

Gabriele Paolacci

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/7151860/publications.pdf>

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19
papers

3,837
citations

840119

11
h-index

1058022

14
g-index

19
all docs

19
docs citations

19
times ranked

4018
citing authors

#	ARTICLE	IF	CITATIONS
1	Preference for Material Products in Identity-Based Consumption. <i>Journal of Consumer Psychology</i> , 2022, 32, 672-679.	3.2	7
2	How technology shapes identity-based consumer behavior. , 2019, , .		0
3	Income tax and the motivation to work. <i>Journal of Behavioral Decision Making</i> , 2018, 31, 619-631.	1.0	4
4	Participant Nonnaivety and the reproducibility of cognitive psychology. <i>Psychonomic Bulletin and Review</i> , 2018, 25, 1968-1972.	1.4	52
5	Man Versus Machine: Resisting Automation in Identity-Based Consumer Behavior. <i>Journal of Marketing Research</i> , 2018, 55, 818-831.	3.0	145
6	Direct replications in the era of open sampling. <i>Behavioral and Brain Sciences</i> , 2018, 41, e144.	0.4	0
7	Crowdsourcing Consumer Research. <i>Journal of Consumer Research</i> , 2017, 44, 196-210.	3.5	407
8	Lie for a Dime. <i>Social Psychological and Personality Science</i> , 2017, 8, 500-508.	2.4	189
9	Crowdsourcing Samples in Cognitive Science. <i>Trends in Cognitive Sciences</i> , 2017, 21, 736-748.	4.0	154
10	Give me your self: Gifts are liked more when they match the giver's characteristics. <i>Journal of Consumer Psychology</i> , 2015, 25, 487-494.	3.2	29
11	Using Nonnaive Participants Can Reduce Effect Sizes. <i>Psychological Science</i> , 2015, 26, 1131-1139.	1.8	127
12	On the Provision of Public Goods with Probabilistic and Ambiguous Thresholds. <i>Environmental and Resource Economics</i> , 2015, 61, 365-383.	1.5	95
13	Nonnaivety among Amazon Mechanical Turk workers: Consequences and solutions for behavioral researchers. <i>Behavior Research Methods</i> , 2014, 46, 112-130.	2.3	715
14	Inside the Turk. <i>Current Directions in Psychological Science</i> , 2014, 23, 184-188.	2.8	1,819
15	The bias in the bias: Comparative optimism as a function of event social undesirability. <i>Organizational Behavior and Human Decision Processes</i> , 2014, 124, 229-244.	1.4	6
16	Risks and Rewards of Crowdsourcing Marketplaces. , 2013, , 377-392.		34
17	The intermediate alternative effect: Considering a small tradeoff increases subsequent willingness to make large tradeoffs. <i>Journal of Consumer Psychology</i> , 2011, 21, 384-392.	3.2	11
18	Screening Participants from Previous Studies on Amazon Mechanical Turk and Qualtrics. <i>SSRN Electronic Journal</i> , 0, , .	0.4	42

#	ARTICLE	IF	CITATIONS
19	Inside the Turk: Understanding Mechanical Turk as a Participant Pool. , 0, .		1