

James Andreoni

List of Publications by Year in descending order

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Version: 2024-02-01

73
papers

19,764
citations

71102

41
h-index

106344

65
g-index

94
all docs

94
docs citations

94
times ranked

7854
citing authors

#	ARTICLE	IF	CITATIONS
1	The Pledging Puzzle: How Can Revocable Promises Increase Charitable Giving?. <i>Management Science</i> , 2021, 67, 6198-6210.	4.1	5
2	Predicting social tipping and norm change in controlled experiments. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	7.1	48
3	Time inconsistent charitable giving. <i>Journal of Public Economics</i> , 2021, 198, 104391.	4.3	21
4	Higher socioeconomic status does not predict decreased prosocial behavior in a field experiment. <i>Nature Communications</i> , 2021, 12, 4266.	12.8	39
5	FOOLING MYSELF OR FOOLING OBSERVERS? AVOIDING SOCIAL PRESSURES BY MANIPULATING PERCEPTIONS OF DESERVINGNESS OF OTHERS. <i>Economic Inquiry</i> , 2020, 58, 12-33.	1.8	5
6	Risk preferences of children and adolescents in relation to gender, cognitive skills, soft skills, and executive functions. <i>Journal of Economic Behavior and Organization</i> , 2020, 179, 729-742.	2.0	51
7	When Fair Isn't Fair: Understanding Choice Reversals Involving Social Preferences. <i>Journal of Political Economy</i> , 2020, 128, 1673-1711.	4.5	23
8	Building rational cooperation on their own: Learning to start small. <i>Journal of Public Economic Theory</i> , 2019, 21, 812-825.	1.1	13
9	Toward an understanding of the development of time preferences: Evidence from field experiments. <i>Journal of Public Economics</i> , 2019, 177, 104039.	4.3	20
10	The Benefits and Costs of Donor-Advised Funds. <i>Tax Policy and the Economy</i> , 2018, 32, 1-44.	0.7	12
11	Satisfaction Guaranteed: When Moral Hazard Meets Moral Preferences. <i>American Economic Journal: Microeconomics</i> , 2018, 10, 159-189.	1.2	9
12	Charitable Giving. , 2018, , 1519-1524.		1
13	Altruism in Experiments. , 2018, , 265-271.		0
14	Avoiding the Ask: A Field Experiment on Altruism, Empathy, and Charitable Giving. <i>Journal of Political Economy</i> , 2017, 125, 625-653.	4.5	292
15	All pay auctions and group size: Grading on a curve and other applications. <i>Journal of Economic Behavior and Organization</i> , 2017, 137, 361-373.	2.0	16
16	Diversity and donations: The effect of religious and ethnic diversity on charitable giving. <i>Journal of Economic Behavior and Organization</i> , 2016, 128, 47-58.	2.0	44
17	Measuring time preferences: A comparison of experimental methods. <i>Journal of Economic Behavior and Organization</i> , 2015, 116, 451-464.	2.0	150
18	Risk Preferences Are Not Time Preferences: Reply. <i>American Economic Review</i> , 2015, 105, 2287-2293.	8.5	26

#	ARTICLE	IF	CITATIONS
19	Fair weather avoidance: unpacking the costs and benefits of "Avoiding the Ask", Journal of the Economic Science Association, 2015, 1, 8-14.	2.3	25
20	Charity and Philanthropy, Economics of. , 2015, , 358-363.		4
21	Gunning for efficiency with third party enforcement in threshold public goods. Experimental Economics, 2015, 18, 154-171.	2.1	17
22	"Holier than Thou? A Natural Field Experiment on Social Information in Charitable Giving". Proceedings - Academy of Management, 2015, 2015, 15617.	0.1	0
23	Do grants to charities crowd out other income? Evidence from the UK. Journal of Public Economics, 2014, 114, 75-86.	4.3	31
24	Charitable Giving. Handbook of Public Economics, 2013, 5, 1-50.	2.6	100
25	Diverging Opinions. American Economic Journal: Microeconomics, 2012, 4, 209-232.	1.2	62
26	Risk Preferences Are Not Time Preferences. American Economic Review, 2012, 102, 3357-3376.	8.5	390
27	Estimating Time Preferences from Convex Budgets. American Economic Review, 2012, 102, 3333-3356.	8.5	469
28	Gun for hire: Delegated enforcement and peer punishment in public goods provision. Journal of Public Economics, 2012, 96, 1036-1046.	4.3	157
29	Is crowding out due entirely to fundraising? Evidence from a panel of charities. Journal of Public Economics, 2011, 95, 334-343.	4.3	208
30	Introduction to Charitable Giving and Fundraising Special issue. Journal of Public Economics, 2011, 95, 333.	4.3	2
31	The power of asking: How communication affects selfishness, empathy, and altruism. Journal of Public Economics, 2011, 95, 513-520.	4.3	257
32	altruism in experiments. , 2010, , 6-13.		21
33	Social Image and the 50-50 Norm: A Theoretical and Experimental Analysis of Audience Effects. Econometrica, 2009, 77, 1607-1636.	4.2	761
34	Beauty, gender and stereotypes: Evidence from laboratory experiments. Journal of Economic Psychology, 2008, 29, 73-93.	2.2	274
35	Chapter 54 Analyzing Choice with Revealed Preference: Is Altruism Rational?. Handbook of Experimental Economics Results, 2008, 1, 481-487.	0.2	10
36	Chapter 82 Partners versus Strangers: Random Rematching in Public Goods Experiments. Handbook of Experimental Economics Results, 2008, 1, 776-783.	0.2	140

