

Giorgio Zanarone

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/7289217/publications.pdf>

Version: 2024-02-01

20
papers

261
citations

1163117

8
h-index

1058476

14
g-index

20
all docs

20
docs citations

20
times ranked

151
citing authors

#	ARTICLE	IF	CITATIONS
1	Vertical Restraints and the Law: Evidence from Automobile Franchising. <i>Journal of Law and Economics</i> , 2009, 52, 691-700.	1.4	33
2	Formal and Informal Contracting: Theory and Evidence. <i>Annual Review of Law and Social Science</i> , 2017, 13, 141-159.	1.3	33
3	Institutional constraints on organizations: the case of Spanish car dealerships. <i>Managerial and Decision Economics</i> , 2009, 30, 15-26.	2.5	24
4	The role of relationship scope in sustaining relational contracts in interfirm networks. <i>Strategic Management Journal</i> , 2020, 41, 222-245.	7.3	24
5	Contract Adaptation under Legal Constraints. <i>Journal of Law, Economics, and Organization</i> , 2013, 29, 799-834.	1.5	22
6	On the determinants and consequences of informal contracting. <i>Journal of Economics and Management Strategy</i> , 2018, 27, 726-741.	0.8	20
7	The double-edged effect of knowledge acquisition: How contracts safeguard pre-existing resources. <i>Strategic Management Journal</i> , 2016, 37, 2104-2120.	7.3	18
8	Endogenous enforcement institutions. <i>Journal of Development Economics</i> , 2017, 128, 49-64.	4.5	17
9	New Frontiers in Empirical Research on Informal Contracting. <i>Journal of Institutional and Theoretical Economics</i> , 2016, 172, 390.	0.2	13
10	Property Rights in Sequential Exchange. <i>Journal of Law, Economics, and Organization</i> , 2019, 35, 127-153.	1.5	13
11	Relationships Under Stress: Relational Outsourcing in the U.S. Airline Industry After the 2008 Financial Crisis. <i>Management Science</i> , 2022, 68, 1256-1277.	4.1	11
12	On the Determinants and Consequences of Informal Contracting. <i>SSRN Electronic Journal</i> , 0, , .	0.4	9
13	Transparency in relational contracts. <i>Strategic Management Journal</i> , 2022, 43, 1046-1071.	7.3	9
14	Relational Contracting in Developed Economies: Lessons From Slot Exchanges in the <sc>US</sc> Airline Industry. <i>Japanese Economic Review</i> , 2019, 70, 411-421.	1.3	6
15	Contracting to (dis)incentivize? An integrative <sc>transactionâ€cost</sc> approach on how contracts govern specific investments. <i>Strategic Management Journal</i> , 2022, 43, 1528-1555.	7.3	4
16	Coase (1937) revisited: Endogenous fiat in firms and markets. <i>International Review of Economics</i> , 2012, 59, 201-221.	1.3	3
17	The Role of Relational Contracts in Inter-Firm Relationships: Theory and Evidence on Multiunit Franchising. <i>SSRN Electronic Journal</i> , 0, , .	0.4	2
18	Informal contracting between and within firms. <i>RAUSP: Revista De AdministraÃ§Ã£o Da Universidade De SÃ£o Paulo</i> , 2017, 52, 492-496.	1.0	0

#	ARTICLE	IF	CITATIONS
19	Fiat without Authority under Vertical Integration. SSRN Electronic Journal, 0, , .	0.4	0
20	Property Rights in Sequential Exchange. SSRN Electronic Journal, 0, , .	0.4	0