

David R Mandel

List of Publications by Year in descending order

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Version: 2024-02-01

101
papers

2,803
citations

249298

26
h-index

232693

48
g-index

142
all docs

142
docs citations

142
times ranked

1936
citing authors

#	ARTICLE	IF	CITATIONS
1	Policy for promoting analytic rigor in intelligence: professionals' views and their psychological correlates. <i>Intelligence and National Security</i> , 2022, 37, 177-196.	0.3	2
2	Principal investigators over-optimistically forecast scientific and operational outcomes for clinical trials. <i>PLoS ONE</i> , 2022, 17, e0262862.	1.1	6
3	Communicating uncertainty using words and numbers. <i>Trends in Cognitive Sciences</i> , 2022, 26, 514-526.	4.0	15
4	Conjectures on science and rationality: Commentary on Fiedler et al. (2022). <i>Decision</i> , 2022, 9, 212-214.	0.4	1
5	Uncertainty, Intelligence, and National Security Decisionmaking. <i>International Journal of Intelligence and CounterIntelligence</i> , 2021, 34, 558-582.	0.6	17
6	Numerically Bounded Linguistic Probability Schemes Are Unlikely to Communicate Uncertainty Effectively. <i>Earth's Future</i> , 2021, 9, e2020EF001526.	2.4	7
7	Can Oncologists Predict the Efficacy of Treatments in Randomized Trials?. <i>Oncologist</i> , 2021, 26, 56-62.	1.9	11
8	On measuring agreement with numerically bounded linguistic probability schemes: A re-analysis of data from Wintle, Fraser, Wills, Nicholson, and Fidler (2019). <i>PLoS ONE</i> , 2021, 16, e0248424.	1.1	7
9	Scoping the future with theory-driven models: Where's the uncertainty? : A commentary on Lustick and Tetlock 2021. <i>Futures & Foresight Science</i> , 2021, 3, e71.	0.7	2
10	Political Identity Over Personal Impact: Early U.S. Reactions to the COVID-19 Pandemic. <i>Frontiers in Psychology</i> , 2021, 12, 607639.	1.1	24
11	A positive future for futures and foresight science needs fierce competition in the marketplace of ideas: A commentary on Fergnani and Chermack 2021. <i>Futures & Foresight Science</i> , 2021, 3, e67.	0.7	1
12	Words or numbers? Communicating probability in intelligence analysis. <i>American Psychologist</i> , 2021, 76, 549-560.	3.8	21
13	Tracking accuracy of strategic intelligence forecasts: Findings from a long-term Canadian study. <i>Futures & Foresight Science</i> , 2021, 3, e98.	0.7	8
14	Risky choice framing and rational decision-making. <i>Philosophy Compass</i> , 2021, 16, e12763.	0.7	6
15	Mathematically aggregating experts' predictions of possible futures. <i>PLoS ONE</i> , 2021, 16, e0256919.	1.1	12
16	Arithmetic computation with probability words and numbers. <i>Journal of Behavioral Decision Making</i> , 2021, 34, 593-608.	1.0	6
17	Teaching & learning guide for: Risky choice framing and rational decision-making. <i>Philosophy Compass</i> , 2021, 16, e12794.	0.7	0
18	Studies past and future of the past and future: Commentary on Schoemaker 2020. <i>Futures & Foresight Science</i> , 2020, 2, e39.	0.7	0

