

# Paul M Leonardi

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/7626508/publications.pdf>

Version: 2024-02-01

41  
papers

5,024  
citations

201385

27  
h-index

344852

36  
g-index

41  
all docs

41  
docs citations

41  
times ranked

2817  
citing authors

#	ARTICLE	IF	CITATIONS
1	Social Media Use in Organizations: Exploring the Affordances of Visibility, Editability, Persistence, and Association. <i>Annals of the International Communication Association</i> , 2013, 36, 143-189.	2.8	616
2	Social Media, Knowledge Sharing, and Innovation: Toward a Theory of Communication Visibility. <i>Information Systems Research</i> , 2014, 25, 796-816.	2.2	500
3	Theoretical foundations for the study of sociomateriality. <i>Information and Organization</i> , 2013, 23, 59-76.	3.1	373
4	What's Under Construction Here? Social Action, Materiality, and Power in Constructivist Studies of Technology and Organizing. <i>Academy of Management Annals</i> , 2010, 4, 1-51.	5.8	314
5	Social Media and Their Affordances for Organizing: A Review and Agenda for Research. <i>Academy of Management Annals</i> , 2017, 11, 150-188.	5.8	302
6	Ambient Awareness and Knowledge Acquisition: Using Social Media to Learn "Who Knows What" and "Who Knows Whom". <i>MIS Quarterly: Management Information Systems</i> , 2015, 39, 747-762.	3.1	268
7	What's Under Construction Here? Social Action, Materiality, and Power in Constructivist Studies of Technology and Organizing. <i>Academy of Management Annals</i> , 2010, 4, 1-51.	5.8	250
8	When Does Technology Use Enable Network Change in Organizations? A Comparative Study of Feature Use and Shared Affordances. <i>MIS Quarterly: Management Information Systems</i> , 2013, 37, 749-775.	3.1	234
9	The Lure of the Virtual. <i>Organization Science</i> , 2012, 23, 1485-1504.	3.0	214
10	Materiality, Sociomateriality, and Socio-Technical Systems: What Do These Terms Mean? How Are They Different? Do We Need Them?. , 2012, , 24-48.		202
11	Innovation Blindness: Culture, Frames, and Cross-Boundary Problem Construction in the Development of New Technology Concepts. <i>Organization Science</i> , 2011, 22, 347-369.	3.0	171
12	The Connectivity Paradox: Using Technology to Both Decrease and Increase Perceptions of Distance in Distributed Work Arrangements. <i>Journal of Applied Communication Research</i> , 2010, 38, 85-105.	0.7	130
13	Knowledge management technology as a stage for strategic self-presentation: Implications for knowledge sharing in organizations. <i>Information and Organization</i> , 2012, 22, 37-59.	3.1	122
14	Behavioral Visibility: A new paradigm for organization studies in the age of digitization, digitalization, and datafication. <i>Organization Studies</i> , 2020, 41, 1601-1625.	3.8	120
15	The social media revolution: Sharing and learning in the age of leaky knowledge. <i>Information and Organization</i> , 2017, 27, 47-59.	3.1	112
16	COVID-19 and the New Technologies of Organizing: Digital Exhaust, Digital Footprints, and Artificial Intelligence in the Wake of Remote Work. <i>Journal of Management Studies</i> , 2021, 58, 249-253.	6.0	110
17	Why Do People Reject New Technologies and Stymie Organizational Changes of Which They Are in Favor? Exploring Misalignments Between Social Interactions and Materiality. <i>Human Communication Research</i> , 2009, 35, 407-441.	1.9	102
18	Enacting knowledge strategy through social media: $\langle \text{scp} \rangle P \langle / \text{scp} \rangle$ assable trust and the paradox of nonwork interactions. <i>Strategic Management Journal</i> , 2018, 39, 922-946.	4.7	88

