

Giorgio Zanarone

List of Publications by Year in descending order

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Version: 2024-02-01

20
papers

261
citations

1163117

8
h-index

1058476

14
g-index

20
all docs

20
docs citations

20
times ranked

151
citing authors

#	ARTICLE	IF	CITATIONS
1	Relationships Under Stress: Relational Outsourcing in the U.S. Airline Industry After the 2008 Financial Crisis. <i>Management Science</i> , 2022, 68, 1256-1277.	4.1	11
2	Transparency in relational contracts. <i>Strategic Management Journal</i> , 2022, 43, 1046-1071.	7.3	9
3	Contracting to (dis)incentivize? An integrative <scp>transactionâ€cost</scp> approach on how contracts govern specific investments. <i>Strategic Management Journal</i> , 2022, 43, 1528-1555.	7.3	4
4	The role of relationship scope in sustaining relational contracts in interfirm networks. <i>Strategic Management Journal</i> , 2020, 41, 222-245.	7.3	24
5	Relational Contracting in Developed Economies: Lessons From Slot Exchanges in the <scp>US</scp> Airline Industry. <i>Japanese Economic Review</i> , 2019, 70, 411-421.	1.3	6
6	Property Rights in Sequential Exchange. <i>Journal of Law, Economics, and Organization</i> , 2019, 35, 127-153.	1.5	13
7	On the determinants and consequences of informal contracting. <i>Journal of Economics and Management Strategy</i> , 2018, 27, 726-741.	0.8	20
8	Endogenous enforcement institutions. <i>Journal of Development Economics</i> , 2017, 128, 49-64.	4.5	17
9	Informal contracting between and within firms. <i>RAUSP: Revista De AdministraÃ§Ã£o Da Universidade De SÃ£o Paulo</i> , 2017, 52, 492-496.	1.0	0
10	Formal and Informal Contracting: Theory and Evidence. <i>Annual Review of Law and Social Science</i> , 2017, 13, 141-159.	1.3	33
11	The doubleâ€edged effect of knowledge acquisition: How contracts safeguard preâ€existing resources. <i>Strategic Management Journal</i> , 2016, 37, 2104-2120.	7.3	18
12	New Frontiers in Empirical Research on Informal Contracting. <i>Journal of Institutional and Theoretical Economics</i> , 2016, 172, 390.	0.2	13
13	Contract Adaptation under Legal Constraints. <i>Journal of Law, Economics, and Organization</i> , 2013, 29, 799-834.	1.5	22
14	Coase (1937) revisited: Endogenous fiat in firms and markets. <i>International Review of Economics</i> , 2012, 59, 201-221.	1.3	3
15	Institutional constraints on organizations: the case of Spanish car dealerships. <i>Managerial and Decision Economics</i> , 2009, 30, 15-26.	2.5	24
16	Vertical Restraints and the Law: Evidence from Automobile Franchising. <i>Journal of Law and Economics</i> , 2009, 52, 691-700.	1.4	33
17	The Role of Relational Contracts in Inter-Firm Relationships: Theory and Evidence on Multiunit Franchising. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
18	On the Determinants and Consequences of Informal Contracting. <i>SSRN Electronic Journal</i> , 0, , .	0.4	9

#	ARTICLE	IF	CITATIONS
19	Fiat without Authority under Vertical Integration. SSRN Electronic Journal, 0, , .	0.4	0
20	Property Rights in Sequential Exchange. SSRN Electronic Journal, 0, , .	0.4	0