## Antonio Majocchi

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/7779184/publications.pdf

Version: 2024-02-01

23 papers 1,711 citations

471509 17 h-index 610901 24 g-index

26 all docs

26 docs citations

times ranked

26

1158 citing authors

| #  | Article   | IF   | CITATIONS |
|----|---|------|-----------|
| 1  | Founding entrepreneur's dilemma: Stay or exit the firm following an acquisition? An international comparison. International Business Review, 2022, 31, 101904.  | 4.8  | 4         |
| 2  | What's so special about born globals, their entrepreneurs or their business model?. Journal of International Business Studies, 2021, 52, 1665-1694.   | 7.3  | 40        |
| 3  | Family firm internationalization: Past research and an agenda for the future. Journal of International Business Studies, 2021, 52, 1159-1198.   | 7.3  | 77        |
| 4  | Family Firms and the Choice Between Wholly Owned Subsidiaries and Joint Ventures: A Transaction Costs Perspective. Entrepreneurship Theory and Practice, 2020, 44, 211-232.   | 10.2 | 32        |
| 5  | Not all family firms are equal: The moderating effect of family involvement on the political risk exposure of the foreign direct investment portfolio. Preliminary evidence from Spanish multinational enterprises. Thunderbird International Business Review, 2019, 61, 309-323. | 1.8  | 11        |
| 6  | The myth of the stay-at-home family firm: How family-managed SMEs can overcome their internationalization limitations. Journal of International Business Studies, 2019, 50, 758-782.  | 7.3  | 145       |
| 7  | Distance to Customers, Absorptive Capacity, and Innovation in Highâ€Tech Firms: The Dark Face of Geographical Proximity. Journal of Small Business Management, 2019, 57, 343-361.   | 4.8  | 41        |
| 8  | Bifurcation bias and exporting: Can foreign work experience be an answer? Insight from European family SMEs. Journal of World Business, 2018, 53, 237-247.  | 7.7  | 58        |
| 9  | Family firms in the global economy: Toward a deeper understanding of internationalization determinants, processes, and outcomes. Global Strategy Journal, 2018, 8, 3-21.  | 7.4  | 270       |
| 10 | Chapter 4: Entry Mode Strategies: Are SMEs any Different?. International Business and Management, 2018, , 63-80.  | 0.1  | 4         |
| 11 | External managers, family ownership and the scope of SME internationalization. Journal of World Business, 2016, 51, 534-547.  | 7.7  | 124       |
| 12 | Firm ownership and internationalisation: is it context that really matters?. European Journal of International Management, 2016, 10, 202.   | 0.2  | 7         |
| 13 | INTERNATIONALISATION, CULTURAL DISTANCE AND COUNTRY CHARACTERISTICS: A BAYESIAN ANALYSIS OF SMES FINANCIAL PERFORMANCE. Journal of Business Economics and Management, 2013, 16, 307-324.  | 2.4  | 14        |
| 14 | Inter-organizational geographical proximity and local start-ups' knowledge acquisition: a contingency approach. Entrepreneurship and Regional Development, 2013, 25, 446-467.   | 3.3  | 36        |
| 15 | Geographical pathways for SME internationalization: insights from an Italian sample. International Marketing Review, 2013, 30, 80-105.  | 3.6  | 147       |
| 16 | Joint ventures or nonâ€equity alliances? Evidence from Italian firms. Management Decision, 2013, 51, 380-395.   | 3.9  | 21        |
| 17 | Corporate ownership and internationalization: The effects of family, bank and institutional investor ownership in the UK and in continental Europe. Corporate Ownership and Control, 2013, 10, 721-732.   | 1.0  | 2         |
| 18 | International Diversification. Management International Review, 2012, 52, 879-900.  | 3.3  | 86        |

## Антоніо Мајоссні

| #  | Article  | IF  | CITATIONS |
|----|--|-----|-----------|
| 19 | The Importance of Proximity for the Start-Ups' Knowledge Acquisition and Exploitation. Journal of Small Business Management, 2011, 49, 361-389.                  | 4.8 | 60        |
| 20 | Learning Atmosphere and Ethical Behavior, Does It Make Sense?. Journal of Business Ethics, 2010, 94, 129-147.  | 6.0 | 24        |
| 21 | Industrial clusters, entrepreneurial culture and the social environment: The effects on FDI distribution. International Business Review, 2009, 18, 76-88.        | 4.8 | 82        |
| 22 | Trade and Market Liberalisation in Eastern Europe. Journal of East-West Business, 2007, 13, 93-114.  | 0.7 | 6         |
| 23 | Firm size, business experience and export intensity in SMEs: A longitudinal approach to complex relationships. International Business Review, 2005, 14, 719-738. | 4.8 | 275       |