#	ARTICLE	IF	CITATIONS
19	Computer-Mediated Communication in the Age of Communication Visibility. <i>Journal of Computer-Mediated Communication</i> , 2020, 25, 44-59.	1.7	87
20	Crossing the Implementation Line: The Mutual Constitution of Technology and Organizing Across Development and Use Activities. <i>Communication Theory</i> , 2009, 19, 278-310.	2.0	81
21	Engineering Objects for Collaboration: Strategies of Ambiguity and Clarity at Knowledge Boundaries. <i>Human Communication Research</i> , 2012, 38, 280-308.	1.9	81
22	Bringing Technological Frames to Work: How Previous Experience with Social Media Shapes the Technology's Meaning in an Organization. <i>Journal of Communication</i> , 2015, 65, 396-422.	2.1	81
23	Which pathway to good ideas? An attention-based view of innovation in social networks. <i>Strategic Management Journal</i> , 2018, 39, 1188-1215.	4.7	69
24	Social Media and the Development of Shared Cognition: The Roles of Network Expansion, Content Integration, and Triggered Recalling. <i>Organization Science</i> , 2018, 29, 547-568.	3.0	58
25	We Are All Theorists of Technology Now: A Relational Perspective on Emerging Technology and Organizing. <i>Organization Science</i> , 2022, 33, 1-18.	3.0	55
26	Special Issue of <i>Organization Science</i> : Emerging Technologies and Organizing. <i>Organization Science</i> , 2019, 30, 642-646.	3.0	54
27	Car Crashes without Cars. , 2012, , .		52
28	Get Noticed and Die Trying: Signals, Sacrifice, and the Production of Face Time in Distributed Work. <i>Organization Science</i> , 2019, 30, 552-572.	3.0	39
29	The Coevolution of Objects and Boundaries over Time: Materiality, Affordances, and Boundary Salience. <i>Information Systems Research</i> , 2019, 30, 665-686.	2.2	34
30	Occupational Stereotypes, Perceived Status Differences, and Intercultural Communication in Global Organizations. <i>Communication Monographs</i> , 2013, 80, 478-502.	1.9	24
31	Materializing Strategy: The Blurry Line between Strategy Formulation and Strategy Implementation. <i>British Journal of Management</i> , 2015, 26, S17.	3.3	23
32	Social Issue Emergence on the Web: A Dual Structural Model. <i>Journal of Computer-Mediated Communication</i> , 2012, 17, 231-246.	1.7	17
33	Breaking into Collaboration: Communicative Strategies for Gaining Entry When You Are Not Invited. <i>Journal of Communication</i> , 2018, 68, 1127-1154.	2.1	10
34	Artificial Intelligence and Impression Management: Consequences of Autonomous Conversational Agents Communicating on One's Behalf. <i>Human Communication Research</i> , 2022, 48, 462-490.	1.9	8
35	Contextual Trustworthiness of Organizational Partners: Evidence from Nine School Networks. <i>Manufacturing and Service Operations Management</i> , 2021, 23, 974-988.	2.3	7
36	On the making of crystal balls: Five lessons about simulation modeling and the organization of work. <i>Information and Organization</i> , 2021, 31, 100339.	3.1	5

#	ARTICLE	IF	CITATIONS
37	Social Media in Open Strategy: A Five-Flows Model of Strategy Making and Enactment. , 2019, , 186-204.		4
38	A critical approach to human helping in information systems: Heteromation in the Brazilian correspondent banking system. Information and Organization, 2018, 28, 111-128.	3.1	3
39	Resourcing expertise: How existing schemas and communication processes shape the meaning of expert work in a global organization. Communication Monographs, 2021, 88, 237-262.	1.9	3
40	Why should i trust your model? How to successfully enroll digital models for innovation. Innovation: Management, Policy and Practice, 2022, 24, 47-64.	2.6	1
41	Teams, time, decisions, and change: articles in honor of (and by) David R. Seibold. Journal of Applied Communication Research, 2017, 45, 359-364.	0.7	0