## Esko Penttinen

List of Publications by Year in descending order

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759055 580701 40 770 12 25 h-index citations g-index papers 40 40 40 503 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	Deciding on the robotic process automation operating model: A checklist for RPA managers. Business Horizons, 2023, 66, 109-121.	3.4	11
2	Paradoxical Tensions Related to Al-Powered Evaluation Systems in Competitive Sports. Information Systems Frontiers, 2022, 24, 897-922.	4.1	8
3	Future images of data in circular economy for textiles. Technological Forecasting and Social Change, 2022, 182, 121859.	6.2	16
4	Constructing continuity across the organisational culture boundary in a highly virtual work environment. Information Systems Journal, 2021, 31, 62-93.	4.1	28
5	Governance models for robotic process automation: The case of Nordea Bank. Journal of Information Technology Teaching Cases, 2021, 11, 20-29.	1.6	28
6	Organizational transformation with intelligent automation: Case Nokia Software. Journal of Information Technology Teaching Cases, 2021, 11, 101-109.	1.6	4
7	Customer reactions to self-checkout discontinuance. Journal of Retailing and Consumer Services, 2021, 61, 102498.	5.3	4
8	Sociotechnical Envelopment of Artificial Intelligence: An Approach to Organizational Deployment of Inscrutable Artificial Intelligence Systems. Journal of the Association for Information Systems, 2021, 22, 325-352.	2.4	37
9	Profiling online gamers and probing their preferences and motivations: An empirical study of an online role-playing game. Journal of Gaming and Virtual Worlds, 2021, 13, 307-334.	0.1	1
10	Knowledge Workers' Reactions to a Planned Introduction of Robotic Process Automation—Empirical Evidence from an Accounting Firm. Progress in IS, 2020, , 413-452.	0.5	10
11	Playing for fun or for profit: how extrinsically-motivated and intrinsically-motivated players make the choice between competing dual-purposed gaming platforms. Electronic Markets, 2019, 29, 337-358.	4.4	8
12	Constructing continuities in virtual work environments: A multiple case study of two firms with differing degrees of virtuality. Information Systems Journal, 2019, 29, 484-513.	4.1	19
13	Impact of accounting process characteristics on accounting outsourcing - Comparison of users and non-users of cloud-based accounting information systems. International Journal of Accounting Information Systems, 2019, 34, 100419.	2.6	28
14	Uncovering the nature of the relationship between outsourcing motivations and the degree of outsourcing: An empirical study on Finnish small and medium-sized enterprises. Journal of Information Technology, 2019, 34, 39-58.	2.5	16
15	High Reliability in Digital Organizing: Mindlessness, the Frame Problem, and Digital Operations. MIS Quarterly: Management Information Systems, 2019, 43, 555-578.	3.1	51
16	What Influences Choice of Business-to-Business Connectivity Platforms?. International Journal of Electronic Commerce, 2018, 22, 479-509.	1.4	26
17	Consequences of Discontinuing Knowledge Work Automation - Surfacing of Deskilling Effects and Methods of Recovery. , $2018, \ldots$		10
18	Onboarding customer companies to electronic invoicing platform – developing a marketing and a partnering strategy for Tieto, an e-invoicing service provider. Journal of Information Technology Teaching Cases, 2017, 7, 43-50.	1.6	4

#	Article	IF	Citations
19	Exploring the dynamic capabilities required for servitization. Business Process Management Journal, 2017, 23, 226-247.	2.4	30
20	Introduction to Mobile Value Services Minitrack., 2016,,.		0
21	Turning robotic process automation into commercial success – Case OpusCapita. Journal of Information Technology Teaching Cases, 2016, 6, 67-74.	1.6	162
22	Unfolding the Types of Organizational Inertia in Information Systems Adoption. , 2016, , .		3
23	Impact of Switching Costs and Network Effects on Selection of Mobile Platforms. , 2015, , .		2
24	Flexibility vs. Structure: How to Manage Reliably Continuously Emerging Threats in Malware Protection. , $2015,  ,  .$		2
25	Introduction to Mobile Value Services Minitrack. , 2015, , .		0
26	Managing the move to the cloud – analyzing the risks and opportunities of cloud-based accounting information systems. Journal of Information Technology Teaching Cases, 2015, 5, 27-34.	1.6	7
27	Triggering Intention to Use to Actual Use Empirical Evidence from Self-Service Checkout (SCO) Systems. , 2014, , .		2
28	XBRL to enhance external financial reporting: Should we implement or not? Case Company X. Journal of Accounting Education, 2014, 32, 160-170.	0.9	14
29	Outsourcing of Disaggregated Services in Cloud-Based Enterprise Information Systems. , 2014, , .		6
30	SUPPORTING IT IMPLEMENTATION DECISIONS WITH ANP $\hat{a} \in \text{``}$ SUPPLIER SCHEDULING FOR e-INVOICING. International Journal of Information Technology and Decision Making, 2012, 11, 525-550.	2.3	11
31	Supporting the Supplier Scheduling Decisions in the E-Invoicing Implementation Projects - An Application of the ANP Method. , $2011,  ,  .$		2
32	Implementing Electronic Invoicing in a Textile and Cleanliness Company – Impacts on Buyer-Seller Relationships. Journal of Information Technology Research, 2010, 3, 28-42.	0.3	4
33	Assessing the Effect of External Pressure in Inter-organizational IS Adoption – Case Electronic Invoicing. Lecture Notes in Business Information Processing, 2010, , 269-278.	0.8	7
34	The Role of E-Services in the Transition from the Product Focus to the Service Focus in the Printing Business., 2010,, 1090-1099.		0
35	The Role of E-Services in the Transition from the Product Focus to the Service Focus in the Printing Business. , 2009, , 156-165.		0
36	Opportunities and Challenges for B2B Manufacturing Firms. , 2008, , 1664-1671.		0

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37	Improving firm positioning through enhanced offerings and buyer–seller relationships. Industrial Marketing Management, 2007, 36, 552-564.	3.7	208
38	Opportunities and Challenges for B2B Manufacturing Firms. , 2005, , 119-129.		0
39	Four Flavours of Customers: A dual-system perspective on self-service technology use. Australasian Journal of Information Systems, 0, 25, .	0.3	0
40	Stakeholder-dependent views on biases of human- and machine-based judging systems. , 0, , .		1