

# Jingfeng Lu

## List of Publications by Year in descending order

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51  
papers

1,041  
citations

567281

15  
h-index

552781

26  
g-index

51  
all docs

51  
docs citations

51  
times ranked

325  
citing authors

#	ARTICLE	IF	CITATIONS
1	Winner-leave versus loser-leave in multi-stage nested Tullock contests. <i>Games and Economic Behavior</i> , 2022, 132, 337-352.	0.8	2
2	Optimal favoritism in contests with identity-contingent prizes. <i>Journal of Economic Behavior and Organization</i> , 2022, 196, 40-50.	2.0	1
3	Perfect bidder collusion through bribe and request. <i>Games and Economic Behavior</i> , 2021, 129, 1-14.	0.8	1
4	Optimal selling mechanisms with buyer price search. <i>Journal of Economic Theory</i> , 2021, 196, 105307.	1.1	1
5	Orchestrating Information Acquisition. <i>American Economic Journal: Microeconomics</i> , 2021, 13, 420-465.	1.2	4
6	Task arrangement in team competitions. <i>Economics Letters</i> , 2020, 193, 109329.	1.9	1
7	ON EQUILIBRIUM PLAYER ORDERING IN DYNAMIC TEAM CONTESTS. <i>Economic Inquiry</i> , 2020, 58, 1830-1844.	1.8	5
8	Shifting supports in EsÅ† and Szentes (2007). <i>Economics Letters</i> , 2020, 193, 109251.	1.9	3
9	EX ANTE EFFICIENT MECHANISM WITH PRIVATE ENTRY COSTS. <i>Economic Inquiry</i> , 2020, 58, 1531-1541.	1.8	0
10	The optimal allocation of prizes in contests with costly entry. <i>International Journal of Industrial Organization</i> , 2019, 66, 137-161.	1.2	7
11	ENHANCING EFFORT SUPPLY WITH PRIZEâ€AUGMENTING ENTRY FEES: THEORY AND EXPERIMENTS. <i>International Economic Review</i> , 2019, 60, 1063-1096.	1.3	7
12	RANKING DISCLOSURE POLICIES IN ALLâ€PAY AUCTIONS. <i>Economic Inquiry</i> , 2018, 56, 1464-1485.	1.8	37
13	Optimal prize allocation in contests: The role of negative prizes. <i>Journal of Economic Theory</i> , 2018, 175, 291-317.	1.1	23
14	How to split the pie: Optimal rewards in dynamic multi-battle competitions. <i>Journal of Public Economics</i> , 2018, 160, 82-95.	4.3	23
15	Pairing provision price and default remedy: optimal twoâ€stage procurement with private R&D efficiency. <i>RAND Journal of Economics</i> , 2018, 49, 619-655.	2.3	12
16	Optimal prize-rationing strategy in all-pay contests with incomplete information. <i>International Journal of Industrial Organization</i> , 2017, 50, 57-90.	1.2	10
17	Monotone equilibrium of two-bidder all-pay auctions Redux. <i>Games and Economic Behavior</i> , 2017, 104, 78-91.	0.8	13
18	Auctions with selective entry. <i>Games and Economic Behavior</i> , 2017, 105, 104-111.	0.8	8

