

# Andrew M Colman

## List of Publications by Year in descending order

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Version: 2024-02-01

115  
papers

4,444  
citations

147801

31  
h-index

118850

62  
g-index

125  
all docs

125  
docs citations

125  
times ranked

3938  
citing authors

#	ARTICLE	IF	CITATIONS
1	Investigating the failure to best respond in experimental games. <i>Experimental Economics</i> , 2022, 25, 656-679.	2.1	2
2	Prosociality in the Social Dilemma of Antibiotic Prescribing. <i>Current Opinion in Psychology</i> , 2021, 44, 164-169.	4.9	6
3	Drivers of Broad-Spectrum Antibiotic Overuse across Diverse Hospital Contextsâ€”A Qualitative Study of Prescribers in the UK, Sri Lanka and South Africa. <i>Antibiotics</i> , 2021, 10, 94.	3.7	18
4	Team Reasoning and the Rational Choice of Payoff-Dominant Outcomes in Games. <i>Topoi</i> , 2020, 39, 305-316.	1.3	14
5	Moral and Contextual Dimensions of â€œInappropriateâ€•Antibiotic Prescribing in Secondary Care: A Three-Country Interview Study. <i>Frontiers in Sociology</i> , 2020, 5, 7.	2.0	31
6	Balancing the risks to individual and society: a systematic review and synthesis of qualitative research on antibiotic prescribing behaviour in hospitals. <i>Journal of Hospital Infection</i> , 2019, 101, 428-439.	2.9	84
7	Comparing Hypothetical and Real-Life Trolley Problems: Commentary on Bostyn, Sevenhant, and Roets (2018). <i>Psychological Science</i> , 2019, 30, 1386-1388.	3.3	2
8	Medical prescribing and antibiotic resistance: A game-theoretic analysis of a potentially catastrophic social dilemma. <i>PLoS ONE</i> , 2019, 14, e0215480.	2.5	24
9	Optimizing antibiotic prescribing: collective approaches to managing a common-pool resource. <i>Clinical Microbiology and Infection</i> , 2019, 25, 1356-1363.	6.0	21
10	Team reasoning: Solving the puzzle of coordination. <i>Psychonomic Bulletin and Review</i> , 2018, 25, 1770-1783.	2.8	27
11	Dynamic probability of reinforcement for cooperation: Random game termination in the centipede game. <i>Journal of the Experimental Analysis of Behavior</i> , 2018, 109, 349-364.	1.1	4
12	Persistent cooperation and gender differences in repeated Prisoner's Dilemma games: Some things never change. <i>Acta Psychologica</i> , 2018, 187, 1-8.	1.5	9
13	Incentive Magnitude Effects in Experimental Games: Bigger is not Necessarily Better. <i>Games</i> , 2018, 9, 4.	0.6	13
14	Far but finite horizons promote cooperation in the Centipede game. <i>Journal of Economic Psychology</i> , 2018, 67, 191-199.	2.2	3
15	The persuasive power of knowledge: Testing the confidence heuristic.. <i>Journal of Experimental Psychology: General</i> , 2018, 147, 1431-1444.	2.1	18
16	Altruism, collective rationality, and extreme self-sacrifice. <i>Behavioral and Brain Sciences</i> , 2018, 41, e197.	0.7	0
17	Reasons for cooperating in repeated interactions: Social value orientations, fuzzy traces, reciprocity, and activity bias.. <i>Decision</i> , 2017, 4, 102-122.	0.5	16
18	Cooperation and Trust in Japanese and British Samples: Evidence From Incomplete Information Games. <i>International Perspectives in Psychology: Research, Practice, Consultation</i> , 2017, 6, 227-245.	0.7	9

