

# Stephan M Wagner

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/7406341/publications.pdf>

Version: 2024-02-01

152  
papers

10,970  
citations

36691

53  
h-index

38517

99  
g-index

155  
all docs

155  
docs citations

155  
times ranked

6924  
citing authors

#	ARTICLE	IF	CITATIONS
1	Bonus or Penalty? Designing Service-Level Agreements for a Decentralized Supply Chain: The Implication of Return on Investment. <i>IEEE Transactions on Engineering Management</i> , 2024, 71, 837-854.	2.4	2
2	Performance implications of knowledge inputs in inter-organisational new product development projects: the moderating roles of technology interdependence. <i>International Journal of Production Research</i> , 2022, 60, 6048-6071.	4.9	6
3	Adoption of green supply chain management practices in multi-tier supply chains: examining the differences between higher and lower tier firms. <i>International Journal of Production Research</i> , 2022, 60, 6451-6468.	4.9	17
4	Financially distressed suppliers: exit, neglect, voice or loyalty?. <i>International Journal of Logistics Management</i> , 2022, 33, 1500-1523.	4.1	3
5	When Blockchain Creates Shareholder Value: Empirical Evidence from International Firm Announcements. <i>Production and Operations Management</i> , 2022, 31, 46-64.	2.1	44
6	Future business and the role of purchasing and supply management: Opportunities for "business-not-as-usual" PSM research. <i>Journal of Purchasing and Supply Management</i> , 2022, 28, 100753.	3.1	20
7	Buyer abusive behavior and supplier welfare: An empirical study of truck owner-operators. <i>Journal of Supply Chain Management</i> , 2022, 58, 90-111.	7.2	7
8	HumOSCM for pandemic response. <i>International Journal of Logistics Management</i> , 2022, 33, 1366-1385.	4.1	2
9	Supply chain management accelerators: Types, objectives, and key design features. <i>Transportation Research, Part E: Logistics and Transportation Review</i> , 2022, 164, 102728.	3.7	5
10	Selecting Startups as Suppliers: A Typology of Supplier Selection Archetypes. <i>Journal of Supply Chain Management</i> , 2021, 57, 25-49.	7.2	35
11	Measuring and improving the impact of humanitarian logistics consulting. <i>Production Planning and Control</i> , 2021, 32, 83-103.	5.8	11
12	Examining the Stock Price Effect of Corruption Risk in the Supply Chain. <i>Decision Sciences</i> , 2021, 52, 833-865.	3.2	18
13	Blockchain in Additive Manufacturing and its Impact on Supply Chains. <i>Journal of Business Logistics</i> , 2021, 42, 46-70.	7.0	147
14	The Impact of the COVID-19 Pandemic on Shareholder Value. <i>Proceedings - Academy of Management</i> , 2021, 2021, 11144.	0.0	2
15	The Formation and Evolution of a Startup's Intellectual Property Strategy. <i>Proceedings - Academy of Management</i> , 2021, 2021, 12949.	0.0	0
16	Startups in the supply chain ecosystem: an organizing framework and research opportunities. <i>International Journal of Physical Distribution and Logistics Management</i> , 2021, 51, 1130-1157.	4.4	25
17	Convalescent plasma bank facility location-allocation problem for COVID-19. <i>Transportation Research, Part E: Logistics and Transportation Review</i> , 2021, 156, 102517.	3.7	17
18	Blockchain for Supply Chain Traceability: Case Examples for Luxury Goods. <i>Future of Business and Finance</i> , 2021, , 187-197.	0.3	6