#	ARTICLE	IF	CITATIONS
19	Optimal contest design under reverse-lottery technology. <i>Journal of Mathematical Economics</i> , 2017, 72, 25-35.	0.8	5
20	Uniqueness of equilibrium in two-player asymmetric Tullock contests with intermediate discriminatory power. <i>Economics Letters</i> , 2017, 159, 61-64.	1.9	21
21	Axiomatization of reverse nested lottery contests. <i>Social Choice and Welfare</i> , 2016, 47, 939-957.	0.8	8
22	The optimal disclosure policy in contests with stochastic entry: A Bayesian persuasion perspective. <i>Economics Letters</i> , 2016, 147, 103-107.	1.9	31
23	Disclosure policy in Tullock contests with asymmetric stochastic entry. <i>Canadian Journal of Economics</i> , 2016, 49, 52-75.	1.2	22
24	Existence of monotone equilibrium in first price auctions with private risk aversion and private initial wealth. <i>Games and Economic Behavior</i> , 2015, 94, 214-221.	0.8	6
25	Axiomatizing multi-prize nested lottery contests: A complete and strict ranking perspective. <i>Journal of Economic Behavior and Organization</i> , 2015, 116, 127-141.	2.0	17
26	Team Contests with Multiple Pairwise Battles. <i>American Economic Review</i> , 2015, 105, 2120-2140.	8.5	88
27	Auctions with selective entry and risk averse bidders: theory and evidence. <i>RAND Journal of Economics</i> , 2015, 46, 524-545.	2.3	21
28	How to Split the Pie: Optimal Rewards in Dynamic Multi-Battle Competitions. <i>SSRN Electronic Journal</i> , 2015, , .	0.4	3
29	Contests with endogenous entry. <i>International Journal of Game Theory</i> , 2015, 44, 387-424.	0.5	32
30	The effort-maximizing contest with heterogeneous prizes. <i>Economics Letters</i> , 2014, 125, 422-425.	1.9	7
31	Disclosure policy in a multi-prize all-pay auction with stochastic abilities. <i>Economics Letters</i> , 2014, 125, 376-380.	1.9	34
32	Reverse-nested lottery contests. <i>Journal of Mathematical Economics</i> , 2014, 50, 128-140.	0.8	16
33	Efficient and optimal mechanisms with private information acquisition costs. <i>Journal of Economic Theory</i> , 2013, 148, 393-408.	1.1	17
34	Incentivizing R&D: Prize or subsidies?. <i>International Journal of Industrial Organization</i> , 2012, 30, 67-79.	1.2	39
35	Optimal auctions with asymmetric financial externalities. <i>Games and Economic Behavior</i> , 2012, 74, 561-575.	0.8	20
36	The optimal multi-stage contest. <i>Economic Theory</i> , 2012, 51, 351-382.	0.9	110

#	ARTICLE	IF	CITATIONS
37	Micro foundations of multi-prize lottery contests: a perspective of noisy performance ranking. <i>Social Choice and Welfare</i> , 2012, 38, 497-517.	0.8	94
38	On disclosure policy in contests with stochastic entry. <i>Public Choice</i> , 2011, 148, 419-434.	1.7	41
39	CONTEST DESIGN AND OPTIMAL ENDOGENOUS ENTRY. <i>Economic Inquiry</i> , 2010, 48, 80-88.	1.8	30
40	ENTRY COORDINATION AND AUCTION DESIGN WITH PRIVATE COSTS OF INFORMATION ACQUISITION. <i>Economic Inquiry</i> , 2010, 48, 274-289.	1.8	21
41	Why a Simple Second-Price Auction Induces Efficient Endogenous Entry. <i>Theory and Decision</i> , 2009, 66, 181-198.	1.0	3
42	Auction design with opportunity cost. <i>Economic Theory</i> , 2009, 38, 73-103.	0.9	31
43	The beauty of "bigness" On optimal design of multi-winner contests. <i>Games and Economic Behavior</i> , 2009, 66, 146-161.	0.8	65
44	Estimating risk aversion from ascending and sealed-bid auctions: the case of timber auction data. <i>Journal of Applied Econometrics</i> , 2008, 23, 871-896.	2.3	94
45	Optimal Favoritism in Contests with Identity-Contingent Prizes. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
46	Identification and Estimation in First-Price Auctions with Risk-Averse Bidders and Selective Entry. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
47	Disclosure Policy in Tullock Contests with Asymmetric Stochastic Entry. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
48	Optimal Prize Design in Rank-Order Contests. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
49	Sequential Screening with Hidden Investment: Mitigation of Discrimination. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
50	The Optimal Allocation of Prizes in Contests with Costly Entry. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
51	Performance Bundling Across Multiple Competitions. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1