## Siegwart Lindenberg

List of Publications by Year in descending order

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48101 53939 9,459 119 47 92 citations h-index g-index papers 133 133 133 7574 docs citations times ranked citing authors all docs

#	Article	IF	CITATIONS
1	The Role of Cognition and Motivation in UnderstandingÂlnternal Governance and HierarchicalÂFailure: A Discriminating AlignmentÂAnalysis. Academy of Management Review, 2023, 48, 244-263.	7.4	3
2	Social Contagion and Goal Framing: The Sustainability of Rule Compliance., 2021,, 422-437.		2
3	The Associations of Different Social Needs with Psychological Strengths and Subjective Well-Being: An Empirical Investigation Based on Social Production Function Theory. Journal of Happiness Studies, 2020, 21, 799-824.	1.9	19
4	Reply to Wojtek Przepiorka: Testing goal-framing and hedonic hypocrisy. Rationality and Society, 2019, 31, 361-368.	0.2	0
5	Data from the Human Penguin Project, a cross-national dataset testing social thermoregulation principles. Scientific Data, 2019, 6, 32.	2.4	11
6	Two Kinds of Nudging and the Power of Cues: Shifting Salience of Alternatives and Shifting Salience of Goals. International Review of Environmental and Resource Economics, 2019, 13, 229-263.	1.5	7
7	Development and Validation of the Social Thermoregulation and Risk Avoidance Questionnaire (STRAQ-1). International Review of Social Psychology, 2019, 32, 18.	1.1	4
8	Moral hypocrisy and the hedonic shift: A goal-framing approach. Rationality and Society, 2018, 30, 393-419.	0.2	17
9	Peer influence in the development of adolescent antisocial behavior: Advances from dynamic social network studies. Developmental Review, 2018, 50, 140-154.	2.6	62
10	The Human Penguin Project: Climate, Social Integration, and Core Body Temperature. Collabra: Psychology, 2018, 4, .	0.9	30
11	Does distance from the equator predict self-control? Lessons from the Human Penguin Project. Behavioral and Brain Sciences, 2017, 40, e86.	0.4	3
12	The Dependence of Human Cognitive and Motivational Processes on Institutional Systems. , 2017, , 85-106.		4
13	The Motivated Armchair Approach to Preferences. , 2017, , 89-90.		O
14	Intrinsic Motivation, Norms and Environmental Behaviour: The Dynamics of Overarching Goals. International Review of Environmental and Resource Economics, 2016, 9, 179-207.	1.5	73
15	The self in its social context: Why resilience needs company. Behavioral and Brain Sciences, 2015, 38, e104.	0.4	0
16	Social Rationality and Weak Solidarity: A Coevolutionary Approach to Social Order., 2015,, 43-62.		9
17	Groups, Sociology of. , 2015, , 434-440.		5
18	Cooperation: Sociological Aspects. , 2015, , 862-866.		7

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19	A theory of social thermoregulation in human primates. Frontiers in Psychology, 2015, 6, 464.	1.1	93
20	Peer status beyond adolescence: Types and behavioral associations. Journal of Adolescence, 2015, 45, 1-10.	1.2	11
21	Hedonic, Instrumental, and Normative Motives. Journal of Early Adolescence, 2015, 35, 308-328.	1.1	8
22	The Third Speed: Flexible Activation and Its Link to Self-Regulation. Review of Behavioral Economics, 2015, 2, 147-160.	0.2	6
23	Doing field studies. What is it all about?. Group Processes and Intergroup Relations, 2014, 17, 404-410.	2.4	8
24	The role of teachers in bullying: The relation between antibullying attitudes, efficacy, and efforts to reduce bullying Journal of Educational Psychology, 2014, 106, 1135-1143.	2.1	162
25	Collaborative Communities Through Coproduction. American Review of Public Administration, 2014, 44, 35-58.	1.5	31
26	Sustainable cooperation needs tinkering with both rules and social motivation. Journal of Bioeconomics, 2014, 16, 71-81.	1.5	3
27	Vicarious Group-Based Rejection: Creating a Potentially Dangerous Mix of Humiliation, Powerlessness, and Anger. PLoS ONE, 2014, 9, e95421.	1.1	14
28	Heart Rate and Antisocial Behavior: Mediation and Moderation by Affiliation With Bullies. The TRAILS Study. Journal of Adolescent Health, 2013, 52, 102-107.	1.2	10
29	Microfoundations for Strategy: A Goal-Framing Perspective on the Drivers of Value Creation. Academy of Management Perspectives, 2013, 27, 85-102.	4.3	159
30	The Secret Ingredient for Social Success of Young Males: A Functional Polymorphism in the 5HT2A Serotonin Receptor Gene. PLoS ONE, 2013, 8, e54821.	1.1	6
31	The Importance of Demonstratively Restoring Order. PLoS ONE, 2013, 8, e65137.	1.1	65
32	Limits of tolerance under pressure: a case study of Dutch terrorist detention policy. Critical Studies on Terrorism, 2012, 5, 425-443.	0.7	3
33	Testing Three Explanations of the Emergence of Weapon Carrying in Peer Context: The Roles of Aggression, Victimization, and the Social Network. Journal of Adolescent Health, 2012, 50, 371-376.	1.2	48
34	Teams, Team Motivation, and the Theory of the Firm. Managerial and Decision Economics, 2012, 33, 369-383.	1.3	20
35	The reversal effect of prohibition signs. Group Processes and Intergroup Relations, 2011, 14, 681-688.	2.4	59
36	Managing Joint Production Motivation: The Role of Goal Framing and Governance Mechanisms. Academy of Management Review, 2011, 36, 500-525.	7.4	116

