

Jan B Engelmann

List of Publications by Year in descending order

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47
papers

2,149
citations

361413

20
h-index

302126

39
g-index

57
all docs

57
docs citations

57
times ranked

2445
citing authors

#	ARTICLE	IF	CITATIONS
1	Evidence for Countercyclical Risk Aversion: An Experiment with Financial Professionals. <i>American Economic Review</i> , 2015, 105, 860-885.	8.5	410
2	Combined effects of attention and motivation on visual task performance: Transient and sustained motivational effects. <i>Frontiers in Human Neuroscience</i> , 2009, 3, 4.	2.0	230
3	Embedding reward signals into perception and cognition. <i>Frontiers in Neuroscience</i> , 2010, 4, .	2.8	216
4	Motivation sharpens exogenous spatial attention.. <i>Emotion</i> , 2007, 7, 668-674.	1.8	200
5	Expert Financial Advice Neurobiologically "Offloads" Financial Decision-Making under Risk. <i>PLoS ONE</i> , 2009, 4, e4957.	2.5	95
6	Abnormalities of confidence in psychiatry: an overview and future perspectives. <i>Translational Psychiatry</i> , 2019, 9, 268.	4.8	83
7	Individual differences in risk preference predict neural responses during financial decision-making. <i>Brain Research</i> , 2009, 1290, 28-51.	2.2	81
8	Anticipatory Anxiety Disrupts Neural Valuation during Risky Choice. <i>Journal of Neuroscience</i> , 2015, 35, 3085-3099.	3.6	78
9	How learning shapes the empathic brain. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2016, 113, 80-85.	7.1	74
10	Emotion perception across cultures: the role of cognitive mechanisms. <i>Frontiers in Psychology</i> , 2013, 4, 118.	2.1	59
11	Abnormal brain responses to social fairness in depression: an fMRI study using the Ultimatum Game. <i>Psychological Medicine</i> , 2015, 45, 1241-1251.	4.5	52
12	Perceptions of the appropriate response to norm violation in 57 societies. <i>Nature Communications</i> , 2021, 12, 1481.	12.8	51
13	Differential neurobiological effects of expert advice on risky choice in adolescents and adults. <i>Social Cognitive and Affective Neuroscience</i> , 2012, 7, 557-567.	3.0	45
14	Contextual influence on confidence judgments in human reinforcement learning. <i>PLoS Computational Biology</i> , 2019, 15, e1006973.	3.2	44
15	The neural circuitry of affect-induced distortions of trust. <i>Science Advances</i> , 2019, 5, eaau3413.	10.3	44
16	From Bad to Worse: Striatal Coding of the Relative Value of Painful Decisions. <i>Frontiers in Neuroscience</i> , 2010, 4, 176.	2.8	37
17	On the psychology and economics of antisocial personality. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2019, 116, 12781-12786.	7.1	32
18	Endogenous Cortisol Predicts Decreased Loss Aversion in Young Men. <i>Psychological Science</i> , 2014, 25, 2102-2105.	3.3	31

#	ARTICLE	IF	CITATIONS
19	Posttraumatic Stress Disorder Increases Sensitivity to Long Term Losses among Patients with Major Depressive Disorder. PLoS ONE, 2013, 8, e78292.	2.5	29
20	Contextual and social influences on valuation and choice. Progress in Brain Research, 2013, 202, 215-237.	1.4	26
21	Hyper-responsivity to losses in the anterior insula during economic choice scales with depression severity. Psychological Medicine, 2017, 47, 2879-2891.	4.5	25
22	Social mindfulness and prosociality vary across the globe. Proceedings of the National Academy of Sciences of the United States of America, 2021, 118, .	7.1	20
23	Motivation sharpens exogenous spatial attention.. Motivation Science, 2014, 1, 64-72.	1.6	17
24	Can personality type explain heterogeneity in probability distortions?. Journal of Neuroscience, Psychology, and Economics, 2013, 6, 151-166.	1.0	15
25	Evidence for Countercyclical Risk Aversion: An Experiment with Financial Professionals. SSRN Electronic Journal, 0, , .	0.4	14
26	The slippery slope of dishonesty. Nature Neuroscience, 2016, 19, 1543-1544.	14.8	14
27	Time ambiguity during intertemporal decision-making is aversive, impacting choice and neural value coding. NeuroImage, 2019, 185, 236-244.	4.2	13
28	Pain relief provided by an outgroup member enhances analgesia. Proceedings of the Royal Society B: Biological Sciences, 2018, 285, 20180501.	2.6	12
29	Can people detect the trustworthiness of strangers based on their facial appearance?. Evolution and Human Behavior, 2022, 43, 296-303.	2.2	12
30	Right posterior parietal cortex is involved in disengaging from threat: a 1-Hz rTMS study. Social Cognitive and Affective Neuroscience, 2017, 12, 1814-1822.	3.0	11
31	Cultural Differences in Affect Intensity Perception in the Context of Advertising. Frontiers in Psychology, 2011, 2, 313.	2.1	10
32	Behavioral and Neural Effects of Delays during Intertemporal Choice Are Independent of Probability. Journal of Neuroscience, 2009, 29, 6055-6057.	3.6	9
33	Robust valence-induced biases on motor response and confidence in human reinforcement learning. Cognitive, Affective and Behavioral Neuroscience, 2020, 20, 1184-1199.	2.0	9
34	A neuroeconomic investigation of 5-HTT/5-HT1A gene variation, social anxiety, and risk-taking behavior. Anxiety, Stress and Coping, 2020, 33, 176-192.	2.9	7
35	The elusive effects of incidental anxiety on reinforcement-learning.. Journal of Experimental Psychology: Learning Memory and Cognition, 2022, 48, 619-642.	0.9	6
36	Anticipatory Anxiety and Wishful Thinking. SSRN Electronic Journal, 0, , .	0.4	5

#	ARTICLE	IF	CITATIONS
37	Top Down or Bottom Up? Disentangling the Channels of Attention in Risky Choice. SSRN Electronic Journal, 0, , .	0.4	4
38	The Neurobiology of Trust and Social Decision-Making. , 2017, , .		3
39	Trust and Emotion. , 2021, , 124-154.		3
40	Personality Predicts Responsivity of the Brain Reward System. Journal of Neuroscience, 2006, 26, 7775-7776.	3.6	2
41	"Motivation sharpens exogenous spatial attention": Correction to Engelmann and Pessoa (2007).. Emotion, 2007, 7, 875-875.	1.8	2
42	Reply to Schild et al.: Antisocial personality moderates the causal influence of costly punishment on trust and trustworthiness. Proceedings of the National Academy of Sciences of the United States of America, 2020, 117, 9690-9691.	7.1	2
43	Can Personality Type Explain Heterogeneity in Probability Distortions?. SSRN Electronic Journal, 0, , .	0.4	1
44	Brain measurement and manipulation methods. , 2019, , .		1
45	Reply to Komatsu etÂal.: From local social mindfulness to global sustainability efforts?. Proceedings of the National Academy of Sciences of the United States of America, 2022, 119, e2119303118.	7.1	1
46	Reply to Nielsen etÂal.: Social mindfulness is associated with countriesâ€™ environmental performance and individual environmental concern. Proceedings of the National Academy of Sciences of the United States of America, 2022, 119, .	7.1	1
47	The Dark Side of Personality: Anti-Sociality Increases Strategic Game Play. SSRN Electronic Journal, 0, , .	0.4	0