Rebekah Russell-Bennett

List of Publications by Year in Descending Order

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The third column is the impact factor (IF) of the journal, and the fourth column is the number of citations of the article.

26 46 2,495 97 g-index h-index citations papers 127 3,121 4.1 5.73 avg, IF L-index ext. papers ext. citations

#	Paper	IF	Citations
97	Blended human-technology service realities in healthcare. <i>Journal of Service Theory and Practice</i> , 2022 , 32, 75-99	3.1	2
96	A hostile tale of disclosure and betrayal: Business perceptions of offshoring services. <i>Industrial Marketing Management</i> , 2022 , 102, 74-88	6.9	0
95	Service Thinking 2022 , 1-8		
94	Household energy efficiency interventions: A systematic literature review. <i>Energy Policy</i> , 2021 , 150, 11	21/326	11
93	Reward-based or meaningful gaming? A field study on game mechanics and serious games for sustainability. <i>Psychology and Marketing</i> , 2021 , 38, 981-1000	3.9	3
92	Viewpoint: When service technologies and human experiences intersect. <i>Journal of Services Marketing</i> , 2021 , 35, 261-264	4	1
91	Intrasexual female competition and female trust in gay male sales associates recommendations. <i>Psychology and Marketing</i> , 2021 , 38, 249-265	3.9	2
90	Creating Loyal Prosocial Transformative Service Consumers: A Proposed Model With Direct and Indirect Effects. <i>Australasian Marketing Journal</i> , 2021 , 29, 41-53	5	1
89	Masculinity and men's health service use across four social generations: Findings from Australia's study. <i>SSM - Population Health</i> , 2021 , 15, 100838	3.8	5
88	Go with the flow for gamification and sustainability marketing. <i>International Journal of Information Management</i> , 2021 , 61, 102305	16.4	22
87	Empowering low-socioeconomic status parents to support their children in participating in tertiary education: co-created digital resources for diverse parent personas. <i>Higher Education Research and Development</i> , 2020 , 1-19	1.9	2
86	Black, white or grey magic? Our future with artificial intelligence. <i>Journal of Marketing Management</i> , 2020 , 36, 216-232	3.2	11
85	Exploring psychological determinants of sharing donor recognition on social networking sites <i>International Journal of Nonprofit and Voluntary Sector Marketing</i> , 2020 , 25, e1666	0.6	1
84	Exploring the resources associated with consumer vulnerability: Designing nuanced retail hardship programs. <i>Journal of Retailing and Consumer Services</i> , 2020 , 57, 102212	8.5	9
83	The transformative service paradox: the dilemma of wellbeing trade-offs. <i>Journal of Service Management</i> , 2020 , 31, 637-663	7.4	4
82	Commentary: exposing a research bias or a relic of research practice. <i>Journal of Services Marketing</i> , 2020 , 34, 24-29	4	
81	Transformative value and the role of involvement in gamification and serious games for well-being. Journal of Service Management, 2020 , 32, 218-245	7.4	13

(2018-2020)

