

# Paul R Steffens

## List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/7155191/publications.pdf>

Version: 2024-02-01

19  
papers

1,147  
citations

840776

11  
h-index

839539

18  
g-index

19  
all docs

19  
docs citations

19  
times ranked

883  
citing authors

#	ARTICLE	IF	CITATIONS
1	Bricolage as a Path to Innovativeness for Resource-Constrained New Firms. <i>Journal of Product Innovation Management</i> , 2014, 31, 211-230.	9.5	287
2	Growing profitable or growing from profits: Putting the horse in front of the cart?. <i>Journal of Business Venturing</i> , 2009, 24, 388-406.	6.3	269
3	Performance Configurations over Time: Implications for Growth- and Profit-Oriented Strategies. <i>Entrepreneurship Theory and Practice</i> , 2009, 33, 125-148.	10.2	166
4	Birds of a feather get lost together: new venture team composition and performance. <i>Small Business Economics</i> , 2012, 39, 727-743.	6.7	93
5	Social support timing and persistence in nascent entrepreneurship: exploring when instrumental and emotional support is most effective. <i>Small Business Economics</i> , 2018, 51, 709-734.	6.7	83
6	A model of multiple-unit ownership as a diffusion process. <i>Technological Forecasting and Social Change</i> , 2003, 70, 901-917.	11.6	47
7	Four years on: Are the gazelles still running? A longitudinal study of firm performance after a period of rapid growth. <i>International Small Business Journal</i> , 2016, 34, 391-411.	4.8	42
8	An aggregate sales model for consumer durables incorporating a time-varying mean replacement age. <i>Journal of Forecasting</i> , 2001, 20, 63-77.	2.8	37
9	Prediction of air core diameters for hydrocyclones. <i>International Journal of Mineral Processing</i> , 1993, 39, 61-74.	2.6	36
10	Shouting from the Ivory Tower: A Marketing Approach to Improve Communication of Academic Research to Entrepreneurs. <i>Entrepreneurship Theory and Practice</i> , 2014, 38, 399-426.	10.2	33
11	Having your cake and eating it too? A two-stage model of the impact of employment and parallel job search on hybrid nascent entrepreneurship. <i>Journal of Business Venturing</i> , 2020, 35, 106042.	6.3	15
12	Configurations of business founder resources, strategy, and environment determining new venture performance. <i>Journal of Small Business Management</i> , 2020, , 1-38.	4.8	11
13	The hare and the tortoise: The impact of action- versus state-orientation on entrepreneurial progress and persistence. <i>International Small Business Journal</i> , 2019, 37, 604-625.	4.8	10
14	An examination of pulp viscosity in tubes at higher shear rates. <i>Minerals Engineering</i> , 1993, 6, 397-404.	4.3	5
15	The Chinese steel industry in transition: industry perspective on innovation policy. <i>R and D Management</i> , 1999, 29, 17-25.	5.3	5
16	Managing new product development in the Chinese steel industry: an empirical investigation. <i>International Journal of Technology Management</i> , 2002, 24, 557.	0.5	3
17	GROWING PROFITABLE OR GROWING FROM PROFITS: PUTTING THE HORSE IN FRONT OF THE CART?. <i>Proceedings - Academy of Management</i> , 2005, 2005, L1-L6.	0.1	2
18	THE PERFORMANCE OF YOUNG FIRMS: PATTERNS OF EVOLUTION IN THE GROWTH - PROFITABILITY SPACE.. <i>Proceedings - Academy of Management</i> , 2006, 2006, I1-I6.	0.1	2

#	ARTICLE	IF	CITATIONS
19	Performance configurations over time: implications for growth- and profit-oriented strategies. , 2013, , ·		1