Leif D Nelson

List of Publications by Year
in descending order

20 papers	7,287 citations	687220 13 h-index	713332 21 g-index
22 all docs	22 docs citations	22 times ranked	8271 citing authors

#	Article	IF	Citations
1	False-Positive Psychology. Psychological Science, 2011, 22, 1359-1366.	1.8	4,914
2	P-curve: A key to the file-drawer.. Journal of Experimental Psychology: General, 2014, 143, 534-547.	1.5	1,041
3	Psychology's Renaissance. Annual Review of Psychology, 2018, 69, 511-534.	9.9	326
4	Better P-curves: Making P-curve analysis more robust to errors, fraud, and ambitious P-hacking, a Reply to Ulrich and Miller (2015).. Journal of Experimental Psychology: General, 2015, 144, 1146-1152.	1.5	241
5	Specification curve analysis. Nature Human Behaviour, 2020, 4, 1208-1214.	6.2	212
6	False-Positive Citations. Perspectives on Psychological Science, 2018, 13, 255-259.	5.2	76
7	Preâ€registration: Why and How. Journal of Consumer Psychology, 2021, 31, 151-162.	3.2	73
8	From â€œWhereâ€ to â€œWhatâ€ Distributed Representations of Brand Associations in the Human Brain. Journal of Marketing Research, 2015, 52, 453-466.	3.0	67
9	Let's Publish <i>Fewer</i> Papers. Psychological Inquiry, 2012, 23, 291-293.	0.4	65
10	Paying more when paying for others.. Journal of Personality and Social Psychology, 2014, 107, 414-431.	2.6	58
11	99% impossible: A valid, or falsifiable, internal meta-analysis.. Journal of Experimental Psychology: General, 2019, 148, 1628-1639.	1.5	48
12	Signaling Virtue: Charitable Behavior Under Consumer Elective Pricing. Marketing Science, 2017, 36, 187-194.	2.7	39
13	Empirical audit and review and an assessment of evidentiary value in research on the psychological consequences of scarcity. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .	3.3	19
14	P-curve wonâ€™t do your laundry, but it will distinguish replicable from non-replicable findings in observational research: Comment on Bruns & Ioannidis (2016). PLoS ONE, 2019, 14, e0213454.	1.1	17
15	Introduction to the Special Issue on Marketing Science and Field Experiments. Marketing Science, 2020, 39, 1033-1038.	2.7	15
16	Overestimating the valuations and preferences of others.. Journal of Experimental Psychology: General, 2020, 149, 1193-1214.	1.5	15
17	The Uncertain Value of Uncertainty: When Consumers Are Unwilling to Pay for What They Like. Management Science, 2020, 66, 4686-4702.	2.4	14
18	Rejecting a bad option feels like choosing a good one.. Journal of Personality and Social Psychology, 2017, 113, 659-670.	2.6	12

#	Article	IF	Citations
19	People can recognize, learn, and apply default effects in social influence. Proceedings of the National Academy of Sciences of the United States of America, 2018, 115, E8105-E8106.	3.3	6
20	Who Pays the Price for Shared Social Responsibility?â€"Response. Science, 2010, 330, 446-447.	6.0	1