## Eyal Ert

## List of Publications by Year in descending order

Source: https://exaly.com/author-pdf/721237/publications.pdf

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361413 361022 2,482 41 20 35 citations h-index g-index papers 43 43 43 2191 citing authors all docs docs citations times ranked

#	Article	IF	CITATIONS
1	Trust and reputation in the sharing economy: The role of personal photos in Airbnb. Tourism Management, 2016, 55, 62-73.	9.8	925
2	A choice prediction competition: Choices from experience and from description. Journal of Behavioral Decision Making, 2010, 23, 15-47.	1.7	251
3	Loss aversion, diminishing sensitivity, and the effect of experience on repeated decisions. Journal of Behavioral Decision Making, 2008, 21, 575-597.	1.7	150
4	From anomalies to forecasts: Toward a descriptive model of decisions under risk, under ambiguity, and from experience Psychological Review, 2017, 124, 369-409.	3.8	123
5	The evolution of trust in Airbnb: A case of home rental. Annals of Tourism Research, 2019, 75, 279-287.	6.4	95
6	A Choice Prediction Competition for Market Entry Games: An Introduction. Games, 2010, 1, 117-136.	0.6	93
7	Learning, risk attitude and hot stoves in restless bandit problems. Journal of Mathematical Psychology, 2009, 53, 155-167.	1.8	90
8	What gets measured gets managed: A new method of measuring household food waste. Waste Management, 2018, 76, 68-81.	7.4	84
9	The rejection of attractive gambles, loss aversion, and the lemon avoidance heuristic. Journal of Economic Psychology, 2008, 29, 715-723.	2.2	78
10	Evaluating the reliance on past choices in adaptive learning models. Journal of Mathematical Psychology, 2007, 51, 75-84.	1.8	49
11	What do Airbnb hosts reveal by posting photographs online and how does it affect their perceived trustworthiness?. Psychology and Marketing, 2020, 37, 630-640.	8.2	48
12	Replicated alternatives and the role of confusion, chasing, and regret in decisions from experience. Journal of Behavioral Decision Making, 2007, 20, 305-322.	1.7	46
13	The Emergence of "Us and Them―in 80 Lines of Code. Psychological Science, 2014, 25, 982-990.	3.3	45
14	Bridging the gap between self-assessments and measured household food waste: A hybrid valuation approach. Waste Management, 2019, 95, 259-270.	7.4	42
15	Mere Position Effect in Booking Hotels Online. Journal of Travel Research, 2016, 55, 311-321.	9.0	40
16	Sampling experience reverses preferences for ambiguity. Journal of Risk and Uncertainty, 2014, 49, 31-42.	1.5	34
17	Exploring the Drivers behind Self-Reported and Measured Food Wastage. Sustainability, 2019, 11, 5677.	3.2	33
18	Risk Attitude in Decision Making: In Search of Traitâ€Like Constructs. Topics in Cognitive Science, 2011, 3, 166-186.	1.9	30

#	Article	IF	Citations
19	Consistent constructs in individuals' risk taking in decisions from experience. Acta Psychologica, 2010, 134, 225-232.	1.5	29
20	On the Descriptive Value of Loss Aversion in Decisions under Risk. SSRN Electronic Journal, 0, , .	0.4	29
21	Smokers' Decision Making: More than Mere Risk Taking. PLoS ONE, 2013, 8, e68064.	2.5	29
22	Bitter mouth-rinse affects emotions. Food Quality and Preference, 2017, 60, 154-164.	4.6	22
23	Revisiting risk aversion: Can risk preferences change with experience?. Economics Letters, 2017, 151, 91-95.	1.9	17
24	A Choice Prediction Competition for Social Preferences in Simple Extensive Form Games: An Introduction. Games, 2011, 2, 257-276.	0.6	16
25	The Effect of Experience on Contextâ€dependent Decisions. Journal of Behavioral Decision Making, 2018, 31, 535-546.	1.7	15
26	Pricing decisions from experience: The roles of information-acquisition and response modes. Cognition, 2015, 136, 9-13.	2.2	10
27	Advertising Influences Food Choices of University Students With ADHD. Journal of Attention Disorders, 2021, 25, 1170-1176.	2.6	10
28	(Poor) seeing is believing: When direct experience impairs product promotion. International Journal of Research in Marketing, 2016, 33, 881-895.	4.2	9
29	The Role of Trust Indicators in a Digital Platform: A Differentiated Goods Approach in an Airbnb Market. Journal of Travel Research, 2022, 61, 1173-1186.	9.0	8
30	The influence of attractiveness and convenience cues on food appeal in adults with and without ADHD. Appetite, 2020, 150, 104679.	3.7	6
31	On the Value of Experience-Based Decisions in Studying Constructs of Risk Taking. Frontiers in Psychology, 2012, 3, 7.	2.1	4
32	The effect of issue linkage on cooperation in bilateral conflicts: An experimental analysis. Journal of Behavioral and Experimental Economics, 2019, 79, 134-142.	1.2	4
33	What in a Photo Makes You Trust a Person Online? A Structural Equation Modeling Approach. SSRN Electronic Journal, 0, , .	0.4	3
34	Food Perceptions in Adults with and without ADHD. Psychopathology, 2022, 55, 292-300.	1.5	3
35	â€`If You Want to Sell, Sell. Don't Talk': When Talking to Buyers Increase Skepticism. SSRN Electronic Journal, 0, , .	0.4	2
36	Nontrivial Behavioral Implications of Trivial Design Choices in Travel Websites. Advances in Culture, Tourism and Hospitality Research, 2014, , 53-59.	0.3	2

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37	Experiencing risk: Higher-order risk attitudes in description- and experience-based decisions Journal of Experimental Psychology: Learning Memory and Cognition, 2021, 47, 727-746.	0.9	2
38	Risk preferences of people with disabilities and their relation to labor market participation Journal of Neuroscience, Psychology, and Economics, 2018, 11, 106-115.	1.0	1
39	Editorial: Contagious Risks: Perception, Behavior, and Management - Lessons From the COVID-19 Pandemic. Frontiers in Psychology, 2021, 12, 835088.	2.1	1
40	(Poor) Seeing is Believing: When Direct Experience Impairs Product Promotion. SSRN Electronic Journal, $0,  ,  .$	0.4	0
41	Potential psychological accounts for the relation between food insecurity and body overweight. Behavioral and Brain Sciences, 2017, 40, e117.	0.7	0