Stephen Roper

List of Publications by Year
in descending order

105 papers	6,497 citations	53794 45 h-index	71685 76 g-index
107 all docs	107 docs citations	107 times ranked	4175 citing authors

#	Article	IF	Citations
1	Modelling the innovation value chain. Research Policy, 2008, 37, 961-977.	6.4	494
2	SME innovation, exporting and growth: A review of existing evidence. International Small Business Journal, 2015, 33, 28-48.	4.8	469
3	Innovation and export performance: evidence from the UK and German manufacturing plants. Research Policy, 2002, 31, 1087-1102.	6.4	407
4	Learning from openness: The dynamics of breadth in external innovation linkages. Strategic Management Journal, 2014, 35, 1703-1716.	7.3	235
5	Location and network effects on innovation success: evidence for UK, German and Irish manufacturing plants. Research Policy, 2001, 30, 643-661.	6.4	226
6	Openness, knowledge, innovation and growth in UK business services. Research Policy, 2011, 40, 1438-1452.	6.4	221
7	The Determinants of Innovation: R & D, Technology Transfer and Networking Effects. Review of Industrial Organization, 1999, 15, 43-64.	0.7	208
8	Title is missing!. Small Business Economics, 1997, 9, 523-537.	6.7	179
9	Firmsâ€™ knowledge search and local knowledge externalities in innovation performance. Research Policy, 2017, 46, 43-56.	6.4	176
10	Experience, age and exporting performance in UK SMEs. International Business Review, 2016, 25, 806-819.	4.8	166
11	Perceived Financial Barriers and the Start-up Decision. International Small Business Journal, 2009, 27, 149-171.	4.8	162
12	Knowledge stocks, knowledge flows and innovation: Evidence from matched patents and innovation panel data. Research Policy, 2015, 44, 1327-1340.	6.4	129
13	Taking risks in the face of uncertainty: An exploratory analysis of green innovation. Technological Forecasting and Social Change, 2016, 112, 357-363.	11.6	120
14	Innovation persistence: Survey and case-study evidence. Research Policy, 2008, 37, 149-162.	6.4	112
15	Organizing innovation: Complementarities between cross-functional teams. Technovation, 2009, 29, 192-203.	7.8	94
16	Output Additionality of Public Support for Innovation: Evidence for Irish Manufacturing Plants. European Planning Studies, 2010, 18, 107-122.	2.9	93
17	Externalities of openness in innovation. Research Policy, 2013, 42, 1544-1554.	6.4	92
18	Innovation, ownership and profitability. International Journal of Industrial Organization, 2009, 27, 424-434.	1.2	85

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19	Service Innovation, Embeddedness and Business Performance: Evidence from Northern Ireland. Regional Studies, 2010, 44, 983-1004.	4.4	85
20	R&D and innovation after COVID-19: What can we expect? A review of prior research and data trends after the great financial crisis. International Small Business Journal, 2020, 38, 504-514.	4.8	83
21	Differential Gains from Business Link Support and Advice: A Treatment Effects Approach. Environment and Planning C: Urban Analytics and City Science, 2008, 26, 315-334.	1.5	80
22	Dynamic complementarities in innovation strategies. Research Policy, 2014, 43, 1774-1784.	6.4	80
23	Modelling Small Business Growth and Profitability. Small Business Economics, 1999, 13, 235-252.	6.7	79
24	Innovation, quality management and learning: Short-term and longer-term effects. Research Policy, 2017, 46, 1505-1518.	6.4	79
25	Local Learning from Multinational Plants: Knowledge Transfers in the Supply Chain. Regional Studies, 2001, 35, 535-548.	4.4	76
26	Assessing the Effectiveness of Business Support Services in England. International Small Business Journal, 2009, 27, 557-582.	4.8	72
27	An ex ante evaluation framework for the regional benefits of publicly supported R&D projects. Research Policy, 2004, 33, 487-509.	6.4	71
28	Openness and Innovation Performance: Are Small Firms Different?. Industry and Innovation, 2014, 21, 553-573.	3.1	69
29	Internal Versus External R&D: A Study of R&D Choice with Sample Selection. International Journal of the Economics of Business, 2002, 9, 239-255.	1.7	68
30	The roles and effectiveness of design in new product development: A study of Irish manufacturers. Research Policy, 2016, 45, 319-329.	6.4	67
31	From capability to connectivityâ€"Absorptive capacity and exploratory alliances in biopharmaceutical firms: A USâ€"Europe comparison. Technovation, 2008, 28, 776-785.	7.8	64
32	Unpacking Open Innovation: Absorptive Capacity, Exploratory and Exploitative Openness, and the Growth of Entrepreneurial Biopharmaceutical Firms. Journal of Small Business Management, 2016, 54, 931-952.	4.8	63
33	Organizing the Innovation Process: Complementarities in Innovation Networking. Industry and Innovation, 2009, 16, 273-290.	3.1	61
34	Joining the dots: Building the evidence base for SME growth policy. International Small Business Journal, 2015, 33, 3-11.	4.8	61
35	Does learning from prior collaboration help firms to overcome the â€˜two-worldsâ€™ paradox in university-business collaboration?. Research Policy, 2019, 48, 1310-1322.	6.4	61
36	Grant Assistance and Small Firm Development in Northern Ireland and the Republic of Ireland. Scottish Journal of Political Economy, 2001, 48, 99-117.	1.6	60

