

Luigi Mittone

List of Publications by Year in descending order

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55
papers

1,407
citations

430874
18
h-index

377865
34
g-index

57
all docs

57
docs citations

57
times ranked

833
citing authors

#	ARTICLE	IF	CITATIONS
1	Tax Evasion and Moral Constraints: some Experimental Evidence. <i>Kyklos</i> , 1997, 50, 297-324.	1.4	137
2	Dynamic behaviour in tax evasion: An experimental approach. <i>Journal of Socio-Economics</i> , 2006, 35, 813-835.	1.0	137
3	Sequences of audits, tax compliance, and taxpaying strategies. <i>Journal of Economic Psychology</i> , 2009, 30, 405-418.	2.2	128
4	Sex differences in tax compliance: Differentiating between demographic sex, gender-role orientation, and prenatal masculinization (2D:4D). <i>Journal of Economic Psychology</i> , 2010, 31, 542-552.	2.2	120
5	Experiments in economics: External validity and the robustness of phenomena. <i>Journal of Economic Methodology</i> , 2005, 12, 495-515.	1.4	108
6	Paradigmatic experiments: The Dictator Game. <i>Journal of Socio-Economics</i> , 2010, 39, 578-584.	1.0	92
7	The Scarcity Bias. <i>Applied Psychology</i> , 2009, 58, 453-468.	7.1	67
8	Group membership, team preferences, and expectations. <i>Journal of Economic Behavior and Organization</i> , 2013, 86, 183-190.	2.0	57
9	Regret now, take it now: On the role of experienced regret on intertemporal choice. <i>Journal of Economic Psychology</i> , 2010, 31, 634-642.	2.2	48
10	A Political Justification of Nudging. <i>Review of Philosophy and Psychology</i> , 2015, 6, 385-395.	1.8	46
11	Tax compliance depends on voice of taxpayers. <i>Journal of Economic Psychology</i> , 2016, 56, 141-150.	2.2	46
12	Social esteem versus social stigma: The role of anonymity in an income reporting game. <i>Journal of Economic Behavior and Organization</i> , 2016, 124, 55-66.	2.0	37
13	How history and convention create norms: An experimental study. <i>Journal of Economic Psychology</i> , 2010, 31, 749-756.	2.2	34
14	Delayed feedback on tax audits affects compliance and fairness perceptions. <i>Journal of Economic Behavior and Organization</i> , 2016, 124, 81-87.	2.0	31
15	The bomb-crater effect of tax audits: Beyond the misperception of chance. <i>Journal of Economic Psychology</i> , 2017, 61, 225-243.	2.2	30
16	Peer pressure, social spillovers, and reciprocity: an experimental analysis. <i>Experimental Economics</i> , 2011, 14, 203-222.	2.1	28
17	Choosing monetary sequences: theory and experimental evidence. <i>Theory and Decision</i> , 2010, 69, 327-354.	1.0	27
18	What Goes Around Comes Around? Experimental Evidence of the Effect of Rewards on Tax Compliance. <i>Public Finance Review</i> , 2011, 39, 150-167.	0.5	27

