

Amit K Nandkeolyar

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/7312942/publications.pdf>

Version: 2024-02-01

10
papers

372
citations

1684188

5
h-index

1720034

7
g-index

10
all docs

10
docs citations

10
times ranked

334
citing authors

#	ARTICLE	IF	CITATIONS
1	Paying a price: Culture, trust, and negotiation consequences.. Journal of Applied Psychology, 2011, 96, 774-789.	5.3	136
2	Surviving an abusive supervisor: The joint roles of conscientiousness and coping strategies.. Journal of Applied Psychology, 2014, 99, 138-150.	5.3	122
3	ADAPTATION AND INTRAINDIVIDUAL VARIATION IN SALES OUTCOMES: EXPLORING THE INTERACTIVE EFFECTS OF PERSONALITY AND ENVIRONMENTAL OPPORTUNITY. Personnel Psychology, 2006, 59, 307-332.	2.8	52
4	Exploring how constraints created by other people influence intraindividual variation in objective performance measures.. Journal of Applied Psychology, 2007, 92, 1149-1158.	5.3	31
5	Trust me, Iâ€™m a negotiator. Organizational Dynamics, 2014, 43, 27-36.	2.6	25
6	Damned if she does, damned if she doesnâ€™t: The interactive effects of gender and agreeableness on performance evaluation. Journal of Business Research, 2022, 143, 62-71.	10.2	5
7	Whose deviance provokes abuse? Role of social skills and self-evaluations in abusive supervision. Proceedings - Academy of Management, 2016, 2016, 13454.	0.1	1
8	"We're in This Together: Communication Openness, Transactive Memory Systems, and Team Identity". Proceedings - Academy of Management, 2013, 2013, 12950.	0.1	0
9	When does it Pay to be Nice? Agreeableness, Feedback Seeking and Job performance. Proceedings - Academy of Management, 2017, 2017, 14963.	0.1	0
10	Combine and Conquer: Social Networks and Psychological Process for Understanding Behavior. Proceedings - Academy of Management, 2019, 2019, 13089.	0.1	0