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37	The organisation of innovation: collaboration, cooperation and multifunctional groups in UK and German manufacturing. Cambridge Journal of Economics, 2004, 28, 379-395.	1.6	60
38	Innovation and regional absorptive capacity: the labour market dimension. Annals of Regional Science, 2006, 40, 437-447.	2.1	58
39	Gender, borrowing patterns and self-employment: some evidence for England. Small Business Economics, 2012, 38, 467-480.	6.7	58
40	Knowledge to money: Assessing the business performance effects of publicly-funded R&D grants. Research Policy, 2019, 48, 1714-1737.	6.4	56
41	From knowledge to added value: A comparative, panel-data analysis of the innovation value chain in Irish and Swiss manufacturing firms. Research Policy, 2012, 41, 1093-1106.	6.4	55
42	Broader or Deeper? Exploring the Most Effective Intervention Profile for Public Small Business Support. Environment and Planning A, 2011, 43, 87-105.	3.6	54
43	The Ethics of Gamification in a Marketing Context. Journal of Business Ethics, 2019, 155, 597-609.	6.0	54
44	RECRUITMENT METHODS AND VACANCY DURATION*. Scottish Journal of Political Economy, 1988, 35, 51-64.	1.6	53
45	"The Golden Thread of Innovation' and Northern Ireland's Evolving Regional Innovation System. Regional Studies, 2003, 37, 365-379.	4.4	53
46	Absorptive Capacity and Ambidexterity in R&D: Linking Technology Alliance Diversity and Firm Innovation. European Management Review, 2016, 13, 159-178.	3.7	50
47	Entrepreneurial Characteristics, Strategic Choice and Small Business Performance. Small Business Economics, 1998, 11, 11-24.	6.7	49
48	THE DETERMINANTS OF EXPORT PERFORMANCE: EVIDENCE FOR MANUFACTURING PLANTS IN IRELAND AND NORTHERN IRELAND. Scottish Journal of Political Economy, 2006, 53, 586-615.	1.6	49
49	Knowledge context, learning and innovation: an integrating framework. Industry and Innovation, 2018, 25, 339-364.	3.1	48
50	Creating advantage in peripheral regions: The role of publicly funded R&D centres. Research Policy, 2011, 40, 832-841.	6.4	47
51	Innovation, Networks and Plant Location: Some Evidence for Ireland. Regional Studies, 2001, 35, 215-228.	4.4	46
52	AMT adoption and innovation: An investigation of dynamic and complementary effects. Technovation, 2016, 55-56, 42-55.	7.8	39
53	Knowledge Complementarity and Coordination in the Local Supply Chain: Some Empirical Evidence. British Journal of Management, 2003, 14, 339-355.	5.0	38
54	Investigating a neglected part of Schumpeterâ€™s creative army: what drives new-to-the-market innovation in micro-enterprises?. Small Business Economics, 2017, 49, 559-577.	6.7	38

