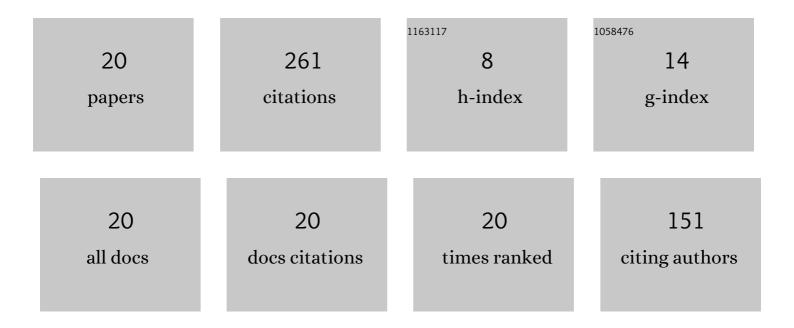
Giorgio Zanarone

List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/7289217/publications.pdf Version: 2024-02-01



#	Article	IF	CITATIONS
1	Vertical Restraints and the Law: Evidence from Automobile Franchising. Journal of Law and Economics, 2009, 52, 691-700.	1.4	33
2	Formal and Informal Contracting: Theory and Evidence. Annual Review of Law and Social Science, 2017, 13, 141-159.	1.3	33
3	Institutional constraints on organizations: the case of Spanish car dealerships. Managerial and Decision Economics, 2009, 30, 15-26.	2.5	24
4	The role of relationship scope in sustaining relational contracts in interfirm networks. Strategic Management Journal, 2020, 41, 222-245.	7.3	24
5	Contract Adaptation under Legal Constraints. Journal of Law, Economics, and Organization, 2013, 29, 799-834.	1.5	22
6	On the determinants and consequences of informal contracting. Journal of Economics and Management Strategy, 2018, 27, 726-741.	0.8	20
7	The doubleâ€edged effect of knowledge acquisition: How contracts safeguard preâ€existing resources. Strategic Management Journal, 2016, 37, 2104-2120.	7.3	18
8	Endogenous enforcement institutions. Journal of Development Economics, 2017, 128, 49-64.	4.5	17
9	New Frontiers in Empirical Research on Informal Contracting. Journal of Institutional and Theoretical Economics, 2016, 172, 390.	0.2	13
10	Property Rights in Sequential Exchange. Journal of Law, Economics, and Organization, 2019, 35, 127-153.	1.5	13
11	Relationships Under Stress: Relational Outsourcing in the U.S. Airline Industry After the 2008 Financial Crisis. Management Science, 2022, 68, 1256-1277.	4.1	11
12	On the Determinants and Consequences of Informal Contracting. SSRN Electronic Journal, 0, , .	0.4	9
13	Transparency in relational contracts. Strategic Management Journal, 2022, 43, 1046-1071.	7.3	9
14	Relational Contracting in Developed Economies: Lessons From Slot Exchanges in the <scp>US</scp> Airline Industry. Japanese Economic Review, 2019, 70, 411-421.	1.3	6
15	Contracting to (dis)incentivize? An integrative <scp>transactionâ€cost</scp> approach on how contracts govern specific investments. Strategic Management Journal, 2022, 43, 1528-1555.	7.3	4
16	Coase (1937) revisited: Endogenous fiat in firms and markets. International Review of Economics, 2012, 59, 201-221.	1.3	3
17	The Role of Relational Contracts in Inter-Firm Relationships: Theory and Evidence on Multiunit Franchising. SSRN Electronic Journal, 0, , .	0.4	2
18	Informal contracting between and within firms. RAUSP: Revista De Administração Da Universidade De São Paulo, 2017, 52, 492-496.	1.0	0

#	Article	IF	CITATIONS
19	Fiat without Authority under Vertical Integration. SSRN Electronic Journal, 0, , .	0.4	ο
20	Property Rights in Sequential Exchange. SSRN Electronic Journal, 0, , .	0.4	0