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37	Do physical and relational aggression explain adolescents' friendship selection? The competing roles of network characteristics, gender, and social status. Aggressive Behavior, 2011, 37, 417-429.	1.5	68
38	Coping with Chaos: How Disordered Contexts Promote Stereotyping and Discrimination. Science, 2011, 332, 251-253.	6.0	38
39	Generation of Interpersonal Stressful Events. Journal of Early Adolescence, 2011, 31, 633-655.	1.1	6
40	Effects of Creating Order from Chaosâ€"Response. Science, 2011, 332, 1502-1503.	6.0	1
41	Managing Joint Production Motivation: The Role of Goal Framing and Governance Mechanisms Academy of Management Review, 2011, 36, 500-525.	7.4	136
42	All you need is love: Is the sociometer especially sensitive to one's mating capacity?. European Journal of Social Psychology, 2010, 40, 221-234.	1.5	23
43	Forms and Functions of Aggression in Adolescent Friendship Selection and Influence: A Longitudinal Social Network Analysis. Social Development, 2010, 19, 515-534.	0.8	119
44	Mediation of Sensation Seeking and Behavioral Inhibition on the Relationship Between Heart Rate and Antisocial Behavior. Journal of the American Academy of Child and Adolescent Psychiatry, 2010, 49, 493-502.	0.3	24
45	Being there with others: How people make environments normâ€relevant. British Journal of Social Psychology, 2010, 49, 175-187.	1.8	3
46	Rejection and Acceptance Across Contexts: Parents and Peers as Risks and Buffers for Early Adolescent Psychopathology. The TRAILS Study. Journal of Abnormal Child Psychology, 2010, 38, 119-130.	3.5	116
47	Do They Get What They Want or Are They Stuck With What They Can Get? Testing Homophily Against Default Selection for Friendships of Highly Aggressive Boys. The TRAILS Study. Journal of Abnormal Child Psychology, 2010, 38, 803-813.	3.5	57
48	Friday on My Mind: The Relation of Partying With Antisocial Behavior of Early Adolescents. The TRAILS Study. Journal of Research on Adolescence, 2010, 20, 420-431.	1.9	8
49	Basking in Reflected Glory and Its Limits: Why Adolescents Hang Out With Popular Peers. Journal of Research on Adolescence, 2010, 20, 942-958.	1.9	122
50	INFLUENCE AND SELECTION PROCESSES IN WEAPON CARRYING DURING ADOLESCENCE: THE ROLES OF STATUS, AGGRESSION, AND VULNERABILITY*. Criminology, 2010, 48, 187-220.	2.0	121
51	The Complex Relation Between Bullying, Victimization, Acceptance, and Rejection: Giving Special Attention to Status, Affection, and Sex Differences. Child Development, 2010, 81, 480-486.	1.7	177
52	Same-Gender and Cross-Gender Likeability: Associations With Popularity and Status Enhancement: The TRAILS study. Journal of Early Adolescence, 2010, 30, 773-802.	1.1	46
53	Truancy in late elementary and early secondary education: The influence of social bonds and self-controlâ€" the TRAILS study. International Journal of Behavioral Development, 2010, 34, 302-310.	1.3	77
54	The delicate balance between parental protection, unsupervised wandering, and adolescents' autonomy and its relation with antisocial behavior: The TRAILS study. International Journal of Behavioral Development, 2010, 34, 159-167.	1.3	27