Understanding breastfeeding behaviours: a cross-sectional analysis of associated factors in Ireland, the United Kingdom and Australia. <i>International Breastfeeding Journal</i> , 2020 , 15, 103	3.8	2	
Designing gamified apps for sustainable consumption: A field study. <i>Journal of Business Research</i> , 2020 , 106, 377-387	8.7	35	
Social Marketing Comes of Age: A Brief History of the Community of Practice, Profession, and Related Associations, With Recommendations for Future Growth. <i>Social Marketing Quarterly</i> , 2019 , 25, 209-225	1.8	7	
Transformative gamification services for social behavior brand equity: a hierarchical model. <i>Journal of Service Theory and Practice</i> , 2019 , 29, 122-141	3.1	15	
Group-level motives for alcohol consumption in a young adult sample. <i>Health Education</i> , 2019 , 119, 18-	34	1	
Rules of (household) engagement: technology as manager, assistant and intern. <i>European Journal of Marketing</i> , 2019 , 53, 1934-1961	4.4	13	
The Impact of Serious Educational Gameplay on Adolescent Binge Drinking Intentions: A Theoretically Grounded Empirical Examination. <i>Health Education and Behavior</i> , 2019 , 46, 114-125	4.2	2	
Are households ready to engage with smart home technology?. <i>Journal of Marketing Management</i> , 2019 , 35, 1370-1400	3.2	21	
The role of emotional value for reading and giving eWOM in altruistic services. <i>Journal of Business Research</i> , 2019 , 99, 157-166	8.7	15	
Commentary: transformative service research and social marketing Leonverging pathways to social change. <i>Journal of Services Marketing</i> , 2019 , 33, 633-642	4	25	
The role of health locus of control in value co-creation for standardized screening services. <i>Journal of Service Theory and Practice</i> , 2019 , 30, 31-55	3.1	5	
Scaring the bras off women. <i>Journal of Service Theory and Practice</i> , 2019 , 29, 233-257	3.1	Ο	
Developing substantive theories into formal theories via disruption. <i>Journal of Services Marketing</i> , 2019 , 33, 572-575	4	6	
Tough but not terrific: value destruction in men health. <i>Journal of Service Theory and Practice</i> , 2019 , 30, 331-359	3.1	2	
Knowledge acquisition via internet-enabled platforms. International Marketing Review, 2019, 36, 74-10	7 4.4	24	
Challenging the planned behavior approach in social marketing: emotion and experience matter. <i>European Journal of Marketing</i> , 2018 , 52, 837-865	4.4	32	
Designing gamified transformative and social marketing services. <i>Journal of Service Theory and Practice</i> , 2018 , 28, 26-51	3.1	21	
Money or mind? What matters most in influencing low-income earners to be energy efficient?. Journal of Social Marketing, 2018, 8, 2-23	2.4	5	
	Designing gamifried apps for sustainable consumption: A field study. Journal of Business Research, 2020, 106, 377-387 Social Marketing Comes of Age: A Brief History of the Community of Practice, Profession, and Related Associations, With Recommendations for Future Growth. Social Marketing Quarterly, 2019, 25, 209-225 Transformative gamification services for social behavior brand equity: a hierarchical model. Journal of Service Theory and Practice, 2019, 29, 122-141 Group-level motives for alcohol consumption in a young adult sample. Health Education, 2019, 119, 18- Rules of (household) engagement: technology as manager, assistant and intern. European Journal of Marketing, 2019, 33, 1934-1961 The Impact of Serious Educational Gameplay on Adolescent Binge Drinking Intentions: A Theoretically Grounded Empirical Examination. Health Education and Behavior, 2019, 46, 114-125 Are households ready to engage with smart home technology?. Journal of Marketing Management, 2019, 35, 1370-1400 The role of emotional value for reading and giving eWOM in altruistic services. Journal of Business Research, 2019, 99, 157-166 Commentary: transformative service research and social marketing [tonverging pathways to social change. Journal of Services Marketing, 2019, 33, 633-642 The role of health locus of control in value co-creation for standardized screening services. Journal of Services Marketing, 2019, 30, 31-55 Scaring the bras off women. Journal of Service Theory and Practice, 2019, 29, 233-257 Developing substantive theories into formal theories via disruption. Journal of Services Marketing, 2019, 30, 31-55 Knowledge acquisition via internet-enabled platforms. International Marketing Review, 2019, 36, 74-10 Challenging the planned behavior approach in social marketing: emotion and experience matter. European Journal of Marketing, 2018, 52, 837-865 Designing gamified transformative and social marketing services. Journal of Service Theory and Practice, 2018, 28, 26-51	the United Kingdom and Australia. International Breastfeeding Journal, 2020, 15, 103 3-3- Designing gamified apps for sustainable consumption: A field study. Journal of Business Research, 2020, 106, 377-387 Social Marketing Comes of Age: A Brief History of the Community of Practice, Profession, and Related Associations, With Recommendations for Future Growth. Social Marketing Quarterly, 2019, 18 25, 209-225 Transformative gamification services for social behavior brand equitty: a hierarchical model. Journal of Service Theory and Practice, 2019, 29, 122-141 Group-level motives for alcohol consumption in a young adult sample. Health Education, 2019, 119, 18-34 Rules of (household) engagement: technology as manager, assistant and intern. European Journal of Marketing, 2019, 53, 1394-1961 The Impact of Serious Educational Gameplay on Adolescent Binge Drinking Intentions: A Theoretically Grounded Empirical Examination. Health Education and Behavior, 2019, 46, 114-125 Are households ready to engage with smart home technology?. Journal of Marketing Management, 2019, 35, 1370-1400 The role of emotional value for reading and giving eWOM in altruistic services. Journal of Business Research, 2019, 99, 157-166 Commentary: transformative service research and social marketing (converging pathways to social 4 dehange. Journal of Services Marketing, 2019, 33, 633-642 The role of health locus of control in value co-creation for standardized screening services. Journal of Services Marketing, 2019, 30, 31-55 Scaring the bras off women. Journal of Service Theory and Practice, 2019, 30, 31-35 Scaring the bras off women. Journal of Service Theory and Practice, 2019, 30, 31-359 Knowledge acquisition via internet-enabled platforms. International Marketing Review, 2019, 36, 74-107 44 Challenging the planned behavior approach in social marketing: emotion and experience matter. European Journal of Marketing, 2018, 52, 837-865 Money or mind? What matters most in influencing low-income earners to be energy efficient2.	Designing gamified apps for sustainable consumption: A field study. Journal of Business Research, 2020, 106, 377-387 Designing gamified apps for sustainable consumption: A field study. Journal of Business Research, 2020, 106, 377-387 Social Marketing Comes of Age: A Brief History of the Community of Practice, Profession, and Related Associations, With Recommendations for Future Growth. Social Marketing Quarterly, 2019, 188 7 Transformative gamification services for social behavior brand equilty: a hierarchical model. Journal of Service Theory and Practice, 2019, 29, 122-141 Rules of (household) engagement: technology as manager, assistant and intern. European Journal of Marketing, 2019, 53, 1934-1961 The Impact of Serious Educational Gameplay on Adolescent Binge Drinking Intentions: A Theoretically Grounded Empirical Examination. Health Education and Behavior, 2019, 46, 114-125 Are households ready to engage with smart home technology?. Journal of Marketing Management, 2019, 35, 1370-1400 The role of emotional value for reading and giving eWOM in altruistic services. Journal of Business Research, 2019, 99, 157-166 Commentary: transformative service research and social marketing (tonverging pathways to social change. Journal of Services Marketing, 2019, 30, 31-55 Scaring the bras off women. Journal of Service Theory and Practice, 2019, 29, 233-257 Tough but not terrific: value destruction in menß health. Journal of Service Theory and Practice, 2019, 30, 331-359 Knowledge acquisition via internet-enabled platforms. International Marketing Review, 2019, 36, 74-107, 44 Challenging the planned behavior approach in social marketing: emotion and experience matter. 2019, 30, 331-359 Designing gamified transformative and social marketing services. Journal of Service Theory and Practice, 2019, 30, 387-355