#	ARTICLE	IF	CITATIONS
19	A blockchain-based approach for a multi-echelon sustainable supply chain. <i>International Journal of Production Research</i> , 2020, 58, 2222-2241.	4.9	191
20	Integrating first-mile pickup and last-mile delivery on shared vehicle routes for efficient urban e-commerce distribution. <i>Transportation Research Part B: Methodological</i> , 2020, 131, 26-62.	2.8	82
21	Does Blockchain for 3D Printing Offer Opportunities for Business Model Innovation?. <i>Research Technology Management</i> , 2020, 63, 18-27.	0.6	29
22	Startup Supplier Programs: A New Model for Managing Corporate-Startup Partnerships. <i>California Management Review</i> , 2020, 62, 64-85.	3.4	44
23	Boundary Changes as a Trade-off: How Production Outsourcing Influences Innovation Performance. <i>Proceedings - Academy of Management</i> , 2020, 2020, 19545.	0.0	0
24	The Impact of Supplier Sustainability Risk on Shareholder Value. <i>Journal of Supply Chain Management</i> , 2019, 55, 71-87.	7.2	64
25	Blockchain and supply chain relations: A transaction cost theory perspective. <i>Journal of Purchasing and Supply Management</i> , 2019, 25, 100552.	3.1	348
26	Toward a better understanding of corporate accelerator models. <i>Business Horizons</i> , 2019, 62, 637-647.	3.4	55
27	Q-TAM: A quality technology acceptance model for predicting organizational buyers's™ continuance intentions for e-procurement services. <i>International Journal of Production Economics</i> , 2019, 216, 333-348.	5.1	42
28	How Supplier Economies of Scale Drive Supplier Selection Decisions. <i>Journal of Supply Chain Management</i> , 2019, 55, 45-67.	7.2	19
29	The digitalization of operations and supply chain management: Theoretical and methodological implications. <i>Journal of Operations Management</i> , 2019, 65, 728-734.	3.3	155
30	Using Country Sustainability Risk to Inform Sustainable Supply Chain Management: A Design Science Study. <i>Journal of Business Logistics</i> , 2019, 40, 241-264.	7.0	36
31	Implementing visual management for continuous improvement: barriers, success factors and best practices. <i>International Journal of Production Research</i> , 2019, 57, 5574-5588.	4.9	33
32	Zurich Insurance Uses Data Analytics to Leverage the BI Insurance Proposition. <i>Interfaces</i> , 2018, 48, 94-107.	1.6	18
33	The service recovery paradox in B2B relationships. <i>Journal of Business and Industrial Marketing</i> , 2018, 33, 291-302.	1.8	30
34	Supplier Innovation Push. <i>Research Technology Management</i> , 2018, 61, 47-55.	0.6	15
35	Simulation-Based Optimization of Capacitated Assembly Systems under Beta's Service Level Constraints. <i>Decision Sciences</i> , 2018, 49, 180-217.	3.2	5
36	Linking social system failures: A short note on marriage and firm failure. <i>Journal of Innovation &amp; Knowledge</i> , 2018, 3, 40-43.	7.3	4

#	ARTICLE	IF	CITATIONS
37	Relationship archetypes in aftermarkets. International Journal of Production Research, 2018, 56, 2250-2268.	4.9	13
38	Joint optimisation of capacity and safety stock allocation. International Journal of Production Research, 2018, 56, 4612-4628.	4.9	9
39	Supporting collaboration in humanitarian supply chains – insights from a design science project. Production Planning and Control, 2018, 29, 1130-1144.	5.8	35
40	Determinants of sourcing flexibility and its impact on performance. International Journal of Production Economics, 2018, 205, 329-341.	5.1	28
41	Selecting New Venture Suppliers: Archetypes of Buying Firms. Proceedings - Academy of Management, 2018, 2018, 15949.	0.0	2
42	More than reputation losses? Financial consequences from supply chain sustainability risks. Proceedings - Academy of Management, 2018, 2018, 10461.	0.0	0
43	Increasing Order Volume through Sustainable Reputation: A Study on Buyer-Supplier Relationships. Proceedings - Academy of Management, 2018, 2018, 15990.	0.0	0
44	Boundary Conditions. Organizational Research Methods, 2017, 20, 574-609.	5.6	252
45	Extending the supply chain visibility boundary. International Journal of Physical Distribution and Logistics Management, 2017, 47, 18-40.	4.4	134
46	Do what and with whom? Value creation and appropriation in inter-organizational new product development projects. International Journal of Production Economics, 2017, 191, 1-14.	5.1	34
47	Managerial perceptions of energy in logistics. International Journal of Physical Distribution and Logistics Management, 2017, 47, 447-471.	4.4	8
48	The impact of additive manufacturing on supply chains. International Journal of Physical Distribution and Logistics Management, 2017, 47, 954-971.	4.4	137
49	Operational disruptions and business cycles. International Journal of Production Economics, 2017, 183, 66-78.	5.1	13
50	New Venture Partnering Capability: An Empirical Investigation into How Buying Firms Effectively Leverage the Potential of Innovative New Ventures. Journal of Supply Chain Management, 2017, 53, 41-64.	7.2	32
51	On the Association Between Economic Cycles and Operational Disruptions. Operations Research Proceedings: Papers of the Annual Meeting = Vorträge Der Jahrestagung / DGOR, 2017, , 417-422.	0.1	0
52	Value Creation in Buyer-Supplier Relationships and the Role of Problem-Solving Interdependence. Proceedings - Academy of Management, 2017, 2017, 10484.	0.0	0
53	The Impact of Interdependence on Value Slippage in Buyer-Supplier Relationships. Proceedings - Academy of Management, 2017, 2017, 10509.	0.0	0
54	Strategic and Operational Determinants of Relationship Outcomes With New Venture Suppliers. Journal of Business Logistics, 2016, 37, 152-167.	7.0	24

