

Sofia M Lourenço

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/748838/publications.pdf>

Version: 2024-02-01

10
papers

205
citations

1683354

5
h-index

1588620

8
g-index

10
all docs

10
docs citations

10
times ranked

164
citing authors

#	ARTICLE	IF	CITATIONS
1	Using data envelopment analysis to select strategies that improve the performance of hotel companies. <i>International Journal of Contemporary Hospitality Management</i> , 2009, 21, 698-712.	5.3	70
2	Monetary Incentives, Feedback, and Recognition—Complements or Substitutes? Evidence from a Field Experiment in a Retail Services Company. <i>Accounting Review</i> , 2016, 91, 279-297.	1.7	57
3	The Performance Effect of Feedback Frequency and Detail: Evidence from a Field Experiment in Customer Satisfaction. <i>Journal of Accounting Research</i> , 2017, 55, 1051-1088.	2.5	47
4	The performance effect of feedback in a context of negative incentives: Evidence from a field experiment. <i>Management Accounting Research</i> , 2018, 40, 1-14.	1.8	12
5	Field Experiments in Managerial Accounting Research. <i>Foundations and Trends in Accounting</i> , 2019, 14, 1-72.	2.7	10
6	Subjective performance evaluation and managerial work outcomes. <i>Accounting and Business Research</i> , 2023, 53, 127-157.	1.0	4
7	The use of non-financial performance measures for managerial compensation: evidence from SMEs. <i>Journal of Management Control</i> , 2022, 33, 151-187.	0.8	3
8	Do self-reported motivators really motivate higher performance?. <i>Management Accounting Research</i> , 2020, 47, 100676.	1.8	2
9	Can Feedback Hurt? Adverse Impact of Feedback Under Negative Financial Incentives. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
10	What do employees really want? Preference-performance inconsistencies regarding work incentives. <i>Proceedings - Academy of Management</i> , 2015, 2015, 12116.	0.0	0