

Izak Benbasat

List of Publications by Year in descending order

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Version: 2024-02-01

54
papers

12,776
citations

186209

28
h-index

254106

43
g-index

55
all docs

55
docs citations

55
times ranked

6439
citing authors

#	ARTICLE	IF	CITATIONS
1	Development of an Instrument to Measure the Perceptions of Adopting an Information Technology Innovation. <i>Information Systems Research</i> , 1991, 2, 192-222.	2.2	5,884
2	Electronic Data Interchange and Small Organizations: Adoption and Impact of Technology. <i>MIS Quarterly: Management Information Systems</i> , 1995, 19, 465.	3.1	1,615
3	Research Report: Empirical Test of an EDI Adoption Model. <i>Information Systems Research</i> , 2001, 12, 304-321.	2.2	808
4	Empirical Research in Information Systems: The Practice of Relevance. <i>MIS Quarterly: Management Information Systems</i> , 1999, 23, 3.	3.1	641
5	Evaluating Anthropomorphic Product Recommendation Agents: A Social Relationship Perspective to Designing Information Systems. <i>Journal of Management Information Systems</i> , 2009, 25, 145-182.	2.1	420
6	A Research Agenda for Trust in Online Environments. <i>Journal of Management Information Systems</i> , 2008, 24, 275-286.	2.1	341
7	Recommendation Agents for Electronic Commerce: Effects of Explanation Facilities on Trusting Beliefs. <i>Journal of Management Information Systems</i> , 2007, 23, 217-246.	2.1	313
8	Organizational Buyers' Adoption and Use of B2B Electronic Marketplaces: Efficiency- and Legitimacy-Oriented Perspectives. <i>Journal of Management Information Systems</i> , 2007, 24, 55-99.	2.1	259
9	Understanding Customer Trust in Agent-Mediated Electronic Commerce, Web-Mediated Electronic Commerce, and Traditional Commerce. <i>Information Technology and Management</i> , 2004, 5, 181-207.	1.4	222
10	Research Note—Why Following Friends Can Hurt You: An Exploratory Investigation of the Effects of Envy on Social Networking Sites among College-Age Users. <i>Information Systems Research</i> , 2015, 26, 585-605.	2.2	211
11	Addressing the <i>What</i> and <i>How</i> of Online Services: Positioning Supporting-Services Functionality and Service Quality for Business-to-Consumer Success. <i>Information Systems Research</i> , 2008, 19, 161-181.	2.2	191
12	Attributions of Trust in Decision Support Technologies: A Study of Recommendation Agents for E-Commerce. <i>Journal of Management Information Systems</i> , 2008, 24, 249-273.	2.1	171
13	A Framework for the Study of Customer Interface Design for Mobile Commerce. <i>International Journal of Electronic Commerce</i> , 2004, 8, 79-102.	1.4	164
14	The Nature and Consequences of Trade-Off Transparency in the Context of Recommendation Agents. <i>MIS Quarterly: Management Information Systems</i> , 2014, 38, 379-406.	3.1	138
15	IT-Mediated Customer Service Content and Delivery in Electronic Governments: An Empirical Investigation of the Antecedents of Service Quality. <i>MIS Quarterly: Management Information Systems</i> , 2013, 37, 77-109.	3.1	137
16	A Comprehensive Model of Perceived Risk of E-Commerce Transactions. <i>International Journal of Electronic Commerce</i> , 2010, 15, 47-78.	1.4	132
17	Trust-Assuring Arguments in B2C E-commerce: Impact of Content, Source, and Price on Trust. <i>Journal of Management Information Systems</i> , 2009, 26, 175-206.	2.1	124
18	The Adoption and Use of IT Artifacts: A New Interaction-Centric Model for the Study of User-Artifact Relationships. <i>Journal of the Association for Information Systems</i> , 2009, 10, 661-685.	2.4	102

