

Manel Baucells

List of Publications by Year in descending order

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43
papers

1,194
citations

567281

15
h-index

477307

29
g-index

45
all docs

45
docs citations

45
times ranked

753
citing authors

#	ARTICLE	IF	CITATIONS
1	Reference-Point Formation and Updating. Management Science, 2011, 57, 506-519.	4.1	256
2	Probability and Time Trade-Off. Management Science, 2012, 58, 831-842.	4.1	100
3	Invariant Probabilistic Sensitivity Analysis. Management Science, 2013, 59, 2536-2549.	4.1	86
4	Group Decisions with Multiple Criteria. Management Science, 2003, 49, 1105-1118.	4.1	78
5	Satiation in Discounted Utility. Operations Research, 2007, 55, 170-181.	1.9	74
6	Predicting Utility Under Satiation and Habit Formation. Management Science, 2010, 56, 286-301.	4.1	69
7	Stability of risk preferences and the reflection effect of prospect theory. Theory and Decision, 2010, 68, 193-211.	1.0	62
8	Stochastic Dominance and Cumulative Prospect Theory. Management Science, 2006, 52, 1409-1423.	4.1	60
9	Cumulative Dominance and Heuristic Performance in Binary Multiattribute Choice. Operations Research, 2008, 56, 1289-1304.	1.9	56
10	Common ratio using delay. Theory and Decision, 2010, 68, 149-158.	1.0	53
11	Multiperson utility. Games and Economic Behavior, 2008, 62, 329-347.	0.8	46
12	A Survey Study of Factors Influencing Risk-Taking Behavior in Real-World Decisions Under Uncertainty. Decision Analysis, 2006, 3, 163-176.	2.1	32
13	Behavioral Anomalies in Consumer Wait-or-Buy Decisions and Their Implications for Markdown Management. Operations Research, 2017, 65, 357-378.	1.9	30
14	Temporal Profiles of Instant Utility During Anticipation, Event, and Recall. Management Science, 2017, 63, 729-748.	4.1	29
15	A Model of Mental Accounting and Reference Price Adaptation. Management Science, 2017, 63, 4201-4218.	4.1	24
16	Evaluating Time Streams of Income: Discounting What?. Theory and Decision, 2007, 63, 95-120.	1.0	20
17	Determinants of Experienced Utility: Laws and Implications. Decision Analysis, 2013, 10, 135-151.	2.1	20
18	It Is Time to Get Some Rest. Management Science, 2019, 65, 1717-1734.	4.1	18

#	ARTICLE	IF	CITATIONS
19	Bargaining with Search as an Outside Option: The Impact of the Buyer's Future Availability. <i>Decision Analysis</i> , 2004, 1, 235-249.	2.1	14
20	Reevaluation of the results of Levy and Levy (2002a). <i>Organizational Behavior and Human Decision Processes</i> , 2004, 94, 15-21.	2.5	10
21	Everything in Moderation: Foundations and Applications of the Satiation Model. <i>Management Science</i> , 2020, 66, 5701-5719.	4.1	9
22	Does More Money Buy You More Happiness?. <i>Springer Optimization and Its Applications</i> , 2008, , 199-226.	0.9	6
23	Tight upper bounds for the expected loss of lexicographic heuristics in binary multi-attribute choice. <i>Mathematical Social Sciences</i> , 2008, 55, 156-189.	0.5	4
24	From the Editors's. <i>Decision Analysis</i> , 2010, 7, 327-330.	2.1	4
25	Equal Tails: A Simple Method to Elicit Utility Under Violations of Expected Utility. <i>Decision Analysis</i> , 2015, 12, 190-204.	2.1	4
26	The Myopic Property in Decision Models. <i>Decision Analysis</i> , 2019, 16, 128-141.	2.1	4
27	Range and Sign Dependent Utility for Risk and Time. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
28	The Effects of Mental Accounting on Project Performance. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
29	Preferences Over Sequences - Empirical Evidence from Music. <i>SSRN Electronic Journal</i> , 0, , .	0.4	3
30	Guided decisions processes. <i>EURO Journal on Decision Processes</i> , 2013, 1, 29-44.	2.7	2
31	Trend Analysis in the Age of Machine Learning. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
32	Multiperson Utility. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
33	Predicting Utility Under Satiation and Habituation. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
34	Optimizing Happiness. <i>Profiles in Operations Research</i> , 2010, , 249-273.	0.4	1
35	Correlation Between Anomalies and Theories of Mental Accounting. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1
36	Satiation Preferences -- The Case of Certainty. <i>SSRN Electronic Journal</i> , 0, , .	0.4	1

#	ARTICLE	IF	CITATIONS
37	Predicting the Discount Rate of Multiple Future Payouts. SSRN Electronic Journal, 0, , .	0.4	1
38	Shapley, Lloyd S. (1923). , 0, , .		0
39	Coalition preferences with individual prospects. Games and Economic Behavior, 2018, 108, 585-591.	0.8	0
40	The Satiation Model: Foundations and Applications. SSRN Electronic Journal, 2019, , .	0.4	0
41	Goods and Needs: A Satiation Approach. SSRN Electronic Journal, 0, , .	0.4	0
42	Individual Decision-Making. , 2015, , 17-33.		0
43	Individual Decision-Making. , 0, , .		0