

Gabriele Paolacci

List of Publications by Year in descending order

Source: <https://exaly.com/author-pdf/7151860/publications.pdf>

Version: 2024-02-01

19
papers

3,837
citations

840776
11
h-index

1058476
14
g-index

19
all docs

19
docs citations

19
times ranked

4018
citing authors

#	ARTICLE	IF	CITATIONS
1	Inside the Turk. Current Directions in Psychological Science, 2014, 23, 184-188.	5.3	1,819
2	Nonnaiv� among Amazon Mechanical Turk workers: Consequences and solutions for behavioral researchers. Behavior Research Methods, 2014, 46, 112-130.	4.0	715
3	Crowdsourcing Consumer Research. Journal of Consumer Research, 2017, 44, 196-210.	5.1	407
4	Lie for a Dime. Social Psychological and Personality Science, 2017, 8, 500-508.	3.9	189
5	Crowdsourcing Samples in Cognitive Science. Trends in Cognitive Sciences, 2017, 21, 736-748.	7.8	154
6	Man Versus Machine: Resisting Automation in Identity-Based Consumer Behavior. Journal of Marketing Research, 2018, 55, 818-831.	4.8	145
7	Using Nonnaive Participants Can Reduce Effect Sizes. Psychological Science, 2015, 26, 1131-1139.	3.3	127
8	On the Provision of Public Goods with Probabilistic and Ambiguous Thresholds. Environmental and Resource Economics, 2015, 61, 365-383.	3.2	95
9	Participant Nonnaiv� and the reproducibility of cognitive psychology. Psychonomic Bulletin and Review, 2018, 25, 1968-1972.	2.8	52
10	Screening Participants from Previous Studies on Amazon Mechanical Turk and Qualtrics. SSRN Electronic Journal, 0, , .	0.4	42
11	Risks and Rewards of Crowdsourcing Marketplaces. , 2013, , 377-392.		34
12	Give me your self: Gifts are liked more when they match the giver's characteristics. Journal of Consumer Psychology, 2015, 25, 487-494.	4.5	29
13	The intermediate alternative effect: Considering a small tradeoff increases subsequent willingness to make large tradeoffs. Journal of Consumer Psychology, 2011, 21, 384-392.	4.5	11
14	Preference for Material Products in Identity-Based Consumption. Journal of Consumer Psychology, 2022, 32, 672-679.	4.5	7
15	The bias in the bias: Comparative optimism as a function of event social undesirability. Organizational Behavior and Human Decision Processes, 2014, 124, 229-244.	2.5	6
16	Income tax and the motivation to work. Journal of Behavioral Decision Making, 2018, 31, 619-631.	1.7	4
17	Inside the Turk: Understanding Mechanical Turk as a Participant Pool. , 0, .		1
18	Direct replications in the era of open sampling. Behavioral and Brain Sciences, 2018, 41, e144.	0.7	0

#	ARTICLE	IF	CITATIONS
19	How technology shapes identity-based consumer behavior. , 2019, , .		0