

Jay B Barney

List of Publications by Year in Descending Order

Source: <https://exaly.com/author-pdf/7600370/jay-b-barney-publications-by-year.pdf>

Version: 2024-04-25

This document has been generated based on the publications and citations recorded by exaly.com. For the latest version of this publication list, visit the link given above.

The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

117
papers

51,612
citations

46
h-index

126
g-index

126
ext. papers

59,950
ext. citations

4.6
avg, IF

8.41
L-index

#	Paper	IF	Citations
117	Introduction to the Special Topic Forum on New Theoretical Perspectives on Market-Based Economic Systems. <i>Academy of Management Review</i> , 2022 , 47, 210-213	5.9	0
116	Bold Voices and New Opportunities: An Expanded Research Agenda for the Resource-Based View. <i>Journal of Management</i> , 2021 , 47, 1677-1683	8.8	6
115	The Emergence of Resource-Based Theory: A Personal Journey. <i>Journal of Management</i> , 2021 , 47, 1663-1676	8.8	4
114	Resource-Based Theory and the Value Creation Framework. <i>Journal of Management</i> , 2021 , 47, 1936-1958	8.8	12
113	What can Strategy Learn from the Business Model Approach?. <i>Journal of Management Studies</i> , 2021 , 58, 528-539	5.4	15
112	Do Stringent Bankruptcy Laws Always Deter Entrepreneurial Activities? A Study of Cultural Influences. <i>Entrepreneurship Theory and Practice</i> , 2021 , 45, 418-439	6.6	4
111	Dancing with the Stars: The Practical Value of Theory in Managing Star Employees. <i>Academy of Management Perspectives</i> , 2021 , 35, 248-264	4.7	4
110	Contributing to theory: opportunities and challenges. <i>AMS Review</i> , 2020 , 10, 49-55	3	2
109	Barewell From the Editor. <i>Academy of Management Review</i> , 2020 , 45, 709-710	5.9	1
108	Developing a Theory of the Firm for the 21st Century. <i>Academy of Management Review</i> , 2020 , 45, 711-716	5.9	10
107	Corporate Social and Political Activism. <i>Proceedings - Academy of Management</i> , 2020 , 2020, 13907	0.1	
106	Rethinking Capitalism: Exploring Systemic Responses to the Crises of our Times. <i>Proceedings - Academy of Management</i> , 2020 , 2020, 18112	0.1	
105	Insights from creation theory: The uncertain context rendered by the COVID-19 pandemic. <i>Strategic Entrepreneurship Journal</i> , 2020 , 14, 552-555	3.7	3
104	From the Editors Why We Need a Theory of Stakeholder Governance And Why This is a Hard Problem. <i>Academy of Management Review</i> , 2020 , 45, 499-503	5.9	27
103	Measuring Firm Performance in a Way that Is Consistent with Strategic Management Theory. <i>Academy of Management Discoveries</i> , 2020 , 6, 5-7	2.5	17
102	Has the Concept of Opportunities Been Fruitful in the Field of Entrepreneurship?. <i>Academy of Management Perspectives</i> , 2020 , 34, 300-310	4.7	31
101	From Crisis to Enlivenment: An AOM President Responds to EO13769. <i>Journal of Management Inquiry</i> , 2019 , 28, 291-297	1.9	3

