

# Dolores Albarracin

## List of Publications by Year in descending order

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Version: 2024-02-01

98  
papers

7,784  
citations

109321

35  
h-index

54911

84  
g-index

105  
all docs

105  
docs citations

105  
times ranked

7749  
citing authors

#	ARTICLE	IF	CITATIONS
1	Theories of reasoned action and planned behavior as models of condom use: A meta-analysis.. Psychological Bulletin, 2001, 127, 142-161.	6.1	1,314
2	Forming attitudes that predict future behavior: A meta-analysis of the attitude-behavior relation.. Psychological Bulletin, 2006, 132, 778-822.	6.1	998
3	Appealing to fear: A meta-analysis of fear appeal effectiveness and theories.. Psychological Bulletin, 2015, 141, 1178-1204.	6.1	739
4	A Test of Major Assumptions About Behavior Change: A Comprehensive Look at the Effects of Passive and Active HIV-Prevention Interventions Since the Beginning of the Epidemic.. Psychological Bulletin, 2005, 131, 856-897.	6.1	634
5	Debunking: A Meta-Analysis of the Psychological Efficacy of Messages Countering Misinformation. Psychological Science, 2017, 28, 1531-1546.	3.3	429
6	The cognitive impact of past behavior: Influences on beliefs, attitudes, and future behavioral decisions.. Journal of Personality and Social Psychology, 2000, 79, 5-22.	2.8	279
7	The Sleeper Effect in Persuasion: A Meta-Analytic Review.. Psychological Bulletin, 2004, 130, 143-172.	6.1	246
8	Attitudes and Attitude Change. Annual Review of Psychology, 2018, 69, 299-327.	17.7	202
9	From primed concepts to action: A meta-analysis of the behavioral effects of incidentally presented words.. Psychological Bulletin, 2016, 142, 472-497.	6.1	201
10	Conceptualizing the influence of social agents of behavior change: A meta-analysis of the effectiveness of HIV-prevention interventionists for different groups.. Psychological Bulletin, 2006, 132, 212-248.	6.1	126
11	The Role of Defensive Confidence in Preference for Proattitudinal Information: How Believing That One Is Strong Can Sometimes Be a Defensive Weakness. Personality and Social Psychology Bulletin, 2004, 30, 1565-1584.	3.0	125
12	Affect as information in persuasion: A model of affect identification and discounting.. Journal of Personality and Social Psychology, 2003, 84, 453-469.	2.8	108
13	Persuasive communications to change actions: An analysis of behavioral and cognitive impact in HIV prevention.. Health Psychology, 2003, 22, 166-177.	1.6	98
14	The Effects of Source Credibility in the Presence or Absence of Prior Attitudes: Implications for the Design of Persuasive Communication Campaigns. Journal of Applied Social Psychology, 2010, 40, 1325-1356.	2.0	96
15	When it comes to lifestyle recommendations, more is sometimes less: A meta-analysis of theoretical assumptions underlying the effectiveness of interventions promoting multiple behavior domain change.. Psychological Bulletin, 2015, 141, 474-509.	6.1	90
16	The influence of peer behavior as a function of social and cultural closeness: A meta-analysis of normative influence on adolescent smoking initiation and continuation.. Psychological Bulletin, 2017, 143, 1082-1115.	6.1	89
17	Legacy and social media respectively influence risk perceptions and protective behaviors during emerging health threats: A multi-wave analysis of communications on Zika virus cases. Social Science and Medicine, 2018, 212, 50-59.	3.8	80
18	A consensus-based transparency checklist. Nature Human Behaviour, 2020, 4, 4-6.	12.0	79