#	ARTICLE	IF	CITATIONS
55	Additive manufacturing's impact and future in the aviation industry. <i>Production Planning and Control</i> , 2016, 27, 1124-1130.	5.8	91
56	Design of Auction Parameters to Reduce the Effect of Collusion. <i>Decision Sciences</i> , 2016, 47, 1016-1047.	3.2	21
57	Supplier involvement in the fuzzy front end of new product development: An investigation of homophily, benevolence and market turbulence. <i>International Journal of Production Economics</i> , 2016, 180, 101-113.	5.1	56
58	Supplier development for sustainability: contextual barriers in global supply chains. <i>International Journal of Physical Distribution and Logistics Management</i> , 2016, 46, 442-468.	4.4	165
59	Maneuvering through Hostile Environments: How Firms Leverage Product and Process Innovativeness. <i>Decision Sciences</i> , 2016, 47, 907-956.	3.2	24
60	Supplier Development Investments in a Triadic Setting. <i>IEEE Transactions on Engineering Management</i> , 2016, 63, 136-150.	2.4	21
61	Co-management of purchasing and marketing: Why, when and how?. <i>Industrial Marketing Management</i> , 2016, 52, 27-36.	3.7	28
62	Can new business ventures compete with established suppliers?. <i>Proceedings - Academy of Management</i> , 2015, 2015, 16018.	0.0	0
63	Boundary Conditions: What They are, How to Explore Them, Why We Need Them, and When to Consider Them. <i>SSRN Electronic Journal</i> , 2015, , .	0.4	3
64	Green supply chain network optimization and the trade-off between environmental and economic objectives. <i>International Journal of Production Economics</i> , 2015, 170, 385-392.	5.1	72
65	Disentangling diversification in supply chain networks. <i>International Journal of Production Economics</i> , 2015, 162, 115-124.	5.1	45
66	Structural drivers of upstream supply chain complexity and the frequency of supply chain disruptions. <i>Journal of Operations Management</i> , 2015, 36, 215-228.	3.3	422
67	Managing operational disruptions through capital adequacy and process improvement. <i>European Journal of Operational Research</i> , 2015, 245, 320-332.	3.5	25
68	The influence of different knowledge workers on innovation strategy and product development performance in small and medium-sized enterprises. <i>International Journal of Production Research</i> , 2015, 53, 2489-2505.	4.9	25
69	Managing Financially Distressed Suppliers: An Exploratory Study. <i>Journal of Supply Chain Management</i> , 2014, 50, 24-43.	7.2	31
70	Supplier relationship-specific investments and the role of safeguards for supplier innovation sharing. <i>Journal of Operations Management</i> , 2014, 32, 65-78.	3.3	188
71	A real option-based supply chain project evaluation and scheduling method. <i>International Journal of Production Research</i> , 2014, 52, 3725-3743.	4.9	8
72	Existence and Extent of Operations and Supply Management Departmental Thought Worlds: An Empirical Study. <i>Journal of Supply Chain Management</i> , 2014, 50, 76-95.	7.2	10

