## Luis Santos-Pinto

List of Publications by Year in descending order

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1163117 940533 17 311 8 16 citations h-index g-index papers 17 17 17 223 citing authors docs citations times ranked all docs

#	Article	IF	CITATIONS
1	A Model of Positive Self-Image in Subjective Assessments. American Economic Review, 2005, 95, 1386-1402.	8.5	103
2	Skewness seeking: risk loving, optimism or overweighting of small probabilities?. Theory and Decision, 2015, 78, 189-208.	1.0	52
3	Overconfidence in tournaments: evidence from the field. Theory and Decision, 2010, 69, 143-166.	1.0	50
4	POSITIVE SELFâ€IMAGE IN TOURNAMENTS*. International Economic Review, 2010, 51, 475-496.	1.3	19
5	How do beliefs about skill affect risky decisions?. Journal of Economic Behavior and Organization, 2018, 150, 350-371.	2.0	16
6	Labor Market Signaling and Self-Confidence: Wage Compression and the Gender Pay Gap. Journal of Labor Economics, 2012, 30, 873-914.	2.8	14
7	Making sense of the experimental evidence on endogenous timing in duopoly markets. Journal of Economic Behavior and Organization, 2008, 68, 657-666.	2.0	13
8	Detecting heterogeneous risk attitudes with mixed gambles. Theory and Decision, 2015, 79, 573-600.	1.0	10
9	A cognitive hierarchy model of behavior in the action commitment game. International Journal of Game Theory, 2014, 43, 551-577.	0.5	9
10	Tacit Collusion under Fairness and Reciprocity. Games, 2013, 4, 50-65.	0.6	8
11	Experimental Cournot oligopoly and inequity aversion. Theory and Decision, 2014, 76, 31-45.	1.0	7
12	Home bias in multimarket Cournot games. European Economic Review, 2016, 89, 361-371.	2.3	4
13	ENTREPRENEURIAL OPTIMISM AND THE MARKET FOR NEW ISSUES. International Economic Review, 2017, 58, 383-419.	1.3	3
14	The impact of firm cost and market size asymmetries on national mergers in a three-country model. International Journal of Industrial Organization, 2010, 28, 682-694.	1.2	1
15	Human Capital Accumulation and the Evolution of Overconfidence. Games, 2020, 11, 46.	0.6	1
16	Overconfidence and Timing of Entry. Games, 2020, 11, 44.	0.6	1
17	Asymmetries in Information Processing in a Decision Theory Framework. Theory and Decision, 2009, 66, 317-343.	1.0	0