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19	Empirical and Theoretical Conclusions of an Analysis of Outcomes of HIV-Prevention Interventions. <i>Current Directions in Psychological Science</i> , 2006, 15, 73-78.	5.3	78
20	A Multisite Preregistered Paradigmatic Test of the Ego-Depletion Effect. <i>Psychological Science</i> , 2021, 32, 1566-1581.	3.3	76
21	Increasing and decreasing motor and cognitive output: A model of general action and inaction goals.. <i>Journal of Personality and Social Psychology</i> , 2008, 95, 510-523.	2.8	72
22	Elaborative and Nonelaborative Processing of a Behavior-Related Communication. <i>Personality and Social Psychology Bulletin</i> , 2001, 27, 691-705.	3.0	70
23	Who participates in which health promotion programs? A meta-analysis of motivations underlying enrollment and retention in HIV-prevention interventions.. <i>Psychological Bulletin</i> , 2007, 133, 955-975.	6.1	64
24	The effects of chronic achievement motivation and achievement primes on the activation of achievement and fun goals.. <i>Journal of Personality and Social Psychology</i> , 2009, 97, 1129-1141.	2.8	61
25	Investigating belief falsehood. Fear appeals do change behaviour in experimental laboratory studies. A commentary on Kok et al. (2018). <i>Health Psychology Review</i> , 2018, 12, 147-150.	8.6	61
26	Persuasive communications to change actions: An analysis of behavioral and cognitive impact in HIV prevention.. <i>Health Psychology</i> , 2003, 22, 166-177.	1.6	60
27	Motivating Goal-Directed Behavior Through Introspective Self-Talk. <i>Psychological Science</i> , 2010, 21, 499-504.	3.3	58
28	Concerns for others increase the likelihood of vaccination against influenza and COVID-19 more in sparsely rather than densely populated areas. <i>Proceedings of the National Academy of Sciences of the United States of America</i> , 2021, 118, .	7.1	53
29	Immediate Increase in Food Intake Following Exercise Messages. <i>Obesity</i> , 2009, 17, 1451-1452.	3.0	49
30	Generalizing Behavioral Findings Across Times, Samples, and Measures: A Study of Condom Use1. <i>Journal of Applied Social Psychology</i> , 1998, 28, 657-674.	2.0	46
31	Prospective associations of regional social media messages with attitudes and actual vaccination: A big data and survey study of the influenza vaccine in the United States. <i>Vaccine</i> , 2020, 38, 6236-6247.	3.8	45
32	Attitudes without objects: Evidence for a dispositional attitude, its measurement, and its consequences.. <i>Journal of Personality and Social Psychology</i> , 2013, 104, 1060-1076.	2.8	44
33	General Action and Inaction Goals. <i>Current Directions in Psychological Science</i> , 2011, 20, 119-123.	5.3	43
34	Norm theory and the action-effect: The role of social norms in regret following action and inaction. <i>Journal of Experimental Social Psychology</i> , 2017, 69, 111-120.	2.2	40
35	Future-oriented tweets predict lower county-level HIV prevalence in the United States.. <i>Health Psychology</i> , 2015, 34, 1252-1260.	1.6	40
36	Associations of Topics of Discussion on Twitter With Survey Measures of Attitudes, Knowledge, and Behaviors Related to Zika: Probabilistic Study in the United States. <i>JMIR Public Health and Surveillance</i> , 2018, 4, e16.	2.6	39

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37	Positive mood + action = negative mood + inaction: Effects of general action and inaction concepts on decisions and performance as a function of affect.. <i>Emotion</i> , 2011, 11, 951-957.	1.8	36
38	Misleading Claims About Tobacco Products in YouTube Videos: Experimental Effects of Misinformation on Unhealthy Attitudes. <i>Journal of Medical Internet Research</i> , 2018, 20, e229.	4.3	35
39	The inner speech of behavioral regulation: Intentions and task performance strengthen when you talk to yourself as a You. <i>European Journal of Social Psychology</i> , 2014, 44, 636-642.	2.4	34
40	Vicarious goal satiation. <i>Journal of Experimental Social Psychology</i> , 2011, 47, 685-688.	2.2	32
41	Beyond the most willing audiences: A meta-intervention to increase exposure to HIV-prevention programs by vulnerable populations.. <i>Health Psychology</i> , 2008, 27, 638-644.	1.6	30
42	Maintenance and Decay of Past Behavior Influences: Anchoring Attitudes on Beliefs Following Inconsistent Actions. <i>Personality and Social Psychology Bulletin</i> , 2005, 31, 719-733.	3.0	28
43	<scp>N</scp>euroticism and Attitudes Toward Action in 19 Countries. <i>Journal of Personality</i> , 2015, 83, 243-250.	3.2	28
44	The time for doing is not the time for change: Effects of general action and inaction goals on attitude retrieval and attitude change.. <i>Journal of Personality and Social Psychology</i> , 2011, 100, 983-998.	2.8	27
45	Rather than inducing psychological reactance, requiring vaccination strengthens intentions to vaccinate in US populations. <i>Scientific Reports</i> , 2021, 11, 20796.	3.3	26
46	Policy Views and Negative Beliefs About Vaccines in the United States, 2019. <i>American Journal of Public Health</i> , 2020, 110, 1561-1563.	2.7	25
47	Participating in Politics Resembles Physical Activity. <i>Psychological Science</i> , 2011, 22, 235-242.	3.3	24
48	Action Tweets Linked to Reduced County-Level HIV Prevalence in the United States: Online Messages and Structural Determinants. <i>AIDS and Behavior</i> , 2016, 20, 1256-1264.	2.7	24
49	Action and inaction in multi-behaviour recommendations: a meta-analysis of lifestyle interventions. <i>Health Psychology Review</i> , 2018, 12, 1-24.	8.6	24
50	Affect as information in persuasion: A model of affect identification and discounting.. <i>Journal of Personality and Social Psychology</i> , 2003, 84, 453-469.	2.8	23
51	Wanted: A Theoretical Roadmap to Research and Practice Across Individual, Interpersonal, and Structural Levels of Analysis. <i>AIDS and Behavior</i> , 2010, 14, 185-188.	2.7	20
52	Motivating exercise: The interactive effect of general action goals and past behavior on physical activity. <i>Motivation and Emotion</i> , 2012, 36, 365-370.	1.3	20
53	Modeling Structural, Dyadic, and Individual Factors: The Inclusion and Exclusion Model of HIV Related Behavior. <i>AIDS and Behavior</i> , 2010, 14, 239-249.	2.7	19
54	Being active and impulsive: The role of goals for action and inaction in self-control. <i>Motivation and Emotion</i> , 2012, 36, 416-424.	1.3	19