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19	Improving Probability Judgment in Intelligence Analysis: From Structured Analysis to Statistical Aggregation. <i>Risk Analysis</i> , 2020, 40, 1040-1057.	1.5	9
20	The occasional maverick of analytic tradecraft. <i>Intelligence and National Security</i> , 2020, 35, 438-443.	0.3	11
21	Editorial: Judgment and Decision Making Under Uncertainty: Descriptive, Normative, and Prescriptive Perspectives. <i>Frontiers in Psychology</i> , 2019, 10, 1506.	1.1	3
22	Improving Accuracy by Coherence Weighting of Direct and Ratio Probability Judgments. <i>Decision Analysis</i> , 2019, 16, 197-217.	1.2	14
23	The "analysis of competing hypotheses" in intelligence analysis. <i>Applied Cognitive Psychology</i> , 2019, 33, 1080-1090.	0.9	25
24	Improving information evaluation for intelligence production. <i>Intelligence and National Security</i> , 2019, 34, 503-525.	0.3	19
25	Geopolitical Forecasting Skill in Strategic Intelligence. <i>Journal of Behavioral Decision Making</i> , 2018, 31, 127-137.	1.0	24
26	Restructuring structured analytic techniques in intelligence. <i>Intelligence and National Security</i> , 2018, 33, 337-356.	0.3	47
27	Correcting Judgment Correctives in National Security Intelligence. <i>Frontiers in Psychology</i> , 2018, 9, 2640.	1.1	13
28	Cognitive Style and Frame Susceptibility in Decision-Making. <i>Frontiers in Psychology</i> , 2018, 9, 1461.	1.1	11
29	Can cancer researchers accurately judge whether preclinical reports will reproduce?. <i>PLoS Biology</i> , 2017, 15, e2002212.	2.6	24
30	Debunking the Myth of Value-Neutral Virginity: Toward Truth in Scientific Advertising. <i>Frontiers in Psychology</i> , 2016, 7, 451.	1.1	9
31	Accuracy of Intelligence Forecasts From the Intelligence Consumer's Perspective. <i>Policy Insights From the Behavioral and Brain Sciences</i> , 2015, 2, 111-120.	1.4	26
32	How Just Were America's Wars? A Survey of Experts Using a Just War Index. <i>International Studies Perspectives</i> , 2015, 16, 270-285.	0.8	3
33	Causal Conceptions in Social Explanation and Moral Evaluation. <i>Perspectives on Psychological Science</i> , 2015, 10, 790-812.	5.2	56
34	When Does Framing Influence Preferences, Risk Perceptions, and Risk Attitudes? The Explicated Valence Account. <i>Journal of Behavioral Decision Making</i> , 2015, 28, 464-476.	1.0	25
35	Instruction in information structuring improves Bayesian judgment in intelligence analysts. <i>Frontiers in Psychology</i> , 2015, 6, 387.	1.1	30
36	Communicating numeric quantities in context: implications for decision science and rationality claims. <i>Frontiers in Psychology</i> , 2015, 6, 537.	1.1	6

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37	Editorial: Improving Bayesian Reasoning: What Works and Why?. <i>Frontiers in Psychology</i> , 2015, 6, 1872.	1.1	13
38	Is the World Deteriorating?. <i>Global Governance</i> , 2015, 21, 9-14.	0.4	4
39	Improving Intelligence Analysis With Decision Science. <i>Perspectives on Psychological Science</i> , 2015, 10, 753-757.	5.2	76
40	Improving the communication of uncertainty in climate science and intelligence analysis. <i>Behavioral Science and Policy</i> , 2015, 1, 43-55.	1.8	53
41	Political Differences in Past, Present, and Future Life Satisfaction: Republicans Are More Sensitive than Democrats to Political Climate. <i>PLoS ONE</i> , 2014, 9, e98854.	1.1	9
42	The psychology of Bayesian reasoning. <i>Frontiers in Psychology</i> , 2014, 5, 1144.	1.1	35
43	Visual representation of rational belief revision: another look at the Sleeping Beauty problem. <i>Frontiers in Psychology</i> , 2014, 5, 1232.	1.1	8
44	Do framing effects reveal irrational choice?. <i>Journal of Experimental Psychology: General</i> , 2014, 143, 1185-1198.	1.5	63
45	Neuroanatomical correlates of categorizing emotional valence. <i>NeuroReport</i> , 2014, 25, 854-859.	0.6	3
46	Suicide terrorism, moral relativism, and the situationist narrative. <i>Behavioral and Brain Sciences</i> , 2014, 37, 373-373.	0.4	0
47	Effect of Feedback Mode and Task Difficulty on Quality of Timing Decisions in a Zero-Sum Game. <i>Human Factors</i> , 2014, 56, 1062-1076.	2.1	0
48	Accuracy of forecasts in strategic intelligence. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2014, 111, 10984-10989.	3.3	66
49	The ultimate sacrifice: Perceived peer honor predicts troops' willingness to risk their lives. <i>Group Processes and Intergroup Relations</i> , 2013, 16, 375-388.	2.4	20
50	Gender Differences in Attitudes Toward Police Use of Tasers Following the Dziekanski Case. <i>Analyses of Social Issues and Public Policy</i> , 2013, 13, 310-326.	1.0	2
51	Probabilistic Coherence Weighting for Optimizing Expert Forecasts. <i>Decision Analysis</i> , 2013, 10, 305-326.	1.2	36
52	Right inferior frontal gyrus activation as a neural marker of successful lying. <i>Frontiers in Human Neuroscience</i> , 2013, 7, 616.	1.0	24
53	Crime as risk taking. <i>Psychology, Crime and Law</i> , 2012, 18, 389-403.	0.8	20
54	Lying in the scanner: Localized inhibition predicts lying skill. <i>Neuroscience Letters</i> , 2012, 529, 18-22.	1.0	14

