

Christian ThÃ¶ni

List of Publications by Year in descending order

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47
papers

3,923
citations

430442

18
h-index

288905

40
g-index

48
all docs

48
docs citations

48
times ranked

2443
citing authors

#	ARTICLE	IF	CITATIONS
1	Explaining Excess Entry in Winner-Take-All Markets. <i>Management Science</i> , 2023, 69, 1050-1069.	2.4	0
2	Selection into experiments: New evidence on the role of preferences, cognition, and recruitment protocols. <i>Journal of Behavioral and Experimental Economics</i> , 2022, 98, 101871.	0.5	0
3	Social closeness can help, harm and be irrelevant in solving pure coordination problems. <i>Economics Letters</i> , 2022, , 110552.	0.9	0
4	COMMUNICATION AND MARKET SHARING: AN EXPERIMENT ON THE EXCHANGE OF SOFT AND HARD INFORMATION. <i>International Economic Review</i> , 2021, 62, 175-198.	0.6	5
5	Greater Male Variability in Cooperation: Meta-Analytic Evidence for an Evolutionary Perspective. <i>Psychological Science</i> , 2021, 32, 50-63.	1.8	7
6	Litigation Spending and Care under the English and American Rules: Experimental Evidence. <i>American Law and Economics Review</i> , 2021, 23, 164-206.	0.4	8
7	Converging evidence for greater male variability in time, risk, and social preferences. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	3.3	13
8	Trigger-happy or precisionist? On demand for monitoring in peer-based public goods provision. <i>Journal of Public Economics</i> , 2021, 200, 104429.	2.2	2
9	Uncovering the heterogeneity behind cross-cultural variation in antisocial punishment. <i>Journal of Economic Behavior and Organization</i> , 2020, 180, 291-308.	1.0	13
10	Debiasing preferences over redistribution: an experiment. <i>Social Choice and Welfare</i> , 2020, 55, 823-843.	0.4	6
11	Punishment under threat: The role of personality in costly punishment. <i>Journal of Research in Personality</i> , 2019, 81, 47-55.	0.9	2
12	Hunting Unicorns? Experimental Evidence on Exclusionary Pricing Policies. <i>Journal of Law and Economics</i> , 2019, 62, 457-484.	0.6	2
13	Hidden Persuaders: Do Small Gifts Lubricate Business Negotiations?. <i>Management Science</i> , 2019, 65, 3877-3888.	2.4	20
14	Nudging generosity: Choice architecture and cognitive factors in charitable giving. <i>Journal of Behavioral and Experimental Economics</i> , 2018, 74, 139-145.	0.5	16
15	Cross-Cultural Behavioral Experiments: Potential and Challenges. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	0
16	Conditional cooperation: Review and refinement. <i>Economics Letters</i> , 2018, 171, 37-40.	0.9	82
17	Survey Response and Observed Behavior: Emancipative and Secular Values Predict Prosocial Behaviors. <i>Journal of Cross-Cultural Psychology</i> , 2017, 48, 461-489.	1.0	17
18	Information-sensitive Leviathans. <i>Journal of Public Economics</i> , 2016, 144, 1-13.	2.2	30

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19	Home bias in multimarket Cournot games. <i>European Economic Review</i> , 2016, 89, 361-371.	1.2	4
20	Political self-serving bias and redistribution. <i>Journal of Public Economics</i> , 2016, 134, 67-74.	2.2	69
21	Overconfidence and Career Choice. <i>PLoS ONE</i> , 2016, 11, e0145126.	1.1	12
22	Peer effects and social preferences in voluntary cooperation: A theoretical and experimental analysis. <i>Journal of Economic Psychology</i> , 2015, 48, 72-88.	1.1	50
23	Collusion among many firms: The disciplinary power of targeted punishment. <i>Journal of Economic Behavior and Organization</i> , 2015, 116, 83-93.	1.0	23
24	A note on CES functions. <i>Journal of Behavioral and Experimental Economics</i> , 2015, 59, 85-87.	0.5	2
25	Do control questions influence behavior in experiments?. <i>Experimental Economics</i> , 2015, 18, 185-194.	1.0	19
26	Inequality aversion and antisocial punishment. <i>Theory and Decision</i> , 2014, 76, 529-545.	0.5	19
27	Affect and fairness: Dictator games under cognitive load. <i>Journal of Economic Psychology</i> , 2014, 41, 77-87.	1.1	182
28	Bimodal Bidding in Experimental All-Pay Auctions. <i>Games</i> , 2013, 4, 608-623.	0.4	25
29	Temporal stability and psychological foundations of cooperation preferences. <i>Journal of Economic Behavior and Organization</i> , 2012, 81, 664-676.	1.0	161
30	Microfoundations of social capital. <i>Journal of Public Economics</i> , 2012, 96, 635-643.	2.2	138
31	Micromotives, Microstructure, and Macrobehavior: The Case of Voluntary Cooperation. <i>Journal of Mathematical Sociology</i> , 2011, 35, 26-65.	0.6	17
32	Personality, personal values and cooperation preferences in public goods games: A longitudinal study. <i>Personality and Individual Differences</i> , 2011, 50, 810-815.	1.6	126
33	Punishment Despite Reasonable Doubt—A Public Goods Experiment with Sanctions Under Uncertainty. <i>Journal of Empirical Legal Studies</i> , 2010, 7, 847-867.	0.5	80
34	Culture and cooperation. <i>Philosophical Transactions of the Royal Society B: Biological Sciences</i> , 2010, 365, 2651-2661.	1.8	206
35	Social comparison and performance: Experimental evidence on the fair wage—effort hypothesis. <i>Journal of Economic Behavior and Organization</i> , 2010, 76, 531-543.	1.0	143
36	Measuring conditional cooperation: a replication study in Russia. <i>Experimental Economics</i> , 2009, 12, 87-92.	1.0	129

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37	Antisocial Punishment Across Societies. <i>Science</i> , 2008, 319, 1362-1367.	6.0	1,639
38	Excess entry in an experimental winner-take-all market. <i>Journal of Economic Behavior and Organization</i> , 2008, 67, 150-163.	1.0	21
39	Cournot Competition and Hit-and-Run Entry and Exit in a Teaching Experiment. <i>Journal of Economic Education</i> , 2006, 37, 418-430.	0.8	11
40	Social Learning and Voluntary Cooperation among like-Minded People. <i>Journal of the European Economic Association</i> , 2005, 3, 303-314.	1.9	199
41	Cross-cultural differences in norm enforcement. <i>Behavioral and Brain Sciences</i> , 2005, 28, 822-823.	0.4	30
42	Social Learning and Voluntary Cooperation Among Like-Minded People. <i>Journal of the European Economic Association</i> , 2005, 3, 303-314.	1.9	50
43	Social Learning and Voluntary Cooperation Among Like-minded People. <i>SSRN Electronic Journal</i> , 2004, , .	0.4	31
44	Trust, voluntary cooperation, and socio-economic background: survey and experimental evidence. <i>Journal of Economic Behavior and Organization</i> , 2004, 55, 505-531.	1.0	280
45	Microfoundations of Social Capital. <i>SSRN Electronic Journal</i> , 0, , .	0.4	27
46	Punishment Despite Reasonable Doubt - A Public Goods Experiment with Uncertainty Over Contributions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	6
47	Selection into Experiments: Evidence from a Population of Students. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0