99	Authenticity and Strategy: Opportunities for Integration. <i>Proceedings - Academy of Management</i> , 2019, 2019, 12169	0.1	
98	Advancing Theory Development in Entrepreneurship. <i>Proceedings - Academy of Management</i> , 2019, 2019, 13767	0.1	
97	All You Need is Love - Love and the Inclusive Organization. <i>Proceedings - Academy of Management</i> , 2019, 2019, 10712	0.1	
96	Editors' Comments: Why Do We Need a Special Issue on New Theoretical Perspectives on Market-Based Economic Systems?. <i>Academy of Management Review</i> , 2019, 44, 1-5	5.9	6
95	A practical guide for making theory contributions in strategic management. <i>Strategic Management Journal</i> , 2018, 39, 1530-1545	5.2	67
94	Monopoly Profits, Efficiency Profits, and Teaching Strategic Management. <i>Academy of Management Learning and Education</i> , 2018, 17, 359-373	1.9	10
93	Editor's Comments: Theory Contributions and the AMR Review Process. <i>Academy of Management Review</i> , 2018, 43, 1-4	5.9	26
92	The role of senior management in opportunity formation: Direct involvement or reactive selection?. <i>Strategic Management Journal</i> , 2018, 39, 1325-1349	5.2	24
91	Editor's Comments: Positioning a Theory Paper for Publication. <i>Academy of Management Review</i> , 2018, 43, 345-348	5.9	28
90	Why resource-based theory's model of profit appropriation must incorporate a stakeholder perspective. <i>Strategic Management Journal</i> , 2018, 39, 3305-3325	5.2	153
89	Corporate diversification and the value of individual firms: A Bayesian approach. <i>Strategic Management Journal</i> , 2017, 38, 322-341	5.2	42
88	Firm-specific human capital investments as a signal of general value: Revisiting assumptions about human capital and how it is managed. <i>Strategic Management Journal</i> , 2017, 38, 912-919	5.2	37
87	Strategic networks of discovery and creation entrepreneurs. <i>European Management Journal</i> , 2017, 35, 198-210	4.8	11
86	On Opportunities: Philosophical and Empirical Implications. <i>Academy of Management Review</i> , 2017, 42, 726-730	5.9	34
85	Text and metatext in the resource-based view. <i>Human Resource Management Journal</i> , 2016, 26, 369-378	5.1	24
84	Enrolling Human Capital in Uncertain Entrepreneurial Settings: A Network Approach. <i>Proceedings - Academy of Management</i> , 2016, 2016, 16712	0.1	
83	Big Questions for Big Methods: What Should Guide Research in Strategy and Entrepreneurship?. <i>Proceedings - Academy of Management</i> , 2016, 2016, 12284	0.1	

82	Management and Organization Review Special Issue Cooperation and Innovation in Transforming Economies. <i>Management and Organization Review</i> , 2016 , 12, 643-646	2.2	
81	Enrolling Stakeholders under Conditions of Risk and Uncertainty. <i>Strategic Entrepreneurship Journal</i> , 2016 , 10, 97-106	3.7	55
80	The poverty problem and the industrialization solution. <i>Asia Pacific Journal of Management</i> , 2015 , 32, 23-37	2.5	51
79	Exploring transcendental leadership: a conversation. <i>Journal of Management, Spirituality and Religion</i> , 2015 , 12, 290-304	1.1	10
78	Real options in divestment alternatives. <i>Strategic Management Journal</i> , 2015 , 36, 728-744	5.2	36
77	Shareholders, Stakeholders, and Strategic Factor Markets 2015 , 203-215		2
76	Coevolution of Governance and Networks: Organizational Governance as a Driver of Network Evolution. <i>Proceedings - Academy of Management</i> , 2015 , 2015, 14924	0.1	
75	Workplace Commitment in Entrepreneurial Settings. <i>Proceedings - Academy of Management</i> , 2015 , 2015, 10862	0.1	
74	How marketing scholars might help address issues in resource-based theory. <i>Journal of the Academy of Marketing Science</i> , 2014 , 42, 24-26	12.4	83
73	A New Series: Research Pioneers. <i>Strategic Entrepreneurship Journal</i> , 2014 , 8, 183-184	3.7	1
72	Comment on Hashai and Buckley: Transactions Costs, Capabilities, and Corporate Advantage Considerations in Theories of the Multinational Enterprise. <i>Global Strategy Journal</i> , 2014 , 4, 70-73	6.3	3
71	Entrepreneurial Opportunities and Poverty Alleviation. <i>Entrepreneurship Theory and Practice</i> , 2014 , 38, 159-184	6.6	150
70	Realism in the Study of Entrepreneurship. <i>Academy of Management Review</i> , 2014 , 39, 227-231	5.9	40
69	Opportunity Identification and Stakeholder Enrollment Under Conditions of Risk and Uncertainty. <i>Proceedings - Academy of Management</i> , 2014 , 2014, 17416	0.1	4
68	"Business Model Innovation, And Its Consequences: The New Uses And Effects Of Words". <i>Proceedings - Academy of Management</i> , 2014 , 2014, 10359	0.1	
67	Entrepreneurship in the Public Interest: Introduction to the Special Issue. <i>Strategic Entrepreneurship Journal</i> , 2013 , 7, 1-5	3.7	17
66	Forming and Exploiting Opportunities: The Implications of Discovery and Creation Processes for Entrepreneurial and Organizational Research. <i>Organization Science</i> , 2013 , 24, 301-317	3.6	331
65	Refining, Reinforcing and Reimagining Universal and Indigenous Theory Development in International Management. <i>Journal of Management Inquiry</i> , 2013 , 22, 148-164	1.9	34

