

Leif D Nelson

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/7730724/publications.pdf>

Version: 2024-02-01

20
papers

7,287
citations

686830

13
h-index

713013

21
g-index

22
all docs

22
docs citations

22
times ranked

8271
citing authors

#	ARTICLE	IF	CITATIONS
1	Pre-registration: Why and How. <i>Journal of Consumer Psychology</i> , 2021, 31, 151-162.	3.2	73
2	Empirical audit and review and an assessment of evidentiary value in research on the psychological consequences of scarcity. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	3.3	19
3	The Uncertain Value of Uncertainty: When Consumers Are Unwilling to Pay for What They Like. <i>Management Science</i> , 2020, 66, 4686-4702.	2.4	14
4	Specification curve analysis. <i>Nature Human Behaviour</i> , 2020, 4, 1208-1214.	6.2	212
5	Introduction to the Special Issue on Marketing Science and Field Experiments. <i>Marketing Science</i> , 2020, 39, 1033-1038.	2.7	15
6	Overestimating the valuations and preferences of others.. <i>Journal of Experimental Psychology: General</i> , 2020, 149, 1193-1214.	1.5	15
7	P-curve won't do your laundry, but it will distinguish replicable from non-replicable findings in observational research: Comment on Bruns & Ioannidis (2016). <i>PLoS ONE</i> , 2019, 14, e0213454.	1.1	17
8	99% impossible: A valid, or falsifiable, internal meta-analysis.. <i>Journal of Experimental Psychology: General</i> , 2019, 148, 1628-1639.	1.5	48
9	False-Positive Citations. <i>Perspectives on Psychological Science</i> , 2018, 13, 255-259.	5.2	76
10	Psychology's Renaissance. <i>Annual Review of Psychology</i> , 2018, 69, 511-534.	9.9	326
11	People can recognize, learn, and apply default effects in social influence. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2018, 115, E8105-E8106.	3.3	6
12	Signaling Virtue: Charitable Behavior Under Consumer Elective Pricing. <i>Marketing Science</i> , 2017, 36, 187-194.	2.7	39
13	Rejecting a bad option feels like choosing a good one.. <i>Journal of Personality and Social Psychology</i> , 2017, 113, 659-670.	2.6	12
14	Better P-curves: Making P-curve analysis more robust to errors, fraud, and ambitious P-hacking, a Reply to Ulrich and Miller (2015).. <i>Journal of Experimental Psychology: General</i> , 2015, 144, 1146-1152.	1.5	241
15	From "Where" to "What": Distributed Representations of Brand Associations in the Human Brain. <i>Journal of Marketing Research</i> , 2015, 52, 453-466.	3.0	67
16	P-curve: A key to the file-drawer.. <i>Journal of Experimental Psychology: General</i> , 2014, 143, 534-547.	1.5	1,041
17	Paying more when paying for others.. <i>Journal of Personality and Social Psychology</i> , 2014, 107, 414-431.	2.6	58
18	Let's Publish Fewer Papers. <i>Psychological Inquiry</i> , 2012, 23, 291-293.	0.4	65

#	ARTICLE	IF	CITATIONS
19	False-Positive Psychology. <i>Psychological Science</i> , 2011, 22, 1359-1366.	1.8	4,914
20	Who Pays the Price for Shared Social Responsibility?â€”Response. <i>Science</i> , 2010, 330, 446-447.	6.0	1