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55	Exploring market failures in open innovation. International Small Business Journal, 2018, 36, 23-40.	4.8	38
56	Intellectual Property management in publicly funded R&D centresâ€"A comparison of university-based and company-based research centres. Technovation, 2008, 28, 473-484.	7.8	35
57	Export status and SME productivity: Learning-to-export versus learning-by-exporting. Journal of Business Research, 2021, 128, 486-498.	10.2	33
58	Outsourcing in the innovation process: Locational and strategic determinants. Papers in Regional Science, 2001, 80, 317-336.	1.9	32
59	The innovation decision: An economic analysis. Technovation, 2007, 27, 766-773.	7.8	32
60	Openness and innovationâ€"Home and export demand effects on manufacturing innovation: Panel data evidence for Ireland and Switzerland. Research Policy, 2010, 39, 155-164.	6.4	30
61	Catalysing open innovation through publicly-funded R&D: A comparison of university and company-based research centres. International Small Business Journal, 2013, 31, 275-295.	4.8	30
62	Boards of directors and gender diversity in UK companies. Gender in Management, 2008, 23, 194-208.	1.9	27
63	Wireless valley, silicon wadi and digital islandâ€"â€"Helsinki, Tel Aviv and Dublin and the ICT global production network. Geoforum, 2005, 36, 297-313.	2.5	26
64	Under-Reporting of R&D in Small Firms: The Impact on International R&D Comparisons. Small Business Economics, 1999, 12, 131-135.	6.7	24
65	Industry and location effects on UK plants' innovation propensity. Annals of Regional Science, 2000, 34, 489-502.	2.1	24
66	Assessing an experimental approach to industrial policy evaluation: Applying RCT+ to the case of Creative Credits. Research Policy, 2015, 44, 1462-1472.	6.4	24
67	Cross-border and local co-operation on the island of Ireland: An economic perspective. Political Geography, 2007, 26, 554-574.	2.5	23
68	Knowledge, Capabilities and Manufacturing Innovation: A USAâ€"Europe Comparison. Regional Studies, 2010, 44, 253-279.	4.4	23
69	Innovation and the Use of Technology in Manufacturing Plants and SMEs: An Interregional Comparison. Environment and Planning C: Urban Analytics and City Science, 2003, 21, 37-52.	1.5	20
70	Different Paths to Successâ€"The Growth of the Electronics Sector in Ireland and Israel. Environment and Planning C: Urban Analytics and City Science, 2000, 18, 651-665.	1.5	19
71	Public policy, locational choice and the innovation capability of high-tech firms: A comparison between Israel and Ireland. Papers in Regional Science, 2003, 82, 203-221.	1.9	18
72	Innovation in UK higher education: A panel data analysis of undergraduate degree programmes. Research Policy, 2018, 47, 121-138.	6.4	18