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55	Forecasted risk taking in youth: evidence for a bounded-rationality perspective. <i>Synthese</i> , 2012, 189, 161-171.	0.6	8
56	Personality assessment and behavioral prediction at first impression. <i>Personality and Individual Differences</i> , 2012, 52, 250-254.	1.6	9
57	Neural bases of judgment and decision making. , 2011, , 29-52.		4
58	Military Social Influence. <i>Analyses of Social Issues and Public Policy</i> , 2011, 11, 39-42.	1.0	0
59	Risky discounts: Do people prefer them on a per-item or per-purchase basis and why?. <i>Journal of Economic Psychology</i> , 2011, 32, 951-961.	1.1	7
60	Public but not private ego threat triggers aggression in narcissists. <i>European Journal of Social Psychology</i> , 2011, 41, 564-568.	1.5	16
61	Money or life: Behavioral and neural context effects on choice under uncertainty.. <i>Journal of Neuroscience, Psychology, and Economics</i> , 2011, 4, 25-36.	0.4	16
62	Canadian and Spanish youths' risk perceptions of drinking and driving, and riding with a drunk driver. <i>International Journal of Psychology</i> , 2011, 46, 81-90.	1.7	10
63	Mental Simulation and the Nexus of Causal and Counterfactual Explanation. , 2011, , 147-170.		3
64	Predicting blame assignment in a case of negligent harm. <i>Mind and Society</i> , 2010, 9, 5-17.	0.9	6
65	Performance of UN Military Observer Teams: Does Victim Proximity Escalate Commitment to Saving Lives?. <i>Human Performance</i> , 2010, 23, 229-246.	1.4	1
66	Weighting of contingency information in causal judgement: Evidence of hypothesis dependence and use of a positive-test strategy. <i>Quarterly Journal of Experimental Psychology</i> , 2009, 62, 2388-2408.	0.6	14
67	Taboo or tragic: effect of tradeoff type on moral choice, conflict, and confidence. <i>Mind and Society</i> , 2008, 7, 215-226.	0.9	24
68	Violations of coherence in subjective probability: A representational and assessment processes account. <i>Cognition</i> , 2008, 106, 130-156.	1.1	43
69	Nested sets theory, full stop: Explaining performance on Bayesian inference tasks without dual-systems assumptions. <i>Behavioral and Brain Sciences</i> , 2007, 30, 275-276.	0.4	4
70	Differential focus in causal and counterfactual thinking: Different possibilities or different functions?. <i>Behavioral and Brain Sciences</i> , 2007, 30, 460-461.	0.4	2
71	An evaluation of post-adoption services. <i>Children and Youth Services Review</i> , 2007, 29, 162-179.	1.0	48
72	Causal Attributions, Perceived Control, and Psychological Adjustment: A Study of Chronic Fatigue Syndrome. <i>Journal of Applied Social Psychology</i> , 2006, 36, 75-99.	1.3	20