62	III wait for himElUnderstanding when female shoppers prefer working with gay male sales associates. <i>Journal of Retailing and Consumer Services</i> , 2017 , 36, 172-179	8.5	8
61	Travelling alone or travelling far?. Journal of Social Marketing, 2017, 7, 280-296	2.4	13
60	How Does Serious M-Game Technology Encourage Low-Income Households To Perform Socially Responsible Behaviors?. <i>Psychology and Marketing</i> , 2017 , 34, 394-409	3.9	21
59	Designing a medicalized wellness service: balancing hospitality and hospital features. <i>Service Industries Journal</i> , 2017 , 37, 657-680	5.7	15
58	Reduce Your Juice 2017 , 346-356		1
57	Insights into the complexity of behaviours: the MOAB framework. <i>Journal of Social Marketing</i> , 2016 , 6, 412-427	2.4	24
56	A Hierarchy-of-Effects Approach to Designing a Social Marketing Game. <i>Journal of Nonprofit and Public Sector Marketing</i> , 2016 , 28, 105-128	1	14
55	The social marketing theory-based (SMT) approach for designing interventions. <i>Journal of Social Marketing</i> , 2016 , 6, 18-40	2.4	23
54	Transforming beyond self: Fluidity of parent identity in family decision-making. <i>Journal of Business Research</i> , 2016 , 69, 110-119	8.7	14
53	Segmenting Australian High School Students Utilising a Two-Step Cluster Analysis: Differential Effects Following the Game on Know Alcohol Program. <i>Developments in Marketing Science:</i> Proceedings of the Academy of Marketing Science, 2016, 413-414	0.1	2
52	Back to the future! The importance of history in services marketing. <i>Journal of Services Marketing</i> , 2016 , 30, 1-2	4	6
51	The impact of service failure on brand credibility. <i>Journal of Retailing and Consumer Services</i> , 2016 , 31, 62-71	8.5	39
50	A hierarchical model of social marketing. <i>Journal of Social Marketing</i> , 2015 , 5, 139-159	2.4	64
49	Commercial friendships between gay sales associates and straight female customers in luxury settings: A proposed theoretical framework. <i>Journal of Retailing and Consumer Services</i> , 2015 , 27, 179-	186 ⁵	17
48	Social Influence and Blood Donation: Cultural Differences Between Scotland and Australia. <i>Applying Quality of Life Research</i> , 2015 , 133-158	0.5	2
47	Maintaining or changing a drinking behavior? GOKA's short-term outcomes. <i>Journal of Business Research</i> , 2015 , 68, 2155-2163	8.7	36
46	Shaping safe drinking cultures: evoking positive emotion to promote moderate-drinking behaviour. <i>International Journal of Consumer Studies</i> , 2015 , 39, 12-24	5.7	40
45	Electronic games: can they create value for the moderate drinking brand?. <i>Journal of Social Marketing</i> , 2015 , 5, 258-278	2.4	28

