

Utz Weitzel

List of Publications by Year in descending order

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Version: 2024-02-01

53
papers

1,395
citations

361045

20
h-index

395343

33
g-index

54
all docs

54
docs citations

54
times ranked

972
citing authors

#	ARTICLE	IF	CITATIONS
1	Beyond lottery-evoked ambiguity aversion: The neural signature of the types and the sources of uncertainty. <i>NeuroImage</i> , 2022, 251, 119007.	2.1	2
2	Social Motives and Risk-Taking in Investment Decisions. <i>Journal of Economic Dynamics and Control</i> , 2021, 127, 104116.	0.9	6
3	Determinants of investor expectations and satisfaction. A study with financial professionals. <i>Journal of Economic Dynamics and Control</i> , 2020, 110, 103675.	0.9	15
4	Bubbles and Financial Professionals. <i>Review of Financial Studies</i> , 2020, 33, 2659-2696.	3.7	58
5	Delegated investment decisions and rankings. <i>Journal of Banking and Finance</i> , 2020, 120, 105952.	1.4	17
6	Domain-specific risk-taking among finance professionals. <i>Journal of Behavioral and Experimental Finance</i> , 2020, 27, 100331.	2.1	30
7	The disposition effect and underreaction to private information. <i>Journal of Economic Dynamics and Control</i> , 2020, 113, 103856.	0.9	7
8	What Drives Risk Perception? A Global Survey with Financial Professionals and Laypeople. <i>Management Science</i> , 2020, 66, 3977-4002.	2.4	65
9	Subjective Beliefs About Trust and Reciprocity Activate an Expected Reward Signal in the Ventral Striatum. <i>Frontiers in Neuroscience</i> , 2019, 13, 660.	1.4	8
10	The effect of pledges on the distribution of lying behavior: An online experiment. <i>Journal of Economic Psychology</i> , 2019, 73, 136-151.	1.1	10
11	Increasing quantity without compromising quality: How managerial framing affects intrapreneurship. <i>Journal of Business Venturing</i> , 2019, 34, 224-241.	4.0	38
12	RISK AVERSION AND OVERBIDDING IN FIRST PRICE SEALED BID AUCTIONS: NEW EXPERIMENTAL EVIDENCE. <i>Economic Inquiry</i> , 2019, 57, 631-647.	1.0	7
13	Selecting Legal Advisors in M&As: Organizational Learning and the Role of Multiplicity of Mental Models. <i>Journal of Management</i> , 2019, 45, 2193-2224.	6.3	13
14	Individual speculative behavior and overpricing in experimental asset markets. <i>Experimental Economics</i> , 2019, 22, 653-675.	1.0	21
15	Sold Below Value? Why Takeover Offers Can Have Negative Premiums. <i>Financial Management</i> , 2018, 47, 421-450.	1.5	4
16	Bubbles and Financial Professionals. <i>SSRN Electronic Journal</i> , 2018, , .	0.4	4
17	Rankings and Risk-Taking in the Finance Industry. <i>Journal of Finance</i> , 2018, 73, 2271-2302.	3.2	101
18	Entrepreneurs' Exploratory Perseverance in Learning Settings. <i>Entrepreneurship Theory and Practice</i> , 2017, 41, 533-565.	7.1	17