64	What Are Microfoundations?. <i>Academy of Management Perspectives</i> , 2013 , 27, 138-155	4.7	353
63	Epistemology, Opportunities, and Entrepreneurship: Comments on Venkataraman et al. (2012) and Shane (2012). <i>Academy of Management Review</i> , 2013 , 38, 154-157	5.9	84
62	Incorporating opportunity costs in strategic management research: The value of diversification and payout as opportunities forgone when reinvesting in the firm. <i>Strategic Organization</i> , 2013 , 11, 347-363	2.7	9
61	Impact of Information Technology Capital on Firm Scope and Performance: The Role of Asset Characteristics. <i>Academy of Management Journal</i> , 2013 , 56, 1125-1147	6.1	41
60	Bankruptcy Laws and Entrepreneurial Activity. <i>Proceedings - Academy of Management</i> , 2013 , 2013, 11580-1		
59	Purchasing, Supply Chain Management and Sustained Competitive Advantage: The Relevance of Resource-based Theory. <i>Journal of Supply Chain Management</i> , 2012 , 48, 3-6	4.1	238
58	Stigma of Failure and the Levels of Entrepreneurial Activity: Some Moderating Effects. <i>Proceedings - Academy of Management</i> , 2012 , 2012, 13475	0.1	
57	The Future of Resource-Based Theory: Revitalization or Decline?. <i>Journal of Management</i> , 2011 , 37, 1299-1315	15.6	696
56	How do bankruptcy laws affect entrepreneurship development around the world?. <i>Journal of Business Venturing</i> , 2011 , 26, 505-520	8.3	132
55	Introduction from the new coeditors. <i>Strategic Entrepreneurship Journal</i> , 2011 , 5, 1-2	3.7	
54	Resource Orchestration to Create Competitive Advantage: Breadth, Depth, and Life Cycle Effects. <i>Journal of Management</i> , 2011 , 37, 1390-1412	8.8	714
53	Entrepreneurship and Epistemology: The Philosophical Underpinnings of the Study of Entrepreneurial Opportunities. <i>Academy of Management Annals</i> , 2010 , 4, 557-583	14.7	111
52	Entrepreneurship and Epistemology: The Philosophical Underpinnings of the Study of Entrepreneurial Opportunities. <i>Academy of Management Annals</i> , 2010 , 4, 557-583	14.7	130
51	Introduction to volume 4, issue 2. <i>Strategic Entrepreneurship Journal</i> , 2010 , 4, 105-105	3.7	
50	?????????:?????????????????. <i>Management and Organization Review</i> , 2009 , 5, 15-27	2.2	66
49	Opportunities, organizations, and entrepreneurship. <i>Strategic Entrepreneurship Journal</i> , 2008 , 2, 171-173	3.7	32
48	Opportunities, organizations, and entrepreneurship. <i>Strategic Entrepreneurship Journal</i> , 2008 , 2, 265-267	3.7	25
47	Collective Goods, Free Riding and Country Brands: The Chinese Experience. <i>Management and Organization Review</i> , 2008 , 4, 211-223	2.2	17