Loyalty (Brand Loyalty) 2015, 1-11 2 44 The role of affect in consumer evaluation of health care services. Health Marketing Quarterly, 2015, 1.1 15 43 32, 31-47 Differential segmentation responses to an alcohol social marketing program. Addictive Behaviors, 42 4.2 39 2015, 49, 68-77 Fresh thinking in services marketing: contemporary, cutting-edge and creative thoughts. Journal of 41 9 4 Services Marketing, 2015, 29, 421-424 All Anglos are alike? A study of whinging Poms and bloody-minded Aussies. Journal of Marketing 40 3.2 10 Management, 2015, 31, 827-855 Publishing in JSM Part 1: making a contribution. Journal of Services Marketing, 2015, 29, 39 2 4 38 Promoting Student Learning with Online Videos: A Research Agenda 2015, 206-210 Just What the Doctor Ordered? Investigating the Impact of Health Service Quality on Consumer 5 37 Misbehaviour. Australasian Marketing Journal, 2014, 22, 257-267 Recognising emotional expressions of complaining customers. European Journal of Marketing, 2014 36 4.4 20 , 48, 1354-1374 Can a text message a week improve breastfeeding?. BMC Pregnancy and Childbirth, 2014, 14, 374 35 3.2 57 Identifying the Key Sociocultural Influences on Drinking Behavior in High and Moderate Binge-Drinking Countries and the Public Policy Implications. Journal of Public Policy and Marketing, 34 3.8 17 2014, 33, 93-107 Developing a multidimensional scale of customer-oriented deviance (COD). Journal of Business 8.7 18 33 Research, 2014, 67, 1218-1225 Exploring a Functional Approach to Attitudinal Brand Loyalty. Australasian Marketing Journal, 2013, 8 32 5 21, 43-51 Social and mobile interaction design to increase the loyalty rates of young blood donors 2013, 31 9 The Financial Services Cultural Orientation Matrix. Australasian Marketing Journal, 2013, 21, 1-9 30 5 The value of health and wellbeing: an empirical model of value creation in social marketing. 29 4.4 94 European Journal of Marketing, **2013**, 47, 1504-1524 Fresh ideas: services thinking for social marketing. Journal of Social Marketing, 2013, 3, 223-238 28 2.4 73 Moderating teen drinking: combining social marketing and education. Health Education, 2013, 113, 392-406 46 27