#	ARTICLE	IF	CITATIONS
73	Disruptions in tightly coupled supply chain networks: the case of the US offshore oil industry. <i>Production Planning and Control</i> , 2014, 25, 494-508.	5.8	29
74	Supply chain management executives in corporate upper echelons. <i>Journal of Purchasing and Supply Management</i> , 2014, 20, 156-166.	3.1	39
75	The game plan for aligning the organization. <i>Business Horizons</i> , 2014, 57, 189-201.	3.4	62
76	Es gibt keine weißen Ritter in der Beschaffung. <i>ZWF Zeitschrift Fuer Wirtschaftlichen Fabrikbetrieb</i> , 2014, 109, 944-947.	0.2	0
77	Bottleneck identification in supply chain networks. <i>International Journal of Production Research</i> , 2013, 51, 1477-1490.	4.9	63
78	Partners for Business-to-Business Service Innovation. <i>IEEE Transactions on Engineering Management</i> , 2013, 60, 113-123.	2.4	37
79	A simulation-based methodology to analyse production line disruptions. <i>International Journal of Production Research</i> , 2013, 51, 1885-1897.	4.9	35
80	New venture legitimacy and its role in supplier selection decision making. <i>Proceedings - Academy of Management</i> , 2013, 2013, 17168.	0.0	0
81	Supplier selection problem revisited from the perspective of product configuration. <i>International Journal of Production Research</i> , 2012, 50, 2864-2876.	4.9	29
82	Supplier development or supplier switching?. <i>International Journal of Production Research</i> , 2012, 50, 3066-3079.	4.9	85
83	A Strategic Framework for Spare Parts Logistics. <i>California Management Review</i> , 2012, 54, 69-92.	3.4	29
84	Research opportunities in purchasing and supply management. <i>International Journal of Production Research</i> , 2012, 50, 4556-4579.	4.9	140
85	A comparison of supply chain vulnerability indices for different categories of firms. <i>International Journal of Production Research</i> , 2012, 50, 2877-2891.	4.9	107
86	Prerequisites to vendor-managed inventory. <i>International Journal of Production Research</i> , 2012, 50, 939-951.	4.9	33
87	Tangible and intangible resource inequity in customer-supplier relationships. <i>Journal of Business and Industrial Marketing</i> , 2012, 27, 611-622.	1.8	16
88	A qualitative investigation of innovation between third-party logistics providers and customers. <i>International Journal of Production Economics</i> , 2012, 140, 944-958.	5.1	100
89	Small sample surveys: increasing rigor in supply chain management research. <i>International Journal of Physical Distribution and Logistics Management</i> , 2012, 42, 615-639.	4.4	48
90	Modeling defaults of companies in multi-stage supply chain networks. <i>International Journal of Production Economics</i> , 2012, 135, 14-23.	5.1	89

#	ARTICLE	IF	CITATIONS
91	Tapping Supplier Innovation. Journal of Supply Chain Management, 2012, 48, 37-52.	7.2	140
92	Positioning of commodities using the Kraljic Portfolio Matrix. Journal of Purchasing and Supply Management, 2012, 18, 1-8.	3.1	57
93	The link between supply chain fit and financial performance of the firm†. Journal of Operations Management, 2012, 30, 340-353.	3.3	170
94	Managing Risks in Just-In-Sequence Supply Networks: Exploratory Evidence From Automakers. IEEE Transactions on Engineering Management, 2012, 59, 52-64.	2.4	39
95	Decision model for the application of just-in-sequence. International Journal of Production Research, 2011, 49, 5713-5736.	4.9	26
96	Driving Trucks and Driving Sales? The Impact of Delivery Personnel on Customer Purchase Behavior. Journal of Business Logistics, 2011, 32, 99-114.	7.0	23
97	An Alternative Theoretical Explanation and Empirical Insights into Overordering Behavior in Supply Chains*. Decision Sciences, 2011, 42, 859-888.	3.2	23
98	EFFECTS OF SUPPLIERS' REPUTATION ON THE FUTURE OF BUYER-SUPPLIER RELATIONSHIPS: THE MEDIATING ROLES OF OUTCOME FAIRNESS AND TRUST. Journal of Supply Chain Management, 2011, 47, 29-48.	7.2	129
99	Multidisciplinary and Multimethod Research for Addressing Contemporary Supply Chain Challenges. Journal of Business Logistics, 2011, 32, 317-323.	7.0	66
100	Negative default dependence in supplier networks. International Journal of Production Economics, 2011, 134, 398-406.	5.1	10
101	Supplier development and the relationship life-cycle. International Journal of Production Economics, 2011, 129, 277-283.	5.1	135
102	Industrial upgrading, exploitative innovations and explorative innovations. International Journal of Production Economics, 2011, 130, 54-65.	5.1	52
103	Operations management, entrepreneurship, and value creation: Emerging opportunities in a cross-disciplinary context. Journal of Operations Management, 2011, 29, 78-85.	3.3	47
104	Understanding Responses to Supply Chain Disruptions: Insights from Information Processing and Resource Dependence Perspectives. Academy of Management Journal, 2011, 54, 833-856.	4.3	545
105	Measuring information distortion in real-world supply chains. International Journal of Production Research, 2011, 49, 3343-3362.	4.9	33
106	What is the right cash conversion cycle for your supply chain?. International Journal of Services and Operations Management, 2011, 10, 13.	0.1	69
107	A Credit Risk Modelling Approach to Assess Supplier Default Risk. Operations Research Proceedings: Papers of the Annual Meeting = Vorträge Der Jahrestagung / DGOR, 2011, , 471-476.	0.1	5
108	Integratives Risikomanagement in der Beschaffung. ZWF Zeitschrift Fuer Wirtschaftlichen Fabrikbetrieb, 2011, 106, 764-768.	0.2	2