46	Bankruptcy Law and Entrepreneurship Development: A Real Options Perspective. <i>Academy of Management Review</i> , 2007 , 32, 257-272	5.9	188
45	Discovery and creation: alternative theories of entrepreneurial action. <i>Strategic Entrepreneurship Journal</i> , 2007 , 1, 11-26	3.7	1221
44	The Entrepreneurial Theory of the Firm. <i>Journal of Management Studies</i> , 2007 , 44, 1057-1063	5.4	77
43	Corporate social responsibility and firm performance: Investor preferences and corporate strategies. <i>Academy of Management Review</i> , 2007 , 32, 817-835	5.9	607
42	Employee Incentives to Make Firm-Specific Investments: Implications for Resource-Based Theories of Corporate Diversification. <i>Academy of Management Review</i> , 2006 , 31, 466-476	5.9	114
41	How Do Entrepreneurs Organize Firms Under Conditions of Uncertainty?. <i>Journal of Management</i> , 2005 , 31, 776-793	8.8	316
40	Should Strategic Management Research Engage Public Policy Debates?. <i>Academy of Management Journal</i> , 2005 , 48, 945-948	6.1	42
39	Capabilities, business processes, and competitive advantage: choosing the dependent variable in empirical tests of the resource-based view. <i>Strategic Management Journal</i> , 2004 , 25, 23-37	5.2	920
38	Organizing rent generation and appropriation: toward a theory of the entrepreneurial firm. <i>Journal of Business Venturing</i> , 2004 , 19, 621-635	8.3	230
37	Introduction: William Ouchi's Theory Z: How American business can meet the Japanese Challenge. <i>Academy of Management Perspectives</i> , 2004 , 18, 106-107	4.7	3
36	An interview with William Ouchi. <i>Academy of Management Perspectives</i> , 2004 , 18, 108-116	4.7	8
35	Trust and its alternatives. <i>Human Resource Management</i> , 2003 , 42, 393-404	4.8	37
34	Unraveling the resource-based tangle. <i>Managerial and Decision Economics</i> , 2003 , 24, 309-323	1.1	755
33	Stimulating Firm-specific Investment through Risk Management. <i>Long Range Planning</i> , 2003 , 36, 49-59	5.7	37
32	Is the Resource-Based View a Useful Perspective for Strategic Management Research? Yes. <i>Academy of Management Review</i> , 2001 , 26, 41-56	5.9	1084
31	Strategic Factor Market Intelligence: An Application of Information Economics to Strategy Formulation and Competitor Intelligence. <i>Management Science</i> , 2001 , 47, 1621-1638	3.9	197
30	The resource-based view of the firm: Ten years after 1991. <i>Journal of Management</i> , 2001 , 27, 625-641	8.8	1434
29	Resource-based theories of competitive advantage: A ten-year retrospective on the resource-based view. <i>Journal of Management</i> , 2001 , 27, 643-650	8.8	1421