#	ARTICLE	IF	CITATIONS
19	Are default contributions sticky? An experimental analysis of defaults in public goods provision. Journal of Economic Behavior and Organization, 2014, 108, 331-342.	2.0	20
20	Effects of institutional history and leniency on collusive corruption and tax evasion. Journal of Economic Behavior and Organization, 2020, 175, 296-313.	2.0	18
21	Factors Influencing the Perception of Website Privacy Trustworthiness and Users' Purchasing Intentions: The Behavioral Economics Perspective. Journal of Theoretical and Applied Electronic Commerce Research, 2019, 14, 89-125.	5.7	17
22	Uncertainty resolution in tax experiments: Why waiting for an audit increases compliance. Journal of Socio-Economics, 2012, 41, 289-291.	1.0	16
23	Procedures for eliciting time preferences. Journal of Economic Behavior and Organization, 2016, 126, 235-242.	2.0	15
24	Tax morale and fairness in conflict an experiment. Journal of Economic Psychology, 2020, 81, 102314.	2.2	15
25	Temporal distance reduces the attractiveness of p-bets compared to \$-bets. Journal of Economic Psychology, 2015, 46, 26-38.	2.2	11
26	Feedback and efficient behavior. PLoS ONE, 2017, 12, e0175738.	2.5	11
27	Asset Legitimacy and Distributive Justice in the Dictator Game: An Experimental Analysis. Journal of Behavioral Decision Making, 2012, 25, 135-142.	1.7	10
28	Tax evasion and inequality: some theoretical and empirical insights. Economics of Governance, 2021, 22, 309-320.	1.5	10
29	An agent based model for studying optimal tax collection policy using experimental data: The cases of Chile and Italy. Journal of Socio-Economics, 2013, 42, 24-30.	1.0	9
30	Commitment to tax compliance: Timing effect on willingness to evade. Journal of Economic Psychology, 2016, 53, 99-117.	2.2	8
31	Risky choices in strategic environments: An experimental investigation of a real options game. European Journal of Operational Research, 2019, 279, 143-158.	5.7	7
32	Tax evasion behavior using finite automata: Experiments in Chile and Italy. Expert Systems With Applications, 2012, 39, 5584-5592.	7.6	4
33	I want to pay! - Identifying the Unconditional Tax Propensity (UTP). Journal of Economic Behavior and Organization, 2022, 197, 103-114.	2.0	4
34	The economic value of a meeting: Evidence from an investment game experiment. Rationality and Society, 2011, 23, 403-426.	1.1	3
35	Norms and trades: An experimental investigation. Rationality and Society, 2015, 27, 259-282.	1.1	3
36	Cooperative Attitudes Among Workers of Social Cooperatives: Evidence from an Artefactual Field Experiment. Voluntas, 2015, 26, 510-530.	1.7	3

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37	Trust and trustworthiness in organizations: The role of monitoring and moral suasion. Managerial and Decision Economics, 2018, 39, 46-55.	2.5	3
38	Selective insensitivity for losses but not gains in decision making under risk among the poor. Journal of Behavioral and Experimental Economics, 2018, 77, 96-106.	1.2	3
39	To Wait or Not to Wait? Use of the Flexibility to Postpone Investment Decisions in Theory and in Practice. Sustainability, 2020, 12, 3451.	3.2	3
40	Can the rawlsian veil of ignorance foster tax compliance? Evidence from a laboratory experiment. Journal of Economic Behavior and Organization, 2022, 200, 99-113.	2.0	3
41	Anticipated Communication in the Ultimatum Game. Games, 2017, 8, 29.	0.6	2
42	Over-confidence and Low-cost Heuristics: An Experimental Investigation of Choice Behavior. Economics, 2014, 8, .	0.6	2
43	What drives innovative behavior?- An experimental analysis on risk attitudes, creativity and performance. Journal of Behavioral and Experimental Economics, 2022, 98, 101868.	1.2	2
44	FAIRNESS-BASED ALTRUISM AND REDISTRIBUTION: AN EXPERIMENTAL APPROACH. Research on Economic Inequality, 0, , 181-213.	0.6	1
45	Does inducing choice procedures make individuals better off? An experimental study. Theory and Decision, 2017, 83, 37-59.	1.0	1
46	The Circulation of Worthless Tokens Aids Cooperation: An Experiment Inspired by the Kula. Games, 2018, 9, 63.	0.6	1
47	Grandparents Matter: Perspectives on Intergenerational Altruism and a Pilot Intergenerational Public Good Experiment. Homo Oeconomicus, 2019, 35, 255-276.	0.2	1
48	Special issue on "Recognition and emotion in economic decision making". Mind and Society, 2009, 8, 1-6.	1.3	0
49	The Freeze-out Bond Exchange Offer: An Experimental Approach. Journal of Behavioral Finance, 2015, 16, 150-162.	1.7	0
50	Behavioral economic anthropology. , 2017, , .		0
51	Effects of Institutional History and Leniency on Collusive Corruption and Tax Evasion. SSRN Electronic Journal, 0, , .	0.4	0
52	Tax Morale and Fairness in Conflict - An Experiment. SSRN Electronic Journal, 0, , .	0.4	0
53	When the state does not play dice: aggressive audit strategies foster tax compliance. Social Choice and Welfare, 2021, 57, 591-615.	0.8	0
54	The Reduction of Decision Complexity: Normative Policies and the Role of Information. Journal of Public Finance and Public Choice, 1999, 17, 93-119.	0.4	0

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55	Experience and History. International Journal of Applied Behavioral Economics, 2016, 5, 1-23.	0.3	0