Anil Arya

List of Publications by Year in descending order

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430442 433756 1,232 42 18 31 citations h-index g-index papers 42 42 42 619 all docs docs citations times ranked citing authors

#	Article	IF	CITATIONS
1	Earnings Management and the Revelation Principle. Review of Accounting Studies, 1998, 3, 7-34.	3.1	258
2	Supply Chain Consequences of Subsidies for Corporate Social Responsibility. Production and Operations Management, 2015, 24, 1346-1357.	2.1	93
3	The interaction among disclosure, competition between firms, and analyst following. Journal of Accounting and Economics, 2007, 43, 321-339.	1.7	90
4	Offering stock options to gauge managerial talent. Journal of Accounting and Economics, 2005, 40, 189-210.	1.7	76
5	Discretionary Disclosure of Proprietary Information in a Multisegment Firm. Management Science, 2010, 56, 645-658.	2.4	58
6	Option Value to Waiting Created by a Control Problem. Journal of Accounting Research, 2001, 39, 405-415.	2.5	49
7	Interacting Supply Chain Distortions: The Pricing of Internal Transfers and External Procurement. Accounting Review, 2007, 82, 551-580.	1.7	43
8	The Changing Face of Distribution Channels: Partial Forward Integration and Strategic Investments. Production and Operations Management, 2013, 22, 1077-1088.	2.1	43
9	Disclosure standards for vertical contracts. RAND Journal of Economics, 2011, 42, 595-617.	1.3	40
10	Capital Budgeting in a Multidivisional Firm. Journal of Accounting, Auditing & Finance, 1996, 11, 519-533.	1.0	39
11	Enhancing Vertical Efficiency Through Horizontal Licensing. Journal of Regulatory Economics, 2006, 29, 333-342.	0.8	34
12	The middleman as a panacea for supply chain coordination problems. European Journal of Operational Research, 2015, 240, 393-400.	3.5	34
13	<scp>Pricing Internal Trade to Get a Leg up on External Rivals</scp> . Journal of Economics and Management Strategy, 2008, 17, 709-731.	0.4	33
14	Abandonment Options and Information System Design. Review of Accounting Studies, 2003, 8, 29-45.	3.1	29
15	Bricks-and-Mortar Entry by Online Retailers in the Presence of Consumer Sales Taxes. Management Science, 2018, 64, 5220-5233.	2.4	29
16	Performance measurement manipulation: cherry-picking what to correct. Review of Accounting Studies, 2008, 13, 119-139.	3.1	24
17	Input Markets and the Strategic Organization of the Firm. Foundations and Trends in Accounting, 2010, 5, 1-97.	2.7	24
18	Supply Chains and Segment Profitability: How Input Pricing Creates a Latent Cross-Segment Subsidy. Accounting Review, 2011, 86, 805-824.	1.7	23

#	Article	IF	CITATIONS
19	On the synergy between disclosure and investment beauty contests. Journal of Accounting and Economics, 2016, 61, 255-273.	1.7	22
20	Career concerns and accounting performance measures in nonprofit organizations. Accounting, Organizations and Society, 2015, 40, 1-12.	1.4	21
21	Synergy between Accounting Disclosures and Forward-Looking Information in Stock Prices. Accounting Review, 2017, 92, 1-17.	1.7	21
22	The Disciplining Role of Accounting in the Long-Run. Review of Accounting Studies, 2004, 9, 399-417.	3.1	17
23	Donor Reliance on Accounting and its Consequences for the Charitable Distribution Channel. Production and Operations Management, 2016, 25, 1319-1331.	2.1	15
24	The Effects of Risk Aversion on Production Decisions in Decentralized Organizations. Management Science, 1993, 39, 794-805.	2.4	13
25	Public Disclosures in the Presence of Suppliers and Competitors. Contemporary Accounting Research, 2019, 36, 758-772.	1.5	13
26	Quality Testing and Product Rationing by Input Suppliers. Production and Operations Management, 2014, 23, 1835-1844.	2.1	12
27	Forward contracting and incentives for disclosure. Review of Accounting Studies, 2015, 20, 1093-1121.	3.1	11
28	The role of budgeting in eliminating tacit collusion. Review of Accounting Studies, 1996, 1, 191-205.	3.1	9
29	Manufacturer–Retailer Negotiations in the Presence of an Oligopolistic Input Market. Production and Operations Management, 2012, 21, 534-546.	2.1	9
30	Endogenous timing when a vertically integrated producer supplies a rival. Journal of Regulatory Economics, 2018, 54, 105-123.	0.8	8
31	The Impact of Uniform Pricing Regulations on Incentives to Generate and Disclose Accounting Information. Management Science, 2021, 67, 1975-1992.	2.4	8
32	Contract-Based Motivation for Keeping Records of a Manager's Reporting and Budgeting History. Management Science, 1994, 40, 484-495.	2.4	7
33	Compliance with Segment Disclosure Initiatives: Implications for the Short and Long Run. Managerial and Decision Economics, 2013, 34, 488-501.	1.3	6
34	Disclosure to Regulate Learning in Product Markets from the Stock Market. Accounting Review, 2022, 97, 1-24.	1.7	6
35	Voluntary Disclosure in Light of Control Concerns*. Contemporary Accounting Research, 2021, 38, 2824-2850.	1.5	5
36	The Effect of Earningsâ€Based Metrics on Vertical Efficiency. Production and Operations Management, 2010, 19, 406-417.	2.1	3

#	Article	lF	CITATIONS
37	Incentive Provision in Light of Expertise and Operational Involvement of Angel Investors. Production and Operations Management, 2021, 30, 2890.	2.1	3
38	On the Role of Receivables in Managing Salesforce Incentives. European Accounting Review, 2006, 15, 311-324.	2.1	2
39	The interaction between corporate tax structure and disclosure policy. Annals of Finance, 2011, 7, 511-527.	0.3	1
40	In Defense of Limited Manufacturing Cost Control: Disciplining Acquisition of Private Information by Suppliers. Accounting Review, 2022, 97, 29-49.	1.7	1
41	The Use of Debt to Prevent Short-Term Managerial Exploitation. Annals of Finance, 2006, 2, 357-368.	0.3	O
42	Editorial Special Issue on "Operations Research and Accounting in Supply Chain Coordination― OR Spectrum, 2013, 35, 935-936.	2.1	O