28	On becoming a strategic partner: The role of human resources in gaining competitive advantage. <i>Human Resource Management</i> , 1998 , 37, 31-46	4.8	998
27	Differences between entrepreneurs and managers in large organizations: Biases and heuristics in strategic decision-making. <i>Journal of Business Venturing</i> , 1997 , 12, 9-30	8.3	1531
26	Complementary theoretical perspectives on the dismissal of new venture team members. <i>Journal of Business Venturing</i> , 1997 , 12, 347-366	8.3	45
25	The Framing of Perceptions of Fairness in the Relationship between Venture Capitalists and New Venture Teams. <i>Entrepreneurship Theory and Practice</i> , 1997 , 21, 5-22	6.6	28
24	The Resource-Based Theory of the Firm. <i>Organization Science</i> , 1996 , 7, 469-469	3.6	330
23	New venture teams' assessment of learning assistance from venture capital firms. <i>Journal of Business Venturing</i> , 1996 , 11, 257-272	8.3	122
22	The substitution of bonding for monitoring in venture capitalist relations with high technology enterprises. <i>Journal of High Technology Management Research</i> , 1996 , 7, 91-105	2.4	18
21	Looking inside for competitive advantage. <i>Academy of Management Perspectives</i> , 1995 , 9, 49-61	4.7	413
20	BIASES AND HEURISTICS IN STRATEGIC DECISION MAKING: DIFFERENCES BETWEEN ENTREPRENEURS AND MANAGERS IN LARGE ORGANIZATIONS.. <i>Proceedings - Academy of Management</i> , 1994 , 1994, 85-89	0.1	11
19	Competitive Organizational Behavior: Toward an Organizationally-Based Theory of Competitive Advantage. <i>Strategic Management Journal</i> , 1994 , 15, 5-9	5.2	433
18	Trustworthiness as a Source of Competitive Advantage. <i>Strategic Management Journal</i> , 1994 , 15, 175-190.2	9.2	1359
17	Organizational Responses To Legal Liability: Employee Exposure To Hazardous Materials, Vertical Integration, And Small Firm Production. <i>Academy of Management Journal</i> , 1992 , 35, 328-349	6.1	6
16	Firm Resources and Sustained Competitive Advantage. <i>Journal of Management</i> , 1991 , 17, 99-120	8.8	26744
15	Strategic groups: Untested assertions and research proposals. <i>Managerial and Decision Economics</i> , 1990 , 11, 187-198	1.1	256
14	Research notes and communications management objectives in mergers and acquisitions. <i>Strategic Management Journal</i> , 1990 , 11, 79-86	5.2	576
13	Profit sharing bonuses and the cost of debt: Business finance and compensation policy in Japanese electronics firms. <i>Asia Pacific Journal of Management</i> , 1990 , 7, 49-64	2.5	2
12	Employee Stock Ownership and the Cost of Equity in Japanese Electronics Firms. <i>Organization Studies</i> , 1990 , 11, 353-372	3.6	11
11	The Debate between Traditional Management Theory and Organizational Economics: Substantive Differences or Intergroup Conflict?. <i>Academy of Management Review</i> , 1990 , 15, 382	5.9	44

10	Asset Stocks and Sustained Competitive Advantage: A Comment. <i>Management Science</i> , 1989 , 35, 1511-1513	116
9	Organizational capital: The path to higher productivity and well-being. <i>Journal of Economic Behavior and Organization</i> , 1989 , 11, 453-455	1.6
8	The Structure of Venture Capital Governance: An Organizational Economic Analysis of Relations Between Venture Capital Firms and New Ventures.. <i>Proceedings - Academy of Management</i> , 1989 , 1989, 64-68	0.1 34
7	Returns to bidding firms in mergers and acquisitions: Reconsidering the relatedness hypothesis. <i>Strategic Management Journal</i> , 1988 , 9, 71-78	5.2 341
6	An Evolutionary Theory of Economic Change.. <i>Administrative Science Quarterly</i> , 1987 , 32, 315	8.7 3
5	Types of Competition and the Theory of Strategy: Toward an Integrative Framework. <i>Academy of Management Review</i> , 1986 , 11, 791-800	5.9 323
4	Organizational Culture: Can It Be a Source of Sustained Competitive Advantage?. <i>Academy of Management Review</i> , 1986 , 11, 656-665	5.9 1707
3	Strategic Factor Markets: Expectations, Luck, and Business Strategy. <i>Management Science</i> , 1986 , 32, 1231-1241	3061
2	Perspectives in Organizations: Resource Dependence, Efficiency, and Population. <i>Academy of Management Review</i> , 1984 , 9, 471	5.9 24
1	Performance lies are hazardous to organizational health. <i>Organizational Dynamics</i> , 1981 , 9, 68-80	1.5 3