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73	Prisoners' Positive Illusions of Their Post-Release Success.. Law and Human Behavior, 2006, 30, 631-647.	0.6	40
74	Economic Transactions among Friends. Journal of Conflict Resolution, 2006, 50, 584-606.	1.1	24
75	Are Risk Assessments of a Terrorist Attack Coherent?. Journal of Experimental Psychology: Applied, 2005, 11, 277-288.	0.9	38
76	Introduction to the Special Issue, Psychological Perspectives on Threats to Democracy. Analyses of Social Issues and Public Policy, 2005, 5, 205-207.	1.0	0
77	Threats to Democracy: A Judgment and Decision-Making Perspective. Analyses of Social Issues and Public Policy, 2005, 5, 209-222.	1.0	3
78	“What I did” versus “what I might have done”: Effect of factual versus counterfactual thinking on blame, guilt, and shame in prisoners. Journal of Experimental Social Psychology, 2005, 41, 627-635.	1.3	46
79	Simulating History: The Problem of Contingency. Analyses of Social Issues and Public Policy, 2003, 3, 177-180.	1.0	2
80	Counterfactuals, emotions, and context. Cognition and Emotion, 2003, 17, 139-159.	1.2	111
81	Effect of counterfactual and factual thinking on causal judgements. Thinking and Reasoning, 2003, 9, 245-265.	2.1	22
82	Judgment dissociation theory: An analysis of differences in causal, counterfactual and covariational reasoning.. Journal of Experimental Psychology: General, 2003, 132, 419-434.	1.5	83
83	Illness experience, depression, and anxiety in chronic fatigue syndrome. Journal of Psychosomatic Research, 2002, 52, 461-465.	1.2	41
84	Beyond mere ownership: transaction demand as a moderator of the endowment effect. Organizational Behavior and Human Decision Processes, 2002, 88, 737-747.	1.4	37
85	Evil and the Instigation of Collective Violence. Analyses of Social Issues and Public Policy, 2002, 2, 101-108.	1.0	9
86	The inverse fallacy: An account of deviations from Bayes's theorem and the additivity principle. Memory and Cognition, 2002, 30, 171-178.	0.9	130
87	Instigators of GenocideExamining Hitler From a Social-Psychological Perspective. , 2002, , 259-284.		12
88	Gain-Loss Framing and Choice: Separating Outcome Formulations from Descriptor Formulations. Organizational Behavior and Human Decision Processes, 2001, 85, 56-76.	1.4	94
89	On the meaning and function of normative analysis: Conceptual blur in the rationality debate?. Behavioral and Brain Sciences, 2000, 23, 686-687.	0.4	2
90	When Possibility Informs Reality. Current Directions in Psychological Science, 1999, 8, 120-123.	2.8	117

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91	The Obedience Alibi. <i>Analyse Und Kritik</i> , 1998, 20, 74-94.	0.2	41
92	Integration of contingency information in judgments of cause, covariation, and probability.. <i>Journal of Experimental Psychology: General</i> , 1998, 127, 269-285.	1.5	137
93	Counterfactual thinking and ascriptions of cause and preventability.. <i>Journal of Personality and Social Psychology</i> , 1996, 71, 450-463.	2.6	212
94	Counterfactual thinking and ascriptions of cause and preventability. <i>Journal of Personality and Social Psychology</i> , 1996, 71, 450-63.	2.6	56
95	Chaos theory, sensitive dependence, and the logistic equation.. <i>American Psychologist</i> , 1995, 50, 106-107.	3.8	17
96	Reasoning About the Removal of a Child From Home: A Comparison of Police Officers and Social WorkersI. <i>Journal of Applied Social Psychology</i> , 1995, 25, 906-921.	1.3	24
97	Should this child be removed from home? Hypothesis generation and information seeking as predictors of case decisions. <i>Child Abuse and Neglect</i> , 1994, 18, 1051-1062.	1.3	21
98	Influence of research methods and statistics courses on everyday reasoning, critical abilities, and belief in unsubstantiated phenomena.. <i>Canadian Journal of Behavioural Science</i> , 1994, 26, 246-258.	0.5	17
99	Integrative Complexity in Reasoning About the Persian Gulf War and the Accountability to Skeptical Audience Hypothesis. <i>Journal of Social Issues</i> , 1993, 49, 201-215.	1.9	12
100	Positive and Negative Life Changes Following Bereavement and their Relations to Adjustment. <i>Journal of Social and Clinical Psychology</i> , 1993, 12, 90-112.	0.2	232
101	American and Chinese public opinion in an era of great power competition: Ingroup bias and threat perceptions. <i>Journal of Contemporary China</i> , 0, , 1-20.	1.5	2