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19	Social Value Induction and Cooperation in the Centipede Game. PLoS ONE, 2016, 11, e0152352.	2.5	14
20	Exploring cooperation and competition in the Centipede game through verbal protocol analysis. European Journal of Social Psychology, 2016, 46, 746-761.	2.4	13
21	Cooperation in repeated interactions: A systematic review of Centipede game experiments, 1992â€“2016. European Review of Social Psychology, 2016, 27, 231-282.	9.4	25
22	Hans Eysenck and the Jewish question: Genealogical investigations. Personality and Individual Differences, 2016, 103, 195-199.	2.9	0
23	Race differences in IQ: Hans Eysenck's contribution to the debate in the light of subsequent research. Personality and Individual Differences, 2016, 103, 182-189.	2.9	18
24	Defining Issues. , 2016, , 138-173.		0
25	Psychology of Game Playing: Introduction to a Special Issue. Games, 2015, 6, 677-684.	0.6	3
26	Competitive Centipede Games: Zero-End Payoffs and Payoff Inequality Deter Reciprocal Cooperation. Games, 2015, 6, 262-272.	0.6	10
27	Is Tit-for-Tat the Answer? On the Conclusions Drawn from Axelrod's Tournaments. PLoS ONE, 2015, 10, e0134128.	2.5	19
28	Do as I Say, Donâ€™t Do as I Do: Differences in moral judgments do not translate into differences in decisions in real-life trolley problems. Journal of Economic Psychology, 2015, 47, 50-61.	2.2	38
29	A Dictionary of Psychology (4th edition). Reference Reviews, 2015, 29, 14-15.	0.0	2
30	The outlandish, the realistic, and the real: contextual manipulation and agent role effects in trolley problems. Frontiers in Psychology, 2014, 5, 35.	2.1	26
31	Strong Stackelberg reasoning in symmetric games: An experimental replication and extension. PeerJ, 2014, 2, e263.	2.0	4
32	Multi-heuristic strategy choice: Response to Krueger.. Decision, 2014, 1, 62-63.	0.5	1
33	Explaining strategic coordination: Cognitive hierarchy theory, strong Stackelberg reasoning, and team reasoning.. Decision, 2014, 1, 35-58.	0.5	37
34	YOUR MONEY OR YOUR LIFE: COMPARING JUDGEMENTS IN TROLLEY PROBLEMS INVOLVING ECONOMIC AND EMOTIONAL HARMS, INJURY AND DEATH. Economics and Philosophy, 2013, 29, 213-233.	0.3	19
35	Problems and Pseudo-Problems in Understanding Cooperation in Social Dilemmas. Psychological Inquiry, 2012, 23, 39-47.	0.9	5
36	Spontaneous similarity discrimination in the evolution of cooperation. Journal of Theoretical Biology, 2012, 299, 162-171.	1.7	25

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37	Mutual support in games: Some properties of Berge equilibria. <i>Journal of Mathematical Psychology</i> , 2011, 55, 166-175.	1.8	54
38	Normative theory in decision making and moral reasoning. <i>Behavioral and Brain Sciences</i> , 2011, 34, 256-257.	0.7	5
39	Learning to cooperate without awareness in multiplayer minimal social situations. <i>Cognitive Psychology</i> , 2010, 61, 201-227.	2.2	12
40	Continuity and Trust in Primary Care: A Qualitative Study Informed by Game Theory. <i>Annals of Family Medicine</i> , 2010, 8, 440-446.	1.9	72
41	The Prostate Care Questionnaire for Patients (PCQ-P): Reliability, validity and acceptability. <i>BMC Health Services Research</i> , 2009, 9, 199.	2.2	10
42	The Prostate Care Questionnaire for Carers (PCQ-C): reliability, validity and acceptability. <i>BMC Health Services Research</i> , 2009, 9, 229.	2.2	4
43	Men's and carers' experiences of care for prostate cancer: a narrative literature review. <i>Health Expectations</i> , 2009, 12, 301-312.	2.6	34
44	Ambiguity aversion in the long run: Repeated decisions under risk and uncertainty. <i>Journal of Economic Psychology</i> , 2009, 30, 277-284.	2.2	53
45	Collective rationality in interactive decisions: Evidence for team reasoning. <i>Acta Psychologica</i> , 2008, 128, 387-397.	1.5	87
46	Team reasoning and collective rationality: Piercing the veil of obviousness. <i>Acta Psychologica</i> , 2008, 128, 409-412.	1.5	24
47	Past experience, "shadow of the future", and patient trust: a cross-sectional survey. <i>British Journal of General Practice</i> , 2008, 58, 780-783.	1.4	29
48	Size Doesn't Really Matter. <i>Experimental Psychology</i> , 2008, 55, 31-37.	0.7	35
49	Market Entry Decisions. <i>Experimental Psychology</i> , 2008, 55, 113-120.	0.7	32
50	A Dictionary of Psychology. , 2008, , .		7
51	Love is not enough: Other-regarding preferences cannot explain payoff dominance in game theory. <i>Behavioral and Brain Sciences</i> , 2007, 30, 22-23.	0.7	0
52	Collective Preferences in Strategic Decisions. <i>Psychological Reports</i> , 2007, 101, 803-815.	1.7	4
53	Ambiguous games: Evidence for strategic ambiguity aversion. <i>Quarterly Journal of Experimental Psychology</i> , 2007, 60, 1083-1100.	1.1	35
54	Asymmetric dominance and phantom decoy effects in games. <i>Organizational Behavior and Human Decision Processes</i> , 2007, 104, 193-206.	2.5	13