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19	Information Acquisition and Exchange In Social Networks. <i>Economic Journal</i> , 2017, 127, 2302-2331.	1.9	11
20	Ambiguity and risk measures in the lab and students' real-life borrowing behavior. <i>Journal of Behavioral and Experimental Economics</i> , 2017, 67, 85-98.	0.5	3
21	Security analyst target prices as reference point and takeover completion. <i>Journal of Behavioral and Experimental Finance</i> , 2017, 15, 1-14.	2.1	6
22	Foreign direct investment via M&A and domestic entrepreneurship: blessing or curse?. <i>Small Business Economics</i> , 2017, 48, 599-612.	4.4	44
23	Entrepreneurs' Exploratory Perseverance in Learning Settings. <i>Entrepreneurship Theory and Practice</i> , 2017, 41, 533-565.	7.1	18
24	The First Global Merger Wave and the Enigma of Chinese Performance. <i>Management and Organization Review</i> , 2016, 12, 221-248.	1.8	20
25	Trust and risk revisited. <i>Journal of Economic Psychology</i> , 2016, 57, 74-85.	1.1	24
26	Experimental evidence on valuation with multiple priors. <i>Journal of Risk and Uncertainty</i> , 2016, 53, 55-74.	0.8	10
27	A Model of Destructive Entrepreneurship: Insight for Conflict and Postconflict Recovery. , 2015, , .		0
28	Accrual-based and real earnings management and political connections. <i>The International Journal of Accounting</i> , 2015, 50, 111-141.	1.0	105
29	Individual Search and Social Networks. <i>SSRN Electronic Journal</i> , 2014, , .	0.4	2
30	Economic principles in communication: An experimental study. <i>Journal of Theoretical Biology</i> , 2014, 363, 62-73.	0.8	1
31	Testing the fire-sale FDI hypothesis for the European financial crisis. <i>Journal of International Money and Finance</i> , 2014, 49, 211-234.	1.3	16
32	Does ambiguity aversion survive in experimental asset markets?. <i>Journal of Economic Behavior and Organization</i> , 2014, 107, 810-826.	1.0	33
33	The Effects of Cross-border and Cross-industry Mergers and Acquisitions on Home-region and Global Multinational Enterprises. <i>British Journal of Management</i> , 2014, 25, S116.	3.3	33
34	Fight or freeze? Individual differences in investors' motivational systems and trading in experimental asset markets. <i>Journal of Economic Psychology</i> , 2013, 34, 195-209.	1.1	12
35	Work context and employee behaviour as antecedents for intrapreneurship. <i>International Entrepreneurship and Management Journal</i> , 2013, 9, 337-360.	2.9	109
36	Misallocation of Entrepreneurial Talent in Postconflict Environments. <i>Journal of Conflict Resolution</i> , 2013, 57, 41-64.	1.1	29

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37	A Model of Destructive Entrepreneurship. <i>Journal of Conflict Resolution</i> , 2013, 57, 20-40.	1.1	69
38	Merger Motives. , 2013, , 109-147.		0
39	Firm Size. , 2013, , 79-108.		0
40	Network structure and strategic investments: An experimental analysis. <i>Games and Economic Behavior</i> , 2012, 75, 898-920.	0.4	32
41	Exploiting opportunities at all cost? Entrepreneurial intent and externalities. <i>Journal of Economic Psychology</i> , 2012, 33, 379-393.	1.1	45
42	The internationalization of Chinese companies: Firm characteristics, industry effects and corporate governance. <i>Research in International Business and Finance</i> , 2011, 25, 357-372.	3.1	41
43	Mergers and acquisitions in the global food processing industry in 1986â€“2006. <i>Food Policy</i> , 2011, 36, 466-479.	2.8	27
44	Theory and evidence on mergers and acquisitions by small and medium enterprises. <i>International Journal of Entrepreneurship and Innovation Management</i> , 2011, 14, 248.	0.1	33
45	Endogenous mergers: bidder momentum and market reaction. <i>Applied Financial Economics</i> , 2010, 20, 243-254.	0.5	6
46	The good, the bad, and the talented: Entrepreneurial talent and selfish behavior. <i>Journal of Economic Behavior and Organization</i> , 2010, 76, 64-81.	1.0	52
47	Effects of coordinated strategies on product and process R&D. <i>Journal of Economics/ Zeitschrift Fur Nationalokonomie</i> , 2009, 96, 193-222.	0.5	34
48	Strategic Positioning of Alliances. <i>International Journal of the Economics of Business</i> , 2007, 14, 135-149.	1.0	0
49	Cross-border takeovers, corruption, and related aspects of governance. <i>Journal of International Business Studies</i> , 2006, 37, 786-806.	4.6	152
50	Experimental Evidence on Valuation and Learning with Multiple Priors. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
51	Testing the Fire-Sale FDI Hypothesis for the European Financial Crisis. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
52	Fairness Concerns on Networks. <i>SSRN Electronic Journal</i> , 0, , .	0.4	0
53	Determinants of Investor Expectations and Satisfaction: A Study With Financial Professionals. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1