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55	On priming action: conclusions from a meta-analysis of the behavioral effects of incidentally-presented words. <i>Current Opinion in Psychology</i> , 2016, 12, 53-57.	4.9	19
56	Intentions to Seek Information About the Influenza Vaccine: The Role of Informational Subjective Norms, Anticipated and Experienced Affect, and Information Insufficiency Among Vaccinated and Unvaccinated People. <i>Risk Analysis</i> , 2020, 40, 2040-2056.	2.7	19
57	Insights on the implications of COVID-19 mitigation measures for mental health. <i>Economics and Human Biology</i> , 2021, 40, 100963.	1.7	17
58	Complete unconscious control: Using (in)action primes to demonstrate completely unconscious activation of inhibitory control mechanisms. <i>Cognition</i> , 2013, 128, 271-279.	2.2	16
59	The effects of scientific messages and narratives about vaccination. <i>PLoS ONE</i> , 2021, 16, e0248328.	2.5	16
60	How people can become persuaded by weak messages presented by credible communicators: Not all sleeper effects are created equal. <i>Journal of Experimental Social Psychology</i> , 2017, 68, 171-180.	2.2	15
61	Liking More Means Doing More. <i>Social Psychology</i> , 2014, 45, 391-398.	0.7	15
62	From Brochures to Videos to Counseling: Exposure to HIV-Prevention Programs. <i>AIDS and Behavior</i> , 2008, 12, 354-362.	2.7	14
63	Editorial.. <i>Psychological Bulletin</i> , 2015, 141, 1-5.	6.1	14
64	A research agenda for the post-â€œCOVIDâ€ world: Theory and research in social psychology. <i>Asian Journal of Social Psychology</i> , 2021, 24, 10-17.	2.1	14
65	The social creation of action and inaction: From concepts to goals to behaviors. <i>Advances in Experimental Social Psychology</i> , 2019, , 223-271.	3.3	12
66	Material and social incentives to participation in behavioral interventions: A meta-analysis of gender disparities in enrollment and retention in experimental human immunodeficiency virus prevention interventions.. <i>Health Psychology</i> , 2009, 28, 631-640.	1.6	11
67	Associating versus proposing or associating what we propose: Comment on Gawronski and Bodenhausen (2006).. <i>Psychological Bulletin</i> , 2006, 132, 732-735.	6.1	10
68	Disparities in attention to HIV-prevention information. <i>AIDS Care - Psychological and Socio-Medical Aspects of AIDS/HIV</i> , 2016, 28, 79-86.	1.2	10
69	Craving Activity and Losing Objectivity. <i>Social Psychological and Personality Science</i> , 2012, 3, 55-62.	3.9	9
70	Willingness to Use ADHD Self-Management: Mixed Methods Study of Perceptions by Adolescents and Parents. <i>Journal of Child and Family Studies</i> , 2016, 25, 562-573.	1.3	9
71	Spatially Varying Auto-Regressive Models for Prediction of New Human Immunodeficiency Virus Diagnoses. <i>Journal of the Royal Statistical Society Series C: Applied Statistics</i> , 2018, 67, 1003-1022.	1.0	9
72	Effect of Medicaid Expansions on HIV Diagnoses and Pre-Exposure Prophylaxis Use. <i>American Journal of Preventive Medicine</i> , 2021, 60, 335-342.	3.0	9