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73	In with the new: the determinants of prescribing innovation by general practitioners in Ireland. European Journal of Health Economics, 2012, 13, 393-407.	2.8	17
74	Industrial Policy Evaluation: Theoretical Foundations and Empirical Innovations: New Wine in New Bottles. International Review of Applied Economics, 2007, 21, 313-319.	2.2	15
75	Innovation in legal services: The practices that influence ideation and codification activities. Journal of Business Research, 2020, 109, 132-147.	10.2	15
76	Small firms and patenting revisited. Small Business Economics, 2021, 57, 513-530.	6.7	15
77	When moving information online diminishes change: advisory services to SMEs. Policy Studies, 2014, 35, 172-191.	1.6	13
78	Selling global, buying local? What determines the sourcing patterns of multinational plants in Ireland?. Regional Studies, 2005, 39, 225-239.	4.4	12
79	Knowledge Transfers from Multinational Plants in Ireland. European Urban and Regional Studies, 2005, 12, 23-43.	2.7	10
80	Harnessing the science base: Results from a national programme using publicly-funded research centres to reshape firmsâ€™ R&D. Research Policy, 2022, 51, 104468.	6.4	9
81	THE EFFECT OF LABOUR SUBSIDIES IN NORTHERN IRELAND 1967â€“79: A SIMULATION ANALYSIS. Scottish Journal of Political Economy, 1991, 38, 273-292.	1.6	7
82	Worlds Apart? A Comparison of the New Product Development Strategies of Biopharmaceutical Firms in Europe and the USA. Industry and Innovation, 2009, 16, 593-612.	3.1	6
83	Public Support for Near-market R&D: The Northern Ireland Experience. Regional Studies, 1998, 32, 295-299.	4.4	5
84	The influence of experiential learning on medical equipment adoption in general practices. Health Policy, 2014, 118, 37-47.	3.0	5
85	Tradition (re-)defined: Farm v factory trade-offs in the definition of geographical indications, the case of Three Counties Cider. Journal of Rural Studies, 2021, 84, 12-21.	4.7	5
86	The Value of Design Strategies for New Product Development: Some Econometric Evidence. SSRN Electronic Journal, 2012, , .	0.4	4
87	Exploring Links Between Innovation and Profitability in Georgia Manufacturers. Economic Development Quarterly, 2018, 32, 271-287.	0.9	4
88	International Innovation Comparisons: Insight or Illusion?. Environment and Planning C: Urban Analytics and City Science, 2006, 24, 385-401.	1.5	3
89	From Knowledge to Added Value: A Comparative, Panel-Data Analysis of the Innovation Value Chain in Irish and Swiss Manufacturing Firms. SSRN Electronic Journal, 2009, , .	0.4	3
90	Innovation Policy: An Effective Way of Reducing Spatial Disparities in Small Nations?. , 2005, , 297-312.		3

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91	Innovating into trouble: When innovation leads to customer complaints. Research Policy, 2022, 51, 104593.	6.4	3
92	Grant deadweight and profitability: the case of Northern Ireland. Applied Economics, 1996, 28, 499-508.	2.2	2
93	Openness and Innovation - Home and Export Demand Effects on Manufacturing Innovation: Panel Data Evidence for Ireland and Switzerland. SSRN Electronic Journal, 0, , .	0.4	2
94	SMEs in a Globalised World: Survival and Growth Strategies on Europe's Geographical Periphery - Edited by Helena Lenihan, Bernadette Andreosso-O'Callaghan, and Mark Hart. Economic Geography, 2011, 87, 367-368.	4.6	2
95	Research and technological development in Northern Ireland. Local Economy, 1995, 9, 368-374.	1.4	1
96	Plant Size and Industry-mix Effects on UK Regional Productivity, Wage Costs and Operating Surplus. Regional Studies, 1998, 32, 325-332.	4.4	1
97	Moving on: From Enterprise policy to Innovation Policy in the Western Balkans. Southeastern Europe, 2010, 34, 170-192.	0.2	1
98	Firmsâ€™ Innovation Objectives and Knowledge Acquisition Strategies: A Comparative Analysis. Proceedings - Academy of Management, 2016, 2016, 14404.	0.1	1
99	From adversity to advice: Survival threats as a trigger for sustained engagement with external business support in small firms. International Small Business Journal, 2023, 41, 488-507.	4.8	1
100	Price-quantity interactions in the market for new housing in Northern Ireland. Papers in Regional Science, 1990, 69, 133-152.	1.9	0
101	ORGANISING FOR INNOVATION IN PROFESSIONAL SERVICES FIRMS: ECONOMETRIC EVIDENCE FROM THE UK. International Journal of Innovation Management, 2021, 25, .	1.2	0
102	Additionality and sustained additionality of public support for innovation. Proceedings - Academy of Management, 2013, 2013, 16630.	0.1	0
103	Absorptive capacity and ambidexterity in R&D: linking tech-alliance diversity and firm innovation. Proceedings - Academy of Management, 2014, 2014, 13991.	0.1	0
104	"Foreign Competition, Imitation, Innovation and the Moderating Role of Absorptive Capacity". Proceedings - Academy of Management, 2015, 2015, 11288.	0.1	0
105	FIRMSâ€™ INNOVATION OBJECTIVES AND KNOWLEDGE ACQUISITION STRATEGIES. International Journal of Innovation Management, 0, , .	1.2	0