#	ARTICLE	IF	CITATIONS
19	Empirical Assessment of Alternative Designs for Enhancing Different Types of Trusting Beliefs in Online Recommendation Agents. <i>Journal of Management Information Systems</i> , 2016, 33, 744-775.	2.1	83
20	The Adoption of Online Shopping Assistants: Perceived Similarity as an Antecedent to Evaluative Beliefs. <i>Journal of the Association for Information Systems</i> , 2011, 12, 347-374.	2.4	79
21	Building Citizen Trust towards E-Government Services: Do High Quality Websites Matter?. , 2008, , .		76
22	Designing for Diagnosticity and Serendipity: An Investigation of Social Product-Search Mechanisms. <i>Information Systems Research</i> , 2017, 28, 413-429.	2.2	68
23	Behavioral Aspects of Information Processing for the Design of Management Information Systems. <i>IEEE Transactions on Systems, Man, and Cybernetics</i> , 1982, 12, 439-450.	0.9	63
24	What drives subscribing to premium in freemium services? A consumer value-based view of differences between upgrading to and staying with premium. <i>Information Systems Journal</i> , 2020, 30, 295-333.	4.1	55
25	The Effectiveness of Graphical Presentation for Information Extraction: A Cumulative Experimental Approach. <i>Decision Sciences</i> , 1993, 24, 167-191.	3.2	47
26	Research Note "The Influence of Trade-off Difficulty Caused by Preference Elicitation Methods on User Acceptance of Recommendation Agents Across Loss and Gain Conditions. <i>Information Systems Research</i> , 2011, 22, 867-884.	2.2	45
27	An Empirical Investigation of the Antecedents and Consequences of Privacy Uncertainty in the Context of Mobile Apps. <i>Information Systems Research</i> , 2020, 31, 1037-1063.	2.2	40
28	Understanding Technology Support for Organizational Transactive Memory: Requirements, Application, and Customization. <i>Journal of Management Information Systems</i> , 2012, 28, 69-98.	2.1	39
29	Research on the Use, Characteristics, and Impact of e-Commerce Product Recommendation Agents: A Review and Update for 2007-2012. <i>Progress in IS</i> , 2014, , 403-431.	0.5	29
30	The role of demographic similarity in people's decision to interact with online anthropomorphic recommendation agents: Evidence from a functional magnetic resonance imaging (fMRI) study. <i>International Journal of Human Computer Studies</i> , 2020, 133, 56-70.	3.7	20
31	Organizational buyers' assimilation of B2B platforms: Effects of IT-enabled service functionality. <i>Journal of Strategic Information Systems</i> , 2020, 29, 101597.	3.3	17
32	Opinion seeking in a social network-enabled product review website: a study of word-of-mouth in the era of digital social networks. <i>European Journal of Information Systems</i> , 2018, 27, 629-653.	5.5	15
33	The Relative Effect of the Convergence of Product Recommendations from Various Online Sources. <i>Journal of Management Information Systems</i> , 2020, 37, 788-819.	2.1	15
34	The Impact of Listing Location on Visits, Bids, and Final Prices in Online Auctions: A Field Experiment. <i>International Journal of Electronic Commerce</i> , 2013, 17, 87-108.	1.4	14
35	A Two-Stage Model of Generating Product Advice: Proposing and Testing the Complementarity Principle. <i>Journal of Management Information Systems</i> , 2017, 34, 826-862.	2.1	14
36	IT Mediated Customer Services in E-Government: A Citizen's Perspective. <i>Communications of the Association for Information Systems</i> , 0, 24, .	0.7	13

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37	Trustworthiness attribution: Inquiry into insider threat detection. Journal of the Association for Information Science and Technology, 2018, 69, 271-280.	1.5	13
38	The outcomes and the mediating role of the functional triad: The users' perspective. Information Systems Journal, 2018, 28, 956-988.	4.1	13
39	Effects of Individual and Organization Based Beliefs and the Moderating Role of Work Experience on Insiders' Good Security Behaviors. , 2009, , .		12
40	Designing intelligent systems to handle system failures: Enhancing explanatory power with less restrictive user interfaces and deep explanations. International Journal of Human-Computer Interaction, 2006, 21, 55-72.	3.3	11
41	The Missing Link: Intention to Produce Online Content Accessible to People with Disabilities by Non-professionals. , 2012, , .		11
42	A framework for communication support in group work with special reference to negotiation systems. Group Decision and Negotiation, 1995, 4, 135-158.	2.0	8
43	Contextualized access to knowledge: theoretical perspectives and a process-tracing study. Information Systems Journal, 1998, 8, 217-239.	4.1	8
44	Dyadic attribution model: A mechanism to assess trustworthiness in virtual organizations. Journal of the Association for Information Science and Technology, 2014, 65, 1555-1576.	1.5	6
45	Does Live Help Service Matter? An Empirical Test of the DeLone and McLean's Extended Model in the E-Service Context. , 2010, , .		5
46	Effectiveness of Knowledge Seeking Behaviors Embedded in Social Networks: A Perspective of Individuals in Workplaces. , 2012, , .		5
47	Information Technology Capabilities for Digital Social Networks. , 2009, , .		4
48	Understanding the Board's Involvement in Information Technology Governance. Information Systems Management, 0, , 1-21.	3.2	4
49	Designing Online Virtual Advisors to Encourage Customer Self-disclosure: A Theoretical Model and an Empirical Test. Journal of Management Information Systems, 2021, 38, 798-827.	2.1	3
50	Factors Influencing Users' Intentions to Make the Web Accessible to People with Disabilities. , 2008, , .		2
51	The Knowledge Demands of Expertise Seekers in Two Different Contexts: Knowledge Allocation versus Knowledge Retrieval. , 2011, , .		1
52	How to Design Interfaces for Product Recommendation Agents to Influence the Purchase of Environmentally-Friendly Products. , 2016, , .		1
53	BRM: A methodology for improving the practical relevance of belief-based information technology usage theories. Information and Management, 2021, 58, 103488.	3.6	1
54	Designing Intelligent Systems to Handle System Failures: Enhancing Explanatory Power With Less Restrictive User Interfaces and Deep Explanations. International Journal of Human-Computer Interaction, 2006, 21, 55-72.	3.3	1