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73	When the expectations from a message will not be realized: Naïve theories can eliminate expectationâ€“congruent judgments via correction. <i>Journal of Experimental Social Psychology</i> , 2009, 45, 933-939.	2.2	8
74	Recalling and Intending to Enact Health Recommendations: Optimal Number of Prescribed Behaviors in Multibehavior Messages. <i>Clinical Psychological Science</i> , 2017, 5, 858-865.	4.0	8
75	Action, Inaction, and Actionability: Definitions and Implications for Communications and Interventions to Change Behaviors. <i>Nebraska Symposium on Motivation</i> , 2018, , 75-99.	0.9	8
76	An Online Risk Index for the Cross-Sectional Prediction of New HIV Chlamydia, and Gonorrhea Diagnoses Across U.S. Counties and Across Years. <i>AIDS and Behavior</i> , 2018, 22, 2322-2333.	2.7	7
77	Are actions better than inactions? Positivity, outcome, and intentionality biases in judgments of action and inaction. <i>Journal of Experimental Social Psychology</i> , 2021, 94, 104105.	2.2	7
78	Are we going to close social gaps in HIV? Likely effects of behavioral HIV-prevention interventions on health disparities. <i>Psychology, Health and Medicine</i> , 2010, 15, 694-719.	2.4	5
79	Multidimensional targeting for tailoring: a comment on Ogden (2016). <i>Health Psychology Review</i> , 2016, 10, 251-255.	8.6	5
80	Countering False Beliefs. , 2017, , .		5
81	The Syntax of Defection and Cooperation. <i>Social Psychological and Personality Science</i> , 2011, 2, 298-305.	3.9	4
82	How Judgments Change Following Comparison of Current and Prior Information. <i>Basic and Applied Social Psychology</i> , 2012, 34, 44-55.	2.1	4
83	Action Dominance: The Performance Effects of Multiple Action Demands and the Benefits of an Inaction Focus. <i>Personality and Social Psychology Bulletin</i> , 2018, 44, 996-1007.	3.0	4
84	Does Interest in Smoking Affect Youth Selection of Pro-smoking Videos? A Selective Exposure Experiment. <i>Nicotine and Tobacco Research</i> , 2019, 21, 539-546.	2.6	4
85	Opioid use at the transition to emerging adulthood: A latent class analysis of non-medical use of prescription opioids and heroin use. <i>Addictive Behaviors</i> , 2021, 114, 106757.	3.0	4
86	Who is Saying What on Twitter: An Analysis of Messages with References to HIV and HIV Risk Behavior. <i>Acta De Investigaci3n Psicol3gica</i> , 2019, 8, 95-100.	0.1	3
87	Complex solutions for a complex problem: A meta-analysis of the efficacy of multiple-behavior interventions on change in outcomes related to HIV.. <i>Health Psychology</i> , 2021, 40, 642-653.	1.6	3
88	Priming Effects on Behavior and Priming Behavioral Concepts: A Commentary on Sherman and Rivers (2020). <i>Psychological Inquiry</i> , 2021, 32, 24-28.	0.9	3
89	Men and women have specific needs that facilitate enrollment in HIV-prevention counseling. <i>AIDS Care - Psychological and Socio-Medical Aspects of AIDS/HIV</i> , 2012, 24, 1197-1203.	1.2	2
90	A meta-intervention to increase completion of an HIV-prevention intervention: Results from a randomized controlled trial in the state of Florida.. <i>Journal of Consulting and Clinical Psychology</i> , 2016, 84, 1052-1065.	2.0	2

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91	Sources affecting knowledge and behavior responses to the Zika virus in US households with current pregnancy, intended pregnancy and a high probability of unintended pregnancy. <i>Journal of Public Health</i> , 2018, 40, 776-786.	1.8	2
92	The modulating role of self-posed questions in repeated choice: Integral and incidental questions can increase or decrease behavioral rigidity. <i>Journal of Experimental Social Psychology</i> , 2019, 85, 103840.	2.2	2
93	Editorial.. <i>Psychological Bulletin</i> , 2018, 144, 223-226.	6.1	2
94	It's time to do more research on the attitude-behavior relation: A commentary on implicit attitude measures. <i>Wiley Interdisciplinary Reviews: Cognitive Science</i> , 0, , .	2.8	2
95	Acting by a deadline: The interplay between deadline distance and movement induced goals. <i>Journal of Experimental Social Psychology</i> , 2019, 85, 103852.	2.2	1
96	Mistaking an Intention for a Behavior: The Case of Enacting Behavioral Decisions Versus Simply Intending to Enact Them. <i>Personality and Social Psychology Bulletin</i> , 2021, 47, 455-467.	3.0	1
97	Internal and social sources shape judgments about the mental and physical nature of an experience.. <i>Psychology of Consciousness: Theory Research, and Practice</i> , 0, , .	0.4	0
98	Supportive environments during the substance use disorder epidemic in the rural United States: Provider support for interventions and expectations of interactions with providers. <i>Social Science and Medicine</i> , 2022, 294, 114691.	3.8	0