Jingfeng Lu

List of Publications by Year
in descending order

51 papers	1,041 citations	567281 15 h-index	552781 26 g-index
51 all docs	51 docs citations	51 times ranked	325 citing authors

#	Article	IF	Citations
1	The optimal multi-stage contest. Economic Theory, 2012, 51, 351-382.	0.9	110
2	Estimating risk aversion from ascending and sealed-bid auctions: the case of timber auction data. Journal of Applied Econometrics, 2008, 23, 871-896.	2.3	94
3	Micro foundations of multi-prize lottery contests: a perspective of noisy performance ranking. Social Choice and Welfare, 2012, 38, 497-517.	0.8	94
4	Team Contests with Multiple Pairwise Battles. American Economic Review, 2015, 105, 2120-2140.	8.5	88
5	The beauty of "bigness": On optimal design of multi-winner contests. Games and Economic Behavior, 2009, 66, 146-161.	0.8	65
6	On disclosure policy in contests with stochastic entry. Public Choice, 2011, 148, 419-434.	1.7	41
7	Incentivizing R&D: Prize or subsidies?. International Journal of Industrial Organization, 2012, 30, 67-79.	1.2	39
8	RANKING DISCLOSURE POLICIES IN ALL-PAY AUCTIONS. Economic Inquiry, 2018, 56, 1464-1485.	1.8	37
9	Disclosure policy in a multi-prize all-pay auction with stochastic abilities. Economics Letters, 2014, 125, 376-380.	1.9	34
10	Contests with endogenous entry. International Journal of Game Theory, 2015, 44, 387-424.	0.5	32
11	Auction design with opportunity cost. Economic Theory, 2009, 38, 73-103.	0.9	31
12	The optimal disclosure policy in contests with stochastic entry: A Bayesian persuasion perspective. Economics Letters, 2016, 147, 103-107.	1.9	31
13	CONTEST DESIGN AND OPTIMAL ENDOGENOUS ENTRY. Economic Inquiry, 2010, 48, 80-88.	1.8	30
14	Optimal prize allocation in contests: The role of negative prizes. Journal of Economic Theory, 2018, 175, 291-317.	1.1	23
15	How to split the pie: Optimal rewards in dynamic multi-battle competitions. Journal of Public Economics, 2018, 160, 82-95.	4.3	23
16	Disclosure policy in Tullock contests with asymmetric stochastic entry. Canadian Journal of Economics, 2016, 49, 52-75.	1.2	22
17	ENTRY COORDINATION AND AUCTION DESIGN WITH PRIVATE COSTS OF INFORMATION ACQUISITION. Economic Inquiry, 2010, 48, 274-289.	1.8	21
18	Auctions with selective entry and risk averse bidders: theory and evidence. RAND Journal of Economics, 2015, 46, 524-545.	2.3	21

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19	Uniqueness of equilibrium in two-player asymmetric Tullock contests with intermediate discriminatory power. Economics Letters, 2017, 159, 61-64.	1.9	21
20	Optimal auctions with asymmetric financial externalities. Games and Economic Behavior, 2012, 74, 561-575.	0.8	20
21	Efficient and optimal mechanisms with private information acquisition costs. Journal of Economic Theory, 2013, 148, 393-408.	1.1	17
22	Axiomatizing multi-prize nested lottery contests: A complete and strict ranking perspective. Journal of Economic Behavior and Organization, 2015, 116, 127-141.	2.0	17
23	â€œReverseâ€•nested lottery contests. Journal of Mathematical Economics, 2014, 50, 128-140.	0.8	16
24	Monotone equilibrium of two-bidder all-pay auctions Redux. Games and Economic Behavior, 2017, 104, 78-91.	0.8	13
25	Pairing provision price and default remedy: optimal twoâ€stage procurement with private R&D efficiency. RAND Journal of Economics, 2018, 49, 619-655.	2.3	12
26	Optimal prize-rationing strategy in all-pay contests with incomplete information. International Journal of Industrial Organization, 2017, 50, 57-90.	1.2	10
27	Axiomatization of reverse nested lottery contests. Social Choice and Welfare, 2016, 47, 939-957.	0.8	8
28	Auctions with selective entry. Games and Economic Behavior, 2017, 105, 104-111.	0.8	8
29	The effort-maximizing contest with heterogeneous prizes. Economics Letters, 2014, 125, 422-425.	1.9	7
30	The optimal allocation of prizes in contests with costly entry. International Journal of Industrial Organization, 2019, 66, 137-161.	1.2	7
31	ENHANCING EFFORT SUPPLY WITH PRIZEâ€AUGMENTING ENTRY FEES: THEORY AND EXPERIMENTS. International Economic Review, 2019, 60, 1063-1096.	1.3	7
32	Existence of monotone equilibrium in first price auctions with private risk aversion and private initial wealth. Games and Economic Behavior, 2015, 94, 214-221.	0.8	6
33	Optimal contest design under reverse-lottery technology. Journal of Mathematical Economics, 2017, 72, 25-35.	0.8	5
34	ON EQUILIBRIUM PLAYER ORDERING IN DYNAMIC TEAM CONTESTS. Economic Inquiry, 2020, 58, 1830-1844.	1.8	5
35	Orchestrating Information Acquisition. American Economic Journal: Microeconomics, 2021, 13, 420-465.	1.2	4
36	Why a Simple Second-Price Auction Induces Efficient Endogenous Entry. Theory and Decision, 2009, 66, 181-198.	1.0	3

#	Article	IF	Citations
37	How to Split the Pie: Optimal Rewards in Dynamic Multi-Battle Competitions. SSRN Electronic Journal, 2015, , .	0.4	3
38	Shifting supports in EsÃ¶ and Szentes (2007). Economics Letters, 2020, 193, 109251.	1.9	3
39	Identification and Estimation in First-Price Auctions with Risk-Averse Bidders and Selective Entry. SSRN Electronic Journal, 0, , .	0.4	3
40	Winner-leave versus loser-leave in multi-stage nested Tullock contests. Games and Economic Behavior, 2022, 132, 337-352.	0.8	2
41	Task arrangement in team competitions. Economics Letters, 2020, 193, 109329.	1.9	1
42	Optimal Favoritism in Contests with Identity-Contingent Prizes. SSRN Electronic Journal, 0, , .	0.4	1
43	Perfect bidder collusion through bribe and request. Games and Economic Behavior, 2021, 129, 1-14.	0.8	1
44	Optimal selling mechanisms with buyer price search. Journal of Economic Theory, 2021, 196, 105307.	1.1	1
45	Disclosure Policy in Tullock Contests with Asymmetric Stochastic Entry. SSRN Electronic Journal, 0, , .	0.4	1
46	Optimal Prize Design in Rank-Order Contests. SSRN Electronic Journal, 0, , .	0.4	1
47	Performance Bundling Across Multiple Competitions. SSRN Electronic Journal, 0, , .	0.4	1
48	Optimal favoritism in contests with identity-contingent prizes. Journal of Economic Behavior and Organization, 2022, 196, 40-50.	2.0	1
49	EX ANTE EFFICIENT MECHANISM WITH PRIVATE ENTRY COSTS. Economic Inquiry, 2020, 58, 1531-1541.	1.8	0
50	Sequential Screening with Hidden Investment: Mitigation of Discrimination. SSRN Electronic Journal, 0, , .	0.4	0
51	The Optimal Allocation of Prizes in Contests with Costly Entry. SSRN Electronic Journal, 0, , .	0.4	0