26	Investigating Customer-Oriented Deviance (COD) from a frontline employee's perspective. <i>Journal of Marketing Management</i> , 2012 , 28, 865-886	3.2	14
25	Increasing loyalty to breastfeeding: investigating a product development strategy. <i>Health Marketing Quarterly</i> , 2012 , 29, 223-38	1.1	2
24	Mum or Bub? Which Influences Breastfeeding Loyalty. Australasian Marketing Journal, 2012, 20, 16-23	5	18
23	Linking perceived value of mobile marketing with the experiential consumption of mobile phones. <i>European Journal of Marketing</i> , 2012 , 46, 357-386	4.4	39
22	Chapter 7 Affective Events Theory as a Framework for Understanding Third-Party Consumer Complaints. <i>Research on Emotion in Organizations</i> , 2011 , 167-193	0.4	3
21	Chapter 6 Coding Emotions in Complaint Behavior: Comparing the Shaver et al. and Richin's Consumption Emotions Sets. <i>Research on Emotion in Organizations</i> , 2011 , 151-166	0.4	
20	A social marketing approach to value creation in a well-women's health service. <i>Journal of Marketing Management</i> , 2011 , 27, 361-385	3.2	51
19	An Innovative Approach to Reducing Risks Associated With Infant Feeding: The Use of Technology. Journal of Nonprofit and Public Sector Marketing, 2011 , 23, 327-347	1	7
18	Patient influences on satisfaction and loyalty for GP services. <i>Health Marketing Quarterly</i> , 2010 , 27, 195	-2.1:4	28
17	A tri-dimensional approach for auditing brand loyalty. <i>Journal of Brand Management</i> , 2010 , 17, 243-253	3.3	40
16	Heart versus Mind: The Functions of Emotional and Cognitive Loyalty. <i>Australasian Marketing Journal</i> , 2010 , 18, 1-7	5	20
15	Conceptualising Value Creation for Social Change Management. <i>Australasian Marketing Journal</i> , 2009 , 17, 211-218	5	30
14	Customer retaliation at the employeedustomer interface. <i>Journal of Management and Organization</i> , 2008 , 14, 438-450	1.7	8
13	Customer retaliation at the employeedustomer interface. <i>Journal of Management and Organization</i> , 2008 , 14, 438-450	1.7	10
12	Involvement, satisfaction, and brand loyalty in a small business services setting. <i>Journal of Business Research</i> , 2007 , 60, 1253-1260	8.7	203
11	Cross-cultural differences in consumer decision-making styles. <i>Cross Cultural Management</i> , 2005 , 12, 32-62		75
10	Experience as a moderator of involvement and satisfaction on brand loyalty in a business-to-business setting 02-314R. <i>Industrial Marketing Management</i> , 2005 , 34, 97-107	6.9	197
9	The brand loyalty life cycle: Implications for marketers. <i>Journal of Brand Management</i> , 2005 , 12, 250-26.	B3.3	48

LIST OF PUBLICATIONS

8	Customer satisfaction should not be the only goal. <i>Journal of Services Marketing</i> , 2004 , 18, 514-523	4	126	
7	A comparison of attitudinal loyalty measurement approaches. <i>Journal of Brand Management</i> , 2002 , 9, 193-209	3.3	164	
6	A brand for all seasons? A discussion of brand loyalty approaches and their applicability for different markets. <i>Journal of Product and Brand Management</i> , 2001 , 10, 25-37	4.3	104	
5	The Changing Experience of Australian Female Entrepreneurs. <i>Gender, Work and Organization</i> , 2000 , 7, 75-83	4.5	55	
4	Chapter 6 The Intentional Use of Service Recovery Strategies to Influence Consumer Emotion, Cognition and Behavior. <i>Research on Emotion in Organizations</i> ,141-175	0.4	3	
3	Measuring Emotion: Methodological Issues and Alternatives		12	
2	What value do users derive from social networking applications?. First Monday,		4	
1	An Identity-Based Model Explaining Online Donor Appreciation. <i>Australasian Marketing Journal</i> ,1839334 9 2110276			