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55	Mediation of Sensation Seeking and Behavioral Inhibition on the Relationship Between Heart Rate and Antisocial Behavior: The TRAILS Study. Journal of the American Academy of Child and Adolescent Psychiatry, 2010, 49, 493-502.	0.3	75
56	Childhood-Limited Versus Persistent Antisocial Behavior. Journal of Early Adolescence, 2009, 29, 718-742.	1.1	35
57	Post-Fordist Work: A Man's World?. Gender and Society, 2009, 23, 188-214.	3.0	34
58	Empirical test of bullies' status goals: assessing direct goals, aggression, and prestige. Aggressive Behavior, 2009, 35, 57-67.	1.5	274
59	The Relation Between Popularity and Aggressive, Destructive, and Normâ€Breaking Behaviors: Moderating Effects of Athletic Abilities, Physical Attractiveness, and Prosociality. Journal of Research on Adolescence, 2009, 19, 401-413.	1.9	103
60	Buffers and risks in temperament and family for early adolescent psychopathology: Generic, conditional, or domain-specific effects? The trails study Developmental Psychology, 2009, 45, 419-430.	1.2	70
61	Beyond the Class Norm: Bullying Behavior of Popular Adolescents and its Relation to Peer Acceptance and Rejection. Journal of Abnormal Child Psychology, 2008, 36, 1289-1299.	3.5	236
62	Do good self-managers have less physical and social resource deficits and more well-being in later life?. European Journal of Ageing, 2008, 5, 181-190.	1.2	26
63	The Spreading of Disorder. Science, 2008, 322, 1681-1685.	6.0	827
64	Prosocial and antisocial behavior in preadolescence: Teachers' and parents' perceptions of the behavior of girls and boys. International Journal of Behavioral Development, 2008, 32, 243-251.	1.3	81
65	Silence and Table Manners: When Environments Activate Norms. Personality and Social Psychology Bulletin, 2008, 34, 1047-1056.	1.9	20
66	Social Rationality, Semi-Modularity and Goal-Framing: What Is It All About?. Analyse Und Kritik, 2008, 30, 669-687.	0.2	73
67	Same-gender and cross-gender peer acceptance and peer rejection and their relation to bullying and helping among preadolescents: Comparing predictions from gender-homophily and goal-framing approaches Developmental Psychology, 2007, 43, 1377-1389.	1.2	89
68	The Dyadic Nature of Bullying and Victimization: Testing a Dualâ€Perspective Theory. Child Development, 2007, 78, 1843-1854.	1.7	202
69	Normative, Gain and Hedonic Goal Frames Guiding Environmental Behavior. Journal of Social Issues, 2007, 63, 117-137.	1.9	887
70	When Are Neighbourhoods Communities? Community in Dutch Neighbourhoods. European Sociological Review, 2006, 23, 99-114.	1.3	159
71	Temperament, environment, and antisocial behavior in a population sample of preadolescent boys and girls. International Journal of Behavioral Development, 2006, 30, 422-432.	1.3	98
72	Which social needs are important for subjective well-being? What happens to them with aging?. Psychology and Aging, 2006, 21, 281-290.	1.4	143

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73	The new lumpiness of work. Work, Employment and Society, 2006, 20, 493-512.	1.9	67
74	Solidarity and Prosocial Behavior: A Framing Approach. , 2006, , 3-19.		21
75	Prosocial Behavior, Solidarity, and Framing Processes. , 2006, , 23-44.		67
76	How to understand and improve older people's self-management of wellbeing. European Journal of Ageing, 2005, 2, 235-244.	1.2	119
77	Dimensions Of Well-Being And Their Measurement: The Spf-Il Scale. Social Indicators Research, 2005, 73, 313-353.	1.4	165
78	How to Measure Self-management Abilities in Older People by Self-report. The Development of the SMAS-30. Quality of Life Research, 2005, 14, 2215-2228.	1.5	108
79	Bullying and Victimization in Elementary Schools: A Comparison of Bullies, Victims, Bully/Victims, and Uninvolved Preadolescents Developmental Psychology, 2005, 41, 672-682.	1.2	500
80	Old or Frail: What Tells Us More?. Journals of Gerontology - Series A Biological Sciences and Medical Sciences, 2004, 59, M962-M965.	1.7	407
81	Myopic Opportunism and Joint Production: A Relational Approach to Corporate Governance., 2004,, 212-231.		6
82	Title is missing!. Journal of Management and Governance, 2003, 7, 385-400.	2.4	30
83	Coleman et la construction des institutions: peut-on negliger la rationalite sociale?. Revue Francaise De Sociologie, 2003, 44, 357.	0.9	4
84	Governance seen from a framing point of view: the employment relationship and relational signalling. , 2003, , .		13
85	Coleman et la construction des institutionsÂ: peut-on négliger la rationalité socialeÂ?. Revue Francaise De Sociologie, 2003, Vol. 44, 357-373.	0.9	8
86	The European Academy of Sociology (EAS). European Sociological Review, 2002, 18, 369-370.	1.3	0
87	Orientation towards living in an old age home: an instrument to predict use of an old age home. Scandinavian Journal of Caring Sciences, 2002, 16, 353-359.	1.0	5
88	Substitution, Buffers and Subjective Well-Being: A Hierarchical Approach. Social Indicators Research Series, 2002, , 175-189.	0.3	42
89	Social Rationality as a Unified Model of Man (Including Bounded Rationality). Journal of Management and Governance, 2001, 5, 239-251.	2.4	17
90	Intrinsic Motivation in a New Light. Kyklos, 2001, 54, 317-342.	0.7	337