#	ARTICLE	IF	CITATIONS
109	Supply chain management consulting: a qualitative empirical study of market segments and dynamics. <i>International Journal of Services and Operations Management</i> , 2010, 7, 97.	0.1	4
110	Supplier traits for better customer firm innovation performance. <i>Industrial Marketing Management</i> , 2010, 39, 1139-1149.	3.7	100
111	Indirect and Direct Supplier Development: Performance Implications of Individual and Combined Effects. <i>IEEE Transactions on Engineering Management</i> , 2010, 57, 536-546.	2.4	99
112	DO PERCEPTIONS BECOME REALITY? THE MODERATING ROLE OF SUPPLY CHAIN RESILIENCY ON DISRUPTION OCCURRENCE. <i>Journal of Business Logistics</i> , 2010, 31, 1-20.	7.0	264
113	HANDLING NONRESPONSE IN LOGISTICS RESEARCH. <i>Journal of Business Logistics</i> , 2010, 31, 357-381.	7.0	221
114	Assessing the vulnerability of supply chains using graph theory. <i>International Journal of Production Economics</i> , 2010, 126, 121-129.	5.1	328
115	Modeling carbon footprints across the supply chain. <i>International Journal of Production Economics</i> , 2010, 128, 43-50.	5.1	412
116	Misused and missed use " Grounded Theory and Objective Hermeneutics as methods for research in industrial marketing. <i>Industrial Marketing Management</i> , 2010, 39, 5-15.	3.7	90
117	Multiple Informant Methodology: A Critical Review and Recommendations. <i>Sociological Methods and Research</i> , 2010, 38, 582-618.	4.3	81
118	Creating and appropriating value in collaborative relationships. <i>Journal of Business Research</i> , 2010, 63, 840-848.	5.8	159
119	Working Capital Optimierung im Supply Chain Management. <i>Controlling</i> , 2010, 22, 362-367.	0.1	1
120	Supply Chain Risikomanagement: Besonderheiten und Herausforderungen für kleine und mittlere Unternehmen. , 2010, , 97-116.		4
121	Getting Innovation from Suppliers. <i>Research Technology Management</i> , 2009, 52, 8-9.	0.6	30
122	Supplier development: communication approaches, activities and goals. <i>International Journal of Production Research</i> , 2009, 47, 3161-3177.	4.9	124
123	Supplier default dependencies: Empirical evidence from the automotive industry. <i>European Journal of Operational Research</i> , 2009, 199, 150-161.	3.5	108
124	Dominant Risks and Risk Management Practices in Supply Chains. <i>Profiles in Operations Research</i> , 2009, , 271-290.	0.3	38
125	Negative Default Dependencies: Do Automotive Suppliers Benefit from Their Competitors' Default?. , 2009, , 233-238.		0
126	AN EMPIRICAL EXAMINATION OF SUPPLY CHAIN PERFORMANCE ALONG SEVERAL DIMENSIONS OF RISK. <i>Journal of Business Logistics</i> , 2008, 29, 307-325.	7.0	603



