

# Mark C Bolino

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/7533142/publications.pdf>

Version: 2024-02-01

69  
papers

11,136  
citations

57758

44  
h-index

98798

67  
g-index

71  
all docs

71  
docs citations

71  
times ranked

5209  
citing authors

#	ARTICLE	IF	CITATIONS
1	Citizenship and Impression Management: Good Soldiers or Good Actors?. <i>Academy of Management Review</i> , 1999, 24, 82-98.	11.7	772
2	Citizenship Behavior and The Creation of Social Capital in Organizations. <i>Academy of Management Review</i> , 2002, 27, 505-522.	11.7	711
3	The Personal Costs of Citizenship Behavior: The Relationship Between Individual Initiative and Role Overload, Job Stress, and Work-Family Conflict.. <i>Journal of Applied Psychology</i> , 2005, 90, 740-748.	5.3	660
4	Citizenship Behavior and the Creation of Social Capital in Organizations. <i>Academy of Management Review</i> , 2002, 27, 505.	11.7	519
5	The Impact of Psychological Contract Fulfillment on the Performance of In-Role and Organizational Citizenship Behaviors. <i>Journal of Management</i> , 2003, 29, 187-206.	9.3	511
6	A Multi-Level Review of Impression Management Motives and Behaviors. <i>Journal of Management</i> , 2008, 34, 1080-1109.	9.3	509
7	Too engaged? A conservation of resources view of the relationship between work engagement and work interference with family.. <i>Journal of Applied Psychology</i> , 2009, 94, 1452-1465.	5.3	506
8	Choices, Challenges, and Career Consequences of Global Work Experiences. <i>Journal of Management</i> , 2012, 38, 1282-1327.	9.3	398
9	Measuring Impression Management in Organizations: A Scale Development Based on the Jones and Pittman Taxonomy. <i>Organizational Research Methods</i> , 1999, 2, 187-206.	9.1	343
10	Achieving desired images while avoiding undesired images: Exploring the role of self-monitoring in impression management.. <i>Journal of Applied Psychology</i> , 2001, 86, 351-360.	5.3	332
11	The Bright Side of Being Prosocial at Work, and the Dark Side, Too: A Review and Agenda for Research on Other-Oriented Motives, Behavior, and Impact in Organizations. <i>Academy of Management Annals</i> , 2016, 10, 599-670.	9.6	323
12	Not seeing eye to eye: differences in supervisor and subordinate perceptions of and attributions for psychological contract breach. <i>Journal of Organizational Behavior</i> , 2002, 23, 39-56.	4.7	303
13	Exploring the dark side of organizational citizenship behavior. <i>Journal of Organizational Behavior</i> , 2013, 34, 542-559.	4.7	294
14	â€œWell, Iâ€™m tired of tryinâ€™!â€•Organizational citizenship behavior and citizenship fatigue.. <i>Journal of Applied Psychology</i> , 2015, 100, 56-74.	5.3	280
15	Impression Management in Organizations: Critical Questions, Answers, and Areas for Future Research. <i>Annual Review of Organizational Psychology and Organizational Behavior</i> , 2016, 3, 377-406.	9.9	267
16	Citizenship and Impression Management: Good Soldiers or Good Actors?. <i>Academy of Management Review</i> , 1999, 24, 82.	11.7	250
17	Citizenship under pressure: What's a â€œgood soldierâ€•to do?. <i>Journal of Organizational Behavior</i> , 2010, 31, 835-855.	4.7	214
18	The impact of impression-management tactics on supervisor ratings of organizational citizenship behavior. <i>Journal of Organizational Behavior</i> , 2006, 27, 281-297.	4.7	205