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91	Social Rationality versus Rational Egoism. , 2001, , 635-668.		70
92	Intrinsic Motivation in a New Light. Kyklos, 2001, 54, 317-342.	0.7	138
93	Title is missing!. Journal of Management and Governance, 2000, 4, 11-33.	2.4	115
94	Conjugal Bereavement and Well-Being of Elderly Men and Women: A Preliminary Study. Omega: Journal of Death and Dying, 1999, 38, 113-141.	0.7	21
95	Subjective Well-Being and Social Production Functions. Social Indicators Research, 1999, 46, 61-90.	1.4	250
96	Spousal caregivers' activity restriction and depression: A model for changes over time. Social Science and Medicine, 1998, 47, 1361-1371.	1.8	134
97	Towards understanding successful ageing: patterned change in resources and goals. Ageing and Society, 1998, 18, 441-467.	1.2	111
98	Quality of life and social production functions: A framework for understanding health effects. Social Science and Medicine, 1997, 45, 1051-1063.	1.8	182
99	The quality of the professional practice of community pharmacists: what can still be improved in Europe?. International Journal of Clinical Pharmacy, 1996, 18, 217-228.	1.4	7
100	Choice-Centred versus Subject-Centred Theories in the Social Sciences: The Influence of Simplification on Explananda. European Sociological Review, 1996, 12, 147-157.	1.3	16
101	Alternatives, Frames, and Relative Prices: A Broader View of Rational Choice Theory. Acta Sociologica, 1993, 36, 191-205.	1.1	137
102	The rationality of beliefs at the frontier of social science: Comments on Boudon's paper. International Studies in the Philosophy of Science, 1993, 7, 51-53.	0.2	0
103	A Theory of Bargains in Experience. , 1992, , 245-268.		0
104	Social Approval, Fertility and Female Labour Market. Population Economics, 1991, , 32-58.	0.4	28
105	1. Choice and Culture: The Behavioral Basis of Cultural Impact on Transactions. , 1989, , 175-200.		35
106	Social Production Functions, Deficits, and Social Revolutions. Rationality and Society, 1989, 1, 51-77.	0.2	141
107	An Assessment of the New Political Economy: Its Potential for the Social Sciences and for Sociology in Particular. Sociological Theory, 1985, 3, 99.	1.9	210
108	Diskussion. Habermehl: Kommentar ohne Wert. Zeitschrift Fur Soziologie, 1984, 13, 75-76.	0.4	0

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109	Utility and Morality. Kyklos, 1983, 36, 450-468.	0.7	45
110	Zur Kritik an Dürkheims Programm für die Soziologie. Zeitschrift Fur Soziologie, 1983, 12, 139-151.	0.4	11
111	Sharing croups: Theory and suggested applications. Journal of Mathematical Sociology, 1982, 9, 33-62.	0.6	28
112	Rational, Repetitive Choice: The Discrimination Model Versus the Camilleri-Berger Model. Social Psychology Quarterly, 1981, 44, 312.	1.4	9
113	Marginal utility and restraints on gain maximization: The discrimination model of rational, repetitive choice. Journal of Mathematical Sociology, 1980, 7, 289-316.	0.6	15
114	The bargain principle. SynthÃ^se, 1978, 37, 387-412.	0.6	4
115	The Direction of Ordering and its Relation to Social Phenomena / Die Richtung des Ordnens und ihre Beziehung zu sozialen PhA¤omenen. Zeitschrift Fur Soziologie, 1977, 6, 203-221.	0.4	11
116	Generalization of complementarity. SynthÈse, 1974, 28, 117-139.	0.6	14
117	THE COGNITIVE SIDE OF GOVERNANCE. Research in the Sociology of Organizations, 0, , 47-76.	0.5	36
118	James Coleman. , 0, , 90-121.		0
119	Encouraging Sustainable Behavior. , 0, , .		11