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37	Charitable Giving. , 2008, , 1-5.		5
38	Altruism in Experiments. , 2008, , 1-7.		11
39	Asymmetric information about rivals' types in standard auctions: An experiment. Games and Economic Behavior, 2007, 59, 240-259.	0.8	79
40	Giving gifts to groups: How altruism depends on the number of recipients. Journal of Public Economics, 2007, 91, 1731-1749.	4.3	73
41	Chapter 18 Philanthropy. Handbook of the Economics of Giving, Altruism and Reciprocity, 2006, , 1201-1269.	0.2	192
42	Leadership Giving in Charitable Fund-Raising. Journal of Public Economic Theory, 2006, 8, 1-22.	1.1	182
43	Testing subgame perfection apart from fairness in ultimatum games. Experimental Economics, 2006, 9, 307-321.	2.1	35
44	Building rational cooperation. Journal of Economic Theory, 2006, 127, 117-154.	1.1	70
45	Public goods experiments without confidentiality: a glimpse into fund-raising. Journal of Public Economics, 2004, 88, 1605-1623.	4.3	494
46	Charitable Giving by Married Couples: Who Decides and Why Does It Matter?. Journal of Human Resources, 2003, 38, 111.	3.1	173
47	Do Government Grants to Private Charities Crowd Out Giving or Fund-raising?. American Economic Review, 2003, 93, 792-812.	8.5	336
48	What Do Bargainers' Preferences Look Like? Experiments with a Convex Ultimatum Game. American Economic Review, 2003, 93, 672-685.	8.5	119
49	The Carrot or the Stick: Rewards, Punishments, and Cooperation. American Economic Review, 2003, 93, 893-902.	8.5	453
50	The Carrot or the Stick: Rewards, Punishments and Cooperation. SSRN Electronic Journal, 2003, , .	0.4	22
51	What Makes an Allocation Fair? Some Experimental Evidence. Games and Economic Behavior, 2002, 40, 1-24.	0.8	103
52	Giving According to GARP: An Experimental Test of the Consistency of Preferences for Altruism. Econometrica, 2002, 70, 737-753.	4.2	1,450
53	The simple analytics of the environmental Kuznets curve. Journal of Public Economics, 2001, 80, 269-286.	4.3	648
54	Which is the Fair Sex? Gender Differences in Altruism. Quarterly Journal of Economics, 2001, 116, 293-312.	8.6	991

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55	Preplay contracting in the Prisoners' Dilemma. Proceedings of the National Academy of Sciences of the United States of America, 1999, 96, 10933-10938.	7.1	69
56	AN ECONOMETRIC ANALYSIS OF CHARITABLE GIVING WITH INTERDEPENDENT PREFERENCES. Economic Inquiry, 1998, 36, 410-428.	1.8	202
57	Toward a Theory of Charitable Fundâ€Raising. Journal of Political Economy, 1998, 106, 1186-1213.	4.5	313
58	Do government subsidies increase the private supply of public goods?. Public Choice, 1996, 88, 295-308.	1.7	76
59	CRIMINAL DETERRENCE IN THE REDUCED FORM: A NEW PERSPECTIVE ON EHRlich'S SEMINAL STUDY. Economic Inquiry, 1995, 33, 476-483.	1.8	27
60	Auctions with Artificial Adaptive Agents. Games and Economic Behavior, 1995, 10, 39-64.	0.8	120
61	Warm-Glow versus Cold-Prickle: The Effects of Positive and Negative Framing on Cooperation in Experiments. Quarterly Journal of Economics, 1995, 110, 1-21.	8.6	743
62	Identifying the free riders. Journal of Public Economics, 1993, 51, 447-454.	4.3	52
63	Rational Cooperation in the Finitely Repeated Prisoner's Dilemma: Experimental Evidence. Economic Journal, 1993, 103, 570.	3.6	485
64	IRS as loan shark tax compliance with borrowing constraints. Journal of Public Economics, 1992, 49, 35-46.	4.3	56
65	Reasonable Doubt and the Optimal Magnitude of Fines: Should the Penalty Fit the Crime?. RAND Journal of Economics, 1991, 22, 385.	2.3	203
66	Can evolutionary dynamics explain free riding in experiments?. Economics Letters, 1991, 36, 9-15.	1.9	36
67	The desirability of a permanent tax amnesty. Journal of Public Economics, 1991, 45, 143-159.	4.3	98
68	Impure Altruism and Donations to Public Goods: A Theory of Warm-Glow Giving. Economic Journal, 1990, 100, 464.	3.6	3,910
69	Giving with Impure Altruism: Applications to Charity and Ricardian Equivalence. Journal of Political Economy, 1989, 97, 1447-1458.	4.5	2,309
70	Why free ride?. Journal of Public Economics, 1988, 37, 291-304.	4.3	868
71	Privately provided public goods in a large economy: The limits of altruism. Journal of Public Economics, 1988, 35, 57-73.	4.3	783
72	When Fair Isn't Fair: Sophisticated Time Inconsistency in Social Preferences. SSRN Electronic Journal, 0, , .	0.4	8

#	ARTICLE	IF	CITATIONS
73	Who Gives? On Empathy and Impulsiveness. SSRN Electronic Journal, 0, , .	0.4	3