#	ARTICLE	IF	CITATIONS
19	Underemployment and relative deprivation among re-employed executives. <i>Journal of Occupational and Organizational Psychology</i> , 2002, 75, 453-471.	4.5	197
20	The other side of the story: Reexamining prevailing assumptions about organizational citizenship behavior. <i>Human Resource Management Review</i> , 2004, 14, 229-246.	4.8	197
21	More Than One Way to Make an Impression: Exploring Profiles of Impression Management. <i>Journal of Management</i> , 2003, 29, 141-160.	9.3	193
22	Going the extra mile: Cultivating and managing employee citizenship behavior. <i>Academy of Management Perspectives</i> , 2003, 17, 60-71.	6.8	180
23	Citizenship and Counterproductive Work Behavior: A Moral Licensing View. <i>Academy of Management Review</i> , 2013, 38, 292-306.	11.7	175
24	The influence of expatriate and repatriate experiences on career advancement and repatriate retention. <i>Human Resource Management</i> , 2009, 48, 27-47.	5.8	169
25	Expatriate assignments and intra-organizational career success: implications for individuals and organizations. <i>Journal of International Business Studies</i> , 2007, 38, 819-835.	7.3	153
26	Careers within careers: Reconceptualizing the nature of career anchors and their consequences. <i>Human Resource Management Review</i> , 1996, 6, 89-112.	4.8	150
27	The antecedents and consequences of underemployment among expatriates. <i>Journal of Organizational Behavior</i> , 2000, 21, 889-911.	4.7	141
28	Employee, manage thyself: The potentially negative implications of expecting employees to behave proactively. <i>Journal of Occupational and Organizational Psychology</i> , 2010, 83, 325-345.	4.5	137
29	Themes in Expatriate and Repatriate Research over Four Decades: What Do We Know and What Do We Still Need to Learn?. <i>Annual Review of Organizational Psychology and Organizational Behavior</i> , 2016, 3, 83-109.	9.9	130
30	Relative deprivation among employees in lower-quality leader-member exchange relationships. <i>Leadership Quarterly</i> , 2009, 20, 276-286.	5.8	126
31	The impact of on-site mentoring on expatriate socialization: a structural equation modelling approach. <i>International Journal of Human Resource Management</i> , 1999, 10, 54-71.	5.3	121
32	Counternormative impression management, likeability, and performance ratings: the use of intimidation in an organizational setting. <i>Journal of Organizational Behavior</i> , 2003, 24, 237-250.	4.7	118
33	Too many motives? The interactive effects of multiple motives on organizational citizenship behavior.. <i>Journal of Applied Psychology</i> , 2015, 100, 1239-1248.	5.3	102
34	A self-regulation approach to understanding citizenship behavior in organizations. <i>Organizational Behavior and Human Decision Processes</i> , 2012, 119, 126-139.	2.5	100
35	Organizational Concern, Prosocial Values, or Impression Management? How Supervisors Attribute Motives to Organizational Citizenship Behavior. <i>Journal of Applied Social Psychology</i> , 2010, 40, 1450-1489.	2.0	99
36	The Bright Side of Being Prosocial at Work, and the Dark Side, Too: A Review and Agenda for Research on Other-Oriented Motives, Behavior, and Impact in Organizations. <i>Academy of Management Annals</i> , 2016, 10, 599-670.	9.6	99

#	ARTICLE	IF	CITATIONS
37	EXPLAINING U.S. COURTS OF APPEALS DECISIONS INVOLVING PERFORMANCE APPRAISAL: ACCURACY, FAIRNESS, AND VALIDATION. <i>Personnel Psychology</i> , 1997, 50, 1-24.	2.8	95
38	Understanding the changing nature of psychological contracts in 21st century organizations. <i>Organizational Psychology Review</i> , 2017, 7, 4-35.	4.3	89
39	Examining the nature, causes, and consequences of profiles of organizational citizenship behavior. <i>Journal of Organizational Behavior</i> , 2018, 39, 629-647.	4.7	74
40	The influence of job demands and resources on repatriate career satisfaction: A relative deprivation perspective. <i>Journal of World Business</i> , 2013, 48, 149-159.	7.7	71
41	Old faces, new places: equity theory in cross-cultural contexts. <i>Journal of Organizational Behavior</i> , 2008, 29, 29-50.	4.7	66
42	The paradox of the unethical organizational citizen: the link between organizational citizenship behavior and unethical behavior at work. <i>Current Opinion in Psychology</i> , 2015, 6, 45-49.	4.9	57
43	The impact of impression management over time. <i>Journal of Managerial Psychology</i> , 2014, 29, 266-284.	2.2	54
44	Good actors but bad apples: Deviant consequences of daily impression management at work.. <i>Journal of Applied Psychology</i> , 2018, 103, 1145-1154.	5.3	54
45	Increasing the skill utilization of expatriates. <i>Human Resource Management</i> , 2000, 39, 367-379.	5.8	46
46	Organizational citizenship behavior and the enhancement of absorptive capacity. <i>Journal of Business Research</i> , 2016, 69, 3981-3988.	10.2	41
47	Negative beliefs about accepting coworker help: Implications for employee attitudes, job performance, and reputation.. <i>Journal of Applied Psychology</i> , 2018, 103, 842-866.	5.3	39
48	Saying goodbye: The nature, causes, and consequences of employee resignation styles.. <i>Journal of Applied Psychology</i> , 2016, 101, 1386-1404.	5.3	38
49	Organizational Citizenship Behavior in the 21 <sup>st</sup> Century: How Might Going the Extra Mile Look Different at the Start of the New Millennium?. <i>Research in Personnel and Human Resources Management</i> , 2018, , 51-110.	1.6	38
50	The effects of psychological contract breach on union commitment. <i>Journal of Occupational and Organizational Psychology</i> , 2004, 77, 421-428.	4.5	34
51	Working 9â€”toâ€”5? A review of research on nonstandard work schedules. <i>Journal of Organizational Behavior</i> , 2021, 42, 188-211.	4.7	34
52	Moving on out: when are employees willing to follow their organization during corporate relocation?. <i>Journal of Organizational Behavior</i> , 1998, 19, 275-288.	4.7	33
53	Multi-dependence in the formation and development of the distributed psychological contract. <i>European Journal of Work and Organizational Psychology</i> , 2017, 26, 16-29.	3.7	32
54	How follower traits and cultural values influence the effects of leadership. <i>Leadership Quarterly</i> , 2021, 32, 101497.	5.8	32