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55	Thomas C. Schelling's psychological decision theory: Introduction to a special issue. <i>Journal of Economic Psychology</i> , 2006, 27, 603-608.	2.2	24
56	Evolution of Cooperation Without Awareness in Minimal Social Situations. , 2005, , 216-235.		2
57	Models of the medical consultation: opportunities and limitations of a game theory perspective. <i>Quality and Safety in Health Care</i> , 2004, 13, 461-466.	2.5	40
58	Evolution of coordinated alternating reciprocity in repeated dyadic games. <i>Journal of Theoretical Biology</i> , 2004, 229, 549-557.	1.7	48
59	Selective exposure to television programmes and advertising effectiveness. <i>Applied Cognitive Psychology</i> , 2003, 17, 593-606.	1.6	29
60	Depth of strategic reasoning in games. <i>Trends in Cognitive Sciences</i> , 2003, 7, 2-4.	7.8	36
61	Cooperation, psychological game theory, and limitations of rationality in social interaction. <i>Behavioral and Brain Sciences</i> , 2003, 26, 139-53; discussion 153-98.	0.7	292
62	Beyond rationality: Rigor without mortis in game theory. <i>Behavioral and Brain Sciences</i> , 2003, 26, .	0.7	5
63	Optimal number of response categories in rating scales: reliability, validity, discriminating power, and respondent preferences. <i>Acta Psychologica</i> , 2000, 104, 1-15.	1.5	1,162
64	Singleton bias and lexicographic preferences among equally valued alternatives. <i>Journal of Economic Behavior and Organization</i> , 1999, 40, 337-351.	2.0	15
65	The complexity of cooperation: Agent-based models of competition and collaboration. <i>Complexity</i> , 1998, 3, 46-48.	1.6	10
66	Stackelberg reasoning in mixed-motive games: An experimental investigation. <i>Journal of Economic Psychology</i> , 1998, 19, 279-293.	2.2	99
67	Modelling imitation with sequential games. <i>Behavioral and Brain Sciences</i> , 1998, 21, 686-687.	0.7	1
68	Saliency and focusing in pure coordination games. <i>Journal of Economic Methodology</i> , 1997, 4, 61-81.	1.4	38
69	Comparing Rating Scales of Different Lengths: Equivalence of Scores from 5-Point and 7-Point Scales. <i>Psychological Reports</i> , 1997, 80, 355-362.	1.7	188
70	Modality of Communication and Recall of Health-related Information. <i>Journal of Health Psychology</i> , 1997, 2, 185-194.	2.3	31
71	Antisocial personality disorder: An evolutionary game theory analysis. <i>Legal and Criminological Psychology</i> , 1997, 2, 23-34.	2.0	26
72	Overconfidence: Feedback and item difficulty effects. <i>Personality and Individual Differences</i> , 1997, 23, 125-133.	2.9	113

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73	Mystery Customer Research: Cognitive Processes Affecting Accuracy. International Journal of Market Research, 1997, 39, 1-12.	0.6	34
74	PAYOFF DOMINANCE AND THE STACKELBERG HEURISTIC. Theory and Decision, 1997, 43, 1-19.	1.0	61
75	Overconfidence, base rates and outcome positivity/negativity of predicted events. British Journal of Psychology, 1996, 87, 431-445.	2.3	30
76	Gender and Social Facilitation Effects on Computer Competence and Attitudes toward Computers. Journal of Educational Computing Research, 1996, 14, 171-183.	5.5	70
77	Context Effects of Radio Programming on Cognitive Processing of Embedded Advertisements. Applied Cognitive Psychology, 1996, 10, 473-486.	1.6	18
78	Prisoner's Dilemma, Chicken, and mixedstrategy evolutionary equilibria. Behavioral and Brain Sciences, 1995, 18, 550-551.	0.7	4
79	A bibliometric evaluation of the research performance of British university politics departments: Publications in leading journals. Scientometrics, 1995, 32, 49-66.	3.0	52
80	Sight Bites: A Study of Viewers' Impressions of Corporate Logos in the Communication Industry. International Journal of Market Research, 1995, 37, 1-9.	0.6	16
81	Psychological evidence in Court: Legal developments in England and The United States. Psychology, Crime and Law, 1994, 1, 261-268.	1.0	4
82	EFFECTS OF ENTERTAINMENT AND ENJOYMENT OF TELEVISION PROGRAMS ON PERCEPTION AND MEMORY OF ADVERTISEMENTS. Social Behavior and Personality, 1994, 22, 365-376.	0.6	22
83	CONTEXT EFFECTS ON MEMORY FOR TELEVISION ADVERTISEMENTS. Social Behavior and Personality, 1993, 21, 279-296.	0.6	58
84	Context Effects on Recall and Recognition of Magazine Advertisements. Journal of Advertising, 1992, 21, 37-46.	6.6	145
85	Research performance of United Kingdom university psychology departments. Studies in Higher Education, 1992, 17, 97-103.	4.5	15
86	Performance of british university psychology departments as measured by number of publications in BPS journals. Current Psychology, 1992, 11, 360-368.	0.4	9
87	Unreliable peer review: Causes and cures of human misery. Behavioral and Brain Sciences, 1991, 14, 141-142.	0.7	2
88	Crowd psychology in South African murder trials.. American Psychologist, 1991, 46, 1071-1079.	4.2	20
89	Crowd psychology in South African murder trials.. American Psychologist, 1991, 46, 1071-1079.	4.2	6
90	Cooperation without awareness: A multiperson generalization of the minimal social situation. Systems Research and Behavioral Science, 1990, 35, 115-121.	0.2	41