#	ARTICLE	IF	CITATIONS
127	INNOVATION MANAGEMENT IN THE GERMAN TRANSPORTATION INDUSTRY. Journal of Business Logistics, 2008, 29, 215-231.	7.0	132
128	Cost management practices for supply chain management: an exploratory analysis. International Journal of Services and Operations Management, 2008, 4, 296.	0.1	22
129	A case study-based analysis of spare parts management in the engineering industry. Production Planning and Control, 2008, 19, 397-407.	5.8	47
130	Determinants of value sharing in channel relationships. Journal of Business and Industrial Marketing, 2008, 23, 544-553.	1.8	32
131	Supply risk perceptions and practices: an exploratory comparison of German and US supply management professionals. International Journal of Technology, Policy and Management, 2008, 8, 401.	0.1	24
132	Supplier switching decisions. European Journal of Operational Research, 2007, 183, 700-717.	3.5	89
133	Qualitative and quantitative international research: The issue of overlooking alternative explanations. Journal of Purchasing and Supply Management, 2007, 13, 213-215.	3.1	8
134	A firm's responses to deficient suppliers and competitive advantage. Journal of Business Research, 2006, 59, 686-695.	5.8	114
135	Involving suppliers in product development: Insights from R&D directors and project managers. Industrial Marketing Management, 2006, 35, 936-943.	3.7	210
136	An empirical investigation into supply chain vulnerability. Journal of Purchasing and Supply Management, 2006, 12, 301-312.	3.1	522
137	Electronic procurement applications and their impact on supplier relationship management. International Journal of Services, Technology and Management, 2006, 7, 439.	0.1	15
138	Supplier development practices: an exploratory study. European Journal of Marketing, 2006, 40, 554-571.	1.7	143
139	An Empirical Investigation of Knowledge-Sharing in Networks. Journal of Supply Chain Management, 2005, 41, 17-31.	7.2	101
140	Buyer-Supplier Collaboration in Product Development Projects. Journal of Management, 2005, 31, 530-548.	6.3	229
141	Setting the stage for successful electronic reverse auctions. Journal of Purchasing and Supply Management, 2004, 10, 11-26.	3.1	84
142	Overcoming the main barriers in initiating and using purchasing-BSCs. Journal of Purchasing and Supply Management, 2004, 10, 269-281.	3.1	32
143	Configuring and managing strategic supplier portfolios. Industrial Marketing Management, 2004, 33, 717-730.	3.7	215
144	Balanced Scorecard-unterstützte Strategieprozesse - Theoretische Aspekte und praktische Erfahrungen bei der Integration der Beschaffung nach M&A. Zeitschrift für Planung Und Unternehmenssteuerung, 2004, 15, 211-238.	0.3	2

#	ARTICLE	IF	CITATIONS
145	Intensity and Managerial Scope of Supplier Integration. Journal of Supply Chain Management, 2003, 39, 4-15.	7.2	170
146	Strategien in der Beschaffung. Zeitschrift für Planung Und Unternehmenssteuerung, 2003, 14, 279-296.	0.3	14
147	Sourcing Concepts: Matching Product Architecture, Task Interface, Supplier Competence and Supplier Relationship. Business-Engineering, 2003, , 223-248.	0.1	8
148	Capabilities for managing a portfolio of supplier relationships. Business Horizons, 2002, 45, 79-88.	3.4	48
149	A strategic approach to professional supplier management. National Productivity Review, 2000, 19, 21-28.	0.1	2
150	RFID-based Entry into the German B2B Parcel Market and its Effect on Competitive Strategies, Prices and Market Shares: The Case of Red Parcel Post. SSRN Electronic Journal, 0, , .	0.4	1
151	Quantifying supply chain disruption: a recovery time equivalent value at risk approach. International Journal of Logistics Research and Applications, 0, , 1-21.	5.6	11
152	Blockchain and network governance: learning from applications in the supply chain sector. Production Planning and Control, 0, , 1-15.	5.8	11