#	ARTICLE	IF	CITATIONS
55	Can good followers create unethical leaders? How follower citizenship leads to leader moral licensing and unethical behavior.. Journal of Applied Psychology, 2021, 106, 1374-1390.	5.3	32
56	Skill utilization of overseas interns. Journal of International Management, 2000, 6, 29-47.	4.2	30
57	THE INFLUENCE OF RELATIONAL DEMOGRAPHY ON PANEL INTERVIEW RATINGS: A FIELD EXPERIMENT. Personnel Psychology, 2007, 60, 627-646.	2.8	30
58	The costs of mindfulness at work: The moderating role of mindfulness in surface acting, self-control depletion, and performance outcomes.. Journal of Applied Psychology, 2021, 106, 1921-1938.	5.3	28
59	Bringing the Great Outdoors Into the Workplace: The Energizing Effect of Biophilic Work Design. Academy of Management Review, 2021, 46, 231-251.	11.7	20
60	The Interactive Effect of Perceived Overqualification and Peer Overqualification on Peer Ostracism and Work Meaningfulness. Journal of Business Ethics, 2023, 182, 699-716.	6.0	15
61	The implications of perceived leader favouritism in the context of leader-member exchange relationships. European Journal of Work and Organizational Psychology, 2018, 27, 88-99.	3.7	14
62	The Impact of Psychological Contract Fulfillment on the Performance of In-Role and Organizational Citizenship Behaviors. Journal of Management, 2003, 29, 187-206.	9.3	13
63	Identifying Psychological Contract Breaches to Guide Improvements in Faculty Recruitment, Retention, and Development. American Journal of Pharmaceutical Education, 2012, 76, 108.	2.1	12
64	The implications of turning down an international assignment: a psychological contracts perspective. International Journal of Human Resource Management, 2017, 28, 1816-1841.	5.3	11
65	May I Please Go the Extra Mile? Citizenship Communication Strategies and Their Effect on Individual Initiative OCB, Work Family Conflict, and Partner Satisfaction. Academy of Management Journal, 2023, 66, 894-925.	6.3	8
66	The Unintended Consequences of Organizational Citizenship Behaviors for Employees, Teams, and Organizations. , 2016, , .		3
67	More Than One Way to Make an Impression: Exploring Profiles of Impression Management. Journal of Management, 2003, 29, 141-160.	9.3	3
68	HAUNTED BY THE PAST: HOW PERFORMING OR WITHHOLDING ORGANIZATIONAL CITIZENSHIP BEHAVIOR MAY LEAD TO REGRET. Journal of Organizational Behavior, 0, , .	4.7	2
69	Citizenship and Regret: When Employees Wish They had (or Hadn't) Gone the Extra Mile. Proceedings - Academy of Management, 2014, 2014, 17059.	0.1	1