Similarity and Subgroup Relations: Some Implications for Assimilation. Personality and Social Psychology Bulletin, 2000, 26, 948-958.	1.9	114
168	Assimilation and Diversity: An Integrative Model of Subgroup Relations. Personality and Social Psychology Review, 2000, 4, 143-156.	3.4	591
169	Subgroup differentiation as a response to an overly-inclusive group: a test of optimal distinctiveness theory. European Journal of Social Psychology, 1999, 29, 543-550.	1.5	95
170	The Impact of Interpersonal and Intergroup Communication Accommodation on Perceptions of Chinese Students in Australia. Journal of Language and Social Psychology, 1998, 17, 323-347.	1.2	19
171	Sugaring the Pill: Assessing Rhetorical Strategies Designed to Minimize Defensive Reactions to Group Criticism. Human Communication Research, 0, 34, 70-98.	1.9	34