

# Sofia M Lourenço

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/748838/publications.pdf>

Version: 2024-02-01

10  
papers

205  
citations

1683354

5  
h-index

1588620

8  
g-index

10  
all docs

10  
docs citations

10  
times ranked

164  
citing authors

#	ARTICLE	IF	CITATIONS
1	Subjective performance evaluation and managerial work outcomes. Accounting and Business Research, 2023, 53, 127-157.	1.0	4
2	The use of non-financial performance measures for managerial compensation: evidence from SMEs. Journal of Management Control, 2022, 33, 151-187.	0.8	3
3	Do self-reported motivators really motivate higher performance?. Management Accounting Research, 2020, 47, 100676.	1.8	2
4	Field Experiments in Managerial Accounting Research. Foundations and Trends in Accounting, 2019, 14, 1-72.	2.7	10
5	The performance effect of feedback in a context of negative incentives: Evidence from a field experiment. Management Accounting Research, 2018, 40, 1-14.	1.8	12
6	The Performance Effect of Feedback Frequency and Detail: Evidence from a Field Experiment in Customer Satisfaction. Journal of Accounting Research, 2017, 55, 1051-1088.	2.5	47
7	Monetary Incentives, Feedback, and Recognition—Complements or Substitutes? Evidence from a Field Experiment in a Retail Services Company. Accounting Review, 2016, 91, 279-297.	1.7	57
8	What do employees really want? Preference-performance inconsistencies regarding work incentives. Proceedings - Academy of Management, 2015, 2015, 12116.	0.0	0
9	Using data envelopment analysis to select strategies that improve the performance of hotel companies. International Journal of Contemporary Hospitality Management, 2009, 21, 698-712.	5.3	70
10	Can Feedback Hurt? Adverse Impact of Feedback Under Negative Financial Incentives. SSRN Electronic Journal, 0, , .	0.4	0