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91	Familiarity and Liking: Direct Tests of the Preference-Feedback Hypothesis. <i>Psychological Reports</i> , 1986, 58, 931-938.	1.7	13
92	Rejoinder to Gillett. <i>British Journal of Mathematical and Statistical Psychology</i> , 1986, 39, 87-89.	1.4	1
93	The weak Borda effect and plurality-majority disagreement. <i>British Journal of Mathematical and Statistical Psychology</i> , 1984, 37, 288-292.	1.4	3
94	Operant conditioning and natural selection. <i>Behavioral and Brain Sciences</i> , 1984, 7, 684-685.	0.7	0
95	The Attractiveness of Names. <i>Human Relations</i> , 1983, 36, 393-401.	5.4	17
96	Conservatism, Dogmatism, and Authoritarianism in British Police Officers. <i>Sociology</i> , 1982, 16, 1-11.	2.5	60
97	Manuscript evaluation by journal referees and editors: Randomness or bias?. <i>Behavioral and Brain Sciences</i> , 1982, 5, 205-206.	0.7	81
98	Preferences for Christian names as a function of their experienced familiarity. <i>British Journal of Social Psychology</i> , 1981, 20, 3-5.	2.8	17
99	The effect of familiarity on preferences for surnames. <i>British Journal of Psychology</i> , 1981, 72, 363-369.	2.3	33
100	The Dimensions of Aesthetic Reactions To Music. <i>Psychology of Music</i> , 1981, 9, 15-20.	1.6	45
101	Psychological Factors Affecting Preferences for First Names. <i>Names</i> , 1980, 28, 113-129.	0.4	11
102	Liking words as a function of the experienced frequency of their occurrence. <i>British Journal of Psychology</i> , 1980, 71, 163-169.	2.3	27
103	The likelihood of the Borda effect in small decision-making committees. <i>British Journal of Mathematical and Statistical Psychology</i> , 1980, 33, 50-56.	1.4	7
104	Some Psychological Processes in String Quartets. <i>Psychology of Music</i> , 1979, 7, 12-18.	1.6	38
105	Borda's voting paradox: Theoretical likelihood and electoral occurrences. <i>Systems Research and Behavioral Science</i> , 1978, 23, 15-20.	0.2	44
106	Reactions to flattery as a function of self-esteem: Self-enhancement and cognitive consistency theories. <i>The British Journal of Social and Clinical Psychology</i> , 1978, 17, 25-29.	0.6	11
107	PREFERENCES FOR COMMON WORDS, UNCOMMON WORDS AND NON-WORDS BY CHILDREN AND YOUNG ADULTS. <i>British Journal of Psychology</i> , 1975, 66, 481-486.	2.3	13
108	VOTING PARADOXES: A Socratic Dialogue. <i>Political Quarterly</i> , 1975, 46, 186-190.	0.7	5

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109	VOTING PARADOXES: A Socratic Dialogue. Political Quarterly, 1975, 46, 304-309.	0.7	3
110	'Scientific' Racism and the Evidence on Race and Intelligence. Race, 1972, 14, 137-153.	0.1	7
111	Social Rejection, Role Conflict, and Adjustment: Psychological Consequences of Orthopaedic Disability. Perceptual and Motor Skills, 1971, 33, 907-910.	1.3	5
112	Authoritarianism and Race Attitudes in South Africa. Journal of Social Psychology, 1970, 82, 161-164.	1.5	12
113	A five-factor integrative taxonomy of strategic reasoning in dyadic games. European Journal of Social Psychology, 0, , .	2.4	1
114	Game Theory and its Applications. , 0, , .		44
115	The Thinking Mind. , 0, , .		2